Attachment K Exhibit No. TRANSCO-600 Testimony of Adrien McKenzie

UNITED STATES OF AMERICA BEFORE THE FEDERAL ENERGY REGULATORY COMMISSION

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New York Transco, LLC

Docket No. ER24-___-000

PREPARED DIRECT TESTIMONY OF ADRIEN M. MCKENZIE, CFA

Dated: October 17, 2023

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GLOSSARY OF ACRONYMS

| Algonquin | Algonquin Power and Utilities, Inc. |
|--------------------|--|
| САРМ | Capital Asset Pricing Model |
| Commission or FERC | Federal Energy Regulatory Commission |
| СРІ | Consumer Price Index |
| D.C. Circuit | United States Court of Appeals for the District of Columbia Circuit |
| DCF | Discounted Cash Flow |
| DOE | United States Department of Energy |
| EIA | Energy Information Administration |
| EPS | earnings per share |
| Fitch | Fitch Ratings, Inc. |
| FPA | Federal Power Act |
| FOMC | Federal Open Market Committee |
| GDP | Gross Domestic Product |
| IBES | Institutional Brokers' Estimate System, now Refinitiv I/B/E/S Estimates |
| MISO TOs | Transmission-owning members of the Midcontinent Independent System Operator, Inc. |
| Moody's | Moody's Investors Service, Inc. |
| NETOs | Transmission-owning members of ISO New England |
| NYSE | New York Stock Exchange |
| NYISO | New York Independent System Operator, Inc. |
| OATT | Open Access Transmission Tariff |
| РСЕ | Personal Consumption Expenditure Price Index |
| ROE | return on equity |
| RTO | regional transmission organization |
| S&P | S&P Global Ratings |
| SPP | Southwest Power Pool, Inc. |
| Transco | New York Transco, LLC |
| Value Line | The Value Line Investment Survey |

I. INTRODUCTION

| 1 | Q. | Please state your name and business address. |
|----|----|--|
| 2 | A. | My name is Adrien M. McKenzie. My business address is 3907 Red River St., Austin, |
| 3 | | Texas 78751. |
| 4 | Q. | In what capacity are you employed? |
| 5 | А. | I am President of FINCAP, Inc., a firm providing financial, economic, and policy |
| 6 | | consulting services to business and government. |
| 7 | Q. | Please describe your qualifications and experience. |
| 8 | A. | The details of my qualifications and experience are included in Exhibit No. Transco- |
| 9 | | 601 attached to my testimony. |
| | | A. Overview |
| 10 | Q. | What is the purpose of your testimony? |
| 11 | А. | My purpose is to present to the Commission my independent analysis of a just and |
| 12 | | reasonable base ROE for Transco in connection with transmission formula rates |
| 13 | | applicable to the Propel New York Energy Project ("Project"). In addition, my |
| 14 | | testimony evaluates the reasonableness of the incentive-based ROE requested by |
| 15 | | Transco for the Project. |
| 16 | Q. | How is your testimony organized? |
| 17 | A. | I first summarize my conclusions and recommendations regarding a just and reasonable |
| 18 | | base ROE for the Project. Next, I briefly review the operations and finances of Transco. |
| 19 | | I then discuss current conditions in the capital markets and their implications in |
| 20 | | evaluating a just and reasonable ROE for the Project. With this as a background, I |
| 21 | | explain the development of the proxy group of electric utilities used to apply my |
| 22 | | quantitative analyses and present the details of the technical studies I rely on in reaching |

my conclusions. Consistent with the Commission's use of multiple financial models,¹ 1 2 my analysis includes applications of the DCF model, the CAPM, the Risk Premium method, and the Expected Earnings approach. Recognizing the D.C. Circuit's recent 3 decision to vacate Opinion No. 569-A based on its determination that the Commission 4 had not adequately addressed earlier criticisms of Risk Premium method,² my 5 testimony also briefly responds to these issues. Similarly, I address the specific 6 concerns raised in Opinion Nos. 569 and 569-A regarding the Expected Earnings 7 approach. The Risk Premium and Expected Earnings analyses are well-supported and 8 9 relied upon to evaluate investors' required returns, and, as I demonstrate below, the 10 determination of a just and reasonable base ROE for Transco should rely on these methodologies. Finally, I also provide a constant growth DCF analysis based on a 11 proxy group of low risk non-utility firms, which serves as an additional reference point 12 in evaluating a just and reasonable base ROE. 13

14 Q. What base ROE do you recommend for the Project?

A. Based on my evaluation, and in light of current capital market requirements, I conclude
that an ROE of 10.7% is reasonable for the Project. Moreover, in light of the funding
needs required to meet capital expenditure requirements, Transco's rate of return must
be sufficient to preserve its financial integrity and access to capital.

¹ Coakley v. Bangor Hydro-Elec. Co., Order Directing Briefs, 165 FERC ¶ 61,030 (2018) ("Coakley Briefing Order"); Ass 'n of Buss. Advocating Tariff Equity v. Midcontinent Indep. Sys. Operator, Inc., Order Directing Briefs, 165 FERC ¶ 61,118 (2018) ("MISO Briefing Order"); Ass 'n of Buss. Advocating Tariff Equity v. Midcontinent Indep. Sys. Operator, Inc., Opinion No. 569, 169 FERC ¶ 61,129 (2019) ("Opinion No. 569").

² MISO Transmission Owners v. FERC, No. 16-1325 (D.C. Cir. 2022).

B. Regulatory Standards

1 Q. What is the role of the ROE in setting a utility's rates?

2 The ROE compensates shareholders for the use of their capital to finance the A. 3 investment necessary to provide utility service. Investors commit capital only if they expect to earn a return on their investment commensurate with returns available from 4 alternative investments with comparable risks. To be consistent with sound regulatory 5 economics and the standards set forth by the U.S. Supreme Court in *Bluefield*³ and 6 Hope,⁴ a utility's allowed ROE should be sufficient to: (1) fairly compensate capital 7 8 invested in the utility; (2) enable the utility to offer a return adequate to attract new 9 capital on reasonable terms; and (3) maintain the utility's financial integrity.

10 Q. What ultimately governs the selection of a fair ROE?

11 A. The Commission has recognized that a reasonable point estimate ROE should be 12 determined based on the facts specific to each proceeding.⁵ That point estimate must 13 also meet the standards mandated by the U.S. Supreme Court.⁶ As the Commission has 14 reaffirmed, "[t]he Commission's ultimate task is to ensure that the resulting ROE

³ Bluefield Waterworks & Improvement Co. v. Pub. Serv. Comm'n of W. Va., 262 U.S. 679 (1923) ("Bluefield").

⁴ FPC v. Hope Natural Gas Co., 320 U.S. 591 (1944) ("Hope").

⁵ See, e.g., Midwest Indep. Transmission Sys. Operator, Inc., 106 FERC ¶ 61,302 at P 8 (2004) ("Midwest ISO"), aff'd in relevant part sub. nom., Pub. Serv. Comm'n of Ky. v. FERC, 397 F.3d 1004 (D.C. Cir. 2005).

⁶ See, e.g., Midwest ISO., 106 FERC ¶ 61,302 at PP 13-14. The Commission observed that:

[[]W]e are guided by the principle, enunciated by the Supreme Court, that an approved ROE should be "reasonably sufficient to assure confidence in the financial soundness of the utility [or, in this case, utilities] and should be adequate under efficient and economical management, to maintain and support its credit, and enable it to raise the money necessary for the proper discharge of its public duties.

Id. at P 13 (quoting Bluefield, 262 U.S. at 693).

satisfies the requirements of Hope and Bluefield."⁷ This determination requires the
Commission to consider all of the available evidence and identify an ROE that is just,
reasonable, and sufficient to support Transco's need to attract capital and earn a
competitive return and, at the same time, promote the Commission's goal of
encouraging investment in electric utility infrastructure.

Q. How does the evaluation of a just and reasonable ROE relate to attracting private capital to utility infrastructure investment?

8 A. Under the competitive market paradigm that serves as the foundation for investment 9 choices, investors' expected ROE is the key economic signal that allocates finite capital 10 among competing opportunities. The allowed ROE and a reasonable opportunity to earn it are key to ensuring the flow of investment capital for new utility facilities. Apart 11 12 from the impact that economic and market turmoil can have on the availability of capital, electric utility facilities compete with alternative investments. Utilities and 13 14 their investors must commit huge sums to expand the transmission grid with new and 15 upgraded facilities and additional funding will be provided only if investors anticipate 16 an opportunity to earn a return that is sufficient to compensate for the associated risks and commensurate with returns available from alternative investments of comparable 17 risk. 18

19 Q. Is it important that investors have confidence that the regulatory environment is 20 constructive?

A. Yes. Past challenges for the economy and capital markets highlight the benefits of a
fair and balanced ROE, and any departure from the path of supporting utility financial

⁷ Coakley Mass. Attorney Gen. v. Bangor Hydro-Electric Co., Opinion No. 531, 147 FERC ¶ 61,234 at P 144 (2014) ("Opinion No. 531"), order on paper hearing, Opinion No. 531-A, 149 FERC ¶ 61,032 (2014), order on reh'g, Opinion No. 531-B, 150 FERC ¶ 61,165 (2015), vacated & remanded sub nom. Emera Me. v. FERC, 854 F.3d 9 (D.C. Cir. 2017).

1 strength through a sound and stable ROE policy would be extremely shortsighted. 2 Uncertainty and volatility undermine investor confidence, and regulatory signals are 3 the primary driver of investors' risk assessments for utilities. Securities analysts study FERC and state commission orders and regulatory policy statements closely to gauge 4 5 the financial impact of regulatory actions and to advise investors accordingly. 6 Nevertheless, with respect to ROE, the Commission has recognized the potential disincentive to investment stemming from uncertainties in the administrative process 7 for determining a just and reasonable ROE. In Order No. 679-A, the Commission 8 9 concluded that "our hearing procedures for determining ROE can create uncertainty for investors," and noted that: 10

Although our processes are designed to provide a just and reasonable return, we recognize that there can be significant uncertainty as to the ultimate return because of the uncertainties associated with administrative determinations (*e.g.*, selection of the proxy group, changes in growth rates, etc.) This can itself constitute a substantial disincentive to new investment.⁸

If regulatory actions instill confidence that the regulatory environment is 17 supportive, investors will provide the capital necessary to support needed investment 18 19 to expand transmission infrastructure, reduce congestion, improve reliability, and secure access to new generation, including wind and other renewable resources. 20 21 Alternatively, absent a commitment by regulators to promote a sound and stable environment for utility investment and follow through on expectations for ROEs that 22 are competitive with alternative investment opportunities, the flow of capital into utility 23 24 infrastructure may not continue. As a result, the need for a constructive regulatory

⁸ Promoting Transmission Investment Through Pricing Reform, Order No. 679-A, 117 FERC ¶ 61,345 at P 69 (2006), order on reh'g, 119 FERC ¶ 61,062 (2007).

| 1 | | environment, as well as regulatory certainty in supporting utility infrastructure | | |
|----|----|---|--|--|
| 2 | | investment, is as relevant today as ever. | | |
| | | II. ROE FOR TRANSCO | | |
| 3 | Q. | What is the purpose of this section of your testimony? | | |
| 4 | A. | This section of my testimony reviews ROE policies at the Commission and examines | | |
| 5 | | conditions in the capital markets and the general economy. I then summarize the results | | |
| 6 | | of my analysis and present my independent evaluation of a just and reasonable base | | |
| 7 | | ROE for the Project. | | |
| | | A. ROE Methodology | | |
| 8 | Q. | Please describe the ROE framework established by Opinion No. 569-A. | | |
| 9 | А. | In Opinion No. 569-A, the Commission relied on three financial models to establish a | | |
| 10 | | just and reasonable ROE for the MISO TOs: (1) a two-step DCF model, (2) the CAPM, | | |
| 11 | | and (3) the Risk Premium approach. Under the methodology adopted in Opinion No. | | |
| 12 | | 569-A, the composite zone of reasonableness is computed by averaging the low and | | |
| 13 | | high boundaries of each model.9 To administer Section 206 of the FPA, the | | |
| 14 | | Commission stratified the composite zone of reasonableness into three equal parts, | | |
| 15 | | which it characterized as "below average risk," "average risk," and "above average | | |
| 16 | | risk" ranges. ¹⁰ For a utility of average risk, the existing ROE is presumptively just and | | |
| 17 | | reasonable if it falls within the middle third of the composite zone. With the exception | | |

⁹ Because the Risk Premium approach produces a single point estimate and not a range, the Commission imputed a range around the point estimate based on the average spread between the low and high boundaries of the two-step DCF and CAPM ranges.

¹⁰ Opinion No. 569-A at P 194.

of minor corrections to certain inputs to the Risk Premium approach, the Commission
 affirmed these findings in Opinion No. 569-B.¹¹

More recently, on August 9, 2022, the D.C. Circuit vacated the ROE framework established in Opinion No. 569-A.¹² Specifically, the court found that the Commission had failed to offer a reasoned explanation for its decision to reintroduce the Risk Premium model in Opinion No. 569-A after initially rejecting it in Opinion No. 569. Ruling that the Commission's reliance on the Risk Premium approach was arbitrary and capricious, the D.C. Circuit vacated the underlying orders.

9 Q. Did the D.C. Circuit take issue with any other aspects of the Commission's ROE 10 framework?

11 A. No. While a variety of challenges were raised to the two-step DCF and CAPM 12 methodologies adopted by the Commission in Opinion No. 569-A, the court concluded 13 that these arguments were unpersuasive.¹³ Similarly, the D.C. Circuit also rejected an 14 array of complaints to the Commission's policy that establishes presumptively 15 reasonable ranges for purposes of administering FPA Section 206 by dividing the 16 overall composite ROE range of reasonableness into thirds.

Q. Is the use of multiple approaches to evaluate an ROE consistent with investor behavior and accepted regulatory practice?

A. Yes. The actual return that investors require is not directly observable. Different
methodologies have been developed to estimate investors' required return on capital,
but all such methodologies are simply theoretical tools and generally produce a range

¹¹ Ass'n of Bus. Advocating Tariff Equity v. Midcontinent Indep. Sys. Operator, Inc., Opinion No. 569-B, 173 FERC ¶ 61,159 (2020) ("Opinion No. 569-B"), vacated & remanded sub nom. MISO Transmission Owners v. FERC, No. 16-1325 (D.C. Cir. 2022).

¹² MISO Transmission Owners v. FERC, No. 16-1325 (D.C. Cir. 2022).

¹³ Id.

| 1 | of estimates based on different assumptions and inputs. As the Commission has noted, |
|----------|--|
| 2 | "[t]he determination of rate of return on equity starts from the premise that there is no |
| | |
| 3 | single approach or methodology for determining the correct rate of return." ¹⁴ |
| 4 | There is no failsafe method to estimate investors' required cost of equity and |
| 5 | there is no basis to conclude that investors rely on any one single method in arriving at |
| 6 | the prices they are willing to pay for utility common stock. A publication authored for |
| 7 | the Society of Utility and Regulatory Financial Analysts confirmed this view, |
| 8 | concluding that: |
| 9 | Each model requires the exercise of judgment as to the reasonableness |
| 10 | of the underlying assumptions of the methodology and on the |
| 11 | reasonableness of the proxies used to validate the theory. Each model |
| 12 | has its own way of examining investor behavior, its own premises, and |
| 13 | its own set of simplifications of reality. Each method proceeds from |
| 14 | different fundamental premises, most of which cannot be validated |
| 15 | empirically. Investors clearly do not subscribe to any singular method, |
| 16 | nor does the stock price reflect the application of any one single method |
| 17 | by investors. ¹⁵ |
| 18 | As this treatise succinctly observed, "no single model is so inherently precise that it |
| 19 | can be relied on solely to the exclusion of other theoretically sound models." ¹⁶ |
| 20 | Similarly, New Regulatory Finance concluded that: |
| 21 | There is no single model that conclusively determines or estimates the |
| 22 | expected return for an individual firm. Each methodology possesses its |
| 23 | own way of examining investor behavior, its own premises, and its own |
| 24 | set of simplifications of reality. Each method proceeds from different |
| 25 | fundamental premises that cannot be validated empirically. Investors |
| 26 | do not necessarily subscribe to any one method, nor does the stock price |
| 27 28 | reflect the application of any one single method by the price-setting |
| 20 | investor. There is no monopoly as to which method is used by investors. |

¹⁴ *Nw. Pipeline Co.*, Opinion No. 396-C, 81 FERC ¶ 61,036 at 61,188 (1997).

¹⁵ David C. Parcell, *The Cost of Capital – A Practitioner's Guide*, Soc'y of Util. & Regulatory Fin. Analysts (2010) at 84.

¹⁶ Id.

| 1 2 3 4 | | In the absence of any hard evidence as to which method outdoes the other, all relevant evidence should be used and weighted equally, in order to minimize judgmental error, measurement error, and conceptual infirmities. ¹⁷ |
|----------------------------|----|---|
| 5 | | This is congruent with the advice of a recognized financial researcher and educator: |
| 6 7 8 9 | | Use more than one model when you can. Because estimating the opportunity cost of capital is difficult, only a fool throws away useful information. That means you should not use any one model or measure mechanically and exclusively. ¹⁸ |
| 10 | | Referencing the results of multiple approaches provides greater insight into the |
| 11 | | expectations and requirements of investors. |
| 12 | Q. | Can a mechanical application of any specific ROE methodology be expected to |
| 13 | | produce reasonable outcomes in every case and under all circumstances? |
| 14 | | |
| | A. | No. The Commission has previously recognized that a just and reasonable ROE should |
| 15 | A. | No. The Commission has previously recognized that a just and reasonable ROE should be determined based on the facts specific to each proceeding, and noted, "[a]s an initial |
| | Α. | |
| 15 | А. | be determined based on the facts specific to each proceeding, and noted, "[a]s an initial |
| 15 16 | A. | be determined based on the facts specific to each proceeding, and noted, "[a]s an initial matter, we emphasize that the primary question to be considered here is not what |
| 15 16 17 | А. | be determined based on the facts specific to each proceeding, and noted, "[a]s an initial matter, we emphasize that the primary question to be considered here is not what constitutes the best overall method for determining ROE generically" ¹⁹ Rather, the |
| 15 16 17 18 | Α. | be determined based on the facts specific to each proceeding, and noted, "[a]s an initial matter, we emphasize that the primary question to be considered here is not what constitutes the best overall method for determining ROE generically" ¹⁹ Rather, the question involves a determination of what ROE is most appropriate in each specific |
| 15 16 17 18 19 | Α. | be determined based on the facts specific to each proceeding, and noted, "[a]s an initial matter, we emphasize that the primary question to be considered here is not what constitutes the best overall method for determining ROE generically" ¹⁹ Rather, the question involves a determination of what ROE is most appropriate in each specific case. ²⁰ As the Commission has recognized, this evaluation should not be based on the |

¹⁷ Roger A. Morin, *New Regulatory Finance*, Pub. Utils. Reports, Inc. (2006) at 429.

¹⁸ Id. at 430 (citing Stewart C. Myers, On the Use of Modern Portfolio Theory in Public Utility Rate Cases: Comment, Financial Management (Autumn, 1978) at 66-68).

¹⁹ *Midwest ISO*, 106 FERC ¶ 61,302 at P 8.

 $^{^{20}}$ Id. This is consistent with *Emera Maine*, which noted that "[w]hether a rate . . . is unlawful depends on the particular circumstances of the case." *Emera Maine*, 854 F.3d at 19.

ROE with absolute precision and all financial models are based on a series of 1 2 assumptions that are affected differently by market conditions. 3 Q. Do you believe the Commission should continue to include the Risk Premium 4 method in its ROE methodology? 5 A. Yes. While the D.C. Circuit concluded that Opinion No. 569-A did not offer adequate explanation for the Commission's decision to reinstate the Risk Premium method after 6 7 rejecting it in Opinion No. 569, the Risk Premium method is a widely accepted and sound approach to estimating the cost of equity. It would be wholly appropriate for the 8 9 Commission to retain the Risk Premium model and simply provide the explanation the 10 court believed was lacking, based on record evidence in that proceeding.

B. Base ROE for Transco

11 Q. What financial models do you rely on to evaluate the base ROE for Transco?

A. Consistent with the ROE methodology adopted in Opinion No. 569-A, my evaluation
of a just and reasonable base ROE relies on the results of the two-step DCF model, the
CAPM, and the Risk Premium method.

15 In addition, my testimony supports supplementing these methods to include the results of the Expected Earnings approach. The Expected Earnings approach serves as 16 a direct measure of the expected returns on equity that investors associate with 17 companies of comparable risk and provides a meaningful guide to the return the utility 18 should be expected to earn on its book equity investment. Given that rates are 19 20 established on the basis of the book value of a utility's investment, this is a relevant measure of the ROE that is consistent with regulatory standards of comparable earnings 21 and capital attraction established in Hope and Bluefield. 22

Q. Do median values necessarily provide a superior basis to evaluate a just and
 reasonable base ROE for Transco in this case?

A. No. The cost of capital is an opportunity cost based on the returns that investors could 3 realize by putting their money in other alternatives. In comparing the risks and 4 5 prospects of Transco with other opportunities, there is no reason to believe that investors would distinguish between utilities where the ROE is established on a stand-6 alone basis and those that are subject to a single, RTO-wide ROE determination 7 (e.g., the NETOs and the MISO TOs). Discriminating between single utilities and the 8 9 NETOs or MISO TOs when evaluating a point estimate within the DCF range would violate the Hope and Bluefield standards governing the determination of a just and 10 reasonable ROE in this case. 11

Capital markets are highly sophisticated and Transco must compete for capital 12 with utilities across the nation, irrespective of any mechanical policies used by the 13 14 Commission to establish a point estimate ROE from within a proxy group range. As a result, differentiating between a proceeding involving a single transmission utility and 15 16 a joint filing of multiple RTO members ignores the requirements of investors, which are based on comparable-risk opportunities available in the capital markets. This is 17 consistent with the Commission's prior findings. In approving the use of a national 18 19 proxy group over a regional proxy group, the Commission observed that the determination "is a question of capital attraction and comparability of risk." As the 20 21 Commission concluded:

We agree that "the NETOs must compete for capital with other utilities (and companies in other sectors) throughout the nation," and that investors are not limited to investments in geographically adjacent states but instead participate in national or international capital markets. If the NETOs' ROE is significantly less than the returns of utilities in other parts of the nation, capital will more readily flow to areas other than New England and the NETOs may not be able to attract sufficient capital consistent with the *Hope* and *Bluefield* standards.²¹

Similarly, there is no basis to arbitrarily categorize ROE policies based on an 3 4 artificial distinction between utilities that are subject to a unified, RTO-wide ROE and single utilities, such as Transco. Rather, in order to meet the Hope and Bluefield 5 standards, the Commission's evaluation must be premised on the risk perceptions and 6 7 requirements of actual investors in the capital markets who do not determine their 8 required returns for utilities based solely on whether the company's 9 FERC-jurisdictional ROE happens to be fixed as the result of a single-company proceeding, or on an RTO-wide basis. As a result, a mechanical policy of referencing 10 11 the median is not supported.

Q. Is considering midpoint results consistent with the principles underlying a just and reasonable base ROE for Transco?

14 Yes. As noted earlier, the Commission has recognized that a just and reasonable ROE A. 15 should be determined based on the facts specific to each proceeding. The paramount 16 consideration that must be reflected in the choice of a just and reasonable ROE is the need to ensure that the end result meets the standards mandated by the Supreme Court 17 in *Hope* and *Bluefield* to ensure that a utility can attract capital. This determination does 18 19 not require the Commission to rely on a single statistical measure of central tendency. Rather, the Commission must consider the available evidence to make an informed 20 21 evaluation of an ROE that is just, reasonable, and sufficient to support investment.

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23

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2

Q. What are the implications for the Commission's policy of encouraging continued investment in transmission infrastructure?

A. Investors commit capital only if they expect to earn a return on their investment
 commensurate with returns available from alternative investments with comparable

²¹ Opinion No. 531 at P 96 (footnotes omitted).

risks. If the utility is unable to offer a return similar to that available from other opportunities, investors will become unwilling to supply the capital on reasonable terms. In evaluating an investment in the transmission sector of the electric power industry, investors will naturally seek to maximize their expected rate of return for a given level of risk. Awarding a downward-biased ROE by mechanically applying a particular formula based on the median would put single transmission companies such as Transco at a disadvantage, relative to the NETOs and MISO TOs.

8 Q. What are the results of the financial models discussed in your testimony for the
9 proxy group of electric utilities?

A. The mean and midpoint values produced by the two-step DCF, CAPM, Risk Premium,
 and Expected Earnings approaches are presented on Exhibit No. Transco-603 and
 summarized in Table Transco-1 below.

| Method | Range | Median | Midpoint |
|----------------------|--------------|--------|----------|
| Two-Step DCF | 8.23% 12.10% | 9.58% | 10.17% |
| CAPM | | | |
| IBES | 9.70% 12.69% | 11.19% | 11.20% |
| Value Line | 9.95% 13.08% | 11.52% | 11.52% |
| Average | 9.83% 12.89% | 11.36% | 11.36% |
| Risk Premium | 7.98% 12.78% | 10.38% | 10.38% |
| Expected Earnings | 7.67% 15.15% | 10.31% | 11.41% |
| Composite ROE | 8.43% 13.23% | 10.41% | 10.83% |

TABLE TRANSCO-1BASE ROE – SUMMARY OF RESULTS

As shown above, the results of my analysis produce a composite zone of reasonableness
of 8.43% to 13.23%, with median and midpoint values averaging 10.41% and 10.83%,
respectively.

Q. What do you conclude with respect to a just and reasonable base ROE for the Project?

A. Based on the results of my analyses, I determined that an ROE of 10.7% is just and
reasonable for the Project. An ROE of 10.7% is bracketed by the median and midpoint
values produced by the four financial models supported in my testimony.

6 My ROE recommendation is also confirmed by the results of the constant 7 growth DCF model applied to a group of low-risk, non-utility firms.²² As shown in 8 Exhibit No. Transco-612, the median and midpoint values produced by the non-utility 9 DCF study range from 10.55% to 11.51%. These results support a finding that 10 continued reliance on the two-step DCF model imparts a downward-bias to the results 11 of the Commission's ROE methodology and confirm the reasonableness of a 10.7% 12 base ROE for the Project.

Q. In addition to the case-specific evidence supported in your testimony, what other benchmarks support a 10.7% base ROE for the Project?

A. A 10.7% base ROE is also consistent with the 10.02% ROE determined in Opinion No.
 569-A.²³ The Commission has correctly noted that "prime interest rates and U.S.
 Treasury and public utility bond yields" may be considered as "indications of a change
 in capital market conditions."²⁴ The table below compares these key benchmarks over
 the record period considered in Opinion No. 569-A with current capital markets.

²² While my examination of ROE benchmarks in this testimony is limited to a DCF study for low-risk firms in the non-regulated sector, alternative methodologies such as the constant growth DCF method and Empirical CAPM approach can also provide meaningful guidance in assessing investors' required cost of equity.

²³ Opinion No. 569-A at P 3.

²⁴ Coakley Briefing Order at P 29; MISO Briefing Order at P 31.

| Series | September 2023 | Opinion 569-A | Change (bps) |
|------------------------|-------------------|------------------|-----------------|
| Prime Loan Rate | 8.50% | 3.25% | 525 |
| 10-Year Treasury Bonds | 4.38% | 2.07% | 231 |
| 30-Year Treasury Bonds | 4.47% | 2.72% | 175 |
| Baa Utility Bonds | 6.15% | 4.65% | 150 |

TABLE TRANSCO-2 COMPARISON OF KEY BENCHMARKS

Source: https://fred.stlouisfed.org/series/GS30; Moody's Credit Trends.

1 These bond yields, which serve as an objective benchmark for both the direction 2 and magnitude of changes in investors' required rate of return, support a higher ROE 3 for Transco, relative to the Commission's earlier determination for the MISO TOs. 4 Considered in conjunction with the results of my analysis, this supports a finding that 5 10.7% is a just and reasonable base ROE for the Project.

6 This conclusion is also supported by reference to historical average ROEs 7 approved by FERC and state regulatory commissions. For those cases since 2006 8 where the reference Baa utility bond yield was within 25 basis points of the 6.15% 9 average during September 2023, the average ROE approved by the Commission for 10 transmission operations was 10.71%.²⁵ Similarly, during 2005, when average utility 11 bond yields were slightly lower than in September 2023, the ROE approved by state 12 regulators for electric utilities averaged 10.54%.²⁶

²⁵ Exhibit No. Transco-609 at pages 2-5.

²⁶ Regulatory Research Associates, *Regulatory Focus* (Jul. 6, 2006). During 2005, Baa-rated utility bond yields averaged 5.93%, versus 6.15% in September 2023.

1Q.Is a 10.7% base ROE consistent with Commission policies to support investment2in electric transmission infrastructure?

- A. Yes. The Commission's regulatory actions have been successful in supporting much
 needed investment in wholesale transmission infrastructure. Unresponsive, mechanical
 decision-making that leads to inadequate returns would undermine the Commission's
 goal and the legislative mandate to promote capital investment in new transmission
 projects. This potential adverse outcome has been highlighted by the investment
- 8 community with respect to the transmission segment of the power industry:
- 9 The degree to which a utility revises its transmission capital plan will depend on expected returns.... Material reductions in the base ROE 10 could lower the quality of and divert capital away from the transmission 11 business, given its generally riskier profile than that for state-regulated 12 utility businesses, such as distribution and generation. Moreover, 13 investors could deploy capital to infrastructure projects with higher 14 15 allowed returns, such as FERC-regulated natural gas pipelines, or to other industries generally.²⁷ 16
- 17 The need for regulatory certainty in supporting transmission infrastructure 18 investment is as relevant today as ever, particularly in light of climate and renewable 19 energy goals. An ROE of 10.7% for the Project is appropriate in light of the continued 20 need to attract capital to transmission infrastructure and the imperative of meeting the 21 *Hope* and *Bluefield* standards.
 - C. Incentive for New Transmission Investment

22 Q. What ROE incentive adders is Transco requesting in this proceeding?

A. As Company witness Mullin discusses in his testimony, in addition to a 50 basis point
 adder to recognize Transco's participation in NYISO, the company is requesting a 150

²⁷ Wolfe Research, Utils. & Power, *FERConomics: Risk to transmission base ROEs in focus* (June 11, 2013) at 11.

1 2 basis point adder for the risks and challenges of developing the Project and the expected consumer benefits.

3 Q. Why is it important to allow Transco an incentive ROE adder for the Project?

4 A. NYISO's mission is to continue the operation and development of a broad-based, 5 independently managed transmission system, strengthen the network and enhance flexibility, and thereby facilitate continued reliability and effective wholesale 6 competition throughout its region. Accelerating the shift towards decarbonization 7 requires investment in critical transmission infrastructure to enable access to renewable 8 9 resources. Insufficient transmission capacity is widely seen as a critical challenge to 10 enhance grid reliability and enable cost-effective integration of clean energy. Ambitious goals to reduce carbon emissions have been established at the state and 11 federal level, but as the DOE noted, "Multiple pathways exist for the United States to 12 meet these clean energy goals, but all require upgrading and expanding the Nation's 13 transmission infrastructure."28 14

To accommodate the scale of power transfers required to fulfill these objectives, 15 16 transmission owners must do more than simply maintain existing systems to perform the function for which they were originally designed; rather, they are being directed to 17 literally redesign their transmissions systems. Thus, transmission owners, including 18 19 Transco and other members of NYISO, will commit billions of dollars of new capital to upgrade and expand the existing transmission grid. Early on, the DOE noted the 20 21 importance of regulatory policies in supporting economic rewards that stimulate 22 investment in new transmission:

²⁸ United States Department of Energy, *Building a Better Grid Initiative to Upgrade and Expand the Nation's Electric Transmission Grid to Support Resilience, Reliability, and Decarbonization* (Jan. 11, 2022) at 3-4.

1The economic rewards from improving the transmission system must be2greater than the rewards from maintaining the status quo or decreasing3the system's ability to reliably support fair and efficient competitive4wholesale markets. ... The key to spurring new transmission investment5lies in ensuring that the rewards offered by this system of regulation are6commensurate with the risks of undertaking these investments and7finding innovative approaches to align costs and benefits.

Transmission projects such as the Project require enormous, upfront 8 investments, and as the DOE recently reiterated, "Financial risk poses a significant 9 barrier to pursuing large scale, multi-region transmission projects."³⁰ And while 10 Federal tax incentives continue to pull capital toward clean generation, there are no 11 12 comparable tax incentives for transmission infrastructure development. Given the 13 benefits of an expanded grid and the significant new investment in transmission 14 infrastructure that is generally deemed necessary to meet established policy goals, it is reasonable to establish an ROE for new transmission investments that incorporates 15 16 additional incentives beyond the base ROE.

17 Q. Is an incentive-based ROE warranted for the Project?

A. Yes. To support Transco's efforts to expand investment in transmission infrastructure in a timely fashion, an adder above the base ROE is warranted for the Project. As other witnesses have documented, there are significant complexities, challenges, reliability impacts, economic benefits and risks that distinguish this upgrade from routine transmission investments. To support the efforts of Transco to expand investment in transmission infrastructure and offset the specific risks of the Project, an ROE incentive adder is warranted.

²⁹ U.S. Department of Energy, National Transmission Grid Study (May 2002).

³⁰ United States Department of Energy, *Building a Better Grid Initiative to Upgrade and Expand the Nation's Electric Transmission Grid to Support Resilience, Reliability, and Decarbonization* (Jan. 11, 2022) at 10.

1 Q. What ROE is implied by the requested incentives?

A. Combining the 50 basis point RTO adder and 150 basis point adder for the risks and
benefits of the Project with my recommended 10.7% base ROE implies a total ROE of
12.70%.

5 Q. Does this requested ROE meet Commission policy requirements?

6 A. Yes. Under the Commission's policies governing incentive-based ROEs, the total ROE 7 of a utility including the impact of an incentive must fall within the zone of 8 reasonableness.³¹ The requested incentive-based ROE falls below the 13.23% upper 9 end of the composite zone of reasonableness indicated by my analysis. As documented in the testimony of Transco's other witnesses, the scope and complexities of 10 construction associated with the Project present substantial risks and challenges. 11 12 Consistent with these special risks and the need to maintain Transco's financial 13 standing and ability to attract capital, an ROE incentive adder is warranted.

III. FUNDAMENTAL ANALYSES

14 Q. What is the purpose of this section?

A. This section briefly reviews the organization and operations of Transco. As a predicate to my quantitative analyses, it examines conditions in the capital markets and the general economy. An understanding of the fundamental factors driving the risks and prospects of electric utilities is essential in developing an informed opinion of investors' expectations and requirements that are the basis of a fair rate of return.

³¹ See, e.g., Order No. 679, 116 FERC ¶ 61,057 at P 93 (2006).

A. New York Transco, LLC

1 Q. Briefly describe Transco.

Transco is a New York-based developer, owner and operator of electric transmission 2 A. 3 facilities serving customers in New York. Transco was created to fund and develop transmission solutions identified in a 2012 report prepared by the New York State 4 Transmission Assessment and Reliability Study Technical Working Group, which 5 6 served as a blueprint for developing high-voltage electric transmission projects in New 7 York State that are designed to replace aging infrastructure; ease congestion and reduce 8 energy prices for the state's consumers; facilitate the growth and utilization of 9 renewable generation resources; and, meet clean air and public policy goals while ensuring long-term grid reliability and resiliency. Transco is currently owned by 10 Central Hudson Transmission LLC, Consolidated Edison Transmission, LLC, Grid NY 11 LLC, and Iberdrola USA Networks New York Transco, LLC,³² and is a voluntary 12 13 transmission-owning member of the NYISO.

14 Q. Will additional capital be required in order to undertake these projects?

A. Yes. As discussed in the testimony of Company witness Mullin, capital expenditures
 associated with the development of the Project alone are estimated to total
 approximately \$2.8 billion,³³ at least 70% of which will be funded by Transco. The
 Project represents one of the largest, non-merchant underground electric transmission
 development projects on the East Coast in terms of both circuit miles constructed and

³² Transco's owners are affiliates of the four New York investor-owned utilities: Central Hudson Gas & Electric Corporation ("Central Hudson"), Consolidated Edison Company of New York, Inc. ("ConEd"), Niagara Mohawk Power Corporation d/b/a National Grid ("National Grid") and New York State Electric & Gas Corporation ("NYSEG") (collectively, the "NYTOs")

³³ This does not consider electric transmission upgrades that are the development responsibility of incumbent transmission owners.

total cost, and maintaining Transco's financial integrity and flexibility will be
 instrumental in attracting the necessary capital.

3

Q. What is Transco's capital structure?

A. Transco finances its investment in transmission projects through a combination of
equity contributions from the NYTOs, as well as debt financing arranged by or on
behalf of the Company. The Company's current capital structure consists of
approximately 53% equity and 47% debt.

B. Outlook for Capital Costs

8 Q. Please summarize current economic and capital market conditions.

A. U.S. real GDP contracted 2.2% during 2020, but with the easing of COVID-19
lockdowns, the economic outlook improved significantly in 2021, with GDP growing
at a pace of 5.8%, though growth was more subdued in 2022 at 1.9%.³⁴ More recently,
increases in consumer spending and federal government spending led real GDP to grow
by 2.2% and 2.1% in the first and second quarters of 2023, respectively.³⁵ Meanwhile,
indicators of employment remain stable, with the national unemployment rate ticking
slightly upward from the previous month to 3.8% in August 2023.³⁶

16 The underlying risk and price pressures associated with the COVID-19 17 pandemic were overshadowed by a dramatic increase in geopolitical risks following 18 Russia's invasion of Ukraine in February 2022. These events were also accompanied 19 by heightened economic uncertainties as inflationary pressures due to COVID-19 20 supply chain disruptions were further stoked by sharp increases in global commodity 21 prices. The substantial disruption in the energy economy and dramatic rise in inflation

³⁴ https://www.bea.gov/sites/default/files/2023-09/gdp2q23_3rd.pdf (last visited Oct. 16, 2023).

³⁵ https://www.bea.gov/data/gdp/gross-domestic-product (last visited Oct. 16, 2023).

³⁶ https://www.bls.gov/news.release/pdf/empsit.pdf (last visited Sep. 16, 2023).

| 1 | led to sharp declines in global equity markets as investors reacted to the related |
|----------------------------|---|
| 2 | exposures. S&P concluded that: |
| 3 4 5 | The balance of risks is firmly on the downside—with rapid monetary tightening potentially pushing major economies into recession; growing geopolitical tensions exacerbating Europe's energy crisis; lingering |
| 6 7 8 | high prices pressuring costs and eroding households' purchasing power; and China grappling with structural factors that are undermining its economic growth. ³⁷ |
| 9 | Stimulative monetary and fiscal policies, coupled with supply-chain disruptions |
| 10 | and rapid price rises in the energy and commodities markets, led to increasing concern |
| 11 | that inflation would remain significantly above the Federal Reserve's longer-run |
| 12 | benchmark of 2%. In June 2022, CPI inflation peaked at its highest level since |
| 13 | November 1981. Since then, CPI inflation gradually moderated to 3.7% in August |
| 14 | 2023. ³⁸ The so-called "core" price index, which excludes more volatile energy and |
| 15 | food costs, rose at an annual rate of 4.3% in August 2023. ³⁹ Similarly, PCE inflation |
| 16 | rose 3.5% percent in August 2023, or 3.9% after excluding more volatile food and |
| 17 | energy costs. ⁴⁰ As Federal Reserve Chair Powell has noted: |
| 18 19 20 21 22 | Inflation remains well above our longer-run goal of 2 percent Inflation has moderated somewhat since the middle of last year, and longer-term inflation expectations appear to remain well anchored, as reflected in a broad range of surveys of households, businesses, and forecasters, as well as measures from financial markets. Nevertheless, |

³⁷ S&P Global Ratings, *Global Credit Conditions Q4 2022: Darkening Horizons*, Comments (Sept. 29, 2022).

³⁸ https://www.bls.gov/news.release/cpi.nr0.htm (last visited Oct. 12, 2023).

³⁹ Id.

⁴⁰ https://www.bea.gov/news/2023/personal-income-and-outlays-august-2023 (last visited Oct. 12, 2023).

1the progress—process of getting inflation sustainably down to 2 percent2has a long way to go.41

Investor confidence has also been tested by turmoil in the banking sector, which
led to increased volatility in bond and equity markets. The Federal Reserve and U.S.
Treasury took quick and dramatic action to shore up banks' liquidity needs and
strengthen public confidence in the banking system, but as Moody's noted, "bank stress
has added uncertainty to the outlook."⁴²

8 Q. How have these developments impacted the Federal Reserve's monetary policies?

9 Beginning in March 2022, the FOMC has responded to concerns over accelerating A. inflation by steadily raising the benchmark range for the federal funds rate.⁴³ Chair 10 11 Powell noted that, "Since early last year, the FOMC has significantly tightened the stance of monetary policy. We've raised our policy interest rate by 5¹/₄ percentage 12 points and have continued to reduce our securities holdings at a brisk pace."⁴⁴ Chair 13 14 Powell has surmised that the significant draw-down of the Federal Reserve's balance sheet holdings that began in June 2022 could be the equivalent of another one quarter 15 percent rate hike over the course of a year.45 16

⁴¹ Federal Reserve, Transcript of Chair Powell's Press Conference (Sep. 20, 2023),

https://www.federalreserve.gov/mediacenter/files/FOMCpresconf20230920.pdf (last visited Oct. 2, 2023).

⁴² Moody's Investors Service, *Baseline US macro forecasts unchanged but outlook more uncertain*, Sector Comment (Apr. 12, 2023).

⁴³ The FOMC is a committee composed of twelve members that serves as the monetary policymaking body of the Federal Reserve System.

 ⁴⁴ Federal Reserve, *Transcript of Chair Powell's Press Conference* (Sep. 20,, 2023),
 https://www.federalreserve.gov/mediacenter/files/FOMCpresconf20230920.pdf (last visited Oct. 12, 2023).

⁴⁵ Federal Reserve, *Transcript of Chair Powell's Press Conference* (May 4, 2022), https://www.federalreserve.gov/mediacenter/files/FOMCpresconf20220504.pdf.

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| 1 | Q. | What impact do inflation expectations have on the return that equity investors |
|-------------|----|--|
| 2 | | require from electric utilities, including Transco? |
| 3 | A. | Implicit in the required rate of return for long-term capital—whether debt or common |
| 4 | | equity-is compensation for expected inflation. This is highlighted in the textbook, |
| 5 | | Financial Management, Theory and Practice: |
| 6 7 8 | | The four most fundamental factors affecting the cost of money are (1) production opportunities, (2) time preferences for consumption, (3) risk, and (4) inflation. ⁴⁶ |
| 9 | | In other words, a part of investors' required return is intended to compensate for the |
| 10 | | erosion of purchasing power due to rising price levels. This inflation premium is added |
| 11 | | to the real rate of return (pure risk-free rate plus risk premium) to determine the nominal |
| 12 | | required return. As a result, higher inflation expectations lead to an increase in the cost |
| 13 | | of equity capital. |
| 14 | Q. | Have these developments impacted the risks faced by utilities and their investors? |
| 15 | A. | Yes. S&P reported that since 2020 credit ratings downgrades in the utility sector have |
| 16 | | outpaced upgrades by more than 3 to 1, with the median rating falling to the triple-B |
| 17 | | category for the first time. ⁴⁷ S&P noted that, while inflation has moderated, it will |
| 18 | | continue to pressure credit quality in the utility industry, along with rising interest rates |
| 19 | | and higher capital spending.48 Meanwhile, Fitch Ratings, Inc. noted that its |
| 20 | | deteriorating outlook for utilities "reflects mounting cost pressures for electric and gas |
| 21 | | utilities due to elevated commodity prices, inflationary headwinds and rising interest |
| 22 | | costs." ⁴⁹ Value Line echoed these sentiments for electric utilities, concluding that: |

⁴⁶ Eugene F. Brigham, Louis C. Gapenski, and Michael C. Ehrhardt, *Financial Management, Theory and Practice*, Ninth Edition (1999) at 126.

⁴⁷ S&P Global Ratings, *The Outlook For North American Regulated Utilities Turns Stable*, RatingsDirect (May 18, 2023).

⁴⁸ Id.

⁴⁹ Fitch Ratings, Inc., North American Utilities, Power & Gas Outlook 2023 (Dec. 7, 2022).

1 A Challenging Macroeconomic Backdrop Remains

2 Inflationary pressure, rising interest rates, and high energy and raw 3 material prices will likely remain a significant burden for most utilities. Inflationary headwinds are raising operating and maintenance costs, as 4 well as fuel prices. Meanwhile, the rising interest rate environment is 5 leading income-oriented investors to the bond market, as well as 6 7 increasing borrowing costs, which is especially significant for utilities as the usually have low returns on total capital and rely heavily on debt 8 9 borrowings. We think many of these companies will continue to struggle with the higher costs related to the challenging macroeconomic 10 climate in the near term.⁵⁰ 11

12 Q. Do changes in utility company beta values corroborate an increase in industry

13 risk?

A. Yes. Beta measures a stock's price volatility relative to the overall market and reflects
the tendency of a stock's price to follow changes in the market. The investment
community relies on beta as an important guide to investors' risk perceptions. A stock
that tends to respond less to market movements has a beta less than 1.00, while stocks
that tend to move more than the market have betas greater than 1.00. Generally, a
higher beta means the market perceives the stock to be riskier than a stock with a lower
beta.

The significant shift in pre- and post-pandemic beta values for electric utilities is illustrated in Figure Transco-1 below. As illustrated there, the average beta value for the electric utilities covered by Value Line increased significantly with the beginning of the pandemic in March 2020, continued to increase during 2021, and has remained elevated. This dramatic increase in a primary gauge of investors' risk perceptions is further proof of the higher risk of electric utility common stocks.

⁵⁰ The Value Line Investment Survey, *Electric Utility (Central) Industry* (Sep. 8, 2023) (emphasis original).

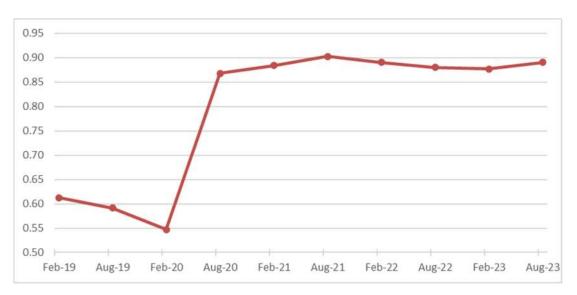


FIGURE TRANSCO-1 ELECTRIC UTILITY BETA VALUES

1 Q. Have increased risks and higher inflation resulted in higher capital costs?

A. Yes. While the cost of equity is unobservable, the yields on long-term bonds provide a
widely referenced benchmark for the direction of capital costs, including required
returns on common stocks. Table Transco-3 below compares the average yields on
Treasury securities and Baa-rated public utility bonds during 2021 with those required
in September 2023.

TABLE TRANSCO-3BOND YIELD TRENDS

| | September | | Change | |
|------------------------|-----------|-------|--------|--|
| Series | 2023 | 2021 | (bps) | |
| 10-Year Treasury Bonds | 4.38% | 1.44% | 294 | |
| 30-Year Treasury Bonds | 4.47% | 2.05% | 242 | |
| Baa Utility Bonds | 6.15% | 3.35% | 280 | |

Source: https://fred.stlouisfed.org/series/GS30; Moody's Credit Trends.

As shown above, trends in bond yields since 2021 document a substantial increase in the returns on long-term capital demanded by investors. With respect to

7

8

utility bond yields—which are the most relevant indicator in gauging the implications
 for the Company's common equity investors—average yields in September 2023
 exceed 2021 levels by 280 basis points.

4

5

Q. Would it be reasonable to disregard the implications of current capital market conditions in evaluating a just and reasonable base ROE for Transco?

A. 6 No. Current capital market conditions reflect the reality of the situation in which 7 Transco must attract and retain capital. The standards underlying a fair rate of return require an authorized ROE for the Company that is competitive with other investments 8 9 of comparable risk and sufficient to preserve its ability to maintain access to capital on 10 reasonable terms. These standards can only be met by considering the requirements of investors over the time period when the rates established in this proceeding will be in 11 effect. If the upward shift in investors' risk perceptions and required rates of return for 12 long-term capital is not incorporated in the allowed ROE, the results will fail to meet 13 14 the comparable earnings standard that is fundamental in determining the cost of capital. 15 From a more practical perspective, failing to provide investors with the opportunity to 16 earn a rate of return commensurate with Transco's risks will weaken its financial integrity, while hampering the Company's ability to attract necessary capital. 17

IV. DEVELOPMENT AND SELECTION OF THE PROXY GROUP

- 18 Q. What is the purpose of this section of your testimony?
- A. This section describes how I identify the proxy group of publicly traded electric utilities
 used to apply the financial models described in my testimony.

Q. How do you implement quantitative methods to estimate the cost of common equity for Transco?

A. Application of quantitative methods to estimate the cost of common equity requires
observable capital market data, such as stock prices and beta values, that is not available

| 1 | | for Transco. Moreover, even for a firm with publicly traded stock, the cost of common |
|----------|----|---|
| 2 | | equity can only be estimated. As a result, applying quantitative models using |
| 3 | | observable market data only produces an estimate that inherently includes some degree |
| 4 | | of observation error. Thus, the accepted approach to increase confidence in the results |
| 5 | | is to apply alternative quantitative methods to a proxy group of publicly traded |
| 6 | | companies that investors regard as risk comparable. The results of the analysis for the |
| 7 | | sample of companies are relied upon to establish a range of reasonableness for the cost |
| 8 | | of equity for the specific company at issue. |
| 9 | Q. | What specific criteria do you initially examine to identify a proxy group of |
| 10 | | regulated electric utilities? |
| 11 | A. | Consistent with the Commission's accepted approach, I begin with the following |
| 12 | | criteria to identify a proxy group of electric utilities: |
| 13 14 | | 1. Companies that are included in the Electric Utility Industry groups compiled by Value Line. |
| 15 16 | | 2. Electric utilities that paid common dividends over the last six months and have not announced a dividend cut since that time. |
| 17 18 | | 3. Electric utilities with no ongoing involvement in a major merger or acquisition that would distort quantitative results. |
| 19 | | In addition, the Commission has determined that credit ratings from both major |
| 20 | | agencies-Moody's and S&P-should be considered independently as screening |
| 21 | | criteria when evaluating comparable risk. In evaluating credit ratings to identify a |
| 22 | | proxy group of utilities with comparable risks, the Commission has adopted a |
| 23 | | "comparable risk band," interpreted as one "notch" higher or lower than the corporate |
| 24 | | credit ratings of the utility at issue and within the investment grade ratings scale. |
| 25 | Q. | How did you apply the Commission's credit ratings criteria to Transco? |
| 26 | A. | Neither Moody's or S&P currently publishes an overall corporate or issuer credit rating |
| 27 | | for Transco. Accordingly, the criteria used to identify my risk-comparable proxy group |
| 25 26 | | How did you apply the Commission's credit ratings criteria to Transco? Neither Moody's or S&P currently publishes an overall corporate or issuer credit rating |

| 1 | | assume that Transco would qualify for ratings equivalent to the average Baa2 Moody's |
|----|----|---|
| 2 | | issuer rating and BBB+ S&P corporate credit rating maintained by the firms in Value |
| 3 | | Line's Electric Utility industry groups. These ratings benchmarks are also supported |
| 4 | | by the credit profiles of the NYTOs. Consistent with the Commission's determination |
| 5 | | that a triple-B rating is a "minimum investment rating for an electric utility,"51 other |
| 6 | | new entrant, stand-alone transmission companies have also adopted a similar approach |
| 7 | | based on industry credit metrics. ⁵² Applying the one notch higher or lower band under |
| 8 | | the Commission's guidelines results in screening criteria of Baa1 to Baa3 based on |
| 9 | | Moody's credit ratings and A- to BBB when referencing S&P's ratings. |
| 10 | Q. | Are there any other publicly traded utilities that should be included in the proxy |

11 group

group?

A. Yes. Algonquin should also be considered in evaluating investors' cost of equity for
 Transco. Algonquin is not rated by Moody's, but it has been assigned a credit rating of
 BBB by S&P, which falls within the comparable risk band.⁵³ While not yet included
 in Value Line's three primary Electric Utility industry groups,⁵⁴ Algonquin is a North
 American diversified generation, transmission, and distribution utility with over \$17
 billion in total assets. A majority of Algonquin's revenues, earnings, and assets are

⁵¹ Duquesne Power & Light Co., 118 FERC ¶ 61,087 at P 53 (2007).

⁵² See, e.g., Northern Pass Transmission Co, Docket No. ER11-2377 at Exh. NPT-600 (Dec. 15, 2010), and *Trans-Allegheny Interstate Line Co.*, Docket No. ER07-562 at Exh. TRC-100 (Feb. 21, 2007).

⁵³ As the Commission stated explicitly in Opinion No. 531, a company is not required to have <u>both</u> S&P and Moody's credit ratings for inclusion in the proxy group. *See*, Opinion No. 531 at n. 208 ("We will not require that a company have both S&P and Moody's ratings to be eligible for inclusion in a proxy group, and we will screen only the available rating.").

⁵⁴ Inclusion in Value Line's Electric Utility industry groups is not a Commission requirement. *See, Martha Coakley v. Bangor Hydro-Elec. Co.*, 147 FERC ¶ 61,234 at P 102 (2014) (*noting*, "as there may be other reliable sources that investors rely upon, we will not mandate the use of Value Line in all cases.")

related to its regulated utility operations,⁵⁵ and investors would regard Algonquin as a
 comparable investment alternative that is relevant to an evaluation of the required rate
 of return for Transco.

In addition, Emera Inc.'s electric and gas utility operations are comparable to 4 those of the other utilities in the proxy group. Although Value Line currently includes 5 Emera Inc. in its power industry group, rather than its utility groups, Emera Inc.'s 6 regulated electric and gas utility operations are its dominant businesses and account for 7 approximately 95% of consolidated net income.⁵⁶ Emera Inc.'s Florida and New 8 Mexico utility operations account for 69% of consolidated net income.⁵⁷ Thus, 9 investors would regard Emera Inc. as a comparable investment alternative that is 10 relevant to an evaluation of the required rate of return for the Company. 11

12 Q. Please identify the proxy group used in your analyses.

A. As shown on Exhibit No. Transco-602, applying the criteria outlined above results in a
proxy group of thirty-two utilities, which I refer to as the "Electric Group."

V. APPLICATION OF FINANCIAL MODELS

- 15 Q. What is the purpose of this section of your testimony?
- 16 A. This section explains my application of the two-step DCF, CAPM, Risk Premium, and

17 Expected Earnings methods.

⁵⁵ For example, Algonquin reported that during 2022 regulated utility operations accounted for 84% of total revenues, with approximately 82% of regulated revenues being attributable to operations located in the United States. Algonquin Power & Utilities Corp., *Annual Information Form for the Year Ended December 31, 2022* (Mar. 17, 2023).

⁵⁶ Emera Inc., *Investors Presentation* (September & October 2023).

https://s25.q4cdn.com/978989322/files/doc_presentations/2023/Sep/06/sept-oct-2023-marketing-deck.pdf (last visited Oct. 2, 2023).

⁵⁷ Id.

A. Two-Step DCF Model

1 Q. What market valuation process underlies DCF models?

A. DCF models assume that the price of a share of common stock is equal to the present value of the expected cash flows (*i.e.*, future dividends and stock price appreciation) that will be received while holding the stock, discounted at investors' required rate of return. Thus, the cost of equity is the discount rate that equates the current price of a share of stock with the present value of all expected cash flows from the stock.

7 Q. What form of the DCF model is customarily used to estimate the cost of equity?

8 A. Rather than developing annual estimates of cash flows into perpetuity, the DCF model
9 can be simplified to a "constant growth" form:⁵⁸

$$P_0 = \frac{D_1}{k_e - g}$$

10

| 11 | where: | $P_0 = Current price per share;$ |
|----|--------|---|
| 12 | | D_1 = Expected dividend per share in the coming year; |
| 13 | | $k_e = Cost of equity; and$ |
| 14 | | g = Investors' long-term growth expectations. |
| | | |

15 The cost of common equity (k_e) can be isolated by rearranging terms within the 16 equation:

⁵⁸ The constant growth DCF model is dependent on a number of strict assumptions, which in practice are never entirely met. These include a constant growth rate for both dividends and earnings; a stable dividend payout ratio; the discount rate exceeds the growth rate; a constant growth rate for book value and price; a constant earned rate of return on book value; no sales of stock at a price above or below book value; a constant price-earnings ratio; a constant discount rate (*i.e.*, no changes in risk or interest rate levels and a flat yield curve); and all of the above extend to infinity. (As discussed in the text below, the Commission's two-stage DCF model also depends on these assumptions, with the sole exception of the constant earnings growth rate.) Nevertheless, the constant growth DCF method provides a workable and practical approach to estimate investors' required return that is widely referenced in utility ratemaking.

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$$k_e = \frac{D_1}{P_0} + g$$

1

This constant growth form of the DCF model recognizes that the rate of return to stockholders consists of two parts: (1) dividend yield (D_1/P_0) and (2) growth (g). In other words, investors expect to receive a portion of their total return in the form of current dividends and the remainder through stock price appreciation.

Q. What is the distinction between the two-step DCF method for electric utilities and the constant growth DCF model outlined above?

8 A. The Commission's two-step DCF method for electric utilities assumes that investors 9 differentiate between near-term growth forecasts, such as the EPS growth rates published by securities analysts, and some notion of longer-term growth extending into 10 the distant future. Under the Commission's two-step DCF method, the first growth rate 11 is represented by analysts' consensus EPS growth projections specific to each 12 13 individual utility in the proxy group, while the second growth rate is based on longterm forecasts of growth in nominal GDP. Based on this assumption of disparate 14 growth expectations, the two-step DCF method employs two separate growth rates for 15 each company, which are weighted to arrive at a single value for the "g" component.⁵⁹ 16

17 Q. How do you determine the dividend yield for the utilities in your proxy group?

A. An average dividend yield is developed for each utility in the Electric Group during the
six months from April to September 2023. This calculation is made by dividing the
indicated dividend in each month by the corresponding average of the monthly low and
high stock prices. The resulting six-month average historical dividend yields are
presented on page 1 of Exhibit No. Transco-604.

⁵⁹ While I apply the Commission's two-step DCF method, the assumptions about investor expectations and reliance on GDP growth that underly this approach are not substantiated by evidence.

| 1 | Q. | What growth rate do you use to adjust this historical dividend yield? |
|----|----|---|
| 2 | A. | Consistent with the Commission's guidance, I adjust the historical dividend yield using |
| 3 | | only the analysts' EPS growth estimate. ⁶⁰ |
| 4 | Q. | What is the source of the analysts' consensus EPS growth rates used in your |
| 5 | | application of the Commission's two-step DCF method? |
| 6 | А. | I obtain IBES earnings growth rates for the utilities in the Electric Group from Yahoo! |
| 7 | | Finance. |
| 8 | Q. | How do you arrive at your projected growth rate in nominal GDP, representing |
| 9 | | the second stage of the Commission's DCF model? |
| 10 | A. | I rely on long-term projections published by IHS Markit and the EIA, as well as the |
| 11 | | Social Security Administration forecast over the next 50 years. This resulted in an |
| 12 | | average GDP growth rate of 4.16%. The calculation of the long-term growth rate in |
| 13 | | nominal GDP used in my application of the Commission's two-step DCF model is |
| 14 | | presented on page 2 of Exhibit No. Transco-604. |
| 15 | Q. | What weighting do you assign these respective growth rates to arrive at the single |
| 16 | | <i>"g"</i> component of the two-step DCF model? |
| 17 | A. | Following the practice adopted in Opinion No. 569-A, I weight the individual analysts' |
| 18 | | EPS growth rates by 80% and the GDP growth projection by 20% to compute a single, |
| 19 | | two-step growth rate for each of the utilities in the proxy group. |
| 20 | Q. | Where do you present the results of your two-step DCF analyses? |
| 21 | A. | After combining the dividend yields and the weighted average of the respective |
| 22 | | analysts' projections and GDP growth forecast for each utility, the resulting cost of |
| 23 | | common equity estimates for the Electric Group are shown on page 1 of Exhibit No. |
| 24 | | Transco-604. |

⁶⁰ Opinion No. 569 at P 98.

| 1 | Q. | In evaluating the results of the DCF model, is it appropriate to eliminate illogical |
|----|----|---|
| 2 | | cost of equity estimates? |
| 3 | A. | Yes. Consistent with Opinion No. 569-A, in applying quantitative methods to estimate |
| 4 | | the cost of equity, it is essential that the resulting values pass fundamental tests of |
| 5 | | reasonableness and economic logic. Accordingly, DCF estimates that are implausibly |
| 6 | | high or low should be eliminated when evaluating the results of this method. |
| 7 | Q. | What is the Commission's current position with respect to evaluating DCF values |
| 8 | | at the high end of the range? |
| 9 | A. | With respect to the evaluation of individual cost of equity estimates, the Commission |
| 10 | | has established a high-end test based on 200% of the median value from each financial |
| 11 | | model before eliminating estimates at the low or high end of the range. ⁶¹ |
| 12 | Q. | What is your conclusion with respect to an evaluation of two-step DCF values at |
| 13 | | the high end of the range? |
| 14 | A. | As shown on page 1 of Exhibit No. Transco-604, the upper end of the two-step DCF |
| 15 | | results for the Electric Group is set by a cost of equity estimate of 18.52%. While this |
| 16 | | value falls 34 basis points below the Commission's high-end test of 18.86%, I believe |
| 17 | | a cost of equity estimate of this magnitude meets the Commission's definition of |
| 18 | | "irrationally or anomalously high" ⁶² and is properly excluded. |
| 19 | Q. | What low-end threshold has the Commission adopted? |
| 20 | A. | Starting with the average yield on Baa-rated public utility bonds for the six-month study |
| 21 | | period, the Commission adds an increment equal to 20% of the market risk premium |

⁶¹ Opinion No. 569-A at P 154.

 $^{^{62}}$ Ass 'n of Bus. Advocating Tariff Equity v. Midcontinent Indep. Sys. Operator, Inc., 171 FERC \P 61,154 at P 152 (2020).

| 1 | | used to apply the CAPM. ⁶³ Combining an average yield on Baa utility bonds of 5.80% |
|--|-----------------|---|
| 2 | | for the six months ending September 2023 with 20% of the 7.65% average CAPM |
| 3 | | market risk premium ⁶⁴ results in a low-end threshold of 7.33%. |
| 4 | Q. | Do you exclude any low-end DCF estimates from your analyses? |
| 5 | А. | Yes. As shown on page 1 of Exhibit No. Transco-604, I exclude six DCF values ranging |
| 6 | | from -4.71% to 7.23%, which fall below the Commission's low-end threshold. |
| 7 | Q. | What other consideration has the Commission raised in evaluating cost of equity |
| 8 | | estimates? |
| 9 | A. | The Commission has also suggested that cost of equity estimates should be subject to |
| 10 | | a "natural break" analysis, based on the difference between individual values and the |
| 11 | | next-lowest or next-highest estimate. ⁶⁵ |
| | | 5 |
| 12 | Q. | Do you agree that the difference between individual cost of equity estimates can |
| 12 13 | Q. | |
| | Q. A. | Do you agree that the difference between individual cost of equity estimates can |
| 13 | | Do you agree that the difference between individual cost of equity estimates can be used as a gauge of reasonableness? |
| 13 14 | | Do you agree that the difference between individual cost of equity estimates can be used as a gauge of reasonableness? No. The dispersion between a particular cost of equity result and the next lowest value |
| 13 14 15 | | Do you agree that the difference between individual cost of equity estimates can be used as a gauge of reasonableness? No. The dispersion between a particular cost of equity result and the next lowest value provides no relevant information in evaluating the reasonableness of estimates at the |
| 13 14 15 16 | | Do you agree that the difference between individual cost of equity estimates can be used as a gauge of reasonableness? No. The dispersion between a particular cost of equity result and the next lowest value provides no relevant information in evaluating the reasonableness of estimates at the upper end of the range. The key fallacy underlying the natural break analysis is the |
| 13 14 15 16 17 | | Do you agree that the difference between individual cost of equity estimates can be used as a gauge of reasonableness? No. The dispersion between a particular cost of equity result and the next lowest value provides no relevant information in evaluating the reasonableness of estimates at the upper end of the range. The key fallacy underlying the natural break analysis is the implicit assumption that estimating the cost of equity involves a process of sampling. |
| 13 14 15 16 17 18 | | Do you agree that the difference between individual cost of equity estimates can be used as a gauge of reasonableness? No. The dispersion between a particular cost of equity result and the next lowest value provides no relevant information in evaluating the reasonableness of estimates at the upper end of the range. The key fallacy underlying the natural break analysis is the implicit assumption that estimating the cost of equity involves a process of sampling. On the contrary, through application of proxy group criteria, the Commission has |
| 13 14 15 16 17 18 19 | | Do you agree that the difference between individual cost of equity estimates can be used as a gauge of reasonableness? No. The dispersion between a particular cost of equity result and the next lowest value provides no relevant information in evaluating the reasonableness of estimates at the upper end of the range. The key fallacy underlying the natural break analysis is the implicit assumption that estimating the cost of equity involves a process of sampling. On the contrary, through application of proxy group criteria, the Commission has identified all of the utilities deemed to be of comparable risk. In other words, the array |

⁶³ Opinion No. 569 at P 387; Opinion No. 569-A at P 161.

⁶⁴ Computed as the average of the 6.75% IBES-based CAPM market risk premium (Exhibit No. Transco-605) and 7.54% Value Line-based CAPM market risk premium (Exhibit No. Transco-607).

⁶⁵ Opinion No. 569 at P 395; Opinion No. 569-A at P 153.

of the unobserved remainder. Rather, we are analyzing all of the marbles (or all of the relevant, comparable-risk companies). As a result, the dispersion of individual values is not a valid test of how well a specific cost of equity estimate reflects investors' expectations and required returns.

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5 If there is any statistical observation to be made regarding the cost of equity estimates produced by any single financial model, it is that the relatively small size of 6 the population (the proxy group) makes it more likely that there will be a "break" in 7 the data set relative to an analysis for a larger population. That is not evidence of a 8 9 flaw in the results. Rather, it is a predictable function of the size of the proxy group of Trimming so-called "outliers" on this basis has the 10 comparable-risk utilities. unreasonable effect of arbitrarily making that small population even smaller and 11 12 thereby skewing the results.

Moreover, the goal in evaluating the results of financial models, such as the 13 14 DCF and CAPM approaches, is not to identify "outliers," it is to remove estimates that are clearly illogical for purposes of identifying the "broad range of potentially lawful 15 ROEs" that constitutes the zone of reasonableness. The identification of clearly 16 illogical results should be a case-specific determination relying on the specific evidence 17 at hand. The notion of an "outlier" in the context of statistics and sampling theory is 18 19 an entirely separate concept from the evaluation of cost of equity estimates for the population of comparable risk utilities. Apart from the fact that the arithmetic 20 21 difference between two individual cost of equity estimates does not provide a sound basis to evaluate the economic validity of either value, the magnitude of the "break" 22 that might be suggestive of an "outlier" is arbitrary and without empirical foundation. 23

Q. This notwithstanding, would there be any arguable basis to exclude the 12.10% high-end value from your two-step DCF analysis based on a natural break analysis?

A. No. The Commission has clarified that in applying a natural break analysis to evaluate
results at the high end of the range, the purpose is "to screen out companies whose
growth rates are unsustainably high and therefore fail a threshold test of economic
logic."⁶⁶ As shown on page 1 of Exhibit No. Transco-604, the IBES growth rate
underling the 12.10% DCF estimate is 8.10%. This falls significantly below other
IBES growth rates that the Commission has previously accepted as reasonable.⁶⁷ It is
also less than growth rates for other firms in the Electric Group.⁶⁸

Moreover, the "break" between the 12.10% value and the next lowest result is 75 basis points, which is not materially higher than the dispersion between other observations in the array of two-step DCF estimates. Thus, not only is a natural break analysis misguided and lacking any objective basis, a differential of 75 basis points provides no evidence that the 12.10% value at the top end of the two-step DCF range is "truly irrational or anomalously high."⁶⁹ Beyond this, remaining low-end values in the 8% range are assuredly far below investors' required rate of return.

18 Q. What is the range resulting from your two-step DCF analysis?

A. As shown on page 1 of Exhibit No. Transco-604, the two-step DCF analysis for the
Electric Group results in a range of 8.23% to 12.10%. The median and midpoint values
are 9.58% and 10.17%, respectively.

⁶⁶ Opinion No. 569-B at P 79.

⁶⁷ For example, the Commission's DCF results in Docket No. EL14-12 incorporated an IBES growth rate of 11.66%. Opinion No. 569-A at p. 125 ("MISO I DCF Results").

⁶⁸ As shown on page 1 of Exhibit No. Transco-604, for example, the IBES EPS growth rate for NextEra Energy, Inc. is 8.80%, while Otter Tail Corporation's EPS growth forecast is 9.00%.

⁶⁹ Opinion No. 569-A at P 154.

B. Capital Asset Pricing Model

1 Q. Please describe the CAPM.

A. The CAPM approach is generally considered to be the most widely referenced method 2 3 for estimating the cost of equity among academicians and professional practitioners, with the pioneering researchers of this method receiving the Nobel Prize in 1990. The 4 CAPM is a theory of market equilibrium that measures risk using the beta coefficient. 5 Assuming investors are fully diversified, the relevant risk of an individual asset 6 7 (e.g., common stock) is its volatility relative to the market as a whole, with beta 8 reflecting the tendency of a stock's price to follow changes in the market. A stock that 9 tends to respond less to market movements has a beta less than 1.00, while stocks that 10 tend to move more than the market have betas greater than 1.00. The CAPM is 11 mathematically expressed as:

| 12 | $R_f + \beta_j (R_m - R_f)$ |
|-------------------------------|--|
| 13 where: $R_j = \frac{1}{2}$ | required rate of return for stock j; |
| 14 $R_{\rm f} = 1$ | risk-free rate; |
| 15 $R_m =$ | expected return on the market portfolio; and |
| $16 	B_j =$ | beta, or systematic risk, for stock j. |

Like the DCF model, the CAPM is an *ex-ante*, or forward-looking, model based on expectations of the future. As a result, in order to produce a meaningful estimate of investors' required rate of return, the CAPM must be applied using estimates that reflect the expectations of actual investors in the market, not with backward-looking, historical data.

| 1 | Q. | What market rate of return was adopted by the Commission to apply the CAPM |
|----------------------------------|----|---|
| 2 | | in Opinion No. 569-A? |
| 3 | A. | Under the approach considered by the Commission in Opinion No. 569-A, the expected |
| 4 | | market rate of return was estimated by conducting a DCF analysis on the dividend |
| 5 | | paying firms in the S&P 500. ⁷⁰ |
| 6 | Q. | What beta values did the Commission adopt to apply the CAPM in Opinion No. |
| 7 | | 569-A? |
| 8 | A. | The Commission relied on the beta values reported by Value Line, which, in my |
| 9 | | experience, is the most widely referenced source for beta in regulatory proceedings and |
| 10 | | is widely relied upon by investors. As noted in New Regulatory Finance: |
| 11 12 13 14 15 16 | | Value Line is the largest and most widely circulated independent investment advisory service, and influences the expectations of a large number of institutional and individual investors Value Line betas are computed on a theoretically sound basis using a broadly based market index, and they are adjusted for the regression tendency of betas to converge to 1.00 . ⁷¹ |
| 17 | | The fact that investors rely on Value Line betas in evaluating expected returns for utility |
| 18 | | common stocks provides strong support for this approach. |
| 19 | Q. | The Commission has suggested that it may be theoretically incorrect to apply the |
| 20 | | CAPM using Value Line betas and a market return based on the S&P 500.72 What |
| 21 | | is the crux of this argument? |
| 22 | A. | Opinion No. 569-A stated that there is an "imperfect correspondence" between a market |
| 23 | | risk premium based on the dividend-paying firms in the S&P 500 and Value Line betas, |
| 24 | | which are determined based on a comparison of each stock's volatility relative to the |

⁷⁰ Opinion No. 569-A at P 210.

⁷¹ Roger A. Morin, *New Regulatory Finance*, Pub. Utils. Reports, Inc. (2006) at 71.

⁷² Opinion No. 569-A at P 75.

| 1 | stocks in the NYSE, rather than the S&P 500. While observing that there is substantial |
|---|--|
| 2 | evidence that investors rely on Value Line betas,73 in its decision in Mystic, the |
| 3 | Commission accepted FERC Trial Staff's proposal to use Bloomberg-based, alternative |
| 4 | betas derived from the returns to the S&P 500 Index. ⁷⁴ |

5 Q. Do you agree that there is a lack of correspondence between a market return based 6 on the S&P 500 and Value Line beta values?

7 A. No. Under the CAPM, the volatility at issue theoretically relates the market price of the stock with the market price of every other possible investment opportunity in the 8 9 "market," including collectible cars and gold bullion. Just as it is not possible to 10 precisely define investors' growth expectations when applying the DCF model, the forward-looking market return and beta values are unobservable and must be estimated. 11 Application of the DCF approach to the dividend-paying firms in the S&P 500 provides 12 a sound proxy for investors' expected return on the "market." Similarly, Value Line's 13 14 published beta values offer an objective proxy for an unobservable, forward-looking beta. There is no "mismatch," as Opinion No. 569-A and Mystic seem to imply. 15

16 The contention that there is an "imperfect correspondence" between a market 17 return that references the S&P 500 and beta values estimated against the NYSE is 18 further disproved by reference to studies in the financial research. *Marston & Harris* 19 noted that it derived an estimate of the market rate of return for a sample of 20 approximately 400 companies selected from the S&P 500, while the beta values used 21 in the study were calculated "against . . . all NYSE securities."⁷⁵ This approach, used

⁷³ *See, e.g.*, Opinion No. 569-A at P 61.

⁷⁴ Constellation Mystic Power, LLC, 176 FERC ¶ 61,019 at PP 77, 85 (2021) ("Mystic"). See also, DATC Path 15, LLC, 177 FERC ¶ 61,115 at P 111 (2021) ("DATC").

⁷⁵ Felicia Marston and Robert S. Harris, *Risk and Return: A Revisit Using Expected Returns*, Fin. Review (Feb. 1993) ("*Marston & Harris*"). Value Line betas are also derived based on weekly percentage changes in the NYSE.

by recognized researchers in a peer-reviewed journal sponsored by the Eastern Finance 2 Association, mirrors the CAPM approach adopted in Opinion No. 569-A. Similarly, in applying a market rate of return based on the dividend paying firms in the S&P 500, 3 4 the Staff of the Illinois Commerce Commission also relied on published betas from Value Line.⁷⁶ 5

1

Q. Is there other evidence that undercuts the argument of a lack of correspondence 6 7 between a market return for the S&P 500 and Value Line betas?

A. Yes. Beta measures the variability of the price of a common stock relative to the 8 9 broader market. While it is possible to calculate this measure of relative price volatility 10 using alternative market benchmarks (i.e., NYSE or S&P 500), to the extent that movements in market indices are driven by the stock prices of very large capitalization 11 companies and thus move in tandem, the beta values using similar time periods would 12 be indistinguishable. If there is no systemic difference in the relative movements of 13 14 the NYSE and the S&P 500, then there is no basis to suggest that a beta calculated 15 against the NYSE would not apply equally to a market rate of return estimated by 16 reference to the S&P 500.

17 The degree to which movements in the NYSE and S&P 500 are synchronized can be tested through correlation analysis. The correlation coefficient measures the 18 19 degree that two variables move together. A correlation coefficient of 0.0 would 20 indicate that there is no consistent co-movement between two variables, while a 21 correlation coefficient of 1.0 would indicate perfect correlation, *i.e.*, that 100% of the change in one variable is reflected in the other variable. 22

⁷⁶ Direct Testimony of Rochelle Langfeldt, Illinois Commerce Commission, Docket No. 01-0432 (2001) at 27 (citing "[t]he average Value Line adjusted beta for the Electric sample.").

Docket No. ER24-___000 Exhibit No. Transco-600 Page 42 of 79

1 Figure Transco-2 displays the weekly percentage changes in the NYSE and the

S&P 500 over the five-year period ending June 30, 2023:

2



FIGURE TRANSCO-2

As indicated on the chart, this analysis results in a correlation coefficient of 0.96, meaning that weekly changes for the NYSE are almost perfectly matched by similar movements in the S&P 500. The high degree of correlation between movements in the NYSE and movements in the S&P 500 undercuts any notion of a "mismatch" between Value Line betas and a market return predicated on a subset of the S&P 500.

Q. Are there other factors that also weigh in favor of continued reference to Value
Line betas, versus those derived from Bloomberg?

A. Yes. Value Line is recognized as being the most widely available source of investment
 information to investors, and citations in many textbooks and other sources support its

usefulness as a guide to investors' expectations.⁷⁷ Value Line is available at nominal 1 2 prices for paper subscription or internet access, as well as being freely available to investors in libraries and through many brokerage offices. Importantly, the beta values 3 4 reported by Value Line are updated on a weekly basis and calculated using a consistent 5 methodology.

This contrasts with Bloomberg-derived betas, which are dependent on criteria 6 specified by each individual user and subject to the potential for subjective 7 manipulation to produce a desired end-result. Meanwhile, Bloomberg is available only 8 9 to a select subset of investors that can afford substantial annual subscription fees to 10 obtain the proprietary terminal required to access Bloomberg data. The administrative benefits associated with reliance on beta values from Value Line, including a consistent 11 methodology by an independent third-party and immunity to selective changes in 12 assumptions, support continued reference to Value Line betas in applying the CAPM 13 14 approach.

How then do you calculate the market rate of return required to apply the CAPM? 15 Q.

I use the same approach considered by the Commission in Opinion No. 569-A.⁷⁸ In 16 A. 17 order to capture the expectations of today's investors in current capital markets, the expected market rate of return is estimated by conducting a DCF analysis on the 18 19 dividend paying firms in the S&P 500.

20

I obtain the dividend yield for each company from Value Line and the IBES 21 EPS growth projections for each firm published by Refinitiv. As shown on Exhibit No.

⁷⁷ See, e.g., Roger A. Morin, New Regulatory Finance, Pub. Utils. Reports, Inc. (2006) at 71 ("Value Line is the largest and most widely circulated independent investment advisory service, and influences the expectations of a large number of institutional and individual investors.").

⁷⁸ Opinion No. 569-A at P 210.

| 1 | | Transco-606, after removing companies with growth rates that were negative or greater |
|----|----|---|
| 2 | | than 20%, ⁷⁹ the weighted average of the projections for the individual firms implies an |
| 3 | | average growth rate of 9.56%. Combining this average growth rate with a weighted |
| 4 | | average dividend yield of 1.93% results in a current cost of common equity estimate |
| 5 | | for the market as a whole (R_m) of 11.49%. |
| 6 | Q. | Does the Commission also recognize that it is appropriate to consider Value Line |
| 7 | | growth rates in developing the market risk premium used to apply the CAPM? |
| 8 | A. | Yes. The Commission has recognized that "diversifying data sources may better reflect |
| 9 | | the data sources that investors consider in making investment decisions."80 Opinion |
| 10 | | No. 569-A concluded that Value Line growth rates "incorporate the input of multiple |
| 11 | | analysts" and that Value Line's growth rates "are updated on a more predictable basis," |
| 12 | | which "provides certainty about updates to key model inputs."81 |
| 13 | Q. | Do you agree with the Commission's proposal to consider Value Line's EPS |
| 14 | | growth projections in addition to data from IBES? |
| 15 | A. | Yes. Value Line's growth projections provide a meaningful guide to investors' |

expectations. As noted earlier, Value Line is recognized as being the most widely
 available source of investment information that shapes the expectations of investors.⁸²

⁷⁹ My use of the growth rate screen adopted in Opinion No. 569-A should not be considered an endorsement of this approach, which is based on an incorrect notion that using the DCF model to estimate the market return requires an assumption of constant growth for each of the specific firms in the S&P 500. The S&P 500 includes a broad sample of companies at all stages of growth, and the use of all of those companies to estimate the required return on common stocks reasonably reflects investors' consensus expectations about the S&P 500 as a whole.

⁸⁰ Opinion No. 569-A at P 78.

⁸¹ *Id.* at PP 80, 81.

⁸² See, e.g., Opinion No. 531 at P 102 ("We accept the Value Line industry classifications because Value Line is a widely-followed, independent investor service"); Kern River Gas Transmission Co., Opinion No. 486-C, 129 FERC ¶ 61,240, at PP 50, 91 (2009) ("Because Value Line is a publication relied on by many investors, its statements concerning the relative risks of different

Value Line's detailed quarterly reports provide extensive analyses that underpin its individual EPS growth rate projections. As a result, Value Line EPS growth rates are immune from any potential errors involved in the compilation of survey data and avoid uncertainties as to the veracity of the assumptions underlying the projected values.

5 As the Commission noted, the reports supporting Value Line's projected EPS 6 growth rates are updated on a scheduled basis, which avoids the potential problem of 7 "staleness" of the underlying data. Moreover, Value Line's sole business is to provide 8 independent and unbiased investment guidance to its subscribers. Because Value Line 9 does not engage in securities trading or investment banking activities, there is no risk 10 of conflicts of interest that could arguably influence growth estimates.

Evaluating IBES growth rates alongside qualified alternatives acknowledges the importance of using multiple data sources to estimate investors' growth expectations. For example, *New Regulatory Finance* endorsed a similar approach, noting that one way to assess the concern that consensus analysts' forecasts such as IBES may be biased "is to incorporate into the analysis the growth forecasts of independent research firms, such as Value Line, in addition to the analyst consensus forecast."⁸³

Value Line's growth rate projections provide a sound basis on which to evaluate
 investors' expectations when applying the DCF model and there are many citations to
 Value Line in textbooks and other sources supporting its usefulness as a guide to

energy-related investments is highly probative of the views of investors generally.") (prior and subsequent history omitted); *Sw. Pub. Serv. Co.*, 83 FERC ¶ 61,138, at 61,636 n.63 (1998) ("The Commission did not, however, intend to preclude consideration of contemporaneous growth estimates made by the various investor services companies (*e.g.*, Value Line, Zack's Investment Research, Inc. (Zack's), Institutional Brokers Estimate System (IBES)), as investors rely on these estimates in their decision-making process.").

⁸³ Roger A. Morin, *New Regulatory Finance*, Pub. Utils. Reports, Inc. (2006) at 300.

| 1 | | investors' expectations. For example, Cost of Capital - A Practitioners' Guide, |
|--------|----|--|
| 2 | | published by the Society of Utility and Regulatory Financial Analysts, noted that: |
| 3 4 | | [A] number of studies have commented on the relative accuracy of various analysts' forecasts. Brown and Rozeff (1978) found that Value |
| 5 | | Line was superior to other forecasts. Chatfield, Hein and Moyer (1990, |
| 6 | | 438) found, further "Value Line to be more accurate than alternative |
| 7 8 | | forecasting methods" and that "investors place the greatest weight on the forecasts provided by Value Line." ⁸⁴ |
| 9 | | Value Line is clearly a "widely-followed, independent investor service,"85 and Value |
| 10 | | Line's EPS growth projections provide a credible guide to investors' expectations. The |
| 11 | | use of Value Line's EPS growth projections, in conjunction with IBES, enhances the |
| 12 | | reliability of the resulting CAPM cost of equity estimates. |
| 13 | Q. | What is the implied market rate of return based on Value Line EPS growth rates? |
| 14 | А. | As shown on Exhibit No. Transco-608, after removing companies with growth rates |
| 15 | | that were negative or greater than 20%, the weighted average of the Value Line EPS |
| 16 | | growth projections for the individual firms implies an average growth rate of 9.67%. |
| 17 | | Combining this average growth rate with a weighted average dividend yield of 2.18% |
| 18 | | results in a current cost of common equity estimate for the market as a whole (R_m) of |
| 19 | | 11.85%. |

⁸⁴ David C. Parcell, *The Cost of Capital – A Practitioner's Guide*, Soc'y of Util. & Regulatory Fin. Analysts (2010) at 143. *See also*, Roger A. Morin, *New Regulatory Finance*, Pub. Utils. Reports, Inc. (2006) at 71.

⁸⁵ Opinion No. 531 at P 102. *See also Kern River Gas Transmission Co.*, Opinion No. 486-C, 129 FERC ¶ 61,240 at P 50 (2009) (noting that "Value Line is a publication relied on by many investors. . ..").

| 1 | Q. | Do you include a size adjustment in applying the CAPM? |
|-----------------------|----|--|
| 2 | A. | Yes. Because financial research indicates that the CAPM does not fully account for |
| 3 | | observed differences in rates of return attributable to firm size, a modification is |
| 4 | | required to account for this size effect. As explained by Morningstar: |
| 5 6 7 8 9 | | One of the most remarkable discoveries of modern finance is the finding of a relationship between firm size and return. On average, small companies have higher returns than large ones The relationship between firm size and return cuts across the entire size spectrum; it is not restricted to the smallest stocks. ⁸⁶ |
| 10 | | According to the CAPM, the expected return on a security should consist of the riskless |
| 11 | | rate, plus a premium to compensate for the systematic risk of the particular security. |
| 12 | | The degree of systematic risk is represented by the beta coefficient. The need for the |
| 13 | | size adjustment arises because differences in investors' required rates of return that are |
| 14 | | related to firm size are not fully captured by beta. To account for this, my CAPM |
| 15 | | analysis incorporates an adjustment to recognize the impact of size distinctions, as |
| 16 | | measured by the market capitalization for the companies in the Electric Group. |
| 17 | Q. | What is the basis for the size adjustment? |
| 18 | А. | The size adjustment required in applying the CAPM is based on the finding that after |
| 19 | | controlling for risk differences reflected in beta, the CAPM overstates returns to |
| 20 | | companies with larger market capitalizations and understates returns for relatively |
| 21 | | smaller firms. The size adjustments utilized in my analysis are sourced from Kroll, |
| 22 | | who now publish the well-known compilation of capital market series originally |
| 23 | | developed by Professor Roger G. Ibbotson of the Yale School of Management, and |
| 24 | | most recently published by Kroll. Calculation of the size adjustments involve the |
| 25 | | following steps: |

⁸⁶ Morningstar, 2015 Ibbotson SBBI Classic Yearbook at 99 (2015).

| 1 | | 1. Divide all stocks traded on the NYSE, NYSE MKT, and NASDAQ |
|----|----|--|
| 2 | | indices into deciles based on their market capitalization. |
| 3 | | 2. Using the average beta value for each decile, calculate the implied |
| 4 | | excess return over the risk-free rate using the CAPM. |
| 5 | | 3. Compare the calculated excess returns based on the CAPM to the |
| 6 | | actual excess returns for each decile, with the difference being the |
| 7 | | increment of return that is related to firm size, or "size adjustment." |
| 8 | | New Regulatory Finance observed that "small market-cap stocks experience |
| 9 | | higher returns than large market-cap stocks with equivalent betas," and concluded that |
| 10 | | "the CAPM understates the risk of smaller utilities, and a cost of equity based purely |
| 11 | | on a CAPM beta will therefore produce too low an estimate."87 As the Commission |
| 12 | | has recognized, "[t]his type of size adjustment is a generally accepted approach to |
| 13 | | CAPM analyses." ⁸⁸ |
| 14 | Q. | What ROE range is implied for the Electric Group using the IBES-based CAPM |
| 15 | | approach? |
| 16 | А. | As detailed on Exhibit No. Transco-605, referencing a 4.02% risk-free rate based on |
| 17 | | the six-month average yield on 30-year Treasury bonds in September 2023, the IBES- |
| 18 | | based CAPM implies a cost of equity range of 9.70% to 12.69% for the Electric Group. |
| 19 | | The median is 11.19% and the midpoint is 11.20%. |

⁸⁷ Roger A. Morin, *New Regulatory Finance*, Pub. Utils. Reports, Inc. (2006) at 187.

⁸⁸ Opinion No. 531-B at P 117.

| 1 | Q. | What ROE range is implied for the Electric Group using the Value Line-based |
|----|----|---|
| 2 | | CAPM approach? |
| 3 | А. | As shown on Exhibit No. Transco-607, the Value Line-based CAPM approach implies |
| 4 | | a cost of equity range of 9.95% to 13.08% for the Electric Group, with the median and |
| 5 | | midpoint both equaling 11.52%. |
| | | C. Risk Premium Approach |
| 6 | Q. | Briefly describe the Risk Premium approach. |
| 7 | A. | The Risk Premium approach extends the risk-return tradeoff observed with bonds to |
| 8 | | estimate investors' required rate of return on common stocks. The cost of equity is |
| 9 | | estimated by first determining the additional return investors require to forgo the |
| 10 | | relative safety of bonds and to bear the greater risks associated with common stock, |
| 11 | | and then adding this equity Risk Premium to the current yield on bonds. |
| 12 | Q. | Is the Risk Premium approach a widely accepted method for estimating the cost |
| 13 | | of equity? |
| 14 | A. | Yes. The Risk Premium approach is based on the fundamental risk-return principle that |
| 15 | | is central to finance. This method is routinely referenced by the investment community, |
| 16 | | by academics, and in regulatory proceedings, and provides an important tool in |
| 17 | | estimating a fair ROE. |
| 18 | Q. | The D.C. Circuit noted in its August 2022 decision that Opinion No. 569 was |
| 19 | | critical of the Risk Premium method. Do you agree with the Commission's |
| 20 | | decision to include the Risk Premium approach in the ROE methodology adopted |
| 21 | | in Opinion No. 569-A? |
| 22 | А. | Yes. Despite finding that the Risk Premium approach is a "market-oriented |
| 23 | | methodology" and a "traditional method[] investors may use to estimate the expected |

return from an investment in a company,"⁸⁹ Opinion No. 569 advanced three primary criticisms of the Risk Premium method: 1) the Risk Premium approach is "largely redundant" with the CAPM methodology,⁹⁰ 2) that "circularity is particularly direct and acute with the Risk Premium model,"⁹¹ and 3) that it "requires methodological decisions that would likely undermine transparency and predictability in Commission outcomes."⁹² None of these rationales is justified.

7

Q. Are the Risk Premium and CAPM methodologies "redundant" of each other?

8 A. No. The Risk Premium approach is recognized as a distinct financial model that is 9 separate and apart from the CAPM. In the recognized treatise, Principles of Public Utility Rates, Bonbright noted that "[t]he risk premium approach is probably the second 10 most popular approach to estimating the cost of equity."93 Similarly, the Risk Premium 11 approach is cited as one of the preeminent cost of capital methodologies by the primary 12 reference text prepared for the Society of Utility and Regulatory Financial Analysts,⁹⁴ 13 as well as by New Regulatory Finance.⁹⁵ which the Commission has cited as an 14 15 authoritative source.

Apart from the fundamental notion that investors demand a higher return for bearing greater risk, there is no overlap whatsoever in the CAPM and Risk Premium methods, which approach the task of estimating investors' required rate of return from

⁸⁹ MISO Briefing Order at P 36 (2018).

⁹⁰ Opinion No. 569 at P 341.

⁹¹ *Id.* at P 343.

⁹² *Id.* at P 340.

⁹³ James C. Bonbright, Albert L. Danielsen, and David R. Kamerschen, Principles of Public Utility Rates, Pub. Utils. Reports, Inc. (1988) at 322.

⁹⁴ David C. Parcell, *The Cost of Capital – A Practitioner's Guide*, Society of Utility and Regulatory Financial Analysts (2010) at 164.

⁹⁵ Roger A. Morin, *New Regulatory Finance*, Pub. Utils. Reports, Inc. (2006) at 28, 107-130. Opinion No. 569 cited Professor Eugene Brigham, who also recognized that the Risk Premium method is typically used when estimating a company's cost of equity. Opinion No. 569 at P 218.

1 their own distinct premises. Not only do these methods evaluate the cost of equity from 2 fundamentally different foundations, each approach also uses widely different inputs, 3 none of which are congruent. The fact that the results of the CAPM and Risk Premium 4 approaches are not equal further demonstrates that these methods are not redundant. 5 Q. **Opinion No. 569 suggested that the Risk Premium approach is undermined by** 6 "circularity." Is this a valid concern? 7 A. No. The position taken in Opinion No. 569 regarding "circularity" is misplaced. In establishing authorized ROEs, regulators (including the Commission) typically 8 9 consider a broad range of evidence, including the results of alternative market-based 10 approaches, such as the DCF model. Because allowed ROEs consider market inputs

and are not based strictly on past regulatory findings, this mitigates concerns over any

12 potential for circularity. As *New Regulatory Finance* concluded:

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It is sometimes alleged that reliance on allowed risk premiums is circular. This is a dubious argument to the extent that allowed risk premiums are presumably based on objective market data (dividends, interest rates, beta, stock prices, etc.) and not strictly on the decisions of other regulators.⁹⁶

Further, given that the Risk Premium approach is one method among others and is not being relied on solely to establish the ROE, there is no justification for the claim that consideration of the Risk Premium approach somehow results in circularity.

Moreover, given the importance of the ROE component of a utility's revenue requirements, virtually every measure of future financial performance—including cash flow measures, profitability, and dividend policies—is impacted by the ROE established by regulators. As a result, the Risk Premium approach is no more susceptible to concerns over circularity than the analysts' EPS growth rates reported by IBES. As one respected treatise observed, "[s]ince regulation establishes a level of

⁹⁶ Roger A. Morin, *New Regulatory Finance*, Pub. Utils. Reports, Inc. (2006) at 124.

authorized earnings, which in turn implicitly influences dividends per share, estimation
of the growth rate from such data is an inherently circular process."⁹⁷ If analysts'
growth estimates are rendered unusable because they are, in part, a function of
expectations regarding future allowed ROEs, then, under the reasoning of Opinion No.
569, the DCF model must be rejected as well. This is misguided and the Commission
was justified in reversing its stance in Opinion No. 569-A.

Q. Opinion No. 569 also stated that a need for "methodological decisions" justified disregarding the Risk Premium method.⁹⁸ Is this a reasonable assertion?

9 A. No. This observation is true of any financial model used to estimate the cost of equity 10 (e.g., source of growth rates, estimation of market risk premium) and provides no justification for ignoring an approach that has been classified among the key financial 11 models in estimating the cost of equity. With respect to the DCF model, even after 12 decades of use and Commission precedent, methodological issues are still commonly 13 14 litigated, and the Commission continues to modify its approach. Similarly, the 15 Commission is free to provide further guidance on the implementation of the Risk 16 Premium method, which it undertook in Opinion No. 569-A. The Risk Premium approach is no "less predictable and transparent than other models"⁹⁹ in this respect. 17

18 Q. What changes to the Risk Premium method did the Commission direct in Opinion 19 No. 569-A?

A. To address specific concerns regarding the implementation of the Risk Premium approach, Opinion No. 569-A directed certain refinements in its application. Specifically, the Commission:

⁹⁷ Charles F. Phillips, Jr., *The Regulation of Public Utilities*, Pub. Utils. Reports, Inc. (1993) at 396.

⁹⁸ Opinion No. 569 at P 346.

⁹⁹ Id.

| 1 2 | • developed a separate risk premium for each individual case, rather than using annual averages; ¹⁰⁰ |
|-------------------|--|
| 3 4 5 6 | • adopted the six-month period preceding the filing date of the offer of settlement as the basis for establishing the six-month average bond yield used to calculate risk premiums attributable to ROEs approved through settled proceedings; ¹⁰¹ |
| 7 8 9 10 | • adopted the six-month study period as the basis for establishing the six-month average bond yield used to calculate risk premiums attributable to ROEs approved through litigated proceedings; ¹⁰² and |
| 11 12 13 | • extended the sample period for the Risk Premium study through the conclusion of the study period, rather than the calendar year. ¹⁰³ |
| 14 | As documented in Appendix I to Opinion No. 569-A, the Commission removed cases |
| 15 | from the Risk Premium study where: |
| 16 17 18 | • the utility was merely adopting an existing ROE without consideration of whether that ROE would be determined to be just and reasonable under fresh analysis; |
| 19 | • the ROE was clearly not under consideration; |
| 20 | • there were duplicative findings from a previous case; |
| 21 22 | • the ROE was set for a definite future date, and the Commission could not have evaluated a risk premium for a future date; and |
| 23 | • the test period predated 2006. |
| 24 | More recently, in Opinion No. 569-B, the Commission corrected a limited number of |
| 25 | typographical and other minor errors to the Risk Premium data set used in Opinion No. |
| 26 | 569-A. ^{104} The Commission further refined this case set in <i>DATC</i> . ^{105} |

¹⁰⁰ Opinion No. 569-A at P 108.

¹⁰¹ *Id.* at P 111.

¹⁰² Id.

¹⁰³ *Id*.

¹⁰⁴ Opinion No. 569-B at PP 127-28, Appendix I.

¹⁰⁵ *DATC* at PP 126-131.

1Q.Do you add any observations to the Risk Premium case set relied on by the2Commission in DATC?

A. Yes. Apart from updating the observations to reflect ROEs approved by the
Commission through June 30, 2023, I also make several corrections to the model inputs
listed in *DATC*. Specifically, I identified three cases the Commission either mistakenly
omitted using the criteria listed above or failed to consider altogether. These cases are
listed on page 7 of Exhibit No. Transco-609.

8 The first of these additions was to reflect the 11.18% ROE approved by the 9 Commission in 2008 for Public Service Electric and Gas Company in connection with 10 that company's proposed implementation of a formula rate for transmission service.¹⁰⁶ 11 This 11.18% ROE was based on a contemporaneous DCF analysis employing a six-12 month study period ending May 2008.¹⁰⁷

The second correction reflects the addition of the 11.18% going-forward ROE 13 14 for PPL Electric Utilities Corporation specified in the May 1, 2009 settlement of Docket No. ER08-1457. The settlement provided for ROEs of 11.10% and 11.14% 15 16 corresponding to the periods November 1, 2008 through May 31, 2008 and June 1, 2009 through May 31, 2010, respectively, while also providing that, "On June 1 2010 17 and thereafter, the Base ROE shall be 11.18 percent."¹⁰⁸ While *DATC* includes both 18 19 the 11.10% and 11.14% ROEs established in this settlement agreement, it excluded the going-forward ROE of 11.18%. As the Commission determined in Opinion No. 569-B, 20 "Use of multiple ROEs may be appropriate where the ROEs apply to distinct 21

¹⁰⁶ *Public Service Electric and Gas Company*, Order on Formula Rate Proposal, 124 FERC ¶ 61,303 (2008).

¹⁰⁷ See Docket No. ER08-1233, Direct Testimony of Michael J. Vilbert, Exhibit No. PEG-6 at 19-20.
 ¹⁰⁸ PPL Electric Utils. Corp., Order Approving Uncontested Settlement, 128 FERC ¶ 61,178 at P 4 (2009).

periods."¹⁰⁹ The 11.18% ROE specificed in the settlement of Docket No. ER08-1457 1 is comparable to other ROEs routinely approved by the Commission for future 2 application of formula rates, and there is no credible basis to exclude this observation. 3 The third addition to the DATC case set is necessary to include the ROE 4 specified in the settlement approved for Xcel Energy Southwest Transmission 5 Company, LLC ("XEST") in Docket No. ER14-2751 associated with Zone 11 under 6 the SPP OATT. As the Commission specified in approving the settlement, "XEST will 7 have two ROEs. One for calculating XEST's revenue requirement associated with 8

Zone 11 under the SPP OATT (Zone 11 ROE) and one for all other purposes (General
ROE.)"¹¹⁰ As the Commission noted, "The Zone 11 ROE shall equal the then-effective
Commission-approved ROE used to calculate the Southwestern Public Service
Company's (SPS) revenue requirement pursuant to the SPP OATT,"¹¹¹ which was
10.00%.¹¹² While *DATC* included the "General ROE" established under XEST's
settlement, it failed to include the 10.00% base ROE applicable to Zone 11 service.
There is no basis to ignore this data point.¹¹³

¹⁰⁹ Opinion No. 569-B at P 131.

¹¹⁰ See, Xcel Energy Southwest Trans. Co., Certification of Uncontested Offer of Settlement, 153 FERC ¶ 63,019 (2015).

¹¹¹ *Id.* at P 13.

¹¹² Golden Spread Elec. Coop., Inc., et al., Order Approving Uncontested Settlement, 153 FERC ¶ 61,103 at P 13 (2015).

¹¹³ The Commission concluded in *Pacific Gas & Elec. Co.* that approval of separate ROEs in the same order involves "unique circumstances." *Pacific Gas & Elec. Co.*, 178 FERC ¶ 61,175 at P 227 (2022). In fact, however, the Risk Premium case set includes several instances where multiple ROEs were approved in the same proceeding based on distinguishing circumstances. *See, e.g.*, Docket Nos. ER08-1457, ER10-355, and ER11-2853.

Q. Do you remove any observations from the Risk Premium case set adopted in DATC?

A. Yes. As shown on page 8 of Exhibit No. Transco-609, I remove the 10.02% ROE
established in Opinion No. 569-A as that decision was vacated by the D.C. Circuit. I
also remove a 10.05% ROE attributed to Docket No. EL15-45, which was a pancaked
FPA Section 206 complaint proceeding for the MISO TOs. The Commission dismissed
that complaint, and no ROE was approved or established in that proceeding. In
addition, I also remove a duplicative ROE observation corresponding to Docket No.
ER19-1396.

10 In applying the Risk Premium approach in *DATC*, the Commission also incorporated ten ROEs stemming from settlements of cases involving publicly owned 11 entities. Revenue requirements and underlying capital costs for publicly owned utilities 12 are primarily driven by debt service requirements, and there is no relevant equivalent 13 14 to the market cost of equity for an investor-owned utility. Accordingly, ROE 15 determinations for municipals and cooperatives should not be included in applying the 16 Risk Premium method to estimate the ROE for investor-owned electric utilities, such as Transco. 17

18

Q. Is this critical distinction recognized by the investment community?

A. Yes. For example, S&P observed that "[c]ash available from current operating
 revenues to pay debt service is the principal focus" of its financial analysis of
 cooperative utilities.¹¹⁴ As S&P concluded:

We believe that fixed costs and imputed charge coverage best gauges a retail utility's total financial capacity. It measures the ability of the retail

¹¹⁴ S&P Global Ratings, U.S. Public Finance: Applying Key Rating Factors to U.S. Cooperative Utilities, Criteria | Governments (Nov. 21, 2007).

| 1 2 | utility to service both its total debt and debt-like obligations, which together we refer to as fixed costs and imputed charges. ¹¹⁵ |
|--|---|
| 3 | Moody's identified the "[l]ack of a profit motive or need to generate a return on equity" |
| 4 | as key characteristics typifying public power utilities. ¹¹⁶ Meanwhile, Fitch concluded |
| 5 | that: |
| 6 7 8 9 10 11 | Public power systems are unique from their investor-owned counterparts. In nearly all cases, public power systems operate on a not-for-profit basis and with the fundamental mission of providing safe, reliable and affordable electric service. Excess cash flow is typically retained and used to build financial cushion, fund capital investment or reduce borrowings. ¹¹⁷ |
| 12 | Similarly, the Presiding Judge in Missouri River Energy Services noted that: |
| 13 14 15 16 17 18 19 20 21 22 23 | Municipally-owned utilities do not answer to stockholders seeking a return on their investments. They pay no dividends The governing members of municipal-owned utilities are their own customers Publicly-owned utilities pay no income taxes By contrast, investor-owned utilities are profit-making and profit-maximizing private entities that strive to attain the greatest possible ROE for their shareholders. They do so in order to attract investors to their stock in the stock market In short, unlike investor-owned utilities, it is not the purpose of a municipally-owned utility to earn a profit. Quite the opposite, it is a <i>non</i> -profit institution that is set up that way in order to achieve lower rates for ratepayers. ¹¹⁸ |
| 24 | Publicly owned (cooperative or municipal) utilities do not raise equity in the |
| | |
| 25 | capital markets and do not seek to make a profit. Consequently, ROE determinations |

¹¹⁵ S&P Global Ratings, U.S. Municipal Retail Electric and Gas Utilities: Methodology and Assumptions (Sep. 27, 2018).

¹¹⁶ Moody's Investors Service, U.S. Public Power Electric Utilities With Generation Ownership Exposure, Rating Methodology (Nov. 28, 2017).

¹¹⁷ Fitch Ratings, Inc., *Exposure Draft: U.S. Public Power Rating Criteria*, Public Finance (Jun. 14, 2018).

¹¹⁸ *Missouri River Energy Services*, Initial Decision, 130 FERC ¶ 63,014 at PP 228-229, 231 (2010) (emphasis in original).

1 of a just and reasonable ROE for an investor-owned electric utility, such as Transco. 2 Similarly, the ROE witness in Docket Nos. ER17-426 and ER17-428 (identified as Denison and Vermillion on the Commission's Risk Premium case list in DATC) 3 observed that the DCF method "is not the best method to determine ROE for non-4 jurisdictional utilities which . . . are municipally owned, have no stock price, and issue 5 no dividends."¹¹⁹ In fact, of the ten proceedings for publicly-owned entities included 6 by the Commission, eight failed to include a DCF study or the results of any other 7 financial model, with the ROE request being based solely on an average of previously 8 allowed ROEs.120 9

10

Q. What other adjustment do you make to the *DATC* case set?

11 A. The bottom panel on page 8 of Exhibit No. Transco-609 identifies one other minor 12 correction to remove the impact of a post-record period adjustment for changes in bond 13 yields that is necessary to match the ROE to the study period interest rate.¹²¹ The 14 revised inputs to the Risk Premium approach are shown on pages 2 through 5 of Exhibit 15 No. Transco-609.

16 Q. What cost of equity is implied by the Risk Premium method?

A. As illustrated on page 1 of Exhibit No. Transco-609, with an average six-month
historical yield on Baa public utility bonds at September 2023 of 5.80%, the Risk

¹¹⁹ Southwest Power Pool, Inc., Docket No. ER17-426, Prepared Direct Testimony of James Pardikes at 11 (filed Nov. 29, 2016); Southwest Power Pool, Inc., Docket No. ER17-428, Prepared Direct Testimony of James Pardikes at 11 (filed Nov. 30, 2016). In both instances, the requested ROE was based on an average of previously allowed ROEs by state regulatory commissions.

¹²⁰ This evidence contradicts the conclusion in *Pacific Gas & Elec. Co.* that there is nothing to distinguish the determination of an ROE in proceedings involving publicly owned entities and investor-owned utilities. *Pacific Gas & Elec. Co.*, 178 FERC ¶ 61,175 at P 221 (2022).

¹²¹ The allowed ROE of 10.04% includes a 49 basis point downward adjustment that was made to reflect changes in interest rates between the study period and the date of the Commission's order. Because the Commission references the average bond yield for the six-month study period to compute the Risk Premium, this adjustment must be reversed.

| 1 | Premium method implies a current equity risk premium of 4.58% for electric utilities. |
|---|--|
| 2 | Adding this equity risk premium to the average six-month historical yield on Baa utility |
| 3 | bonds implies a current cost of equity of 10.38%. |

4

Q. How do you impute a range around this Risk Premium cost of equity estimate?

A. I impute a range around the 10.38% Risk Premium result based on the average
difference between the high and low boundaries of the two-step DCF, CAPM, and
Expected Earnings ranges. As shown on page 1 of Exhibit No. Transco-609, this results
in an implied cost of equity range of 7.98% to 12.78%.

D. Expected Earnings Approach

9 Q. Please explain your Expected Earnings study.

10 A. Analysis of rates of return available from alternative investments of comparable risk can provide an important benchmark in assessing the return necessary for a firm to 11 maintain financial integrity and attract capital. This approach is consistent with the 12 economic underpinnings for a fair rate of return, as reflected in the comparable earnings 13 14 test established by the Supreme Court in Hope and Bluefield. Moreover, it avoids the 15 complexities and limitations of capital market methods and instead focuses on the returns earned on book equity, which are readily available to investors. As the 16 17 Commission recognized in Opinion No. 531:

18[T]he . . . expected earnings analysis, given its close relationship to the19comparable earnings standard that originated in *Hope*, and the fact that20it is used by investors to estimate the ROE that a utility will earn in the21future can be useful in validating our ROE Recommendation.

¹²² Opinion No. 531 at P 147.

| 1 | Q. | Did the Commission rely on the Expected Earnings approach in Opinion |
|----------------|----|--|
| 2 | | No. 569-A? |
| 3 | А. | No. However, the Commission noted that "we do not necessarily foreclose its use in |
| 4 | | future proceedings," so long as concerns expressed in Opinion No. 569 and reiterated |
| 5 | | in Opinion No. 569-A are addressed. ¹²³ Specifically, the Commission raised the |
| 6 | | following principal concerns in explaining its decision not to rely on this method: |
| 7 | | • The Expected Earnings approach is not based on market values. |
| 8 9 | | • Differences between market values and book values undermine the relevance of the Expected Earnings approach. |
| 10 11 12 | | • There is a lack of data demonstrating that investors use the Expected Earnings approach directly to value utility common stocks. |
| 13 | | My subsequent testimony briefly addresses the misguided nature of these concerns. |
| 14 | Q. | Opinion No. 569-A concluded that, because investors cannot buy stock in the |
| 15 | | market at book value, the expected earnings approach should be rejected. ¹²⁴ Does |
| 16 | | this finding undermine the relevance of the Expected Earnings approach? |
| 17 | А. | No. I agree that the Expected Earnings method is not market-based in that it is not |
| 18 | | dependent directly or indirectly on stock prices or other data from the capital markets. |
| 19 | | But this does not discount its usefulness as a meaningful approach for investors and |
| 20 | | regulators to compare expected returns in one utility versus another. Specifically, it is |
| 21 | | reasonable to expect that investors compare stock investments based on securities |
| 22 | | analysts' projections of the expected return on common equity, which is analogous to |
| 23 | | the return on the equity component of a utility's rate base. |
| 24 | | As detailed below, this comparison is relevant to investors because it directly |
| 25 | | measures the returns on book investment that the investment community expects from |

¹²³ Opinion No. 569-A at P 132.

¹²⁴ *Id.* at PP 201, 204-205, 210, 216-217, 219, 221-222.

1 comparable-risk investments, without the need to make the subjective evaluations 2 inherent in market-based models, such as how to best estimate investors' growth expectations or the market required return. Thus, it provides regulators with a 3 meaningful guide to the return the utility should be expected to earn on its book equity 4 5 investment. And given that rates are established on the basis of the book value of a utility's investment, this is a relevant measure of the ROE that is consistent with 6 7 regulatory standards of comparable earnings and capital attraction established in *Hope* and *Bluefield*. 8

9 Q. Has the Expected Earnings approach been recognized as a meaningful 10 methodology in evaluating a just and reasonable ROE?

- Yes. The Expected Earnings approach is analogous to the comparable earnings method, 11 A. which predominated before the advent of the DCF and other financial models. While 12 the traditional comparable earnings test is often implemented using historical 13 14 accounting data, it is also common to use projections of returns on book investment. Because these returns on book value equity are analogous to the allowed return on a 15 16 utility's rate base, this measure of opportunity costs results in a direct, "apples-toapples" comparison, and it has long been referenced and relied on in regulatory 17 proceedings.¹²⁵ For example, in approving an ROE for electric utility operations, the 18 19 North Carolina Utilities Commission recently concluded that: 20
- In prior cases, the Commission has given significant weight to the results of the Expected Earnings methodology, which stands separate and apart from the market-based methodologies (e.g., the DCF or

¹²⁵ See, e.g., Nat'l Ass'n of Regulatory Util. Comm'rs, *Utility Regulatory Policy in the U.S. and Canada, 1995-1996* (Dec. 1996). The Virginia State Corporation Commission is required by statute to consider the earned returns on book value, which establish lower and upper boundaries for the allowed ROE. Virginia Code § 56-585.1.A.2.a. The Ohio Public Utilities Commission also considers prospective earned rates of return in evaluating the impact of electric security plans. Ohio R.C. 4928.143(E).

1 2 CAPM) also used by ROE experts . . . The Commission chooses to do so again in this case. $^{\rm 126}$

As S&P observed, "[h]istorically, there have been two approaches in calculating ROE in regulatory proceedings, a comparable earnings approach and a market analysis. In a comparable earnings approach, similar investments with similar risks are analyzed to determine an appropriate ROE."¹²⁷

Q. Is reference to returns on book value consistent with how utility rates are
evaluated?

9 A. Yes. Regulators do not set the returns that investors earn in the capital markets—they can only establish the allowed return on the book value of a utility's investment. The 10 11 expected earnings approach provides a direct guide to ensure that the allowed ROE is 12 similar to what other utilities of comparable risk are expected to earn on invested capital. This opportunity cost test does not require theoretical models to indirectly infer 13 14 investors' perceptions from stock prices or other market data. As long as the proxy 15 companies are similar in risk, their expected earned returns on invested capital provide 16 a direct benchmark for investors' opportunity costs, independent of fluctuating stock prices, market-to-book ratios, debates over DCF growth rates, or theoretical 17 assumptions about investor behavior. 18

A textbook prepared for the Society of Utility and Regulatory Financial Analysts concludes that the comparable earnings method is firmly anchored in the regulatory economics underlying the *Bluefield* and *Hope* cases.¹²⁸ It also notes that it

¹²⁶ North Carolina Utilities Commission, Docket No. E-7, SUB 1187, et al., Order Accepting Stipulations, Granting Partial Rate Increase, and Requiring Customer Notice (Mar. 31, 2021) at 94.
 ¹²⁷ S&P Global Market Intelligence, The rate case process: establishing a fair return for regulated utilities, RRA Regulatory Focus (Jun. 29, 2020).
 ¹²⁸ Id.

requires less subjective judgment to implement than either the DCF or CAPM
 methods.¹²⁹ New Regulatory Finance concluded that "because the investment base for
 ratemaking purposes is expressed in book value terms, a rate of return on book value,
 as is the case with Comparable Earnings, is highly meaningful."¹³⁰

5 Q. Does the investment community reference earned returns on book value in their 6 evaluation of electric utilities?

Yes. Book value accounting measures, including earned and expected returns on book 7 A. equity, are instrumental to the financial analysis underpinning investors' evaluation of 8 9 electric utilities, including credit ratings. S&P cited the relevance of earned returns on book value in highlighting the primary credit considerations in the utility industry, 10 noting that "required rate of return on equity investment is closely linked to a utility 11 company's profitability."¹³¹ S&P indicated that "[f]or regulated utilities subject to full 12 cost-of-service regulation and return-on-investment requirements, we normally 13 14 measure profitability using ROE, the ratio of net income available for common stockholders to average common equity."¹³² While recognizing that "the regulator 15 ultimately bases its decision on an authorized ROE," S&P observed that "different 16 factors such as variances in costs and usage may influence the return a utility is actually 17 able to earn, and consequently our analysis of profitability for cost-of-service-based 18 utilities centers on the utility's ability to consistently earn the authorized ROE."¹³³ In 19 S&P's view, the earned return on book value may provide better insight into the 20

¹²⁹ *Id*.

¹³⁰ Roger A. Morin, *New Regulatory Finance*, Pub. Utils. Reports, Inc. (2006) at 395.

¹³¹ Standard & Poor's Corporation, *Utilities: Key Credit Factors For The Regulated Utilities Industry*, Criteria Corporates (Nov. 19, 2013).

¹³² Id.

¹³³ *Id*.

financial health of the utility because it reflects the actual impact of regulation, not the theoretical outcome implied by an authorized ROE. Consistent with this paradigm, S&P examines trends in utility returns on book equity, as compared with authorized ROEs, in evaluating financial performance for the electric utility industry.¹³⁴ Similarly, in a review of financial quality measures for utilities, S&P noted that "[t]he earned return on equity . . . is one of the most widely followed measures of the industry's financial performance."¹³⁵

Moody's also recognizes the relevance of returns on book value in its 8 9 assessment of a utility's prospects. While noting that "[t]he authorized ROE is a popular focal point in many regulatory rate case proceedings," Moody's recognized 10 that "earned ROEs, as reported by utilities and adjusted by Moody's," are a key gauge 11 of financial performance.¹³⁶ As Moody's concluded, "utilities are closer to earning 12 their authorized equity returns, which is positive from an equity market valuation 13 perspective."¹³⁷ In explaining its scorecard analysis for a Baa-rated utility, Moody's 14 Investors' Service noted that regulatory outcomes should be "sufficient to attract capital 15 without difficulty," and that this "will translate to returns (measured in relation to 16 equity, total assets, rate base, or regulatory asset value, as applicable) that are average 17 relative to global peers."¹³⁸ 18

¹³⁴ See, e.g., S&P, Utility-earned ROEs exceeded authorized since 2016, but 2019 may not match 2018, Financial Focus (Jun. 10, 2019).

¹³⁵ S&P Global Market Intelligence, *Utility operating company financials mixed: ROE slips*, Financial Focus (Dec. 11, 2019).

¹³⁶ Moody's, Lower Authorized Equity Returns Will Not Hurt Near-Term Credit Profiles, Sector In-Depth (Mar. 10, 2015).

¹³⁷ Id.

¹³⁸ Moody's, *Regulated Electric and Gas Utilities*, Rating Methodology (Jun. 23, 2017).

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1 Q. Do Opinion Nos. 569 or 569-A undermine the relevance of this evidence?

No. The Commission examined some of this evidence in Opinion No. 569 but, 2 A. nevertheless, suggested that investors "may not" use the information from the Expected 3 Earnings analysis to inform their investment decisions.¹³⁹ But these investment 4 services would not provide this information if investors did not rely upon it to inform 5 The Commission also posited that investors may not use this their decisions. 6 information specifically to "determine the applicable cost of capital,"¹⁴⁰ but this again 7 hinges on the notion that only market-based evidence is relevant in evaluating a just 8 9 and reasonable ROE.

Q. What other evidence supports a finding that returns on book value influence investors' valuation decisions?

In addition to the materials cited above, a research paper by Dr. Aswath Damodaran 12 A. emphasized the importance of considering returns on book value in evaluating 13 performance and alternative investments.¹⁴¹ Contradicting Opinion No. 569's 14 conclusion that returns on book value are unrelated to an evaluation of investors' 15 expected return on investment,¹⁴² Dr. Damodaran noted that, "[w]hile returns on equity 16 and capital are based upon accounting earnings and capital, and are designed to 17 measure the quality of a firm's existing investments, they are correlated with returns 18 you would make investing in the publicly traded equity of the firm."¹⁴³ 19

¹³⁹ Opinion No. 569 at P 212.

¹⁴⁰ *Id.* at P 217.

¹⁴¹ Aswath Damodaran, *Return on Capital (ROC), Return on Invested Capital (ROIC) and Return on Equity (ROE): Measurement and Implications*, New York University, Stern School of Business (July 2007).

¹⁴² Opinion No. 569 at PP 204-205.

¹⁴³ Damodaran, *supra* n.133 at 49.

| 1 | | As Dr. Damodaran stated, "we can safely conclude that the key number in a |
|----|----|---|
| 2 | | valuation is not the cost of capital that we assign a firm but the return earned on capital |
| 3 | | that we attribute to it." ¹⁴⁴ This is exactly what the Expected Earnings method seeks to |
| 4 | | measure. If the allowed ROE is insufficient to provide a return on the book value of a |
| 5 | | utility's investment as compared with what investors expect other utilities of |
| 6 | | comparable risk to earn, the utility's ability to compete for capital will be undermined. |
| 7 | | The Expected Earnings approach provides a measure of this necessary return as one |
| 8 | | component of the evaluation of a just and reasonable ROE. |
| 9 | Q. | What other considerations support reference to returns on book value, as a |
| 10 | | complement to market-based methods? |
| 11 | A. | Opinion No. 569 contends that because investors can only purchase common stocks at |
| | | |

market value, expected returns on book value are irrelevant unless the market-to-book ratio is equal to 1.0.¹⁴⁵ However, this ignores the fact that existing shareholders are continuously investing in a firm's equity *at book value* every time earnings are retained for reinvestment, rather than being paid as dividends. Retained earnings are reflected on the balance sheet as an increase in the book value of shareholders' equity. When a firm retains that portion of earnings not paid out as common dividends, its shareholders effectively invest in the firm's equity, and those investments are made at book value.

Moreover, as the Commission has recognized, in most instances "the public utility companies for which the Commission sets rates are not publicly traded and thus do not have any market-determined stock values."¹⁴⁶ This was the case in the Supreme Court's *Hope* decision, where the financial integrity standards were directly related to the book value of a utility's equity and expected earnings. Similarly, one key gauge of

¹⁴⁴ *Id.* at 6.

¹⁴⁵ Opinion No. 569 at P 201.

¹⁴⁶ *Id.* at P 208.

a utility's financial integrity is credit metrics, which depend on the book value of equity
 and earnings on that book value of investment. The Expected Earnings method is
 directly related to ensuring that the standards underlying a just and reasonable ROE are
 met.

5 Q. Does a difference between book and market values also raise concerns for 6 market-based methods?

7 A. Yes. Differences between market realities and the theoretical constructs underlying
8 market-based methods support the use, rather than rejection, of the Expected Earnings
9 approach. As one researcher summarized in the early days before the DCF became a
10 regulatory mainstay:

We conclude that the [DCF] formula is logically incorrect for public utility regulation whenever stocks are selling at a price in excess of their book equity per share. . . Although it purports to satisfy investor expectations, it is in fact designed to defeat the expectations of any investor who pays a market price in excess of book. It satisfies the expectations only of the investor who buys at book and expects market prices to remain at book.¹⁴⁷

This is not to say that the DCF model is not a useful methodology when considered along with other methods. But as this discussion makes clear, arguments based on "truisms" inherent in the mathematical tautology of DCF theory do not support abandoning the Expected Earnings approach, which focuses on the projected earned returns on book equity supporting the investors' expectations underlying the market price of the stock.

¹⁴⁷ Walter A. Morton, *The Investor Capitalization Theory of the Cost of Equity Capital*, Land Econ. 248-63 (Aug. 1970).

1Q.Opinion No. 569 presents a numerical example purporting to illustrate that2expected book returns are not germane to the evaluation of a just and reasonable3ROE.¹⁴⁸ Is that example persuasive?

4 A. No. Opinion No. 569 posits a comparison between two firms, both with a book value 5 of \$100 and an expected return on book value of 10%, but with the market price of the companies' stocks being \$20 (Firm A) and \$40 (Firm B), respectively. The problem 6 with the example is that the assumptions are completely divorced from reality for 7 electric utilities. For example, based on a stock price of \$20, the illustration implies a 8 9 market-to-book ratio of 0.25 times (\$20/\$100) and a price/earnings multiple of 2.0 10 (\$20/\$10), versus comparable averages for the electric utilities covered by Value Line on the order of 1.94 and 21.0, respectively.¹⁴⁹ Under an approach where assumptions 11 are simply contrived to "demonstrate" a hypothesis, Opinion No. 569 could have just 12 as easily "invalidated" the DCF model. 13

For example, extending the illustration to assume that each firm pays a dividend of \$1.00 and both are expected to grow at 5%, the DCF cost of equity for Firm A would be 10%, versus only 5% for Firm B. Because the Opinion No. 569 example implicitly presumes that both stocks are of equal risk,¹⁵⁰ the differential between the implied DCF cost of equity estimates makes no sense. As with Opinion No. 569's contrived assumptions, the problem is with the example, not the underlying model.

¹⁴⁸ Opinion No. 569 at P 205.

¹⁴⁹ www.valueline.com (Oct. 15, 2021).

¹⁵⁰ This is unstated in Opinion No. 569, but without this assumption, the difference in stock prices between Firm A and Firm B is easily explained. If the risks of Firm A are considerably higher than those of Firm B, the price investors are willing to pay to receive the same expected stream of cash flows will be significantly lower.

1Q.Opinion No. 569 also asserted that reliance on data from Value Line undermines2the reliability of the Expected Earnings approach.¹⁵¹ Is this consistent with the3underlying facts?

A. No. The Commission reversed this finding in Opinion No. 569-A, concluding that
Value Line's projections "incorporate the input of multiple analysts."¹⁵² The
Commission also concluded that considering Value Line projections "may better reflect
the data sources that investors consider in making investor decisions."¹⁵³ This provides
additional support for the relevance of the Expected Earnings approach in evaluating
investors' expectations and requirements.

10Q.Opinion No. 569-A suggested that the relative amount of common equity or11accumulated depreciation on a utility's balance sheet could distort the results of12the Expected Earnings approach.¹⁵⁴ Is this accurate?

A. No. The absolute amount of equity in a utility's capital structure, or the fact that a utility may have a higher or lower equity ratio, does not lead to an "illogical result" under the Expected Earnings approach, as Opinion No. 569 posits. The Expected Earnings method is based on the ratio of earnings available to common stockholders to the outstanding balance of common equity investment. While a higher equity ratio would imply that the numerator would be higher relative to a utility with a lower equity ratio, the denominator would also increase. In other words, assuming a constant

¹⁵¹ Opinion No. 569 at P 225.

¹⁵² Opinion No. 569-A at P 80.

¹⁵³ *Id.* at P 78.

¹⁵⁴ Opinion No. 569-A at P 131 (citing Opinion No. 569 at P 223).

allowed ROE, differences in equity ratios between one utility and another would have
 no impact at all on the resulting earned return on book value.¹⁵⁵

Opinion No. 569's contention that the degree to which a utility's plant in service is depreciated on its books would distort the Expected Earnings results is equally misguided. Consider the simple example in the table below, which assumes that the only difference between the two utilities is the relative age of their respective utility systems and the degree to which their plant investment is depreciated.

| | <u>Utility A</u> | <u>Utility B</u> |
|--------------------------|------------------|------------------|
| Plant | \$1,000 | \$1,000 |
| Accumulated Depreciation | \$ 800 | \$ 100 |
| Net Plant | \$ 200 | \$ 900 |
| Equity Ratio | 50% | 50% |
| Common Equity | \$ 100 | \$ 450 |
| ROE | 10% | 10% |
| Equity Return | \$ 10 | \$ 45 |

TABLE TRANSCO-4IMPACT OF DEPRECIATION

8 This example shows that, just as with the utility's equity ratio, the degree to 9 which the utility's plant is depreciated affects the amount of common equity investment 10 that earns at the allowed ROE. However, the ratio of equity return to book common

¹⁵⁵ Consider two utilities, both with a rate base of \$1,000 and an authorized ROE of 10%. If Utility A's common equity ratio were 60%, the Expected Earnings result would be calculated as (\$1,000 x 60% x 10%) / (\$1,000 x 60%) = 10%. For Utility B with a common equity ratio of 40%, the Expected Earnings result would be calculated as (\$1,000 x 40% x 10%) / (\$1,000 x 40%) = 10%. To the extent that the risk associated with Utility B's greater financial leverage were found to justify a ROE higher than that of Utility A, Utility B's Expected Earnings result would also be higher.

| 1 | | equity is the same in both cases (i.e., $10/100 = 10\% = 45/450 = 10\%$). There are |
|----|----|--|
| 2 | | no "illogical results" in either instance. ¹⁵⁶ |
| 3 | Q. | What other primary misconception underlies the rejection of the Expected |
| 4 | | Earnings approach in Opinion Nos. 569 and 569-A? |
| 5 | А. | Opinion No. 569-A argues that the Expected Earnings method should be excluded |
| 6 | | because of a lack of evidence "that investors use such data to directly value equities, |
| 7 | | determine the cost of equity, or make investment decisions." ¹⁵⁷ Similarly, Opinion No. |
| 8 | | 569 concluded that "there is insufficient record evidence to demonstrate that investors |
| 9 | | rely on the Expected Earnings model," or that investors "use the Expected Earnings |
| 10 | | model to determine their required returns on investments in public utilities." ¹⁵⁸ |
| 11 | Q. | Does this line of argument support excluding the Expected Earnings approach? |
| 12 | A. | No. As my testimony demonstrates, returns on book value are a key consideration in |
| 13 | | evaluating investment alternatives, particularly in the regulated sector where book |
| 14 | | values play a fundamental role in establishing future earnings and cash flows. But in |
| 15 | | any event, the merit of any specific financial model is not premised on whether |
| 16 | | individual investors rely directly on that method to "determine their required returns" |
| 17 | | or "to inform their investment decisions." ¹⁵⁹ In fact, it is precisely because it is |
| | | |

¹⁵⁶ Further, Opinion No. 569's suggestion (P 224) that the relative age of a utility's plant alone can be viewed as a key determinant of its risk is incorrect. Risk is a function of numerous factors that might affect the investors' ability to earn a fair ROE. While the relative age of a utility's facilities might arguably be a consideration, it is just as likely that older facilities could be viewed as riskier due to the presumptively greater potential for unplanned outages or catastrophic failure.

¹⁵⁷ Opinion No. 569-A at P 126.

¹⁵⁸ Opinion No. 569 at PP 210, 213. Similarly, Opinion No. 569 also concluded that there is "insufficient evidence that investors rely on risk premium analyses utilizing historic Commission ROE determinations or settlement approvals to determine the cost of capital and make investment decisions." Opinion No. 569 at P 345. My discussion applies equally to the fallacy of this contention as well.

¹⁵⁹ See, e.g., Opinion No. 569 at PP 212, 213.

1 2 impossible to know the valuation process that gives rise to investors' opportunity costs that such methods have been developed.

Consider the DCF model or the CAPM approach, for example. While each of 3 these methodologies is premised on widely accepted theoretical concepts, there is no 4 5 evidence to support a finding that either the DCF or the CAPM is used directly by investors in establishing observable stock prices or other "market-based" parameters. 6 7 In fact, approximately 60% to 75% of all trading on U.S. stock exchanges is generated by automatic trading systems. Under the logic expounded by Opinion Nos. 569 and 8 9 569-A, the DCF or CAPM approaches could be rejected because of insufficient proof 10 that the algorithms underlying such automated trading systems rely on these methods.

It is because we cannot determine the process by which investors arrive at their required return that theoretical models of investor behavior have been developed. Just as with the DCF and CAPM, the Expected Earnings approach provides a sound basis to consider and represent an unobservable artifact of investors' decision-making (*i.e.*, their required ROE). But the relevance of the model is not tied to the assumption that any individual investor actually depends on that specific approach, much less on the Commission's preferred application of each methodology.¹⁶⁰

18 Product marketing provides a similar example of this principle. Companies 19 invest heavily to develop models of consumer behavior as a means to guide product 20 development, marketing, and promotional campaigns. The goal of these efforts is to 21 better understand the process underlying consumer choice, including product attributes

¹⁶⁰ If such a requirement were governing, the Commission would be forced to jettison its continued reference to GDP growth in applying the DCF model. In contrast to the evidence I have presented to demonstrate the relevance of earned returns to investors' evaluation of electric utilities, there is no support for the notion that investors use GDP growth rates "to determine the cost of capital of utilities or to calculate return on an investment." Opinion No. 569 at P 216. Accordingly, by the Commission's reasoning, its own two-stage DCF model "does not reflect how an investor would make an investment decision." *Id.* at P 217.

and pricing considerations that ultimately drive purchasing decisions. Just as with the 1 2 marginal investor's willingness to provide capital through the purchase of common stock, the exact process by which consumers arrive at a decision to exchange their 3 hard-earned money for a particular good is unobservable. The relevance of behavioral 4 5 models is not contingent on the idea that consumers themselves use such models when making purchasing decisions. Similarly, the value of the Expected Earnings method-6 7 like the DCF and CAPM approaches—is not contingent on a demonstration that investors' behavior is premised on this analysis. 8

9 The purpose of all ROE models is to better understand investor return 10 requirements, and those requirements cannot be directly observed. While real world investors might not apply the models in exactly the same way as theory dictates, the 11 12 inputs to the models (e.g., beta, growth rates, dividend yields, forecasted book returns) are widely published in investment advisory reports discussing utility stocks and 13 14 industry prospects. Given the importance of both expected earnings and book value 15 investment for utility investors, and the direct link to the *Hope* and *Bluefield* regulatory 16 standards, the Expected Earnings approach provides a useful perspective in evaluating 17 a just and reasonable ROE.

Q. Do current conditions in the economy and capital markets provide additional support for alternatives to the DCF and CAPM approaches?

A. Yes. Since the onset of the COVID-19 pandemic and military conflict in Ukraine, investors have confronted heightened market volatility and uncertainty. At the same time, the Federal Reserve is in the midst of a sharp reversal of its monetary policy stance to aggressively respond to levels of price inflation not seen in 40 years. Such tumultuous and highly aberrant conditions violate the general assumptions of market equilibrium and stability underlying market-based financial models. The Risk

- Premium and Expected Earnings approaches are largely insulated from such concerns
 and including them in the set of ROE models used by the Commission helps to ensure
 that the *Hope* and *Bluefield* standards are met.
- 4 Q. What ROEs are indicated for electric utilities based on the Expected Earnings
 5 approach?
- 6 A. The year-end returns on common equity projected by Value Line over its forecast 7 horizon for each of the utilities in the proxy group are shown on Exhibit No. Transco-610. In Southern California Edison Co., the Commission correctly recognized that, if 8 9 the rate of return were based on year-end book values, such as those reported by Value Line, it would understate actual returns because of growth in common equity over the 10 Accordingly, consistent with the Commission's findings and the theory vear.¹⁶¹ 11 underlying this approach, I made an adjustment to compute an average rate of return.¹⁶² 12
- As shown on Exhibit No. Transco-610, Value Line's projections for the Electric
 Group resulted in a range of expected rates of return from 7.67% to 15.15%. The
 median and midpoint values are 10.31% and 11.41%, respectively.

VI. LOW-RISK NON-UTILITY DCF MODEL

Q. What other ROE benchmark do you consider in evaluating a just and reasonable base ROE for Transco?

A. Consistent with underlying economic and regulatory standards, I also apply the
 constant growth DCF model to a select group of low-risk companies in the non-utility
 sectors of the economy. I refer to this group as the "Non-Utility Group."

¹⁶¹ So. Cal. Edison Co., 92 FERC ¶ 61,070 at 61,263 & n. 38 (2000).

¹⁶² Use of an average return in developing the rate of return is well supported. *See, e.g.*, Roger A. Morin, *New Regulatory Finance*, Pub. Utils. Reports, Inc. (2006) at 305-06, which discusses the need to adjust Value Line's end-of-year data, consistent with the Commission's prior findings.

Q. Has the Commission acknowledged the potential relevance of evidence beyond the results of any particular set of financial models?

A. Yes. The Commission has noted that the ultimate determination of a just and reasonable 3 end result depends "on the particular circumstances of the case," and noted that a broad 4 5 range of additional evidence may be pertinent in evaluating investors' required return.¹⁶³ Observing that "any methodology has the potential for errors or 6 inaccuracies,"¹⁶⁴ the Commission has concluded that "[t]here is significant evidence 7 indicating that combining estimates from different models is more accurate than relying 8 on a single model."¹⁶⁵ There is no sound reason why such evidence would not be 9 10 equally relevant in evaluating a just and reasonable base ROE for Transco.

11 Q. Why do you include a DCF analysis for this non-utility group?

The primary reason I have examined DCF results for this Non-Utility Group is that 12 A. utilities, such as Transco, need to compete with non-regulated firms for capital. The 13 14 cost of capital is an opportunity cost based on the returns that investors could realize by putting their money in other alternatives. The total capital invested in utility stocks 15 16 is only a small fraction of total common stock investment and there is a wide range of other alternatives available to investors. Utilities must compete for capital, not just 17 against firms in their own industry, but with other investment opportunities of 18 comparable risk.¹⁶⁶ This understanding is consistent with modern portfolio theory, 19

¹⁶³ Opinion No. 569 at P 68 (footnote omitted); Opinion No. 569-A at P 175 (footnote omitted). For example, the Commission noted that evidence concerning "ROEs of non-utility companies, . . . non-utility stock prices, [and] investor expectations for non-utility stocks" may be relevant. Opinion No. 569 at P 522; Opinion No. 569-A at P 217.

¹⁶⁴ Opinion No. 569 at P 38.

¹⁶⁵ *Id*.

¹⁶⁶ Even for a single utility, capital will be allocated between competing uses in part based on opportunity costs. Where the utility has no regulatory obligation to undertake a particular project, an anemic return may foreclose investment altogether.

- which is built on the assumption that rational investors will hold a diverse portfolio of
 stocks and not just companies in a single industry.
- 3

Q. Is it consistent with the *Bluefield* and *Hope* cases to consider investors' required

4 **ROE for non-utility companies?**

5 A. Yes. The cost of equity capital in the competitive sector of the economy forms the very 6 underpinning for utility ROEs because regulation purports to serve as a substitute for the actions of competitive markets. The Supreme Court has recognized that it is the 7 degree of risk, not the nature of the business, which is relevant in evaluating an allowed 8 9 ROE for a utility. The *Bluefield* case refers to "business undertakings attended with 10 comparable risks and uncertainties." It does not restrict consideration to other utilities. Similarly, the Hope case states that, "the return to the equity owner should be 11 commensurate with returns on investments in other enterprises having corresponding 12 risks."¹⁶⁷ As in the *Bluefield* decision, there is nothing to restrict "other enterprises" 13 14 solely to the utility industry.

Q. Has the Commission acknowledged the potential relevance of investors' required returns for firms in the competitive sector?

A. Yes. The Commission has noted that utilities "must compete for capital with other
utilities (*and companies in other sectors*) throughout the nation."¹⁶⁸ Opinion No. 569-A
noted that "evidence regarding non-utility stock prices . . . [and] investor expectations
for non-utility stocks" could influence its evaluation of a just and reasonable ROE for
electric utilities.¹⁶⁹ Similarly, the Commission noted that evidence concerning "ROEs
of non-utility companies, . . . non-utility stock prices, [and] investor expectations for

¹⁶⁷ *Hope*, 320 U.S. at 603.

¹⁶⁸ Opinion No. 531 at P 96 (emphasis added).

¹⁶⁹ Opinion No. 569-A at P 175.

non-utility stocks" could be considered in tandem with results for a proxy group of electric utilities.¹⁷⁰ The Commission made this statement in the context of applying the first prong of Section 206 of the FPA, *i.e.*, whether a utility's existing ROE remains just and reasonable. There is no sound reason why expected returns on non-utility stocks would not be equally relevant to whether a utility's proposed ROE in a Section 205 rate change is just and reasonable.

Investors have many investment opportunities for their capital and electric 7 utilities must compete for funds with firms outside their own industry. The investment 8 9 community has recognized the interrelationship between ROEs for FERC-10 jurisdictional utilities and other regulated utility sectors in the allocation of capital. For example, Wolfe Research has noted that lower ROEs at the Commission could cause 11 investors to divert capital to "other industries generally."¹⁷¹ This was affirmed by Bank 12 of America Merrill Lynch, which highlighted the fact that unsupportive ROE 13 determinations could "result in a shift away of capital to other businesses."¹⁷² 14

Q. Does consideration of the results for the Non-Utility Group improve the reliability of DCF results?

A. Yes. Growth estimates used in the DCF model depend on analysts' forecasts. It is
possible for utility growth rates to be distorted by short-term trends in the industry, or
by the industry falling into favor or disfavor by analysts. Such distortions could result
in biased DCF estimates for utilities. Because the Non-Utility Group includes low risk

¹⁷⁰ Opinion No. 569 at P 522.

¹⁷¹ Wolfe Research, *FERConomics: Risk to transmission base ROEs in focus*, Utils. & Power (Jun. 11, 2013) at 11.

¹⁷² Bank of America Merrill Lynch, *Where is FERC? ROE Transmission Challenges on First Street*, Industry Overview (Dec. 5, 2019), https://www.offshorewindadvisory.com/wpcontent/uploads/2020/01/191205-BAML-MISO-ROE-Order.pdf.

| 1 | | companies from many industries, it diversifies away any distortion related to a |
|--|----|---|
| 2 | | particular sector. |
| 3 | Q. | What criteria do you apply to develop the Non-Utility Group? |
| 4 | A. | My comparable risk proxy group was composed of those United States companies |
| 5 | | followed by Value Line that: |
| 6 | | 1) pay common dividends; |
| 7 | | 2) have a Safety Rank of "1"; |
| 8 | | 3) have a Financial Strength Rating of "A" or greater; |
| 9 | | 4) have a beta of 0.95 or less; and |
| 10 | | 5) have investment grade credit ratings from S&P and Moody's. |
| 11 | Q. | How do you evaluate the risks of the Non-Utility Group relative to your proxy |
| | | |
| 12 | | group of electric utilities? |
| 12 13 | A. | group of electric utilities? My evaluation of relative risk considers five published benchmarks that are widely |
| | A. | |
| 13 | A. | My evaluation of relative risk considers five published benchmarks that are widely |
| 13 14 | A. | My evaluation of relative risk considers five published benchmarks that are widely relied on by investors—credit ratings from Moody's and S&P, along with Value Line's |
| 13 14 15 | A. | My evaluation of relative risk considers five published benchmarks that are widely relied on by investors—credit ratings from Moody's and S&P, along with Value Line's Safety Rank, Financial Strength Rating, and beta values. Value Line's primary risk |
| 13 14 15 16 | A. | My evaluation of relative risk considers five published benchmarks that are widely relied on by investors—credit ratings from Moody's and S&P, along with Value Line's Safety Rank, Financial Strength Rating, and beta values. Value Line's primary risk indicator is its Safety Rank, which ranges from "1" (Safest) to "5" (Riskiest). This |
| 13 14 15 16 17 | A. | My evaluation of relative risk considers five published benchmarks that are widely relied on by investors—credit ratings from Moody's and S&P, along with Value Line's Safety Rank, Financial Strength Rating, and beta values. Value Line's primary risk indicator is its Safety Rank, which ranges from "1" (Safest) to "5" (Riskiest). This overall risk measure is intended to capture the total risk of a stock, and incorporates |
| 13 14 15 16 17 18 | A. | My evaluation of relative risk considers five published benchmarks that are widely relied on by investors—credit ratings from Moody's and S&P, along with Value Line's Safety Rank, Financial Strength Rating, and beta values. Value Line's primary risk indicator is its Safety Rank, which ranges from "1" (Safest) to "5" (Riskiest). This overall risk measure is intended to capture the total risk of a stock, and incorporates elements of stock price stability and financial strength. The Financial Strength Rating |
| 13 14 15 16 17 18 19 | A. | My evaluation of relative risk considers five published benchmarks that are widely relied on by investors—credit ratings from Moody's and S&P, along with Value Line's Safety Rank, Financial Strength Rating, and beta values. Value Line's primary risk indicator is its Safety Rank, which ranges from "1" (Safest) to "5" (Riskiest). This overall risk measure is intended to capture the total risk of a stock, and incorporates elements of stock price stability and financial strength. The Financial Strength Rating is designed as a guide to overall financial strength and creditworthiness, with the key |
| 13 14 15 16 17 18 19 20 | A. | My evaluation of relative risk considers five published benchmarks that are widely relied on by investors—credit ratings from Moody's and S&P, along with Value Line's Safety Rank, Financial Strength Rating, and beta values. Value Line's primary risk indicator is its Safety Rank, which ranges from "1" (Safest) to "5" (Riskiest). This overall risk measure is intended to capture the total risk of a stock, and incorporates elements of stock price stability and financial strength. The Financial Strength Rating is designed as a guide to overall financial strength and creditworthiness, with the key inputs including financial leverage, business volatility measures, and company size. |

useful guidance regarding the risk perceptions of investors. As noted earlier, beta
measures a utility's stock price volatility relative to the market as a whole, and reflects

the tendency of a stock's price to follow changes in the market. A stock that tends to respond less to market movements has a beta less than 1.00, while stocks that tend to move more than the market have betas greater than 1.00. Beta is the only relevant measure of investment risk under modern capital market theory, and is widely cited in academics and in the investment industry as a guide to investors' risk perceptions.

- 6 Q. How do the overall risks of this non-utility group compare with the Electric
 7 Group?
- A. Table Transco-5 compares the Non-Utility Group with my electric utility proxy group
 across the five indicators of investment risk discussed above:

TABLE TRANSCO-5COMPARISON OF RISK INDICATORS

| | | | | alue Line | |
|-------------------|----------------|----------------|-------------|-----------------|-------------|
| | Credi | t Rating | Safety | Financial | |
| Proxy Group | <u>S&P</u> | <u>Moody's</u> | <u>Rank</u> | <u>Strength</u> | <u>Beta</u> |
| Non-Utility Group | А | A2 | 1 | A+ | 0.80 |
| Electric Group | BBB+ | Baa2 | 2 | А | 0.90 |

As shown above, the risk indicators for the Non-Utility Group suggest less risk than
for the Electric Group.

12 The companies that make up the Non-Utility Group are representative of the pinnacle of corporate America. These firms, which include household names such as 13 14 General Mills, Procter & Gamble, and Walmart, have long corporate histories, 15 well-established track records, and exceedingly conservative risk profiles. Many of 16 these companies pay dividends on par with utilities, with the average dividend yield for the group being 2.0%. Moreover, because of their significance and name recognition, 17 these companies receive intense scrutiny by the investment community, which 18 19 increases confidence that published growth estimates are representative of the consensus expectations reflected in common stock prices. 20

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Q. What are the results of your constant growth DCF analysis for the Non-Utility Group?

A. As shown on Exhibit No. Transco-612, I calculated the dividend yield component of
the DCF model in exactly the same manner described earlier for the Electric Group.
With respect to growth, my application of the DCF model to the Non-Utility Group
relied on projected EPS growth rates from IBES, Value Line, and Zacks. As indicated
on pages 1-3 of Exhibit No. Transco-612, my DCF analyses for the Non-Utility Group
resulted in median cost of equity estimates ranging from 10.55% to 11.08%, with the
midpoint values ranging from 10.74% to 11.51%.

- 10 Q. Does this conclude your testimony?
- 11 A. Yes, it does.

UNITED STATES OF AMERICA BEFORE THE FEDERAL ENERGY REGULATORY COMMISSION

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New York Transco, LLC

Docket No. ER24-___-000

DECLARATION OF ADRIEN M. MCKENZIE

I depose and state under penalty of perjury that the foregoing testimony was prepared or assembled by me or under my direction, and that I have read the questions and answers labeled as my testimony; that if asked the same questions, my answers in response would be as shown; and that the facts contained in my answers are true to the best of my knowledge, information, and belief.

Executed on October 17, 2023

<u>/s/ Adrien M. McKenzie</u> Adrien M. McKenzie

Exhibit No. TRANSCO-601

EXHIBIT NO. TRANSCO-601

QUALIFICATIONS OF ADRIEN M. MCKENZIE

Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

 A. My name is Adrien M. McKenzie. My business address is 3907 Red River Street, Austin, Texas 78751.

Q. PLEASE STATE YOUR OCCUPATION.

A. I am a principal in FINCAP, Inc., a firm engaged primarily in financial, economic, and policy consulting in the field of public utility regulation.

Q. PLEASE DESCRIBE YOUR QUALIFICATIONS AND EXPERIENCE.

A. I received B.A. and M.B.A. degrees with a major in finance from The University of Texas at Austin and hold the Chartered Financial Analyst (CFA[®]) designation. Since joining FINCAP in 1984, I have participated in consulting assignments involving a broad range of economic and financial issues, including cost of capital, cost of service, rate design, economic damages, and business valuation. I have extensive experience in economic and financial analysis for regulated industries, and in preparing and supporting expert witness testimony before courts, regulatory agencies, and legislative committees throughout the I have personally sponsored direct and rebuttal testimony in U.S. and Canada. approximately 200 proceedings filed with the Federal Energy Regulatory Commission ("FERC") and regulatory agencies in Alaska, Arkansas, Colorado, District of Columbia, Hawaii, Idaho, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Michigan, Montana, Nebraska, New Mexico, Ohio, Oklahoma, Oregon, South Dakota, Texas, Virginia, Washington, West Virginia, and Wyoming. My testimony addressed the establishment of risk-comparable proxy groups, the application of alternative quantitative methods, and the consideration of regulatory standards and policy objectives in establishing a fair rate of return on equity for regulated electric, gas, and water utility operations. In connection with these assignments, my responsibilities have included critically evaluating the positions of other parties and preparation of rebuttal testimony, representing clients in settlement negotiations and hearings, and assisting in the preparation of legal briefs.

FINCAP was formed in 1979 as an economic and financial consulting firm serving clients in both the regulated and competitive sectors. FINCAP conducts assignments ranging from broad qualitative analyses and policy consulting to technical analyses and research. The firm's experience is in the areas of public utilities, valuation of closely-held businesses, and economic evaluations (e.g., damage and cost/benefit analyses). Prior to joining FINCAP, I was employed by an oil and gas firm and was responsible for operations and accounting. I am a member of the CFA Institute. A resume containing the details of my qualifications and experience is attached below.

ADRIEN M. McKENZIE

FINCAP, INC. Financial Concepts and Applications *Economic and Financial Counsel* 3907 Red River Street Austin, Texas 78751 (512) 923-2790 FAX (512) 458–4768 amm.fincap@outlook.com

Summary of Qualifications

Adrien McKenzie has an MBA in finance from the University of Texas at Austin and holds the Chartered Financial Analyst (CFA®) designation. He has over 30 years of experience in economic and financial analysis for regulated industries, and in preparing and supporting expert witness testimony before courts, regulatory agencies, and legislative committees throughout the U.S. and Canada. Assignments have included a broad range of economic and financial issues, including cost of capital, cost of service, rate design, economic damages, and business valuation.

Employment

President FINCAP, Inc. (June 1984 to June 1987) (April 1988 to present) Economic consulting firm specializing in regulated industries and valuation of closely-held businesses. Assignments have involved electric. gas, telecommunication, and water/sewer utilities. with including utilities. clients consumer groups, municipalities, regulatory agencies, and cogenerators. Areas of participation have included rate of return, revenue requirements, rate design, tariff analysis, avoided cost, forecasting, and negotiations. Develop cost of capital analyses using alternative market models for electric, gas, and telephone utilities. Prepare prefiled direct and rebuttal testimony, participate in settlement negotiations, respond to interrogatories, evaluate opposition testimony, and assist in the areas of cross-examination and the preparations of legal briefs. Other assignments have involved preparation of technical reports, valuations, estimation of damages, industry studies, and various economic analyses in support of litigation.

Manager, McKenzie Energy Company (Jan. 1981 to May. 1984) Responsible for operations and accounting for firm engaged in the management of working interests in oil and gas properties.

Education

| <i>M.B.A., Finance,</i> University of Texas at Austin (Sep. 1982 to May. 1984) | Program included coursework in corporate finance, accounting, financial modeling, and statistics. Received Dean's Award for Academic Excellence and Good Neighbor Scholarship. Professional Report: <i>The Impact of Construction Expenditures on Investor-Owned Electric Utilities</i> |
|--|--|
| <i>B.B.A., Finance,</i> University of Texas at Austin (Jan. 1981 to May 1982) | Electives included capital market theory, portfolio management, and international economics and finance. Elected to Beta Gamma Sigma business honor society. Dean's List 1981-1982. |
| Simon Fraser University, Vancouver, Canada and University of Hawaii at Manoa, Honolulu, Hawaii (Jan. 1979 to Dec 1980) | Coursework in accounting, finance, economics, and liberal arts. |

Professional Associations

Received Chartered Financial Analyst (CFA®) designation in 1990.

Member – CFA Institute.

Bibliography

- "A Profile of State Regulatory Commissions," A Special Report by the Electricity Consumers Resource Council (ELCON), Summer 1991.
- "The Impact of Regulatory Climate on Utility Capital Costs: An Alternative Test," with Bruce H. Fairchild, *Public Utilities Fortnightly* (May 25, 1989).

Presentations

- "ROE at FERC: Issues and Methods," *Expert Briefing on Parallels in ROE Issues between AER, ERA, and FERC*, Jones Day (Sydney, Melbourne, and Perth, Australia) (April 15, 2014).
- Cost of Capital Working Group eforum, Edison Electric Institute (April 24, 2012).
- "Cost-of-Service Studies and Rate Design," General Management of Electric Utilities (A Training Program for Electric Utility Managers from Developing Countries), Austin, Texas (October 1989 and November 1990 and 1991).

Representative Assignments

Mr. McKenzie has prepared and sponsored prefiled testimony submitted in over 150 regulatory proceedings. In addition to filings before regulatory agencies in Alaska, Arkansas, Colorado, Hawaii, Idaho, Indiana, Iowa, Kansas, Kentucky, Maryland, Michigan, Montana, Nebraska, New Mexico, Ohio, Oklahoma, Oregon, South Dakota, Texas, Virginia, Washington, West Virginia, and Wyoming, Mr. McKenzie has considerable expertise in preparing expert analyses and testimony before the Federal Energy Regulatory Commission ("FERC") on the issue of rate of return on equity ("ROE"), and has broad experience in applying and evaluating the results of quantitative methods to estimate a fair ROE. Other representative assignments have included developing cost of service and cost allocation studies, the application of econometric models to analyze the impact of anti-competitive behavior and estimate lost profits; development of explanatory models for nuclear plant capital costs in connection with prudency reviews; and the analysis of avoided cost pricing for cogenerated power.

Exhibit No. TRANSCO-602

RISK MEASURES

ELECTRIC GROUP

| | | | (a) | (b) | | (c) | | (c) |
|----|------------------------|------|-----------|-----------|--------|------------|------|----------------|
| | | | S&P | Moody's | , | Value Line | | Market |
| | | | Corporate | Long-term | Safety | Financial | | Cap |
| | Company | SYM | Rating | Rating | Rank | Strength | Beta | (\$M) |
| 1 | Algonquin Pwr & Util | AQN | BBB | NR | n/a | n/a | 0.90 | \$3,902 |
| 2 | ALLETE | ALE | BBB | Baa1 | 2 | А | 0.90 | \$3,200 |
| 3 | Alliant Energy | LNT | A- | Baa2 | 2 | А | 0.85 | \$12,800 |
| 4 | Ameren Corp. | AEE | BBB+ | Baa1 | 1 | А | 0.85 | \$21,100 |
| 5 | American Elec Pwr | AEP | A- | Baa2 | 1 | A+ | 0.80 | \$40,800 |
| 6 | Avista Corp. | AVA | BBB | Baa2 | 2 | B++ | 0.90 | \$2,800 |
| 7 | Black Hills Corp. | BKH | BBB+ | Baa2 | 2 | А | 1.00 | \$3,800 |
| 8 | CenterPoint Energy | CNP | BBB+ | Baa2 | 3 | B++ | 1.10 | \$17,800 |
| 9 | CMS Energy Corp. | CMS | BBB+ | Baa2 | 2 | А | 0.80 | \$16,600 |
| 10 | Consolidated Edison | ED | A- | Baa2 | 1 | A+ | 0.80 | \$35,200 |
| 11 | Dominion Energy | D | BBB+ | Baa2 | 2 | B++ | 0.85 | \$47,700 |
| 12 | DTE Energy Co. | DTE | BBB+ | Baa2 | 2 | А | 0.95 | \$21,600 |
| 13 | Duke Energy Corp. | DUK | BBB+ | Baa2 | 2 | А | 0.85 | \$76,200 |
| 14 | Edison International | EIX | BBB | Baa2 | 3 | B++ | 0.95 | \$26,200 |
| 15 | Emera Inc. | EMA | BBB | Baa3 | 2 | B++ | 0.70 | \$13,900 |
| 16 | Entergy Corp. | ETR | BBB+ | Baa2 | 2 | B++ | 0.95 | \$20,200 |
| 17 | Evergy Inc. | EVRG | A- | Baa2 | 2 | B++ | 0.90 | \$13,000 |
| 18 | Eversource Energy | ES | A- | Baa1 | 2 | А | 0.90 | \$27,100 |
| 19 | Exelon Corp. | EXC | BBB+ | Baa2 | 2 | B++ | n/a | \$42,900 |
| 20 | Fortis Inc. | FTS | A- | Baa3 | 2 | B++ | 0.70 | \$25,900 |
| 21 | IDACORP, Inc. | IDA | BBB | Baa2 | 1 | A+ | 0.80 | \$5,200 |
| 22 | NextEra Energy, Inc. | NEE | A- | Baa1 | 1 | A+ | 0.95 | \$155,400 |
| 23 | NorthWestern Corp. | NWE | BBB | Baa2 | 2 | B++ | 0.95 | \$3,400 |
| 24 | OGE Energy Corp. | OGE | BBB+ | Baa1 | 2 | А | 1.05 | \$6,800 |
| 25 | Otter Tail Corp. | OTTR | BBB | Baa2 | 2 | А | 0.90 | \$3,500 |
| 26 | Pinnacle West Capital | PNW | BBB+ | Baa1 | 2 | А | 0.90 | \$9,200 |
| 27 | PPL Corp. | PPL | A- | Baa1 | 3 | B++ | 1.10 | \$21,200 |
| 28 | Pub Sv Enterprise Grp. | PEG | BBB+ | Baa2 | 1 | A++ | 0.95 | \$31,500 |
| 29 | Sempra Energy | SRE | BBB+ | Baa2 | 2 | А | 1.00 | \$45,500 |
| 30 | Southern Company | SO | BBB+ | Baa2 | 2 | А | 0.90 | \$80,800 |
| 31 | WEC Energy Group | WEC | A- | Baa1 | 1 | A+ | 0.80 | \$26,900 |
| 32 | Xcel Energy Inc. | XEL | A- | Baa1 | 1 | A+ | 0.85 | \$34,500 |
| | | | BBB+ | Baa2 | 2 | Α | 0.90 | \$28,019 |

(a) Issuer credit rating from www.standardandpoors.com (retrieved Oct.. 4, 2023).

(b) Long-term rating from www.moodys.com (retrieved Oct. 4, 2023).

(c) The Value Line Investment Survey (Jul. 21, Aug. 11 and Sep. 8, 2023).

Exhibit No. TRANSCO-603

SUMMARY OF RESULTS

ELECTRIC GROUP

| Method | Range | Median | Midpoint |
|-------------------|--------------|--------|----------|
| Two-Step DCF | 8.23% 12.10% | 9.58% | 10.17% |
| CAPM | | | |
| IBES | 9.70% 12.69% | 11.19% | 11.20% |
| Value Line | 9.95% 13.08% | 11.52% | 11.52% |
| Average | 9.83% 12.89% | 11.36% | 11.36% |
| Risk Premium | 7.98% 12.78% | 10.38% | 10.38% |
| Expected Earnings | 7.67% 15.15% | 10.31% | 11.41% |
| Composite ROE | 8.43% 13.23% | 10.41% | 10.83% |

Exhibit No. TRANSCO-604

TWO-STEP DCF MODEL

ELECTRIC GROUP

| | | (a) | (b) | (c) | (d) | (e) | (f) | |
|----|------------------------|-----------|---------|-------|----------|----------|--------|---------|
| | | 6-mo. Avg | | | | Adjusted | | |
| | | Dividend | EPS | | | Dividend | DCF | Break |
| | Company | Yield | Growth | GDP | Weighted | Yield | Result | (b Pts) |
| 1 | PPL Corp. | 3.61% | 17.21% | 4.16% | 14.60% | 3.92% | 18.52% | 642 |
| 2 | ALLETE | 4.60% | 8.10% | 4.16% | 7.31% | 4.79% | 12.10% | 75 |
| 3 | Pinnacle West Capital | 4.35% | 7.50% | 4.16% | 6.83% | 4.51% | 11.35% | 56 |
| 4 | Avista Corp. | 4.76% | 6.30% | 4.16% | 5.87% | 4.91% | 10.79% | 2 |
| 5 | Southern Company | 3.95% | 7.30% | 4.16% | 6.67% | 4.10% | 10.77% | 3 |
| 6 | Sempra Energy | 6.46% | 4.14% | 4.16% | 4.14% | 6.59% | 10.74% | 15 |
| 7 | NextEra Energy, Inc. | 2.60% | 8.80% | 4.16% | 7.87% | 2.71% | 10.58% | 7 |
| 8 | Duke Energy Corp. | 4.38% | 6.45% | 4.16% | 5.99% | 4.52% | 10.52% | 0 |
| 9 | Entergy Corp. | 4.26% | 6.60% | 4.16% | 6.11% | 4.40% | 10.51% | 14 |
| 10 | Otter Tail Corp. | 2.24% | 9.00% | 4.16% | 8.03% | 2.34% | 10.37% | 20 |
| 11 | Eversource Energy | 3.85% | 6.70% | 4.16% | 6.19% | 3.98% | 10.17% | 13 |
| 12 | Exelon Corp. | 4.04% | 6.30% | 4.16% | 5.87% | 4.17% | 10.04% | 21 |
| 13 | Alliant Energy | 3.44% | 6.80% | 4.16% | 6.27% | 3.56% | 9.83% | 25 |
| 14 | Edison International | 4.23% | 5.50% | 4.16% | 5.23% | 4.35% | 9.58% | 7 |
| 15 | Xcel Energy Inc. | 3.29% | 6.60% | 4.16% | 6.11% | 3.40% | 9.51% | 5 |
| 16 | Black Hills Corp. | 4.19% | 5.40% | 4.16% | 5.15% | 4.30% | 9.46% | 5 |
| 17 | Emera Inc. | 5.11% | 4.20% | 4.16% | 4.19% | 5.22% | 9.41% | 5 |
| 18 | Consolidated Edison | 3.47% | 6.12% | 4.16% | 5.73% | 3.58% | 9.31% | 10 |
| 19 | Pub Sv Enterprise Grp. | 3.69% | 5.50% | 4.16% | 5.23% | 3.80% | 9.03% | 28 |
| 20 | American Elec Pwr | 3.92% | 5.20% | 4.16% | 4.99% | 4.03% | 9.02% | 1 |
| 21 | CMS Energy Corp. | 3.30% | 5.87% | 4.16% | 5.53% | 3.40% | 8.92% | 9 |
| 22 | WEC Energy Group | 3.48% | 5.50% | 4.16% | 5.23% | 3.58% | 8.81% | 12 |
| 23 | Ameren Corp. | 3.02% | 5.90% | 4.16% | 5.55% | 3.11% | 8.66% | 15 |
| 24 | DTE Energy Co. | 3.48% | 5.10% | 4.16% | 4.91% | 3.57% | 8.48% | 18 |
| 25 | NorthWestern Corp. | 4.60% | 3.66% | 4.16% | 3.76% | 4.68% | 8.44% | 4 |
| 26 | Fortis Inc. | 4.00% | 4.15% | 4.16% | 4.15% | 4.08% | 8.23% | 21 |
| 27 | Evergy Inc. | 4.21% | 2.67% | 4.16% | 2.97% | 4.27% | 7.23% | 100 |
| 28 | IDACORP, Inc. | 3.07% | 3.70% | 4.16% | 3.79% | 3.13% | 6.92% | 31 |
| 29 | Algonquin Pwr & Util | 5.48% | 0.30% | 4.16% | 1.07% | 5.49% | 6.56% | 36 |
| 30 | Dominion Energy | 5.16% | -3.44% | 4.16% | -1.92% | 5.07% | 3.15% | 340 |
| 31 | CenterPoint Energy | 2.60% | -1.07% | 4.16% | -0.02% | 2.59% | 2.57% | 59 |
| 32 | OGE Energy Corp. | 4.61% | -12.34% | 4.16% | -9.04% | 4.33% | -4.71% | 728 |
| | Lower End (g) | | | | | | 8.23% | |
| | Upper End (g) | | | | | | 12.10% | |
| | Median (g) | | | | | | 9.58% | |
| | Midpoint | | | | | | 10.17% | |
| | - | | | | | | | |
| | Median - All Values | | | | | | 9.43% | |
| | Low-End Test (h) | | | | | | 7.33% | |
| | High-End Test (i) | | | | | | 18.86% | |

(a) Six-month average dividend yield for Apr. 2023 - Sep. 2023.

(b) www.finance.yahoo.com (retreived Oct. 3, 2023).

(c) Exhibit No. Transco-604, page 2.

(d) EPS Growth x 80% + GDP Growth x 20%.

(e) Six-month average dividend yield x [1+ (EPS Growth Rate / 2)].

(f) (d) + (e).

(g) Excludes highlighted values.

(h) Average Baa utility bond yield for six-months ending Sep. 2023, plus 20% of average IBES and Value Line CAPM market risk premium.

(i) 200% of Median - All Values.

TWO-STEP DCF MODEL

GDP GROWTH RATE

| | Compound | | | | |
|------------------------------|----------|--------|--------|---------|-----------------------|
| Source | 2028 | 2050 | 2052 | 2078 | Annual Growth Rate |
| (a) IHS Markit | 32,027 | | 83,803 | | 4.09% |
| (b) EIA | | | | | |
| Real GDP | 21,681 | 33,405 | | | |
| GDP Deflator | 1.475 | 2.433 | | | |
| | 31,970 | 81,288 | | | 4.33% |
| (c) SSA Trustees Report | 32,778 | | | 238,578 | 4.05% |
| Average Projected GDP Growth | | | | | 4.16% |

(a) IHS Markit, Long-Term Macro Forecast - Baseline (Jan. 23, 2023).

(b) Energy Information Administration, Annual Energy Outlook 2023 (Mar. 16, 2022).

(c) Social Security Administration, 2023 OASDI Trustees Report, Table VI.G6.-Selected Economic Variables.

Exhibit No. TRANSCO-605

| | | (a) | (b) | | (c) | | (d) | | (e) | (f) | | |
|----|------------------------|-------|----------|-----------------------------|------------------|---------|------|----------------|-----------|------------|--------|---------|
| | | Mark | et Retur | n (R _m) | | Market | | | | | | |
| | | Div | Proj. | Cost of | Risk-Free | Risk | | Unadjusted | Market | Size | CAPM | Break |
| | Company | Yield | Growth | Equity | Rate | Premium | Beta | K _e | Сар | Adjustment | Result | (B Pts) |
| 1 | Exelon Corp. | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | n/a | n/a | \$42,900 | -0.26% | n/a | |
| 2 | CenterPoint Energy | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 1.10 | 12.24% | \$17,800 | 0.45% | 12.69% | 0 |
| 3 | PPL Corp. | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 1.10 | 12.24% | \$21,200 | 0.45% | 12.69% | 26 |
| 4 | OGE Energy Corp. | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 1.05 | 11.86% | \$6,800 | 0.57% | 12.43% | 36 |
| 5 | Black Hills Corp. | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 1.00 | 11.49% | \$3,800 | 0.58% | 12.07% | 2 |
| 6 | NorthWestern Corp. | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.95 | 11.12% | \$3,400 | 0.93% | 12.05% | 38 |
| 7 | ALLETE | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.90 | 10.74% | \$3,200 | 0.93% | 11.67% | 0 |
| 8 | Avista Corp. | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.90 | 10.74% | \$2,800 | 0.93% | 11.67% | 0 |
| 9 | Otter Tail Corp. | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.90 | 10.74% | \$3,500 | 0.93% | 11.67% | 10 |
| 10 | Edison International | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.95 | 11.12% | \$26,200 | 0.45% | 11.57% | 0 |
| 11 | DTE Energy Co. | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.95 | 11.12% | \$21,600 | 0.45% | 11.57% | 0 |
| 12 | Entergy Corp. | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.95 | 11.12% | \$20,200 | 0.45% | 11.57% | 0 |
| 13 | Pub Sv Enterprise Grp. | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.95 | 11.12% | \$31,500 | 0.45% | 11.57% | 25 |
| 14 | Algonquin Pwr & Util | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.90 | 10.74% | \$3,902 | 0.58% | 11.32% | 1 |
| 15 | Pinnacle West Capital | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.90 | 10.74% | \$9,200 | 0.57% | 11.31% | 8 |
| 16 | Sempra Energy | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 1.00 | 11.49% | \$45,500 | -0.26% | 11.23% | 4 |
| 17 | Evergy Inc. | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.90 | 10.74% | \$13,000 | 0.45% | 11.19% | |
| 18 | Eversource Energy | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.90 | 10.74% | \$27,100 | 0.45% | 11.19% | |
| 19 | NextEra Energy, Inc. | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.95 | 11.12% | \$155,400 | -0.26% | 10.86% | 33 |
| 20 | Alliant Energy | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.85 | 10.37% | \$12,800 | 0.45% | 10.82% | 4 |
| 21 | Ameren Corp. | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.85 | 10.37% | \$21,100 | 0.45% | 10.82% | 0 |
| 22 | IDACORP, Inc. | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.80 | 10.00% | \$5,200 | 0.58% | 10.58% | 24 |
| 23 | Southern Company | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.90 | 10.74% | \$80,800 | -0.26% | 10.48% | 10 |
| | CMS Energy Corp. | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.80 | 10.00% | \$16,600 | 0.45% | 10.45% | 3 |
| | WEC Energy Group | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.80 | 10.00% | \$26,900 | 0.45% | 10.45% | 0 |
| 26 | Dominion Energy | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.85 | 10.37% | \$47,700 | -0.26% | 10.11% | 34 |
| 27 | Duke Energy Corp. | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.85 | 10.37% | \$76,200 | -0.26% | 10.11% | 0 |
| 28 | Xcel Energy Inc. | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.85 | 10.37% | \$34,500 | -0.26% | 10.11% | 0 |
| 29 | American Elec Pwr | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.80 | 10.00% | \$40,800 | -0.26% | 9.74% | 37 |
| 30 | Consolidated Edison | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.80 | 10.00% | \$35,200 | -0.26% | 9.74% | 0 |
| 31 | Emera Inc. | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.70 | 9.25% | \$13,900 | 0.45% | 9.70% | 4 |
| 32 | Fortis Inc. | 1.93% | 9.56% | 11.49% | 4.02% | 7.47% | 0.70 | 9.25% | \$25,900 | 0.45% | 9.70% | 0 |
| | Lower End (g) | | | | | | | | | | 9.70% | |
| | Upper End (g) | | | | | | | | | | 12.69% | |
| | Median (g) | | | | | | | | | | 11.19% | |
| | Midpoint | | | | | | | | | | 11.20% | |
| | Median - All Values | | | | | | | | | | 11.19% | |
| | Low-End Test (h) | | | | | | | | | | 7.29% | |
| | High-End Test (i) | | | | | | | | | | 22.38% | |

(a) Weighted average for dividend-paying stocks in the S&P 500 from Exhibit No. Transco-606.

(b) IBES growth rates from Refinitiv as provided by fidelity.com (retrieved Sep. 30, 2023). Eliminated growth rates greater than 20%, as well as all negative values.

(c) Six-month average yield on 30-year Treasury bonds for Sep. 2023 from https://fred.stlouisfed.org/.

(d) The Value Line Investment Survey, Summary & Index (Oct. 6, 2023).

(e) Exhibit No. Transco-606.

(f) Kroll, 2022 CRSP Deciles Size Premium, Cost of Capital Navigator (2023).

(g) Excludes highlighted values.

(h) Average Baa utility bond yield for six-months ending Sep. 2023, plus 20% of CAPM market risk premium.

(i) 200% of Median - All Values.

Exhibit No. TRANSCO-606

<u>S&P 500 / IBES</u>

| <u>S&P</u> | <u>500 / IBES</u> | | (a) | (b) | (c) | | | | |
|----------------|--------------------------------------|--------|----------|--------|----------|-----------|--------|----------|----------|
| | | | (a) | IBES | Market | | | Weig | hted |
| | | | Dividend | EPS | Сар | | - | Dividend | Growth |
| | Company | Ticker | Yield | Growth | (\$bil.) | Mkt. Cap. | Weight | Yield | Rate |
| 1 | Agilent Technologies Inc | A | 0.80% | 7.95% | 32.72 | 32.72 | 0.0016 | 0.000013 | 0.000127 |
| 2 | Apple Inc | AAPL | 0.56% | 7.40% | 2,676.74 | 2,676.74 | 0.1306 | 0.000732 | 0.009665 |
| 3 | AbbVie Inc | ABBV | 3.97% | -4.45% | 263.10 | | | | |
| 4 | Abbott Laboratories | ABT | 2.11% | -2.10% | 168.07 | | | | |
| 5 | Accenture PLC | ACN | 1.54% | 8.81% | 204.02 | 204.02 | 0.0100 | 0.000153 | 0.000877 |
| 6 | Analog Devices Inc | ADI | 1.96% | -0.58% | 87.25 | | | | |
| 7 | Archer-Daniels-Midland Co | ADM | 2.39% | n/a | 40.43 | | | | |
| 8 | Automatic Data Processing Inc | ADP | 2.20% | 13.50% | 99.11 | 99.11 | 0.0048 | 0.000107 | 0.000653 |
| 9 | Ameren Corporation | AEE | 3.37% | 5.90% | 19.66 | 19.66 | 0.0010 | 0.000032 | 0.000057 |
| 10 | American Electric Power Co Inc | AEP | 4.41% | 5.20% | 38.75 | 38.75 | 0.0019 | 0.000083 | 0.000098 |
| 11 | AES Corp (The) | AES | 4.34% | 7.10% | 10.18 | 10.18 | 0.0005 | 0.000022 | 0.000035 |
| 12 | AFLAC Inc | AFL | 2.27% | n/a | 45.59 | | | | |
| 13 | American International Group Inc | AIG | 2.38% | 15.80% | 43.14 | 43.14 | 0.0021 | 0.000050 | 0.000333 |
| 14 | Assurant Inc. | AIZ | 1.95% | 13.70% | 7.61 | 7.61 | 0.0004 | 0.000007 | 0.000051 |
| 15 | Arthur J. Gallagher & Co. | AJG | 0.98% | 12.70% | 49.12 | 49.12 | 0.0024 | 0.000024 | 0.000304 |
| 16 | Albemarle Corp | ALB | 0.94% | 12.63% | 19.95 | 19.95 | 0.0010 | 0.000009 | 0.000123 |
| 17 | The Allstate Corporation | ALL | 3.20% | n/a | 29.14 | | | | |
| 18 | Allegion PLC | ALLE | 1.73% | 10.60% | 9.15 | 9.15 | 0.0004 | 0.000008 | 0.000047 |
| 19 | Applied Materials Inc | AMAT | 0.92% | 13.70% | 115.82 | 115.82 | 0.0057 | 0.000052 | 0.000774 |
| 20 | Amcor Plc | AMCR | 5.35% | 4.90% | 13.25 | 13.25 | 0.0006 | 0.000035 | 0.000032 |
| 21 | AMETEK Inc | AME | 0.68% | n/a | 34.09 | | | | |
| 22 | Amgen Inc | AMGN | 3.30% | n/a | 143.76 | | | | |
| 23 | Ameriprise Financial Inc | AMP | 1.64% | n/a | 33.83 | | | | |
| 24 | American Tower Corp | AMT | 4.23% | 8.08% | 76.66 | 76.66 | 0.0037 | 0.000158 | 0.000302 |
| 25 | Aon plc | AON | 0.76% | 9.20% | 65.77 | 65.77 | 0.0032 | 0.000024 | 0.000295 |
| 26 | A. O. Smith Corp | AOS | 1.84% | n/a | 9.95 | | | | |
| 27 | APA Corporation | APA | 2.55% | -2.00% | 12.63 | | | | |
| 28 | Air Products and Chemicals Inc. | APD | 2.47% | 10.27% | 62.96 | 62.96 | 0.0031 | 0.000076 | 0.000315 |
| 29 | Amphenol Corp | APH | 1.07% | 5.50% | 50.10 | 50.10 | 0.0024 | 0.000026 | 0.000134 |
| 30 | Alexandria Real Estate Equities Inc. | ARE | 4.96% | n/a | 17.32 | | | | |
| 31 | Atmos Energy Corp | ATO | 3.02% | 7.50% | 15.73 | 15.73 | 0.0008 | 0.000023 | 0.000058 |
| 32 | Activision Blizzard Inc | ATVI | 1.06% | 12.80% | 73.67 | 73.67 | 0.0036 | 0.000038 | 0.000460 |
| 33 | AvalonBay Communities Inc. | AVB | 3.96% | n/a | 24.39 | | | | |
| 34 | Broadcom Inc | AVGO | 2.22% | 10.80% | 342.81 | 342.81 | 0.0167 | 0.000371 | 0.001807 |
| 35 | Avery Dennison Corp | AVY | 1.80% | n/a | 14.72 | | | | |
| 36 | American Water Works Company Inc | AWK | 2.33% | 8.07% | 24.11 | 24.11 | 0.0012 | 0.000027 | 0.000095 |
| 37 | American Express Co | AXP | 1.68% | 14.80% | 109.87 | 109.87 | 0.0054 | 0.000090 | 0.000793 |
| 38 | Bank of America Corp | BAC | 3.54% | n/a | 217.57 | | | | |
| 39 | BALL CORP | BALL | 1.69% | n/a | 15.68 | | | | |
| 40 | Baxter International Inc | BAX | 3.07% | 4.64% | 19.11 | 19.11 | 0.0009 | 0.000029 | 0.000043 |
| 41 | Bath & Body Works Inc | BBWI | 2.43% | 7.03% | 7.69 | 7.69 | 0.0004 | 0.000009 | 0.000026 |
| 42 | Best Buy Co Inc | BBY | 5.30% | 3.40% | 15.12 | 15.12 | 0.0007 | 0.000039 | 0.000025 |
| 43 | Becton Dickinson and Co | BDX | 1.45% | 9.60% | 75.00 | 75.00 | 0.0037 | 0.000053 | 0.000351 |
| 44 | Franklin Resources Inc | BEN | 4.88% | -3.15% | 12.26 | | | | |
| 45 | Brown-Forman Corp | BF/B | 1.46% | 13.50% | 17.89 | 17.89 | 0.0009 | 0.000013 | 0.000118 |
| 46 | Bunge Ltd | BG | 2.48% | -8.20% | 16.31 | | | | |
| 47 | Bank of New York Mellon Corp (The) | BK | 3.94% | 7.46% | 33.22 | 33.22 | 0.0016 | 0.000064 | 0.000121 |
| 48 | Baker Hughes a GE Co | BKR | 2.27% | 43.30% | 35.66 | | | | |
| 49 | Blackrock Inc | BLK | 3.25% | 10.08% | 96.52 | 96.52 | 0.0047 | 0.000153 | 0.000475 |
| 50 | Bristol-Myers Squibb Co | BMY | 3.93% | 2.43% | 121.25 | 121.25 | 0.0059 | 0.000232 | 0.000144 |
| 51 | Broadridge Financial Solutions Inc | BR | 1.79% | n/a | 21.06 | | | | |
| 52 | Brown & Brown Inc | BRO | 0.66% | n/a | 19.81 | | | | |
| 53 | BorgWarner Inc | BWA | 1.09% | 11.00% | 9.49 | 9.49 | 0.0005 | 0.000005 | 0.000051 |
| 54 | Blackstone Inc | BX | 2.95% | 11.26% | 130.82 | 130.82 | 0.0064 | 0.000188 | 0.000719 |
| 55 | Boston Properties Inc | BXP | 6.59% | n/a | 9.33 | | | | |
| 56 | Citigroup Inc | С | 5.15% | 3.90% | 79.20 | 79.20 | 0.0039 | 0.000199 | 0.000151 |
| | | | | | | | | | |

| <u>S&P</u> | 500 / IBES | | | | | | | | |
|----------------|--|-------------|------------------------|-----------------|-----------------|-----------------|------------------|----------------------|----------------------|
| | | | (a) | (b) | (c) | | | Wata | h4ad |
| | | | D: | IBES | Market | | - | Weig Dividend | |
| | 0 | | Dividend | EPS | Cap | | *** | | Growth |
| | Company | Ticker | Yield | Growth | (\$bil.) | Mkt. Cap. | Weight | Yield | Rate |
| 57 | Conagra Brands Inc | CAG | 5.11% | 7.70% | 13.10 | 13.10 | 0.0006 | 0.000033 | 0.000049 |
| 58 | Cardinal Health Inc | CAH | 2.30% | 15.50% | 21.39 | 21.39 | 0.0010 | 0.000024 | 0.000162 |
| 59 60 | Carrier Global Corp | CARR CAT | 1.34% | 9.87% 10.35% | 46.24 139.27 | 46.24 | 0.0023 0.0068 | 0.000030 0.000129 | 0.000223 0.000703 |
| 60 61 | Caterpillar Inc Chubb Ltd | CAI CB | 1.90% 1.68% | 10.33% | 85.51 | 139.27 85.51 | 0.0088 | 0.000129 | 0.000703 |
| 62 | Chubb Ltd Cboe Global Markets Inc | CBOE | 1.08% | 5.46% | 85.51 16.48 | 16.48 | 0.0042 | 0.000070 | 0.0000317 |
| 63 | Crown Castle Inc | CEOE | 7.12% | -5.14% | 39.91 | | 0.0008 | 0.000011 | 0.000044 |
| 64 | CDW Corp | CDW | 1.17% | -3.14% 6.40% | 27.05 | 27.05 | 0.0013 | 0.000015 | 0.000084 |
| 65 | Celanese Corp | CE | 2.26% | 1.92% | 13.66 | 13.66 | 0.0007 | 0.000015 | 0.000013 |
| 66 | Constellation Energy Corp | CEG | 1.04% | n/a | 35.08 | | | | 0.000015 |
| 67 | CF Industries Holdings Inc | CF | 2.04% | n/a | 16.54 | | | | |
| 68 | Citizens Financial Group Inc | CFG | 6.27% | n/a | 12.66 | | | | |
| 69 | Church & Dwight Co Inc | CHD | 1.19% | 7.10% | 22.55 | 22.55 | 0.0011 | 0.000013 | 0.000078 |
| 70 | C.H. Robinson Worldwide Inc. | CHRW | 2.83% | -11.90% | 10.03 | | | | |
| 71 | The Cigna Group | CI | 1.73% | 11.20% | 84.67 | 84.67 | 0.0041 | 0.000072 | 0.000463 |
| 72 | Cincinnati Financial Corp | CINF | 3.05% | n/a | 16.04 | | | | |
| 73 | Colgate-Palmolive Co | CL | 2.74% | 7.93% | 58.79 | 58.79 | 0.0029 | 0.000079 | 0.000227 |
| 74 | Clorox Co (The) | CLX | 3.66% | 10.40% | 16.23 | 16.23 | 0.0008 | 0.000029 | 0.000082 |
| 75 | Comerica Incorporated | CMA | 6.84% | n/a | 5.48 | | | | |
| 76 | Comcast Corp | CMCSA | 2.62% | 7.38% | 182.91 | 182.91 | 0.0089 | 0.000233 | 0.000659 |
| 77 | CME Group Inc | CME | 2.20% | 8.76% | 72.03 | 72.03 | 0.0035 | 0.000077 | 0.000308 |
| 78 | Cummins Inc. | CMI | 2.94% | 11.51% | 32.36 | 32.36 | 0.0016 | 0.000046 | 0.000182 |
| 79 | CMS Energy Corp | CMS | 3.67% | 5.88% | 15.49 | 15.49 | 0.0008 | 0.000028 | 0.000044 |
| 80 | CenterPoint Energy Inc. | CNP | 2.83% | n/a | 16.95 | | | | |
| 81 | Capital One Financial Corp. | COF | 2.47% | n/a | 37.02 | | | | |
| 82 | Cooper Cos Inc (The) | COO | 0.02% | n/a | 15.75 | | | | |
| 83 | Conocophillips | COP | 2.00% | n/a | 143.46 | | | | |
| 84 | AMERISOURCEBERGEN CORP | COR | 1.12% | 8.70% | 36.39 | 36.39 | 0.0018 | 0.000020 | 0.000154 |
| 85 | Costco Wholesale Corp | COST | 0.72% | 8.49% | 250.16 | 250.16 | 0.0122 | 0.000088 | 0.001036 |
| 86 | Campbell Soup Co | CPB | 3.80% | 5.10% | 12.24 | 12.24 | 0.0006 | 0.000023 | 0.000030 |
| 87 | Camden Property Trust | CPT | 4.40% | n/a | 10.10 | | | | |
| 88 | Cisco Systems Inc | CSCO | 2.90% | 6.41% | 217.99 | 217.99 | 0.0106 | 0.000309 | 0.000682 |
| 89 | CSX Corp | CSX | 1.43% | 6.70% | 61.69 | 61.69 | 0.0030 | 0.000043 | 0.000202 |
| 90 | Cintas Corp | CTAS | 1.12% | 12.17% | 49.03 | 49.03 | 0.0024 | 0.000027 | 0.000291 |
| 91 | Coterra Energy Inc | CTRA | 2.96% | n/a | 20.42 | | | | |
| 92 | Cognizant Technology Solutions Corp | CTSH | 1.77% | 4.25% | 34.21 | 34.21 | 0.0017 | 0.000030 | 0.000071 |
| 93 | Corteva Inc | CTVA | 1.27% | 9.90% | 36.31 | 36.31 | 0.0018 | 0.000023 | 0.000175 |
| 94 05 | CVS Health Corp | CVS | 3.59% | 4.39% | 89.68 | 89.68 | 0.0044 | 0.000157 | 0.000192 |
| 95 06 | Chevron Corp | CVX | 3.69% | n/a | 321.66 | | | | |
| 96 07 | Dominion Energy Inc | D | 5.98% | -3.44% | 37.38 | | | | |
| 97 09 | Delta Air Lines Inc | DAL | 1.08% | 35.51% | 23.81 | | | | |
| 98 00 | DuPont De Nemours Inc DEERE & COMPANY | DD | 2.01% | 10.16% | 34.24 | 34.24 | 0.0017 | 0.000034 | 0.000170 |
| 99 100 | Discover Financial Services | DE DFS | 1.43% 3.23% | 14.20% | 108.69 21.65 | 108.69 | 0.0053 | 0.000076 | 0.000753 |
| 100 | Dollar General Corporation | DFS DG | 5.23% 2.23% | n/a -0.47% | 21.03 | | | | |
| 101 | Quest Diagnostics Inc | DG DGX | 2.23% 2.33% | -0.47% | 13.68 | | | | |
| 102 | D.R. Horton Inc. | DUX | 2.33% 0.96% | -5.63% | 36.36 | | | | |
| 103 | Danaher Corp | DHR | 0.44% | 0.27% | 183.19 | 183.19 | 0.0089 | 0.000039 | 0.000024 |
| 104 | Digital Realty Trust Inc | DLR | 4.18% | 16.51% | 36.63 | 36.63 | 0.0039 | 0.000039 | 0.00024 |
| 105 | Dover Corp | DOV | 4.18% 1.46% | 9.45% | 19.51 | 19.51 | 0.0010 | 0.000013 | 0.000293 |
| 100 | Dow Inc | DOV | 1.40% 5.72% | -8.13% | 36.25 | 19.51 | 0.0010 | 0.000014 | 0.000090 |
| 107 | Domino's Pizza Inc | DOW | 1.33% | -8.13% | 13.29 | 13.29 | 0.0006 | 0.000009 | 0.000079 |
| 108 | Darden Restaurants Inc | DFL | 3.66% | 9.50% | 13.29 | 13.29 | 0.0008 | 0.0000031 | 0.000079 |
| 109 | DTE Energy Co | DTE | 3.84% | 9.30% 5.10% | 20.47 | 20.47 | 0.0008 | 0.000031 | 0.000080 |
| 111 | Duke Energy Corp | DUK | 3.84 <i>%</i> 4.65% | 6.45% | 68.02 | 68.02 | 0.0010 | 0.000154 | 0.000031 |
| 112 | Devon Energy Corp | DVN | 4.05% 1.68% | 0.45% n/a | 30.56 | | 0.0055 | 0.000134 | 0.000214 |
| 114 | Devon Energy Corp | | 1.0070 | 11/ d | 50.50 | | | | |

<u>S&P 500 / IBES</u>

| <u>58P</u> | <u>5007 IBES</u> | | (a) | (b) | (c) | | | | |
|------------|---|--------|----------|---------|----------|-----------|--------|----------|----------------------|
| | | | (a) | IBES | Market | | | Weig | hted |
| | | | Dividend | EPS | Сар | | - | Dividend | Growth |
| | Company | Ticker | Yield | Growth | (\$bil.) | Mkt. Cap. | Weight | Yield | Rate |
| 113 | Electronic Arts Inc | EA | 0.66% | 5.65% | 32.62 | 32.62 | 0.0016 | 0.000011 | 0.000090 |
| 114 | eBay Inc. | EBAY | 2.40% | 8.26% | 23.46 | 23.46 | 0.0011 | 0.000028 | 0.000095 |
| 115 | Ecolab Inc. | ECL | 1.25% | 14.36% | 48.28 | 48.28 | 0.0024 | 0.000029 | 0.000338 |
| 116 | Consolidated Edison Inc. | ED | 3.85% | n/a | 29.50 | | | | |
| 117 | Equifax Inc. | EFX | 0.85% | 12.44% | 22.48 | 22.48 | 0.0011 | 0.000009 | 0.000136 |
| 118 | Everest Group Ltd | EG | 1.88% | 30.50% | 16.13 | | | | |
| 119 | Edison International | EIX | 4.83% | 5.50% | 24.26 | 24.26 | 0.0012 | 0.000057 | 0.000065 |
| 120 | Estee Lauder Cos Inc (The) | EL | 1.83% | 24.81% | 51.73 | | | | |
| 121 | Elevance Health Inc | ELV | 1.36% | 12.75% | 102.61 | 102.61 | 0.0050 | 0.000068 | 0.000638 |
| 122 | Eastman Chemical Co | EMN | 4.12% | 5.95% | 9.10 | 9.10 | 0.0004 | 0.000018 | 0.000026 |
| 123 | Emerson Electric Co. | EMR | 2.18% | 12.80% | 55.19 | 55.19 | 0.0027 | 0.000059 | 0.000345 |
| 124 | EOG Resources Inc. | EOG | 2.76% | -1.00% | 73.81 | | | | |
| 125 | Equinix Inc | EQIX | 1.88% | 22.70% | 67.95 | | | | |
| 126 | Equity Residential | EQR | 4.51% | n/a | 22.25 | | | | |
| 127 | EQT Corp | EQT | 1.48% | 25.00% | 16.69 | | | | |
| 128 | Eversource Energy | ES | 4.78% | n/a | 20.30 | | | | |
| 129 | Essex Property Trust Inc. | ESS | 4.36% | n/a | 13.61 | | | | |
| 130 | Eaton Corp Plc | ETN | 1.61% | 11.83% | 85.10 | 85.10 | 0.0042 | 0.000067 | 0.000491 |
| 131 | Entergy corporation | ETR | 4.63% | n/a | 19.56 | | | | |
| 132 | EVERGY INC | EVRG | 4.99% | n/a | 11.65 | | | | |
| 133 | Exelon Corp | EXC | 3.81% | n/a | 37.61 | | | | |
| 134 | Expeditors International of Washington Inc. | EXPD | 1.20% | -12.10% | 16.95 | | | | |
| 135 | Extra Space Storage Inc | EXR | 5.58% | n/a | 25.69 | | | | |
| 136 | Ford Motor Co | F | 4.83% | -1.80% | 49.71 | | | | |
| 137 | Diamondback Energy Inc | FANG | 2.17% | n/a | 27.70 | | | | |
| 138 | Fastenal Co | FAST | 2.56% | n/a | 31.22 | | | | |
| 139 | Freeport-McMoRan Inc | FCX | 1.85% | -15.20% | 53.46 | | | | |
| 140 | FactSet Research Systems Inc. | FDS | 0.90% | 11.30% | 16.68 | 16.68 | 0.0008 | 0.000007 | 0.000092 |
| 141 | FedEx Corp. | FDX | 1.90% | 22.50% | 66.61 | | | | |
| 142 | FirstEnergy Corp. | FE | 4.89% | 6.76% | 19.60 | 19.60 | 0.0010 | 0.000047 | 0.000065 |
| 143 | Fidelity National Information Services Inc | FIS | 3.85% | 2.55% | 32.75 | 32.75 | 0.0016 | 0.000062 | 0.000041 |
| 144 | Fifth Third Bancorp | FITB | 5.68% | n/a | 17.25 | | | | |
| 145 | FMC Corp. | FMC | 3.69% | n/a | 8.35 | | | | |
| 146 | Fox Corp | FOXA | 1.67% | 12.80% | 7.81 | 7.81 | 0.0004 | 0.000006 | 0.000049 |
| 147 | Federal Realty Investment Trust | FRT | 4.81% | n/a | 7.39 | | | | |
| 148 | Fortive Corp | FTV | 0.38% | 7.60% | 26.11 | 26.11 | 0.0013 | 0.000005 | 0.000097 |
| 149 | General Dynamics Corp | GD | 2.50% | 10.80% | 60.33 | 60.33 | 0.0029 | 0.000074 | 0.000318 |
| 150 | General Electric Co | GE | 0.29% | 29.02% | 120.32 | | | | |
| 151 | GE HealthCare Technologies Inc | GEHC | 0.18% | n/a | 30.95 | | | | |
| 152 | Gen Digital Inc | GEN | 2.83% | 11.90% | 11.31 | 11.31 | 0.0006 | 0.000016 | 0.000066 |
| 153 | Gilead Sciences Inc | GILD | 4.00% | 4.43% | 93.38 | 93.38 | 0.0046 | 0.000182 | 0.000202 |
| 154 | General Mills Inc. | GIS | 3.69% | 7.67% | 37.20 | 37.20 | 0.0018 | 0.000067 | 0.000139 |
| 155 | Globe Life Inc | GL | 0.83% | n/a | 10.31 | | | | |
| 156 | Corning Inc | GLW | 3.68% | 8.00% | 25.99 | 25.99 | 0.0013 | 0.000047 | 0.000101 |
| 157 | General Motors Co | GM | 1.09% | 4.75% | 45.36 | 45.36 | 0.0022 | 0.000024 | 0.000105 |
| 158 | Genuine Parts Co | GPC | 2.63% | n/a | 20.28 | | | | |
| 159 | GLOBAL PAYMENTS INC | GPN | 0.92% | 14.71% | 30.00 | 30.00 | 0.0015 | 0.000013 | 0.000215 |
| 160 | Garmin Ltd | GRMN | 2.83% | 5.60% | 20.14 | 20.14 | 0.0010 | 0.000028 | 0.000055 |
| 161 | Goldman Sachs Group Inc (The) | GS | 3.40% | 10.45% | 106.67 | 106.67 | 0.0052 | 0.000177 | 0.000544 |
| 162 | Grainger (W.W.) Inc | GWW | 1.10% | n/a | 34.59 | | | | |
| 163 | Halliburton Co | HAL | 1.83% | 23.70% | 36.39 | | | | |
| 164 | Hasbro Inc. | HAS | 4.23% | n/a | 9.18 | | | | |
| | | | | | 15.06 | | | | |
| 165 | Huntington Bancshares Inc | HBAN | 5.96% | n/a | 15.06 | | | | |
| 166 | HCA Healthcare Inc | HCA | 0.98% | 10.05% | 66.90 | 66.90 | 0.0033 | 0.000032 | |
| | - | | | | | | | | 0.000328 0.000162 |

MARKET RATE OF RETURN

<u>S&P 500 / IBES</u>

| <u>S&P</u> | <u>500 / IBES</u> | | | | | | | | |
|----------------|--|-------------|----------------|------------------|-------------------|-----------------|---------|-----------|----------------------|
| | | | (a) | (b) | (c) | | | | • . • |
| | | | | IBES | Market | | - | Weig | |
| | | | Dividend | EPS | Cap | | | Dividend | Growth |
| | Company | Ticker | Yield | Growth | (\$bil.) | Mkt. Cap. | Weight | Yield | Rate |
| 169 | Hartford Financial Services Group Inc. (The) | HIG | 2.40% | 13.00% | 21.69 | 21.69 | 0.0011 | 0.000025 | 0.000138 |
| 170 | Huntington Ingalls Industries Inc | HII | 2.42% | 6.58% | 8.16 | 8.16 | 0.0004 | 0.000010 | 0.000026 |
| 171 | Hilton Worldwide Holdings Inc | HLT | 0.40% | 16.05% | 39.27 | 39.27 | 0.0019 | 0.000008 | 0.000308 |
| 172 | Honeywell International Inc | HON | 2.23% | 8.01% | 122.66 | 122.66 | 0.0060 | 0.000133 | 0.000480 |
| 173 | Hewlett Packard Enterprise Co | HPE | 2.76% | 3.23% | 22.28 | 22.28 | 0.0011 | 0.000030 | 0.000035 |
| 174 | HP Inc | HPQ | 4.09% | -1.69% | 25.40 | | | | |
| 175 | Hormel Foods Corp | HRL | 2.89% | 4.50% | 20.78 | 20.78 | 0.0010 | 0.000029 | 0.000046 |
| 176 | Host Hotels & Resorts Inc | HST | 4.48% | n/a | 11.44 | | | | |
| 177 | Hershey Co (The) | HSY | 2.38% | 8.91% | 40.91 | 40.91 | 0.0020 | 0.000048 | 0.000178 |
| 178 | Humana Inc. | HUM | 0.76% | 13.68% | 60.28 | 60.28 | 0.0029 | 0.000022 | 0.000402 |
| 179 180 | Howmet Aerospace Inc International Business Machines Corp | HWM IBM | 0.35% 4.73% | 21.72% 3.40% | 19.06 127.81 | 127.81 | 0.0062 | 0.000295 | 0.000212 |
| 180 | Intercontinental Exchange Inc | ICE | 4.73% 1.53% | 5.40% 6.81% | 62.84 | 62.84 | 0.0002 | 0.000293 | 0.000212 |
| 181 | IDEX Corp | IEX | 1.23% | 12.00% | 15.73 | 15.73 | 0.00031 | 0.0000047 | 0.0000209 |
| 182 | International Flavors & Fragrances Inc | IFF | 4.75% | -0.58% | 17.40 | | 0.0008 | 0.000009 | 0.000092 |
| 185 | Intel Corp | INTC | 1.41% | -0.38% 7.82% | 148.88 | 148.88 | 0.0073 | 0.000102 | 0.000568 |
| 185 | Intuit Inc. | INTU | 0.70% | 14.69% | 143.20 | 143.20 | 0.0070 | 0.000049 | 0.000308 |
| 186 | International Paper Co | IP | 5.22% | n/a | 143.20 | | 0.0070 | 0.0000 | 0.001020 |
| 187 | Interpublic Group of Cos Inc (The) | IPG | 4.47% | 5.30% | 11.03 | 11.03 | 0.0005 | 0.000024 | 0.000029 |
| 188 | Ingersoll Rand Inc | IR | 0.13% | 12.19% | 25.77 | 25.77 | 0.0013 | 0.0000021 | 0.000153 |
| 189 | Iron Mountain Inc | IRM | 4.37% | 5.70% | 17.35 | 17.35 | 0.0008 | 0.000037 | 0.000048 |
| 190 | Illinois Tool Works Inc. | ITW | 2.43% | 3.13% | 69.64 | 69.64 | 0.0034 | 0.000083 | 0.000106 |
| 191 | Invesco Ltd | IVZ | 5.65% | 14.90% | 6.51 | 6.51 | 0.0003 | 0.000018 | 0.000047 |
| 192 | Jacobs Solutions Inc | J | 0.76% | 9.10% | 17.19 | 17.19 | 0.0008 | 0.000006 | 0.000076 |
| 193 | J.B. Hunt Transport Services Inc. | JBHT | 0.91% | 9.50% | 19.48 | 19.48 | 0.0010 | 0.000009 | 0.000090 |
| 194 | Johnson Controls International Plc | JCI | 2.78% | 15.25% | 36.20 | 36.20 | 0.0018 | 0.000049 | 0.000269 |
| 195 | Henry (Jack) & Associates Inc | JKHY | 1.38% | 7.50% | 11.02 | 11.02 | 0.0005 | 0.000007 | 0.000040 |
| 196 | Johnson & Johnson | JNJ | 3.09% | 5.75% | 375.05 | 375.05 | 0.0183 | 0.000566 | 0.001052 |
| 197 | Juniper Networks Inc | JNPR | 3.27% | n/a | 8.93 | | | | |
| 198 | JPMorgan Chase & Co | JPM | 2.90% | n/a | 421.44 | | | | |
| 199 | Kellogg Co | Κ | 4.03% | 2.91% | 20.37 | 20.37 | 0.0010 | 0.000040 | 0.000029 |
| 200 | Keurig Dr Pepper Inc | KDP | 2.72% | 6.94% | 44.11 | 44.11 | 0.0022 | 0.000059 | 0.000149 |
| 201 | KeyCorp | KEY | 7.62% | n/a | 10.07 | | | | |
| 202 | The Kraft Heinz Co | KHC | 4.76% | 5.17% | 41.32 | 41.32 | 0.0020 | 0.000096 | 0.000104 |
| 203 | Kimco Realty Corp | KIM | 5.46% | n/a | 10.90 | | | | |
| 204 | KLA Corp | KLAC | 1.13% | 6.02% | 62.53 | 62.53 | 0.0031 | 0.000035 | 0.000184 |
| 205 | Kimberly-Clark Corp | KMB | 3.93% | 9.76% | 40.87 | 40.87 | 0.0020 | 0.000078 | 0.000195 |
| 206 | Kinder Morgan Inc. | KMI | 6.82% | 0.30% | 36.94 | 36.94 | 0.0018 | 0.000123 | 0.000005 |
| 207 | Coca-Cola Co (The) | KO | 3.29% | 6.38% | 242.08 | 242.08 | 0.0118 | 0.000388 | 0.000754 |
| 208 | Kroger Co. (The) | KR | 2.59% | 8.00% | 32.19 | 32.19 | 0.0016 | 0.000041 | 0.000126 |
| 209 | Kenvue Inc | KVUE | 3.98% | 1.48% | 69.25 | 69.25 | 0.0034 | 0.000135 | 0.000050 |
| 210 | Loews Corp | L | 0.39% | n/a | 14.28 | | | | |
| 211 | Leidos Holdings Inc | LDOS | 1.57% | 7.90% | 12.66 | 12.66 | 0.0006 | 0.000010 | 0.000049 |
| 212 | Lennar Corp | LEN | 1.38% | 0.60% | 32.26 | 32.26 | 0.0016 | 0.000022 | 0.000009 |
| 213 | Laboratory Corp of America Holdings | LH | 1.43% | -4.49% | 17.81 | | | | |
| 214 | L3Harris Technologies Inc | LHX | 2.64% | n/a | 32.93 | | | | |
| 215 | Linde Plc | LIN | 1.37% | 11.51% | 181.69 | 181.69 | 0.0089 | 0.000121 | 0.001020 |
| 216 | LKQ Corporation | LKQ | 2.22% | n/a | 13.25 | | | | |
| 217 | Eli Lilly and Co | LLY | 0.84% | 24.25% | 509.89 | | | | |
| 218 | Lockheed Martin Corp | LMT l NT | 3.08% | 12.28% | 102.99 | 102.99 | 0.0050 | 0.000155 | 0.000617 |
| 219 220 | Alliant Energy Corporation Lowe's Cos Inc | LNT LOW | 3.74% | 6.80% 5.55% | 12.24 | 12.24 | 0.0006 | 0.000022 | 0.000041 |
| | | LOW | 2.12% | 5.55% 8.33% | 119.95 | 119.95 82.87 | 0.0059 | 0.000124 | 0.000325 0.000337 |
| 221 222 | Lam Research Corp Southwest Airlines Co. | LRCX LUV | 1.28% 2.73% | 8.33% 44.58% | 82.87 16.12 | 82.87 | 0.0040 | 0.000052 | 0.000337 |
| 222 | Lamb Weston Holdings Inc | LUV LW | 2.73% 1.23% | 44.38% 37.10% | 13.48 | | | | |
| 223 224 | LyondellBasell Industries NV | L W LYB | 1.23% 5.28% | | 30.70 | 30.70 | 0.0015 | 0.000079 | 0.000025 |
| <i>22</i> 4 | Lyonuen Dasen muusuies in V | | 5.20% | 1.64% | 30.70 | 30.70 | 0.0013 | 0.000079 | 0.000023 |

S&P 500 / IBES

| Instruction Instruction Instruction Instruction Instruction Instruction Company Maxercard Inc MA 0.61% 16.95% 373.03 373.03 0.0182 0.00010 0.00010 255 Maxercard Inc MA 4.05% 17.40% 58.62 58.62 0.002 0.00026 0.00026 256 Maxercard Apartimet Communities Inc MAR 1.00% 17.40% 58.62 0.002 0.00026 0.00021 0.000026 258 Masco Corporation MAS 2.25% 4.36% 1.2.0 1.2.0 4.2.4 4.2.49 0.0021 0.00016 0.00028 258 Macco Orp MCC 0.57% 9.97% 58.66 58.66 0.0028 0.00016 0.00018 0.00016 0.000170 0.00028 0.00016 0.00016 0.00016 0.00016 0.00016 0.00016 0.00016 0.00016 0.00016 0.00016 0.00016 0.00016 0.00016 0.00016 0.00016 0.00016 0.0001 | <u>S&P</u> | <u>500 / IBES</u> | | | | | | | | |
|---|----------------|---------------------------|------|-------|---------|--------|----------|--------|----------|----------|
| Company Teker Field Field State Wight Vieldent Genorth 225 Mastercard Inc MA 0.61% 16.98% 373.03 0.0182 0.000110 0.0003991 236 Mid-America Apartment Communities MAA 1.50% 237 Marroit International Inc MAA 2.35% 4.36% 1.202 0.000 0.00013 0.000248 238 Macconformation MAS 2.23% 4.36% 1.202 0.000 0.000248 0.00021 0.000014 0.000225 238 Modex Corp MCC 0.97% 1.34% 3.802 2.862 0.0023 0.000016 0.000248 238 Modex Latermational Inc MDZ 2.45% 9.25% 9.441 9.441 0.00014 0.00016 0.000248 234 Mactorac K & Colnc MDT 3.61% 3.47% 1.042.6 0.0024 0.00016 0.00016 0.00016 0.00016 0.000016 | | | | (a) | (b) | (c) | | | *** | |
| Company Vicle Grand Company Vicle Company Number Company Vicle Company Number Company 225 Macreared Incernational Inc MAA 4.35% n/n 15.01 0.003091 226 Marinot International Inc MAR 1.06% 17.49% 58.62 0.002 0.00001 0.00012 228 Marcot Corporation MAR 2.44% 9.24% 12.10% 4.24 4.24% 0.0021 0.00022 0.00021 0.00022 228 Motory Drehmolog Inc MCID 2.44% 9.24% 9.24% 0.0024 0.00023 0.00023 0.00023 228 Mody Corp MCC 0.57% 9.97% 38.66 58.66 0.002 0.00016 0.000176 0.000176 228 Mody Corp MCC 0.57% 9.97% 38.66 38.66 0.0020 0.000176 0.000176 238 Marino Mareta Marcinals Inc. MLT 3.31% 9.40% 147.31 0.121 0.000176 | | | | | | | | - | - | |
| 215 Max 0.61% 16.9% 273.03 0.73.03 0.0181 0.000010 0.000021 226 Misk-America Apartment Communitis Inc MAA 4.35% 1/0 | | | | | | | | | | |
| 226 Mick-America Apartment Communities In: MAR 1.06% 17.40% 15.40 - - - - 227 Marcin International Internation International International Internationa | | | | | | | | | | |
| 212 Marcin thermatinnal Inc MAR 1.04% 17.40% 58.62 58.62 0.0003 0.000409 228 Masco Corporation MAS 2.23% 4.36% 12.02 12.00 0.0006 0.00082 230 Microbit Pechnology Inc MCD 2.44% 4.249 4.249 4.0021 0.00084 0.00025 231 Mackesson Corp MCK 0.57% 9.25% 9.441 9.0421 0.00016 0.00016 0.00016 234 Medronic PLC MDT 3.61% 9.47% 10.41.2 0.0023 0.00016 0.00017 235 Metifie Inc. MET 3.11% 9.44% 1.03.1 0.0023 0.00017 0.00017 0.00017 0.00017 0.00017 0.00017 0.00017 0.00017 0.00017 0.00017 0.00016 0.00018 0.00017 0.00016 0.00018 0.00017 0.00017 0.00017 0.00016 0.00017 0.00017 0.00017 0.00017 0.00016 0.000016 0.00016 | | | | | | | 373.03 | 0.0182 | 0.000110 | 0.003091 |
| 218 Masco Corporation MAS 2.23% 4.36% 12.02 10.00 0.000013 0.000013 229 McDanald's Corp MCD 2.43% 12.10% 4.249 0.0014 0.000018 0.000018 231 McKason Carp MCK 0.57% 9.97% 8.866 58.66 0.029 0.000028 0.000018 0.000218 231 McKason Carp MCK 0.57% 9.97% 9.441 9.441 9.441 0.0016 0.00028 0.00018 0.000176 0.000217 235 Medife Inc. MET 3.31% 9.49% 47.31 47.31 0.009 0.00005 0.000127 235 Martin Marinta Matrials Inc. MIKT 1.35% 12.18% 8.05 8.009 0.0004 0.00018 0.00018 0.000120 0.000123 0.000123 0.000123 0.000123 0.000123 0.000123 0.000123 0.000124 0.000124 0.000124 0.000124 0.000124 0.000124 0.000124 0.000124 | | _ | | | | | | | | |
| 229 McDonald's Corp MCH 2.44% 9.20% 191.99 191.99 0.00021 0.000862 230 Microship Technology Inc MCH 2.37% 12.10% 42.49 42.44 < | | | | | | | | | | |
| 230 Microship Technology Inc NCH 0.73% 9.13% 42.49 0.000148 0.000218 231 McKsson Corp NCO 0.77% 9.73% 9.866 58.60 9.0029 0.00016 0.000281 233 Mondy's Corp. NCO 0.77% 1.343% 58.02 58.02 0.00017 0.000176 0.000217 234 MetInnie PLC MDT 3.61% 3.47% 104.25 0.00017 0.000176 0.000217 235 Metifie Inc. MET 3.31% 9.40% 47.31 0.0009 0.000012 0.000176 0.000217 236 Markit Marietti Materials Inc. MLH 1.35% 12.18% 8.05 0.0004 0.00061 0.000421 240 3MC Co MMM 6.42% 1.66% 51.68 51.68 0.0025 0.000130 0.000422 241 Marita Marietti Materials Inc. MLM 0.35% 7.74 7.42 7.42 0.00060 0.0000221 0.000130 0.000130 | | - | | | | | | | | |
| 211 McKessön Corp MCC 0.57% 9.97% 58.66 58.66 0.0028 0.00016 0.000028 0.000028 0.000016 0.000028 0.000016 0.000028 0.000016 0.000016 0.000016 0.000016 0.000016 0.000016 0.000016 0.000016 0.000016 0.000016 0.000018 0.000018 0.000018 0.000018 0.0000120 0.0000120 0.0000130 0.0000130 0.0000130 0.0000130 0.0000130 0.0000130 0.0000130 0.000132 0.000130 0.000130 0.000130 0.000130 0.000130 0.000130 0.000130 0.000130 0.000130 0.000130 0.000130 0.000130 0.000130 0.000130 0.0001 | | | | | | | | | | |
| 212 Moody's Cop. MCO 0.97% 13.43% 58.02 58.02 0.00028 0.00018 0.000163 233 Mondetz International Inc MDT 3.61% 3.47% 104.26 104.26 0.0011 0.000184 0.000176 234 Medronic PLC MDT 3.61% 3.47% 104.26 104.26 0.0001 0.000176 235 Markit Akess Holdings Inc MKT 1.55% 12.18% 8.05 8.05 0.0004 0.000019 0.000017 230 Markit Akess Holdings Inc MKT 1.55% 12.18% 8.05 8.05 0.0004 0.000160 0.000120 240 Mark McIenana Companies Inc MC 1.49% 10.50% 94.00 94.00 0.00160 0.000120 241 Mariaton Periodeum Corp MC 1.89% 20.026 1.65% 1.65% 0.0025 0.000120 0.000220 0.000120 0.000221 0.000220 0.000130 0.000130 0.000130 0.0000130 0.000130 0.0 | | 1 01 | | | | | | | | |
| 233 Mondelez Infernational Inc MDZ 2.45% 9.25% 9.441 9.441 9.441 0.9446 0.00016 0.000176 234 Mettrine Inc. MET 3.31% 9.40% 47.31 47.31 0.002 0.000076 0.000175 235 Matcia Asses Holtings Inc MKC 2.16% 8.10% 18.99 0.000 0.000018 0.000048 238 Martin Marietta Materials Inc. MLM 0.73% 12.40% 5.53 - <t< td=""><td></td><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<> | | - | | | | | | | | |
| 234 Medironic PLC MDT 3.61% 3.47% 104.26 104.26 0.0051 0.000174 0.000071 235 Metter fanc. MEC 2.06% 8.10% 18.99 18.99 0.0004 0.00005 0.000075 237 Market Axees Holdings Inc MKIX 1.25% 12.18% 8.05 8.05 0.004 0.00005 0.00045 0.00042 239 Market Axees Holdings Inc MKIX 1.49% 10.50% 94.00 94.00 0.0046 0.00068 0.00042 240 Mark Mc Ernun Companies Inc MMC 1.49% 10.50% 94.00 94.00 0.00162 0.000142 0.00042 241 Marke Company (The) MOS 2.225% na 11.83 -2 | | | | | | | | | | |
| 235 Mcdific Inc. MFT 3.31% 9.40% 47.31 47.31 0.0023 0.000076 0.000075 236 McCormick & Co Inc MKC 2.06% 8.10% 18.89 0.000 0.000016 0.000075 237 Marka Materials Inc. MLM 0.73% 21.40% 25.37 | | | | | | | | | | |
| 236 McCornick & Co Inc MKC 2.06% 8.10% 18.99 18.99 0.000 0.000019 0.000045 237 Market Asses Holdings Inc MKIX 1.35% 12.18% 8.05 8.000 0.00046 0.000045 0.000048 238 Martin Marietta Marietta Marietals Inc. MLM 0.73% 21.40% 25.37 - | | | | | | | | | | |
| 237 MarkertAxess Holdings Inc MKTX 1.35% 12.18% 8.05 8.05 0.0004 0.000005 0.000005 238 Martin Marieta Materials Inc. MLM 0.73% 21.40% 25.37 | | | | | | | | | | |
| 238 Marcin Marietals Inc. MLM 0.73% 21.40% 25.37 239 Marsh & McLennan Companies Inc MLM 1.49% 10.50% 94.00 0.0036 0.000048 0.0000482 241 Altria Group Inc MO 9.23% 3.57% 74.62 74.62 0.0051 0.000162 0.000130 241 Marathon Petroleum Corp MPC 1.98% -17.90% 60.51 243 Marathon Petroleum Corp MPC 1.98% -17.90% 60.51 | | | | | | | | | | |
| 239 Marsh & McLennan Companies Inc MMC 1.4% 10.50% 94.00 0.00148 0.000068 0.000042 240 3M Co MMO 6.42% 1.66% 51.68 0.0025 0.000102 0.000132 241 Altria Group Inc MO 9.22% 3.7% 7.4c2 74.62 74.62 0.025 0.000130 0.000132 243 Marathon Petroleum Corp MPC 1.8% 1.790% 60.51 244 Monolithic Power Systems Inc MPWR 0.87% 25.00% 22.07 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>0.000040</td> | | | | | | | | | | 0.000040 |
| 240 MCo MMM 6.42% 1.66% 51.68 51.68 0.001 0.000162 0.000142 241 Altria Group Inc MOS 2.32% 3.57% 74.62 74.68 0.003 0.000130 242 Moscik Company (The) MOS 2.25% n'a 11.83 243 Marathon Petroleum Corp MPC 1.98% -17.90% 60.51 244 Monoithic Power Systems Inc MPK N 0.87% 26.124 261.24 0.012 0.00025 0.00022 246 Marathon Oil Corp MRS 1.16% 14.45% 34.55 2.345.95 0.1145 0.000028 0.00012 0.00021 0.00021 0.000228 248 Microsoft Corp MTB 1.19% n'a 20.98 -< | | | | | | | | | | 0.000482 |
| 241 Altria Group Inc MO 9.23% 3.57% 74.62 0.0036 0.000339 0.000130 242 Mosaic Company (The) MOS 2.25% n/a 11.83 - | | - | | | | | | | | |
| 242 Mosaic Company (The) MOS 2.25% n/a 11.83 243 Marathon Petroleum Corp MPC 1.98% -17.90% 60.51 244 Monolithic Power Systems Inc MPWR 0.87% 2.500% 2.207 245 Merck & Co Inc MRK 2.84% 11.95% 261.24 0.0127 0.000328 246 Marathon Oil Corp MRO 1.57% n/a 1.62.0 247 Morgan Stanley MS 4.16% 4.96% 135.32 135.32 0.0002 0.00021 0.00028 248 MSCI Inc MSCI 1.08% 14.41% 2.345.95 2.345.95 0.1145 0.00108 0.01640 250 Micron Exchology Inc. MU 0.68% -2.62% 74.51 251 Micron Exchology Inc. MU 0.68% 13.00% 12.72 12.72 0.001 0.000021 0.000021 0.00012 <td></td> | | | | | | | | | | |
| 243 Marathon Peiroleum Corp MPC 1.98% -17.90% 60.51 244 Monolithic Power Systems Inc MRK 2.87% 22.00% 22.07 245 Merck & Co Inc MRK 2.84% 11.95% 261.24 261.24 0.012 0.000326 0.0001253 246 Marathon Oil Corp MRO 1.57% n/a 16.20 - | | - | | | | | | | | |
| 244 Monolithic Power Systems Inc MPWR 0.87% 25.00% 22.07 245 Marck & Co Inc MRK 2.84% 11.95% 261.24 0.017 0.00362 0.00123 246 Marathon Oil Corp MRO 1.57% n/a 16.20 247 Morgan Stanley MS 4.16% 4.96% 135.32 0.0066 0.000275 0.000289 248 MSCI Inc MSI 1.05% 14.41% 2.345.95 0.1145 0.00108 0.010189 250 Motorola Solutions Inc MSI 1.29% 7.20% 45.47 45.47 0.0022 0.000021 0.000021 251 Mcron Technology Inc. MU 0.68% -2.62% 74.51 | | | | | | | | | | |
| 245 Merck & Co Inc. MRK 2.84% 11.95% 261.24 2.61.24 0.0127 0.000362 0.001523 246 Marathon Oil Corp MRO 1.57% n/a 16.20 - <td></td> <td>*</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | | * | | | | | | | | |
| 246 Marathon Oil Corp MRO 1.57% n/a 16.20 247 Morgan Stanley MS 4.16% 4.96% 135.32 0.006 0.000275 0.000238 248 MSC1 Inc MSC1 1.08% 14.45% 2.345.95 2.345.95 0.1145 0.00029 0.000021 250 Motorola Solutions Inc MSI 1.29% 7.20% 45.47 45.47 0.002 0.000021 0.000021 251 McT Bank Corp MTB 4.19% n/a 2.0.98 253 Nasdaq Inc NDAQ 1.81% 4.39% 2.3.87 0.3.87 0.0012 0.000021 0.000051 254 Nordson Corp NDSN 1.28% 13.00% 12.72 12.72 0.000 0.000062 0.000171 255 Nextera Energy Inc NEE 3.44% 8.80% 115.94 10.15 0.00012 0.000052 256 Newmont Corporation NEM 4.33% 11.90% 29.37 0.011 0.00012 < | | - | | | | | 261.24 | 0.0127 | 0.000362 | 0.001523 |
| 247 Morgan Stanley MS 4.16% 4.96% 135.32 135.32 0.006 0.000275 0.000328 248 MSCI Inc MSCI 1.08% 14.59% 40.58 0.020 0.000021 0.000289 249 Microsoft Corp MSFT 0.95% 14.41% 2.345.95 0.1145 0.001088 0.01649 250 Motorola Solutions Inc MSI 1.29% 7.20% 45.47 45.47 0.002 0.000021 0.000021 0.000021 251 Micro Technology Inc. MU 0.68% -2.62% 74.51 | | | | | | | | | | |
| 248 MSCI In.08% 14.59% 40.58 40.58 0.0020 0.00021 0.000289 249 Microsoft Corp MSFT 0.95% 14.41% 23.45.95 2.345.95 0.1145 0.00128 0.00021 0.000289 250 Motronal Solutions Inc MSI 1.29% 7.20% 45.47 45.47 0.022 0.00021 0.000169 251 M&Tank Corp MTB 4.19% n/a 20.98 253 Nasdq Inc NDAQ 1.81% 4.39% 23.87 0.0012 0.000021 0.000121 254 Nordson Corp NDSN 1.28% 13.00% 12.72 12.72 0.001 0.000102 0.00017 255 Nicsource Inc NIE 4.13% 14.42% 14.43.0 146.30 146.30 0.0012 0.00012 0.00012 257 Nicource Inc NRG 3.92% 4.00% 8.83 8.83 0.000 0.00012 0.0001 | | - | | | | | 135.32 | 0.0066 | 0.000275 | 0.000328 |
| 249 Microsoft Corp MSFT 0.95% 14.41% 2,345.95 0.1145 0.001088 0.016490 250 Motorola Solutions Inc MSI 1.29% 7.20% 45.47 45.47 0.0022 0.00029 0.000160 251 M&T Bank Corp MTB 4.19% 0.72% 74.51 | | | | | | | | | | |
| 250 Motorola Solutions Inc MSI 1.29% 7.20% 45.47 45.47 0.0022 0.000029 0.000160 251 Micro Technology Inc. MU 0.68% -2.62% 74.51 253 Nasdaq Inc NDAQ 1.81% 4.39% 23.87 23.87 0.0012 0.000021 0.0000151 254 Nordson Corp NDSN 1.28% 13.00% 12.72 12.72 0.006 0.000195 0.000498 255 NextEra Energy Inc NEE 3.44% 8.80% 115.94 115.94 0.0017 0.00012 0.001022 0.0000171 257 Nisource Inc NI 4.13% n/a 146.30 146.30 0.0012 0.00102 0.00102 258 Northrop Grumman Corp NOC 1.74% 1.42% 144.23% 146.30 146.30 0.00017 0.000017 0.000017 261 Nardp Inc NRG 3.92% 4.00% 8.83 8.83 0.004 0.00017 0.000017 261 Northrop Grumman Corp | 249 | Microsoft Corp | | | | | 2,345.95 | | | |
| 251 M&T Bank Corp MTB 4.19% n/a 20.98 252 Micron Technology Inc. MU 0.68% -2.62% 74.51 253 Nasdaq Inc NDAQ 1.81% 4.39% 23.87 23.87 0.0012 0.000021 0.000081 255 NextGra Energy Inc NEE 3.44% 8.80% 115.94 115.94 0.0057 0.00195 0.000498 256 NextGra Energy Inc NEE 3.44% 8.80% 115.94 146.30 0.0071 0.00102 0.001072 257 Nisource Inc NIK 1.42% 14.42% 146.30 146.30 0.0071 0.000102 0.001072 259 Northorp Grumman Corp NCC 1.74% 1.90% 66.60 66.60 0.0032 0.000017 0.000012 261 Northok Southern Corp NSC 2.74% 4.30% 44.71 44.71 0.0022 0.000060 0.000094 263 Norther Trust Corp NTAS 4.32% n/a 14.38 | | - | | | | | | 0.0022 | 0.000029 | |
| 253 Nasdaq Inc NDAQ 1.81% 4.39% 23.87 23.87 0.0012 0.000021 0.000051 254 Nordson Corp NDSN 1.28% 13.00% 12.72 12.72 0.0012 0.000008 0.000081 255 NextEra Energy Inc NEM 4.33% 11.90% 29.37 29.37 0.0014 0.00060 0.000192 0.000112 256 Newmont Corporation NEM 4.13% n/a 10.20 258 Nike Inc NKE 1.42% 14.42% 146.30 10.001 0.000102 0.00017 259 Northorp Gruman Corp NGC 1.74% 1.90% 66.60 66.60 0.0032 0.000061 260 RG Energy Inc NRG 3.92% 4.00% 8.83 8.83 0.000 0.00017 0.00017 0.00017 261 Norfolk Southern Corp NTRS 4.33% n/a 14.38 263 Northerm Trust Corp NTR 4.32% n/a 38.89 | 251 | | MTB | 4.19% | n/a | 20.98 | | | | |
| 253 Nasdaq Inc NDAQ 1.81% 4.39% 23.87 23.87 0.0012 0.000021 0.000051 254 Nordson Corp NDSN 1.28% 13.00% 12.72 12.72 0.0017 0.000108 0.000081 255 NextEra Energy Inc NEE 3.44% 8.80% 115.94 0.0057 0.0014 0.000070 0.000192 0.000171 256 Newmont Corporation NEM 4.33% 11.90% 29.37 29.37 0.0014 0.000102 0.000171 257 Nisource Inc NI 4.13% n/a 10.20 258 Northop Grumman Corp NOC 1.74% 1.90% 66.60 6.0032 0.000071 0.00017 260 NRG Energy Inc NRG 3.92% 4.40% 8.83 8.83 0.004 0.00017 0.00017 261 Nortolk Southern Corp NTRS 4.33% n/a 14.38 263 Northern Trust Corp NTR 4.32% n/a 14.38 | 252 | Micron Technology Inc. | MU | 0.68% | -2.62% | 74.51 | | | | |
| 255 NextEra Energy Inc NEE 3.44% 8.80% 115.94 115.94 0.0057 0.000195 0.000498 256 Newmont Corporation NEM 4.33% 11.90% 29.37 29.37 0.0014 0.00002 0.000171 257 Nišo urce Inc NI 4.13% n/a 10.20 | 253 | | NDAQ | 1.81% | 4.39% | 23.87 | 23.87 | 0.0012 | 0.000021 | 0.000051 |
| 256 Newmont Corporation NEM 4.33% 11.90% 29.37 29.37 0.0014 0.00062 0.00111 257 NiSource Inc NI 4.13% n/a 10.20 258 Nike Inc NKE 1.42% 14.42% 146.30 0.001 0.000102 0.000052 259 Northrop Grumman Corp NCC 1.74% 1.90% 66.60 66.60 0.0022 0.000057 0.000017 260 NRG Energy Inc NRG 3.92% 4.00% 8.83 0.004 0.00017 0.000062 261 Northern Corp NSC 2.74% 4.30% 44.71 44.71 0.002 0.000051 0.000068 263 Northern Trust Corp NTRS 4.32% n/a 14.38 264 Nucor Corp NUE 1.33% n/a 38.89 264 Nucor Corp NUSA 1.0 | 254 | Nordson Corp | NDSN | 1.28% | 13.00% | 12.72 | 12.72 | 0.0006 | 0.000008 | 0.000081 |
| 257 NiSource Inc NI 4.13% n/a 10.20 258 Nike Inc NKE 1.42% 14.42% 146.30 146.30 0.0071 0.000102 0.001029 259 Northrop Grumman Corp NOC 1.74% 1.90% 66.60 66.60 0.0032 0.000057 0.000062 260 NRG Energy Inc NRG 3.92% 4.00% 8.83 8.83 0.004 0.00017 0.000017 261 Norfolk Southern Corp NSC 2.74% 4.30% 44.71 0.0022 0.000061 263 Northern Trust Corp NTAP 2.77% 8.80% 15.84 15.84 0.008 0.000021 0.000068 263 Northern Trust Corp NUE 1.33% n/a 38.89 264 Nucor Corp NVDA 0.04% 7.87% 51.54 51.54 0.025 0.000051 0.000197 267 NXP Semiconductors NV NXPI 2.03% 7.85% 51.54 51.54 0.025 | 255 | NextEra Energy Inc | NEE | 3.44% | 8.80% | 115.94 | 115.94 | 0.0057 | 0.000195 | 0.000498 |
| 258 Nike Inc NKE 1.42% 14.42% 146.30 0.0071 0.00102 0.001029 259 Northrop Grumman Corp NOC 1.74% 1.90% 66.60 66.60 0.0032 0.000017 0.000017 260 NRG Energy Inc NRG 3.92% 4.00% 8.83 8.83 0.004 0.000017 0.000017 261 Norfolk Southern Corp NRC 2.74% 4.30% 44.71 44.71 0.002 0.000080 0.000094 262 NetAp Inc NTAP 2.77% 8.80% 15.84 15.84 0.008 0.000021 0.000068 263 Northern Tust Corp NTRS 4.32% n/a 14.38 264 Nucor Corp NUE 1.33% n/a 38.89 | 256 | Newmont Corporation | NEM | 4.33% | 11.90% | 29.37 | 29.37 | 0.0014 | 0.000062 | 0.000171 |
| 259 Northrop Grumman Corp NOC 1.74% 1.90% 66.60 0.0032 0.000057 0.000062 260 NRG Energy Inc NRG 3.92% 4.00% 8.83 8.83 0.004 0.000017 0.000017 261 Norfolk Southern Corp NSC 2.74% 4.30% 44.71 44.71 0.0022 0.000060 0.000094 262 NetApp Inc NTAP 2.77% 8.80% 15.84 15.84 0.008 0.000017 0.00068 263 Northern Trust Corp NTRS 4.32% n/a 14.38 264 Nucor Corp NUE 1.33% n/a 38.89 265 NVIDIA Corporation NVDA 0.04% 78.70% 1,074.43 - | 257 | NiSource Inc | NI | 4.13% | n/a | 10.20 | | | | |
| 260 NRG Energy Inc NRG 3.92% 4.00% 8.83 8.83 0.004 0.00017 0.000017 261 Norfolk Southern Corp NSC 2.74% 4.30% 44.71 44.71 0.0022 0.000060 0.000094 262 NetApp Inc NTAP 2.77% 8.80% 15.84 15.84 0.008 0.00021 0.00068 263 Northern Trust Corp NTRS 4.32% n/a 14.38 264 Nucor Corp NUE 1.33% n/a 38.89 265 NVIDA Corporation NVDA 0.04% 78.7% 1,074.43 266 News Corp NXPI 2.03% 7.85% 51.54 51.54 0.0025 0.000051 0.00017 268 Realty Income Corp. O 6.23% n/a 35.40 270 Organo & Cor | 258 | Nike Inc | NKE | 1.42% | 14.42% | 146.30 | 146.30 | 0.0071 | 0.000102 | 0.001029 |
| 261 Norfolk Southern Corp NSC 2.74% 4.30% 44.71 44.71 0.0022 0.000060 0.000094 262 NetApp Inc NTAP 2.77% 8.80% 15.84 15.84 0.008 0.000021 0.000068 263 Northern Trust Corp NTRS 4.32% n/a 14.38 264 Nucor Corp NUE 1.33% n/a 38.89 265 NVIDIA Corporation NVDA 0.04% 78.70% 1.074.43 266 News Corp NWSA 1.00% n/a 7.61 267 NXP Semiconductors NV NXPI 2.03% n/a 35.40 | | | NOC | | | | | 0.0032 | | 0.000062 |
| 262 NetApp Inc NTAP 2.77% 8.80% 15.84 15.84 0.0008 0.00021 0.000068 263 Northern Trust Corp NTRS 4.32% n/a 14.38 264 Nucor Corp NUE 1.33% n/a 38.89 265 NVIDIA Corporation NVDA 0.04% 78.70% 1,074.43 266 News Corp NWSA 1.00% n/a 7.61 267 NXP Semiconductors NV NXPI 2.03% 7.85% 51.54 51.54 0.0025 0.00009 0.000197 268 Realty Income Corp. O 6.23% n/a 35.40 269 Old Dominion Freight Line Inc ODFL 0.40% 10.00% 44.71 44.71 0.0022 0.00009 0.000218 270 Organon & Co OGR 6.45% -5.00% 4.44 271 | 260 | | | | | | | 0.0004 | 0.000017 | |
| 263 Northern Trust Corp NTRS 4.32% n/a 14.38 264 Nucor Corp NUE 1.33% n/a 38.89 265 NVIDIA Corporation NVDA 0.04% 78.70% 1,074.43 266 News Corp NWSA 1.00% n/a 7.61 267 NXP Semiconductors NV NXPI 2.03% 7.85% 51.54 51.54 0.0025 0.000051 0.000197 268 Realty Income Corp. O 6.23% n/a 35.40 269 0ld Dominion Freight Line Inc ODFL 0.40% 10.00% 44.71 44.71 0.0022 0.00009 0.000218 270 Organon & Co OGN 6.45% -5.00% 4.44 269 271 ONEOK Inc OKE 6.12% n/a 36.95 | | - | | | | | | 0.0022 | 0.000060 | |
| 264 Nucor Corp NUE 1.33% n/a 38.89 265 NVIDIA Corporation NVDA 0.04% 78.70% 1,074.43 266 News Corp NWSA 1.00% n/a 7.61 267 NXP Semiconductors NV NXPI 2.03% 7.85% 51.54 51.54 0.0025 0.00051 0.000197 268 Realty Income Corp. O 6.23% n/a 35.40 269 Old Dominion Freight Line Inc ODFL 0.40% 10.00% 44.71 44.71 0.0022 0.00009 0.00218 270 Organon & Co OGN 6.45% -5.00% 4.44 271 ONEOK Inc OKE 6.12% n/a 36.95 273 Oracle Corp ORCL 1.51% 10.85% 290.15 290.15 0.00121 0.000214 0.00025 | 262 | | NTAP | 2.77% | 8.80% | | 15.84 | 0.0008 | 0.000021 | 0.000068 |
| 265 NVIDIA Corporation NVDA 0.04% 78.70% 1,074.43 266 News Corp NWSA 1.00% n/a 7.61 267 NXP Semiconductors NV NXPI 2.03% 7.85% 51.54 51.54 0.0025 0.000051 0.00197 268 Realty Income Corp. O 6.23% n/a 35.40 269 Old Dominion Freight Line Inc ODFL 0.40% 10.00% 44.71 44.71 0.0022 0.00009 0.00218 270 Organon & Co OGN 6.45% -5.00% 4.44 271 ONEOK Inc OKE 6.12% n/a 36.95 272 Omnicom Group Inc OMC 3.76% 4.80% 14.72 14.72 0.0007 0.00027 0.00034 273 Oracle Corp ORCL 1.51% 10.85% 290.15 290.15 0.0142 | | - | | | n/a | | | | | |
| 266News CorpNWSA1.00%n/a7.61267NXP Semiconductors NVNXPI2.03%7.85%51.5451.540.00250.0000510.000197268Realty Income Corp.O6.23%n/a35.40269Old Dominion Freight Line IncODFL0.40%10.00%44.7144.710.00220.000090.000218270Organon & CoOGN6.45%-5.00%4.44271ONEOK IncOKE6.12%n/a36.95272Omnicom Group IncOMC3.76%4.80%14.7214.720.00070.000270.000034273Oracle CorpORCL1.51%10.85%290.15290.150.01420.000270.000150274Otis Worldwide CorpOTIS1.69%9.30%33.0733.070.00160.000270.000150275Occidental Petroleum CorpOXY1.26%-16.55%57.40276Paramount GlobalPARA1.55%-3.70%7.87277Paycem Software IncPAYX3.21%8.53%41.6641.660.00200.0000650.000173279PACCAR IncPCAR3.47%n/a44.45< | | - | | | | | | | | |
| 267NXP Semiconductors NVNXPI2.03%7.85%51.5451.540.00250.0000510.000197268Realty Income Corp.O6.23%n/a35.40269Old Dominion Freight Line IncODFL0.40%10.00%44.7144.710.00220.000090.000218270Organon & CoOGN6.45%-5.00%4.44271ONEOK IncOKE6.12%n/a36.95272Omnicom Group IncOMC3.76%4.80%14.7214.720.00070.0002140.001535274Otis Worldwide CorpOTIS1.69%9.30%33.0733.070.00160.000270.000150275Occidental Petroleum CorpOXY1.26%-16.55%57.40276Paramount GlobalPARA1.55%-3.70%7.87277Paycom Software IncPAYC0.58%22.50%15.68278Paychex Inc.PAYX3.21%8.53%41.6641.660.00200.0000650.000173279PACCAR IncPCAR3.47%n/a44.45 | | | | | | | | | | |
| 268Realty Income Corp.O6.23%n/a35.40269Old Dominion Freight Line IncODFL0.40%10.00%44.7144.710.00220.000090.000218270Organon & CoOGN6.45%-5.00%4.44271ONEOK IncOKE6.12%n/a36.95272Omnicom Group IncOMC3.76%4.80%14.7214.720.00070.000270.00034273Oracle CorpORCL1.51%10.85%290.15290.150.01420.001240.001535274Otis Worldwide CorpOTIS1.69%9.30%33.0733.070.00160.000270.000150275Occidental Petroleum CorpOXY1.26%-16.55%57.40276Paramount GlobalPARA1.55%-3.70%7.87277Paycom Software IncPAYC0.58%22.50%15.68278Paychex Inc.PAYX3.21%8.53%41.6641.660.00200.000650.000173279PACCAR IncPCAR3.47%n/a44.45 | | - | | | | | | | | |
| 269Old Dominion Freight Line IncODFL0.40%10.00%44.7144.710.00220.000090.000218270Organon & CoOGN6.45%-5.00%4.44271ONEOK IncOKE6.12%n/a36.95272Omnicom Group IncOMC3.76%4.80%14.7214.720.00070.000270.000034273Oracle CorpORCL1.51%10.85%290.15290.150.01420.0002140.001535274Otis Worldwide CorpOTIS1.69%9.30%33.0733.070.00160.000270.000150275Occidental Petroleum CorpOXY1.26%-16.55%57.40276Paramount GlobalPARA1.55%-3.70%7.87276Pargom Software IncPAYC0.58%22.50%15.68278Paychex Inc.PAYX3.21%8.53%41.6641.660.00200.000650.000173279PACCAR IncPCAR3.47%n/a44.45 | | | | | | | 51.54 | 0.0025 | 0.000051 | 0.000197 |
| 270 Organon & Co OGN 6.45% -5.00% 4.44 271 ONEOK Inc OKE 6.12% n/a 36.95 272 Omnicom Group Inc OMC 3.76% 4.80% 14.72 14.72 0.0007 0.00027 0.000034 273 Oracle Corp ORCL 1.51% 10.85% 290.15 290.15 0.0142 0.000214 0.001535 274 Otis Worldwide Corp OTIS 1.69% 9.30% 33.07 33.07 0.0016 0.00027 0.000150 275 Occidental Petroleum Corp OXY 1.26% -16.55% 57.40 276 Paramount Global PARA 1.55% -3.70% 7.87 277 Paycom Software Inc PAYC 0.58% 22.50% 15.68 278 Paychex Inc. PAYX 3.21% 8.53% 41.66 41.66 0.0020 0.000165 0.000173 | | | | | | | | | | |
| 271 ONEOK Inc OKE 6.12% n/a 36.95 272 Omnicom Group Inc OMC 3.76% 4.80% 14.72 14.72 0.0007 0.00027 0.00034 273 Oracle Corp ORCL 1.51% 10.85% 290.15 290.15 0.0142 0.00027 0.000153 274 Otis Worldwide Corp OTIS 1.69% 9.30% 33.07 33.07 0.0016 0.00027 0.000150 275 Occidental Petroleum Corp OXY 1.26% -16.55% 57.40 276 Paramount Global PARA 1.55% -3.70% 7.87 277 Paycom Software Inc PAYC 0.58% 22.50% 15.68 278 Paychex Inc. PAYX 3.21% 8.53% 41.66 41.66 0.0020 0.000165 0.000173 279 PACCAR Inc PCAR 3.47% n/a 44.45 | | - | | | | | 44.71 | 0.0022 | 0.000009 | 0.000218 |
| 272 Omnicom Group Inc OMC 3.76% 4.80% 14.72 14.72 0.0007 0.00027 0.00034 273 Oracle Corp ORCL 1.51% 10.85% 290.15 290.15 0.0142 0.00027 0.00034 274 Otis Worldwide Corp OTIS 1.69% 9.30% 33.07 33.07 0.0016 0.00027 0.000150 275 Occidental Petroleum Corp OXY 1.26% -16.55% 57.40 276 Paramount Global PARA 1.55% -3.70% 7.87 277 Paycom Software Inc PAYC 0.58% 22.50% 15.68 278 Paychex Inc. PAYX 3.21% 8.53% 41.66 41.66 0.0020 0.000065 0.000173 279 PACCAR Inc PCAR 3.47% n/a 44.45 | | | | | | | | | | |
| 273Oracle CorpORCL1.51%10.85%290.15290.150.01420.0002140.001535274Otis Worldwide CorpOTIS1.69%9.30%33.0733.070.00160.000270.000150275Occidental Petroleum CorpOXY1.26%-16.55%57.40276Paramount GlobalPARA1.55%-3.70%7.87277Paycom Software IncPAYC0.58%22.50%15.68278Paychex Inc.PAYX3.21%8.53%41.6641.660.00200.0000650.000173279PACCAR IncPCAR3.47%n/a44.45 | | | | | | | | | | |
| 274 Otis Worldwide Corp OTIS 1.69% 9.30% 33.07 33.07 0.0016 0.00027 0.00150 275 Occidental Petroleum Corp OXY 1.26% -16.55% 57.40 276 Paramount Global PARA 1.55% -3.70% 7.87 277 Paycom Software Inc PAYC 0.58% 22.50% 15.68 278 Paychex Inc. PAYX 3.21% 8.53% 41.66 0.0020 0.000065 0.000173 279 PACCAR Inc PCAR 3.47% n/a 44.45 | | - | | | | | | | | |
| 275 Occidental Petroleum Corp OXY 1.26% -16.55% 57.40 276 Paramount Global PARA 1.55% -3.70% 7.87 277 Paycom Software Inc PAYC 0.58% 22.50% 15.68 278 Paychex Inc. PAYX 3.21% 8.53% 41.66 0.0020 0.000065 0.000173 279 PACCAR Inc PCAR 3.47% n/a 44.45 | | - | | | | | | | | |
| 276 Paramount Global PARA 1.55% -3.70% 7.87 277 Paycom Software Inc PAYC 0.58% 22.50% 15.68 278 Paychex Inc. PAYX 3.21% 8.53% 41.66 0.0020 0.000065 0.000173 279 PACCAR Inc PCAR 3.47% n/a 44.45 | | - | | | | | | | 0.000027 | 0.000150 |
| 277 Paycom Software Inc PAYC 0.58% 22.50% 15.68 278 Paychex Inc. PAYX 3.21% 8.53% 41.66 0.0020 0.000065 0.000173 279 PACCAR Inc PCAR 3.47% n/a 44.45 | | - | | | | | | | | |
| 278Paychex Inc.PAYX3.21%8.53%41.6641.660.00200.0000650.000173279PACCAR IncPCAR3.47%n/a44.45 | | | | | | | | | | |
| 279 PACCAR Inc PCAR 3.47% n/a 44.45 | | - | | | | | | | | |
| | | - | | | | | | | | 0.000173 |
| 280 Healthpeak Properties Inc PEAK 6.54% -10.10% 10.04 10.0% 10.04 < | | | | | | | | | | |
| | 280 | Healthpeak Properties Inc | PEAK | 6.54% | -10.10% | 10.04 | | | | |

MARKET RATE OF RETURN

| | <u>9 500 / IBES</u> | | (a) | (b) | (c) | | | | |
|-----|--------------------------------------|--------|----------|---------|-------------------|-----------|--------|----------|----------|
| | | | | IBES | Market | | | Weig | hted |
| | | | Dividend | EPS | Сар | | - | Dividend | Growth |
| | Company | Ticker | Yield | Growth | (\$bil.) | Mkt. Cap. | Weight | Yield | Rate |
| 281 | Public Service Enterprise Group Inc | PEG | 4.11% | 5.50% | 28.40 | 28.40 | 0.0014 | 0.000057 | 0.000076 |
| 282 | PepsiCo Inc | PEP | 3.07% | 8.54% | 233.25 | 233.25 | 0.0114 | 0.000349 | 0.000972 |
| 283 | Pfizer Inc | PFE | 4.94% | -14.65% | 187.28 | | | | |
| 284 | Principal Financial Group Inc | PFG | 3.61% | n/a | 17.42 | | | | |
| 285 | Procter & Gamble Co (The) | PG | 2.58% | 7.62% | 343.78 | 343.78 | 0.0168 | 0.000432 | 0.001278 |
| 286 | Progressive Corp (The) | PGR | 0.29% | 25.10% | 81.50 | | | | |
| 287 | Parker-Hannifin Corp | PH | 1.55% | 11.15% | 50.06 | 50.06 | 0.0024 | 0.000038 | 0.000272 |
| 288 | PulteGroup Inc | PHM | 0.89% | n/a | 16.25 | | | | |
| 289 | Packaging Corp Of America | PKG | 3.26% | n/a | 13.81 | | | | |
| 290 | Prologis Inc | PLD | 3.24% | n/a | 103.67 | | | | |
| 291 | Philip Morris International Inc | PM | 5.62% | 7.92% | 143.72 | 143.72 | 0.0070 | 0.000394 | 0.000555 |
| 292 | The PNC Financial Services Group Inc | PNC | 5.05% | n/a | 48.89 | | | | |
| 293 | Pentair plc | PNR | 1.36% | 8.93% | 10.69 | 10.69 | 0.0005 | 0.000007 | 0.000047 |
| 294 | Pinnacle West Capital Corp | PNW | 4.76% | 7.50% | 8.35 | 8.35 | 0.0004 | 0.000019 | 0.000031 |
| 295 | Pool Corp | POOL | 1.24% | -0.77% | 13.91 | | | | - |
| 296 | PPG Industries Inc. | PPG | 2.00% | 13.50% | 30.57 | 30.57 | 0.0015 | 0.000030 | 0.000201 |
| 297 | PPL Corp | PPL | 4.07% | n/a | 17.37 | | | | - |
| 298 | Prudential Financial Inc | PRU | 5.27% | 10.75% | 34.45 | 34.45 | 0.0017 | 0.000089 | 0.000181 |
| 299 | Public Storage | PSA | 4.55% | n/a | 46.33 | | | | - |
| 300 | Phillips 66 | PSX | 3.62% | n/a | 53.50 | | | | |
| 301 | Quanta Services Inc. | PWR | 0.17% | n/a | 27.16 | | | | - |
| 302 | Pioneer Natural Resources Co | PXD | 3.21% | -4.00% | 53.52 | | | | - |
| 303 | QUALCOMM Inc. | QCOM | 2.88% | -11.57% | 123.94 | | | | |
| 304 | Regency Centers Corp. | REG | 4.37% | n/a | 10.76 | | | | |
| 305 | Regions Financial Corp | RF | 5.58% | n/a | 16.14 | | | | |
| 306 | Robert Half Inc | RHI | 2.82% | -1.30% | 7.85 | | | | |
| 307 | Raymond James Financial Inc. | RJF | 1.67% | n/a | 20.97 | | | | |
| 308 | Ralph Lauren Corp | RL | 2.58% | 13.27% | 7.58 | 7.58 | 0.0004 | 0.000010 | 0.000049 |
| 309 | Resmed Inc | RMD | 1.30% | 11.60% | 21.75 | 21.75 | 0.0011 | 0.000014 | 0.000123 |
| 310 | Rockwell Automation Inc. | ROK | 1.65% | 15.42% | 32.84 | 32.84 | 0.0016 | 0.000026 | 0.000247 |
| 311 | ROLLINS INC | ROL | 1.39% | 14.20% | 18.40 | 18.40 | 0.0009 | 0.000013 | 0.000127 |
| 312 | Roper Technologies Inc | ROP | 0.56% | 10.50% | 51.68 | 51.68 | 0.0025 | 0.000014 | 0.000265 |
| 313 | Ross Stores Inc | ROST | 1.23% | 11.61% | 38.25 | 38.25 | 0.0019 | 0.000023 | 0.000217 |
| 314 | Republic Services Inc. | RSG | 1.50% | n/a | 45.08 | | | | |
| 315 | RTX Corp | RTX | 3.28% | 11.26% | 104.75 | 104.75 | 0.0051 | 0.000168 | 0.000575 |
| 316 | Revvity Inc | RVTY | 0.25% | n/a | 13.74 | | | | |
| 317 | SBA Communications Corp | SBAC | 1.75% | 12.00% | 21.70 | 21.70 | 0.0011 | 0.000019 | 0.000127 |
| 318 | Starbucks Corp | SBUX | 2.32% | 16.30% | 104.54 | 104.54 | 0.0051 | 0.000118 | 0.000831 |
| 319 | Schwab (Charles) Corp | SCHW | 1.91% | 8.83% | 99.98 | 99.98 | 0.0049 | 0.000093 | 0.000431 |
| 320 | Sealed Air Corp | SEE | 2.43% | 1.60% | 4.75 | 4.75 | 0.0002 | 0.000006 | 0.000004 |
| 321 | Sherwin-Williams Co (The) | SHW | 0.95% | 12.68% | 65.59 | 65.59 | 0.0032 | 0.000030 | 0.000406 |
| 322 | The J M Smucker Company | SJM | 3.45% | 7.22% | 12.55 | 12.55 | 0.0006 | 0.000021 | 0.000044 |
| 323 | Schlumberger Ltd | SLB | 1.72% | 32.70% | 82.86 | | | | |
| 324 | Snap-On Inc | SNA | 2.62% | 4.60% | 13.50 | 13.50 | 0.0007 | 0.000017 | 0.000030 |
| 325 | Southern Co (The) | SO | 4.33% | n/a | 70.58 | | | | |
| 326 | Simon Property Group Inc. | SPG | 7.50% | n/a | 35.35 | | | | |
| 327 | S&P Global Inc | SPGI | 0.99% | 13.36% | 116.27 | 116.27 | 0.0057 | 0.000056 | 0.000758 |
| 328 | Sempra | SRE | 3.59% | n/a | 42.81 | | | | |
| 329 | Steris Plc | STE | 0.95% | n/a | 21.65 | | | | |
| 330 | Steel Dynamics Inc | STLD | 1.60% | n/a | 17.76 | | | | |
| 331 | State Street Corporation | STT | 4.17% | 4.65% | 21.34 | 21.34 | 0.0010 | 0.000043 | 0.000048 |
| 332 | Seagate Technology Holdings plc | STX | 4.25% | 221.87% | 13.71 | | | | |
| 333 | Constellation Brands Inc | STZ | 1.42% | 10.89% | 46.07 | 46.07 | 0.0022 | 0.000032 | 0.000245 |
| 334 | Stanley Black & Decker Inc | SWK | 3.88% | 13.96% | 12.81 | 12.81 | 0.0006 | 0.000024 | 0.000087 |
| 335 | Skyworks Solutions Inc | SWKS | 2.76% | 15.00% | 15.71 | 15.71 | 0.0008 | 0.000021 | 0.000115 |
| 336 | Synchrony Financial | SYF | 3.27% | n/a | 12.78 | | | | |

| <u>S&P</u> | <u>500 / IBES</u> | | () | | | | | | |
|----------------|--|--------|----------|-------------|---------------|-----------|--------|----------|----------|
| | | | (a) | (b) IBES | (c) Market | | | Weig | htad |
| | | | Dividend | EPS | Сар | | - | Dividend | Growth |
| | Company | Ticker | Yield | Growth | (\$bil.) | Mkt. Cap. | Weight | Yield | Rate |
| 337 | Stryker Corp | SYK | 1.15% | 10.08% | 103.78 | 103.78 | 0.0051 | 0.000058 | 0.000510 |
| 338 | Sysco Corporation | SYY | 3.03% | 12.55% | 33.35 | 33.35 | 0.0016 | 0.000049 | 0.000204 |
| 339 | AT&T Inc | Т | 7.39% | 0.32% | 107.38 | 107.38 | 0.0052 | 0.000387 | 0.000017 |
| 340 | Molson Coors Beverage Company | TAP | 2.64% | 7.63% | 12.78 | 12.78 | 0.0006 | 0.000016 | 0.000048 |
| 341 | Bio-Techne Corp | TECH | 0.47% | 13.99% | 10.77 | 10.77 | 0.0005 | 0.000002 | 0.000074 |
| 342 | TE Connectivity Ltd | TEL | 1.91% | n/a | 38.78 | | | | |
| 343 | Teradyne Inc | TER | 0.48% | 10.67% | 15.47 | 15.47 | 0.0008 | 0.000004 | 0.000081 |
| 344 | Truist Financial Corp | TFC | 7.83% | n/a | 38.11 | | | | |
| 345 | Teleflex Inc | TFX | 0.69% | n/a | 9.23 | | | | |
| 346 | Target Corp | TGT | 3.98% | 18.28% | 51.04 | 51.04 | 0.0025 | 0.000099 | 0.000455 |
| 347 | TJX Companies Inc (The) | TJX | 1.50% | 12.93% | 101.69 | 101.69 | 0.0050 | 0.000074 | 0.000642 |
| 348 | Thermo Fisher Scientific Inc | TMO | 0.28% | 6.09% | 195.36 | 195.36 | 0.0095 | 0.000026 | 0.000580 |
| 349 | Tapestry Inc | TPR | 4.87% | 11.00% | 6.59 | 6.59 | 0.0003 | 0.000016 | 0.000035 |
| 350 | Targa Resources Corp | TRGP | 2.33% | 18.80% | 19.18 | 19.18 | 0.0009 | 0.000022 | 0.000176 |
| 351 | T. Rowe Price Group Inc | TROW | 4.73% | -3.30% | 23.52 | | | | |
| 352 | Travelers Companies Inc (The) | TRV | 2.45% | 13.75% | 37.39 | 37.39 | 0.0018 | 0.000045 | 0.000251 |
| 353 | Tractor Supply Co | TSCO | 2.03% | 7.73% | 22.09 | 22.09 | 0.0011 | 0.000022 | 0.000083 |
| 354 | Tyson Foods Inc. | TSN | 3.80% | n/a | 17.95 | | | | |
| 355 | Trane Technologies plc | TT | 1.48% | 12.84% | 46.34 | 46.34 | 0.0023 | 0.000033 | 0.000290 |
| 356 | Texas Instruments Inc | TXN | 3.12% | 10.00% | 144.38 | 144.38 | 0.0070 | 0.000220 | 0.000704 |
| 357 | Textron Inc | TXT | 0.10% | 17.50% | 15.48 | 15.48 | 0.0008 | 0.000001 | 0.000132 |
| 358 | UDR Inc | UDR | 4.93% | n/a | 11.75 | | | | |
| 359 | Universal Health Services Inc. | UHS | 0.64% | 10.41% | 8.72 | 8.72 | 0.0004 | 0.000003 | 0.000044 |
| 360 | Unitedhealth Group Inc | UNH | 1.49% | 12.78% | 467.03 | 467.03 | 0.0228 | 0.000340 | 0.002912 |
| 361 | Union Pacific Corp | UNP | 2.55% | 7.90% | 124.10 | 124.10 | 0.0061 | 0.000155 | 0.000478 |
| 362 | United Parcel Service Inc | UPS | 4.16% | -2.30% | 133.18 | | | | |
| 363 | United Rentals Inc. | URI | 1.33% | 17.65% | 30.36 | 30.36 | 0.0015 | 0.000020 | 0.000261 |
| 364 | U.S. Bancorp | USB | 5.81% | 6.00% | 51.47 | 51.47 | 0.0025 | 0.000146 | 0.000151 |
| 365 | Visa Inc | V | 0.88% | 14.76% | 468.15 | 468.15 | 0.0228 | 0.000202 | 0.003372 |
| 366 | V.F. Corp | VFC | 6.79% | 9.24% | 6.87 | 6.87 | 0.0003 | 0.000023 | 0.000031 |
| 367 | VICI Properties Inc | VICI | 5.70% | n/a | 29.49 | | | | |
| 368 | Valero Energy Corp | VLO | 2.88% | -21.05% | 50.04 | | | | |
| 369 | Vulcan Materials Co | VMC | 0.85% | 20.80% | 26.84 | | | | |
| 370 | VERISK ANALYTICS INC | VRSK | 0.58% | 11.15% | 34.26 | 34.26 | 0.0017 | 0.000010 | 0.000186 |
| 371 | Ventas Inc. | VTR | 4.41% | n/a | 16.95 | | | | |
| 372 | Viatris Inc | VTRS | 5.27% | -2.10% | 11.83 | | | | |
| 373 | Verizon Communications Inc | VZ | 8.21% | 0.49% | 136.25 | 136.25 | 0.0066 | 0.000546 | 0.000033 |
| 374 | Westinghouse Air Brake Technologies Corp | WAB | 0.64% | 13.70% | 19.04 | 19.04 | 0.0009 | 0.000006 | 0.000127 |
| 375 | Walgreens Boots Alliance Inc | WBA | 8.68% | -3.71% | 19.20 | | | | |
| 376 | WEC Energy Group Inc | WEC | 3.87% | 5.50% | 25.41 | 25.41 | 0.0012 | 0.000048 | 0.000068 |
| 377 | Welltower Inc | WELL | 3.13% | 66.40% | 42.49 | | | | |
| 378 | Wells Fargo & Co | WFC | 3.43% | n/a | 149.50 | | | | |
| 379 | Whirlpool Corp | WHR | 5.61% | n/a | 7.33 | | | | |
| 380 | Waste Management Inc. | WM | 1.84% | n/a | 61.75 | | | | |
| 381 | Williams Cos Inc. (The) | WMB | 5.31% | n/a | 40.98 | | | | |
| 382 | Walmart Inc | WMT | 1.43% | 7.37% | 430.46 | 430.46 | 0.0210 | 0.000299 | 0.001547 |
| 383 | Berkley (W.R.) Corp | WRB | 0.69% | 9.00% | 16.35 | 16.35 | 0.0008 | 0.000006 | 0.000072 |
| 384 | WestRock Company | WRK | 3.07% | -18.40% | 9.18 | | | | |
| 385 | West Pharmaceutical Services Inc. | WST | 0.20% | 4.64% | 27.71 | 27.71 | 0.0014 | 0.000003 | 0.000063 |
| 386 | Willis Towers Watson plc | WTW | 1.62% | n/a | 21.90 | | | | |
| 387 | Weyerhaeuser Co | WY | 2.48% | n/a | 22.40 | | | | |
| 388 | Wynn Resorts Ltd | WYNN | 1.08% | n/a | 10.53 | | | | |
| 389 | Xcel Energy Inc. | XEL | 3.76% | 6.60% | 31.56 | 31.56 | 0.0015 | 0.000058 | 0.000102 |
| 390 | Exxon Mobil Corp | XOM | 3.10% | n/a | 470.70 | | | | |
| 391 | DENTSPLY SIRONA Inc | XRAY | 1.64% | 8.00% | 7.23 | 7.23 | 0.0004 | 0.000006 | 0.000028 |
| 392 | Xylem Inc | XYL | 1.45% | n/a | 21.92 | | | | |

MARKET RATE OF RETURN

S&P 500 / IBES

| | | | (a) | (b) | (c) | | | | |
|-----|---|--------|----------|--------|-------------------|-----------|--------|----------|----------|
| | | | | IBES | Market | | | Weighted | |
| | | | Dividend | EPS | Сар | | - | Dividend | Growth |
| | Company | Ticker | Yield | Growth | (\$bil.) | Mkt. Cap. | Weight | Yield | Rate |
| 393 | YUM BRANDS INC | YUM | 1.94% | 15.60% | 35.01 | 35.01 | 0.0017 | 0.000033 | 0.000266 |
| 394 | Zimmer Biomet Holdings Inc | ZBH | 0.86% | 7.24% | 23.45 | 23.45 | 0.0011 | 0.000010 | 0.000083 |
| 395 | Zions Bancorporation National Association | ZION | 5.04% | n/a | 5.17 | | | | |
| 396 | Zoetis Inc | ZTS | 0.86% | 10.53% | 80.09 | 80.09 | 0.0039 | 0.000034 | 0.000412 |
| | | | | | | 20,493.84 | 1.0000 | | |
| | Weighted Average | | 2.72% | | | | | 1.93% | 9.56% |

n/a Not Available

(a) Estimated dividend for next 12 mos. divided by recent price, both as reported by www.valueline.com (retrieved Sep. 30, 2023).

(b) IBES growth rates from Refinitiv as provided by fidelity.com (retrieved Sep. 30, 2023). Eliminated growth rates greater than 20%, as well as all negative values.

(c) Recent price multiplied by no. shares outstanding, both as reported by www.valueline.com (retrieved Sep. 30, 2023).

| | | | (b) | | (c) | | (d) | | (e) | (f) | | |
|----|--------------------------|-------|------------|-----------------------------|------------------|---------|------|----------------|-----------|------------|--------|---------|
| | | Marl | set Return | n (R _m) | | Market | | | | | | |
| | | Div | Proj. | Cost of | Risk-Free | Risk | | Unadjusted | Market | Size | CAPM | Break |
| | Company | Yield | Growth | Equity | Rate | Premium | Beta | K _e | Сар | Adjustment | Result | (B Pts) |
| 1 | Exelon Corp. | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | n/a | n/a | \$42,900 | -0.26% | n/a | |
| 2 | CenterPoint Energy | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 1.10 | 12.63% | \$17,800 | 0.45% | 13.08% | 0 |
| 3 | PPL Corp. | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 1.10 | 12.63% | \$21,200 | 0.45% | 13.08% | 27 |
| 4 | OGE Energy Corp. | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 1.05 | 12.24% | \$6,800 | 0.57% | 12.81% | 38 |
| 5 | Black Hills Corp. | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 1.00 | 11.85% | \$3,800 | 0.58% | 12.43% | 4 |
| 6 | NorthWestern Corp. | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.95 | 11.46% | \$3,400 | 0.93% | 12.39% | 39 |
| 7 | ALLETE | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.90 | 11.07% | \$3,200 | 0.93% | 12.00% | 0 |
| 8 | Avista Corp. | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.90 | 11.07% | \$2,800 | 0.93% | 12.00% | 0 |
| 9 | Otter Tail Corp. | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.90 | 11.07% | \$3,500 | 0.93% | 12.00% | 9 |
| 10 | Edison International | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.95 | 11.46% | \$26,200 | 0.45% | 11.91% | 0 |
| 11 | DTE Energy Co. | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.95 | 11.46% | \$21,600 | 0.45% | 11.91% | 0 |
| 12 | Entergy Corp. | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.95 | 11.46% | \$20,200 | 0.45% | 11.91% | 0 |
| 13 | Pub Sv Enterprise Grp. | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.95 | 11.46% | \$31,500 | 0.45% | 11.91% | 26 |
| 14 | Algonquin Pwr & Util | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.90 | 11.07% | \$3,902 | 0.58% | 11.65% | 1 |
| 15 | Pinnacle West Capital | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.90 | 11.07% | \$9,200 | 0.57% | 11.64% | 5 |
| 16 | Sempra Energy | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 1.00 | 11.85% | \$45,500 | -0.26% | 11.59% | 7 |
| 17 | Evergy Inc. | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.90 | 11.07% | \$13,000 | 0.45% | 11.52% | |
| 18 | Eversource Energy | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.90 | 11.07% | \$27,100 | 0.45% | 11.52% | |
| 19 | NextEra Energy, Inc. | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.95 | 11.46% | \$155,400 | -0.26% | 11.20% | 32 |
| 20 | Alliant Energy | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.85 | 10.68% | \$12,800 | 0.45% | 11.13% | 7 |
| 21 | Ameren Corp. | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.85 | 10.68% | \$21,100 | 0.45% | 11.13% | 0 |
| 22 | IDACORP, Inc. | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.80 | 10.28% | \$5,200 | 0.58% | 10.86% | 27 |
| 23 | Southern Company | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.90 | 11.07% | \$80,800 | -0.26% | 10.81% | 5 |
| 24 | CMS Energy Corp. | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.80 | 10.28% | \$16,600 | 0.45% | 10.73% | 8 |
| 25 | WEC Energy Group | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.80 | 10.28% | \$26,900 | 0.45% | 10.73% | 0 |
| 26 | Dominion Energy | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.85 | 10.68% | \$47,700 | -0.26% | 10.42% | 31 |
| 27 | Duke Energy Corp. | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.85 | 10.68% | \$76,200 | -0.26% | 10.42% | 0 |
| 28 | Xcel Energy Inc. | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.85 | 10.68% | \$34,500 | -0.26% | 10.42% | 0 |
| 29 | American Elec Pwr | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.80 | 10.28% | \$40,800 | -0.26% | 10.02% | 40 |
| 30 | Consolidated Edison | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.80 | 10.28% | \$35,200 | -0.26% | 10.02% | 0 |
| 31 | Emera Inc. | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.70 | 9.50% | \$13,900 | 0.45% | 9.95% | 7 |
| 32 | Fortis Inc. | 2.18% | 9.67% | 11.85% | 4.02% | 7.83% | 0.70 | 9.50% | \$25,900 | 0.45% | 9.95% | 0 |
| | Lower End (g) | | | | | | | | | | 9.95% | |
| | Upper End (g) | | | | | | | | | | 13.08% | |
| | Median (g) | | | | | | | | | | 11.52% | |
| | Midpoint | | | | | | | | | | 11.52% | |
| | - Median - All Values | | | | | | | | | | 11.52% | |
| | Low-End Test (h) | | | | | | | | | | 7.37% | |
| | High-End Test (i) | | | | | | | | | | 23.04% | |
| | ingu-ind rest (1) | | | | | | | | | | 23.04% | |

(a) Weighted average for dividend-paying stocks in the S&P 500 from Exhibit No. Transco-608.

(b) EPS growth rates from Value Line (retrieved Sep. 30, 2023). Eliminated growth rates greater than 20%, as well as all negative values.

(c) Six-month average yield on 30-year Treasury bonds for Sep. 2023 from https://fred.stlouisfed.org/.

(d) The Value Line Investment Survey, Summary & Index (Oct. 6, 2023).

(e) Exhibit No. Transco-608.

(f) Kroll, 2022 CRSP Deciles Size Premium, Cost of Capital Navigator (2023).

(g) Excludes highlighted values.

(h) Average Baa utility bond yield for six-months ending Sep. 2023, plus 20% of CAPM market risk premium.

(i) 200% of Median - All Values.

<u>S&P 500 / VALUE LINE</u> (a)

| (a) | | (a) | (b) | (a) | | | | |
|---|--------|----------|--------|-------------------|-----------|--------|----------|---------|
| | | | Value | Market | | _ | Weig | |
| | | Dividend | Line | Сар | | | Dividend | Growth |
| Company | Ticker | Yield | Growth | (\$bil.) | Mkt. Cap. | Weight | Yield | Rate |
| Agilent Technologies Inc | А | 0.80% | 13.50% | 32.72 | 32.72 | 0.0012 | 0.000010 | 0.00016 |
| Apple Inc | AAPL | 0.56% | 10.50% | 2,676.74 | 2,676.74 | 0.1015 | 0.000569 | 0.0106 |
| AbbVie Inc | ABBV | 3.97% | 2.00% | 263.10 | 263.10 | 0.0100 | 0.000396 | 0.00019 |
| Abbott Laboratories | ABT | 2.11% | 4.50% | 168.07 | 168.07 | 0.0064 | 0.000134 | 0.0002 |
| Accenture PLC | ACN | 1.54% | 9.00% | 204.02 | 204.02 | 0.0077 | 0.000119 | 0.0006 |
| Analog Devices Inc | ADI | 1.96% | 11.50% | 87.25 | 87.25 | 0.0033 | 0.000065 | 0.0003 |
| Archer-Daniels-Midland Co | ADM | 2.39% | 7.50% | 40.43 | 40.43 | 0.0015 | 0.000037 | 0.0001 |
| Automatic Data Processing Inc | ADP | 2.20% | 11.00% | 99.11 | 99.11 | 0.0038 | 0.000083 | 0.0004 |
| Ameren Corporation | AEE | 3.37% | 6.00% | 19.66 | 19.66 | 0.0007 | 0.000025 | 0.0000 |
| American Electric Power Co Inc | AEP | 4.41% | 6.50% | 38.75 | 38.75 | 0.0015 | 0.000065 | 0.0000 |
| AES Corp (The) | AES | 4.34% | n/a | 10.18 | | | | |
| AFLAC Inc | AFL | 2.27% | 8.00% | 45.59 | 45.59 | 0.0017 | 0.000039 | 0.0001 |
| American International Group Inc | AIG | 2.38% | 4.00% | 43.14 | 43.14 | 0.0016 | 0.000039 | 0.0000 |
| Assurant Inc. | AIZ | 1.95% | 10.50% | 7.61 | 7.61 | 0.0003 | 0.000006 | 0.0000 |
| Arthur J. Gallagher & Co. | AJG | 0.98% | 22.00% | 49.12 | | | | |
| Albemarle Corp | ALB | 0.94% | -4.50% | 19.95 | | | | |
| The Allstate Corporation | ALL | 3.20% | 10.50% | 29.14 | 29.14 | 0.0011 | 0.000035 | 0.0001 |
| Allegion PLC | ALLE | 1.73% | 10.00% | 9.15 | 9.15 | 0.0003 | 0.000006 | 0.0000 |
| Applied Materials Inc | AMAT | 0.92% | 5.50% | 115.82 | 115.82 | 0.0044 | 0.000041 | 0.0002 |
| Amcor Plc | AMCR | 5.35% | 11.50% | 13.25 | 13.25 | 0.0005 | 0.000027 | 0.0000 |
| AMETEK Inc | AME | 0.68% | 13.00% | 34.09 | 34.09 | 0.0013 | 0.000009 | 0.0001 |
| Amgen Inc | AMGN | 3.30% | 5.50% | 143.76 | 143.76 | 0.0054 | 0.000180 | 0.0003 |
| Ameriprise Financial Inc | AMP | 1.64% | 11.00% | 33.83 | 33.83 | 0.0013 | 0.000021 | 0.0001 |
| American Tower Corp | AMT | 4.23% | 5.00% | 76.66 | 76.66 | 0.0029 | 0.000123 | 0.0001 |
| Aon plc | AON | 0.76% | 9.50% | 65.77 | 65.77 | 0.0025 | 0.000019 | 0.0002 |
| A. O. Smith Corp | AOS | 1.84% | 9.50% | 9.95 | 9.95 | 0.0004 | 0.000007 | 0.0000 |
| APA Corporation | APA | 2.55% | 21.00% | 12.63 | | | | |
| Air Products and Chemicals Inc. | APD | 2.47% | 10.50% | 62.96 | 62.96 | 0.0024 | 0.000059 | 0.0002 |
| Amphenol Corp | APH | 1.07% | 12.50% | 50.10 | 50.10 | 0.0019 | 0.000020 | 0.0002 |
| Alexandria Real Estate Equities Inc. | ARE | 4.96% | 11.00% | 17.32 | 17.32 | 0.0007 | 0.000033 | 0.0000 |
| Atmos Energy Corp | ATO | 3.02% | 7.50% | 15.73 | 15.73 | 0.0006 | 0.000018 | 0.0000 |
| Activision Blizzard Inc | ATVI | 1.06% | 14.00% | 73.67 | 73.67 | 0.0028 | 0.000030 | 0.0003 |
| AvalonBay Communities Inc. | AVB | 3.96% | 6.00% | 24.39 | 24.39 | 0.0009 | 0.000037 | 0.0000 |
| Broadcom Inc | AVGO | 2.22% | 19.50% | 342.81 | 342.81 | 0.0130 | 0.000288 | 0.0025 |
| Avery Dennison Corp | AVY | 1.80% | 9.50% | 14.72 | 14.72 | 0.0006 | 0.000010 | 0.0000 |
| American Water Works Company Inc | AWK | 2.33% | 3.00% | 24.11 | 24.11 | 0.0009 | 0.000021 | 0.0000 |
| American Express Co | AXP | 1.68% | 8.50% | 109.87 | 109.87 | 0.0042 | 0.000070 | 0.0003 |
| Bank of America Corp | BAC | 3.54% | 4.50% | 217.57 | 217.57 | 0.0082 | 0.000292 | 0.0003 |
| BALL CORP | BALL | 1.69% | 13.00% | 15.68 | 15.68 | 0.0006 | 0.000010 | 0.0000 |
| Baxter International Inc | BAX | 3.07% | 6.00% | 19.11 | 19.11 | 0.0007 | 0.000022 | 0.0000 |
| Bath & Body Works Inc | BBWI | 2.43% | 17.50% | 7.69 | 7.69 | 0.0003 | 0.000007 | 0.0000 |
| Best Buy Co Inc | BBY | 5.30% | 3.00% | 15.12 | 15.12 | 0.0006 | 0.000030 | 0.0000 |
| Becton Dickinson and Co | BDX | 1.45% | 5.00% | 75.00 | 75.00 | 0.0028 | 0.000041 | 0.0001 |
| Franklin Resources Inc | BEN | 4.88% | 2.00% | 12.26 | 12.26 | 0.0005 | 0.000023 | 0.0000 |
| Brown-Forman Corp | BF/B | 1.46% | 15.50% | 17.89 | 17.89 | 0.0007 | 0.000010 | 0.0001 |
| Bunge Ltd Bank of New York Mollon Corr (The) | BG | 2.48% | 1.50% | 16.31 | 16.31 | 0.0006 | 0.000015 | 0.0000 |
| Bank of New York Mellon Corp (The) | BK | 3.94% | 7.00% | 33.22 | 33.22 | 0.0013 | 0.000050 | 0.0000 |
| Baker Hughes a GE Co | BKR | 2.27% | n/a | 35.66 | | | | 0.0002 |
| Blackrock Inc | BLK | 3.25% | 7.50% | 96.52 | 96.52 | 0.0037 | 0.000119 | 0.0002 |
| Bristol-Myers Squibb Co | BMY | 3.93% | 30.50% | 121.25 | | | | 0.0000 |
| Broadridge Financial Solutions Inc | BR | 1.79% | 8.50% | 21.06 | 21.06 | 0.0008 | 0.000014 | 0.0000 |
| Brown & Brown Inc | BRO | 0.66% | 6.50% | 19.81 | 19.81 | 0.0008 | 0.000005 | 0.0000 |
| BorgWarner Inc | BWA | 1.09% | 7.00% | 9.49 | 9.49 | 0.0004 | 0.000004 | 0.0000 |
| Blackstone Inc | BX | 2.95% | 15.00% | 130.82 | 130.82 | 0.0050 | 0.000146 | 0.0007 |
| Boston Properties Inc | BXP | 6.59% | n/a | 9.33 | | | | 0.0007 |
| Citigroup Inc | С | 5.15% | 2.50% | 79.20 | 79.20 | 0.0030 | 0.000155 | 0.0000 |

| <u>S&P</u> | 500 / VALUE LINE | | | | | | | | |
|----------------|--|--------------|------------------------|-----------------|-------------------|----------------|------------------|-----------|-----------|
| | (a) | | (a) | (b) | (a) | | | | |
| | | | | Value | Market | | _ | Weig | |
| | | | Dividend | Line | Cap | | | Dividend | Growth |
| | Company | Ticker | Yield | Growth | (\$bil.) | Mkt. Cap. | Weight | Yield | Rate |
| 57 | Conagra Brands Inc | CAG | 5.11% | 4.50% | 13.10 | 13.10 | 0.0005 | 0.000025 | 0.000022 |
| 58 | Cardinal Health Inc | CAH | 2.30% | 7.50% | 21.39 | 21.39 | 0.0008 | 0.000019 | 0.000061 |
| 59 | Carrier Global Corp | CARR | 1.34% | 12.50% | 46.24 | 46.24 | 0.0018 | 0.000023 | 0.000219 |
| 60 | Caterpillar Inc | CAT | 1.90% | 13.00% | 139.27 | 139.27 | 0.0053 | 0.000101 | 0.000686 |
| 61 | Chubb Ltd | CB | 1.68% | 15.50% | 85.51 | 85.51 | 0.0032 | 0.000054 | 0.000502 |
| 62 | Cboe Global Markets Inc | CBOE | 1.41% | 12.50% | 16.48 | 16.48 | 0.0006 | 0.000009 | 0.000078 |
| 63 | Crown Castle Inc | CCI | 7.12% | 7.00% | 39.91 | 39.91 | 0.0015 | 0.000108 | 0.000106 |
| 64 | CDW Corp | CDW | 1.17% | 7.00% | 27.05 | 27.05 | 0.0010 | 0.000012 | 0.000072 |
| 65 | Celanese Corp | CE | 2.26% | 6.50% | 13.66 | 13.66 | 0.0005 | 0.000012 | 0.000034 |
| 66 | Constellation Energy Corp | CEG | 1.04% | n/a | 35.08 | | | | |
| 67 | CF Industries Holdings Inc | CF | 2.04% | 7.50% | 16.54 | 16.54 | 0.0006 | 0.000013 | 0.000047 |
| 68 | Citizens Financial Group Inc | CFG | 6.27% | 6.00% | 12.66 | 12.66 | 0.0005 | 0.000030 | 0.000029 |
| 69 | Church & Dwight Co Inc | CHD | 1.19% | 6.00% | 22.55 | 22.55 | 0.0009 | 0.000010 | 0.000051 |
| 70 | C.H. Robinson Worldwide Inc. | CHRW | 2.83% | 5.50% | 10.03 | 10.03 | 0.0004 | 0.000011 | 0.000021 |
| 71 | The Cigna Group | CI | 1.73% | 11.50% | 84.67 | 84.67 | 0.0032 | 0.000056 | 0.000369 |
| 72 | Cincinnati Financial Corp | CINF | 3.05% | 10.50% | 16.04 | 16.04 | 0.0006 | 0.000019 | 0.000064 |
| 73 | Colgate-Palmolive Co | CL | 2.74% | 8.50% | 58.79 | 58.79 | 0.0022 | 0.000061 | 0.000189 |
| 74 | Clorox Co (The) | CLX | 3.66% | 11.00% | 16.23 | 16.23 | 0.0006 | 0.000023 | 0.000068 |
| 75 | Comerica Incorporated | CMA | 6.84% | 4.00% | 5.48 | 5.48 | 0.0002 | 0.000014 | 0.000008 |
| 76 | Comcast Corp | CMCSA | | 9.00% | 182.91 | 182.91 | 0.0069 | 0.000181 | 0.000624 |
| 77 | CME Group Inc | CME | 2.20% | 7.50% | 72.03 | 72.03 | 0.0027 | 0.000060 | 0.000205 |
| 78 | Cummins Inc. | CMI | 2.94% | 10.00% | 32.36 | 32.36 | 0.0012 | 0.000036 | 0.000123 |
| 79 | CMS Energy Corp | CMS | 3.67% | 5.50% | 15.49 | 15.49 | 0.0006 | 0.000022 | 0.000032 |
| 80 | CenterPoint Energy Inc. | CNP | 2.83% | 7.50% | 16.95 | 16.95 | 0.0006 | 0.000018 | 0.000048 |
| 81 | Capital One Financial Corp. | COF | 2.47% | 4.00% | 37.02 | 37.02 | 0.0014 | 0.000035 | 0.000056 |
| 82 | Cooper Cos Inc (The) | COO | 0.02% | 10.00% | 15.75 | 15.75 | 0.0006 | 0.000000 | 0.000060 |
| 83 | Conocophillips | COP | 2.00% | 9.00% | 143.46 | 143.46 | 0.0054 | 0.000109 | 0.000489 |
| 84 | AMERISOURCEBERGEN CORP | COR | 1.12% | 9.00% | 36.39 | 36.39 | 0.0014 | 0.000015 | 0.000124 |
| 85 | Costco Wholesale Corp | COST | 0.72% | 10.50% | 250.16 | 250.16 | 0.0095 | 0.000068 | 0.000996 |
| 86 | Campbell Soup Co | CPB | 3.80% | 4.50% | 12.24 | 12.24 | 0.0005 | 0.000018 | 0.000021 |
| 87 | Camden Property Trust | CPT | 4.40% | -3.00% | 10.10 | | | | |
| 88 | Cisco Systems Inc | CSCO | 2.90% | 8.50% | 217.99 | 217.99 | 0.0083 | 0.000240 | 0.000702 |
| 89 00 | CSX Corp | CSX | 1.43% | 8.50% | 61.69 | 61.69 | 0.0023 | 0.000033 | 0.000199 |
| 90 01 | Cintas Corp | CTAS | 1.12% | 14.00% | 49.03 20.42 | 49.03 | 0.0019 | 0.000021 | 0.000260 |
| 91 92 | Coterra Energy Inc | CTRA | 2.96% | n/a | | | | 0.000023 | 0.000104 |
| 92 93 | Cognizant Technology Solutions Corp Corteva Inc | CTSH CTVA | 1.77% 1.27% | 8.00% 13.50% | 34.21 36.31 | 34.21 36.31 | 0.0013 0.0014 | 0.000023 | 0.000104 |
| 93 94 | CVS Health Corp | CVS | 3.59% | 6.00% | 89.68 | 89.68 | 0.0014 | 0.000017 | 0.000180 |
| 94 95 | Chevron Corp | CV3 CVX | 3.69% | 19.50% | 321.66 | 321.66 | 0.0034 | 0.000122 | 0.00204 |
| 95 96 | Dominion Energy Inc | D | 5.98% | 2.50% | 37.38 | 321.00 | 0.0122 | 0.000430 | 0.0002377 |
| 97 | Delta Air Lines Inc | DAL | 1.08% | 2.5070 n/a | 23.81 | | | | 0.000035 |
| 98 | DuPont De Nemours Inc | DAL | 2.01% | 9.50% | 34.24 | 34.24 | 0.0013 | 0.000026 | 0.000123 |
| 99 99 | DEERE & COMPANY | DE | 1.43% | 13.50% | 108.69 | 108.69 | 0.0013 | 0.000020 | 0.000123 |
| 100 | Discover Financial Services | DEDFS | 3.23% | 3.50% | 21.65 | 21.65 | 0.00041 | 0.000033 | 0.0000330 |
| 100 | Dollar General Corporation | DG | 2.23% | 5.50% | 23.22 | 23.22 | 0.0009 | 0.000027 | 0.000029 |
| 101 | Quest Diagnostics Inc | DGX | 2.33% | 3.50% | 13.68 | 13.68 | 0.0005 | 0.000012 | 0.000018 |
| 102 | D.R. Horton Inc. | DHI | 0.96% | 5.00% | 36.36 | 36.36 | 0.0014 | 0.000012 | 0.000069 |
| 103 | Danaher Corp | DHR | 0.44% | 10.50% | 183.19 | 183.19 | 0.0069 | 0.000015 | 0.000729 |
| 104 | Digital Realty Trust Inc | DLR | 0.44 <i>%</i> 4.18% | -3.00% | 36.63 | | 0.0007 | 0.000050 | |
| 105 | Dover Corp | DOV | 4.18% 1.46% | 6.50% | 19.51 | 19.51 | 0.0007 | 0.000011 | 0.000048 |
| 100 | Dow Inc | DOW | 5.72% | 5.00% | 36.25 | 36.25 | 0.0014 | 0.000079 | 0.000048 |
| 107 | Domino's Pizza Inc | DPZ | 1.33% | 12.00% | 13.29 | 13.29 | 0.0005 | 0.0000075 | 0.000060 |
| 100 | Darden Restaurants Inc | DRI | 3.66% | 15.00% | 17.31 | 17.31 | 0.0007 | 0.000024 | 0.000098 |
| 110 | DTE Energy Co | DTE | 3.84% | 7.00% | 20.47 | 20.47 | 0.0007 | 0.000024 | 0.000054 |
| 111 | Duke Energy Corp | DUK | 4.65% | 5.00% | 68.02 | 68.02 | 0.0026 | 0.000120 | 0.000129 |
| 112 | Devon Energy Corp | DVN | 1.68% | 10.50% | 30.56 | 30.56 | 0.0012 | 0.0000120 | 0.000122 |
| | | | 1.0070 | 20.0070 | 20.20 | 20.20 | | | |

S&P 500 / VALUE LINE

| <u>S&P</u> | 500 / VALUE LINE | | (-) | (1-) | (-) | | | | |
|----------------|---|-----------|----------------|-----------------|----------------|----------------|------------------|----------------------|----------------------|
| | (a) | | (a) | (b) Value | (a) Market | | | Woig | htad |
| | | | Dividend | Line | | | - | Weig Dividend | Growth |
| | Commons | Tisler | | | Cap | Ml-4 Com | Waiaht | | |
| 112 | Company | Ticker | Yield | Growth | (\$bil.) | Mkt. Cap. | Weight | Yield | Rate |
| 113 | Electronic Arts Inc | EA | 0.66% | 16.00% | 32.62 | 32.62 | 0.0012 | 0.000008 | 0.000198 |
| 114 | eBay Inc. | EBAY | 2.40% | 9.50% | 23.46 | 23.46 | 0.0009 | 0.000021 | 0.000084 |
| 115 116 | Ecolab Inc. Consolidated Edison Inc. | ECL ED | 1.25% 3.85% | 10.00% 6.00% | 48.28 29.50 | 48.28 29.50 | 0.0018 0.0011 | 0.000023 0.000043 | 0.000183 0.000067 |
| 110 | Equifax Inc. | ED EFX | 5.85% 0.85% | 4.50% | 29.30 22.48 | 29.30 22.48 | 0.0011 | 0.000043 | 0.000087 |
| 117 | Everest Group Ltd | EG | 0.83% 1.88% | 4.30% | 16.13 | 16.13 | 0.0009 | 0.000007 | 0.000038 |
| 119 | Edison International | EIX | 4.83% | 4.50% | 24.26 | 24.26 | 0.0000 | 0.000012 | 0.000001 |
| 120 | Estee Lauder Cos Inc (The) | EL | 1.83% | 4.50% | 51.73 | 51.73 | 0.0009 | 0.000044 | 0.000041 |
| 120 | Elevance Health Inc | ELV | 1.36% | 11.50% | 102.61 | 102.61 | 0.0020 | 0.000053 | 0.000447 |
| 122 | Eastman Chemical Co | EMN | 4.12% | 6.00% | 9.10 | 9.10 | 0.0003 | 0.000014 | 0.000021 |
| 123 | Emerson Electric Co. | EMR | 2.18% | 6.50% | 55.19 | 55.19 | 0.0021 | 0.000046 | 0.000136 |
| 124 | EOG Resources Inc. | EOG | 2.76% | 15.00% | 73.81 | 73.81 | 0.0028 | 0.000077 | 0.000420 |
| 125 | Equinix Inc | EQIX | 1.88% | 13.00% | 67.95 | 67.95 | 0.0026 | 0.000048 | 0.000335 |
| 126 | Equity Residential | EQR | 4.51% | -5.00% | 22.25 | | | | |
| 127 | EQT Corp | EQT | 1.48% | n/a | 16.69 | | | | |
| 128 | Eversource Energy | ES | 4.78% | 6.50% | 20.30 | 20.30 | 0.0008 | 0.000037 | 0.000050 |
| 129 | Essex Property Trust Inc. | ESS | 4.36% | 2.00% | 13.61 | 13.61 | 0.0005 | 0.000022 | 0.000010 |
| 130 | Eaton Corp Plc | ETN | 1.61% | 12.50% | 85.10 | 85.10 | 0.0032 | 0.000052 | 0.000403 |
| 131 | Entergy corporation | ETR | 4.63% | 0.50% | 19.56 | 19.56 | 0.0007 | 0.000034 | 0.000004 |
| 132 | EVERGY INC | EVRG | 4.99% | 7.00% | 11.65 | 11.65 | 0.0004 | 0.000022 | 0.000031 |
| 133 | Exelon Corp | EXC | 3.81% | 1.50% | 37.61 | 37.61 | 0.0014 | 0.000054 | 0.000021 |
| 134 | Expeditors International of Washington Inc. | EXPD | 1.20% | -1.00% | 16.95 | | | | |
| 135 | Extra Space Storage Inc | EXR | 5.58% | 5.00% | 25.69 | 25.69 | 0.0010 | 0.000054 | 0.000049 |
| 136 | Ford Motor Co | F | 4.83% | 45.50% | 49.71 | | | | |
| 137 | Diamondback Energy Inc | FANG | 2.17% | 34.00% | 27.70 | | | | |
| 138 | Fastenal Co | FAST | 2.56% | 6.50% | 31.22 | 31.22 | 0.0012 | 0.000030 | 0.000077 |
| 139 | Freeport-McMoRan Inc | FCX | 1.85% | 12.50% | 53.46 | 53.46 | 0.0020 | 0.000037 | 0.000253 |
| 140 | FactSet Research Systems Inc. | FDS | 0.90% | 10.50% | 16.68 | 16.68 | 0.0006 | 0.000006 | 0.000066 |
| 141 | FedEx Corp. | FDX | 1.90% | 7.00% | 66.61 | 66.61 | 0.0025 | 0.000048 | 0.000177 |
| 142 | FirstEnergy Corp. | FE | 4.89% | 4.00% | 19.60 | 19.60 | 0.0007 | 0.000036 | 0.000030 |
| 143 | Fidelity National Information Services Inc | FIS | 3.85% | 23.00% | 32.75 | | | | |
| 144 | Fifth Third Bancorp | FITB | 5.68% | 4.50% | 17.25 | 17.25 | 0.0007 | 0.000037 | 0.000029 |
| 145 | FMC Corp. | FMC | 3.69% | 10.00% | 8.35 | 8.35 | 0.0003 | 0.000012 | 0.000032 |
| 146 | Fox Corp | FOXA | 1.67% | 8.50% | 7.81 | 7.81 | 0.0003 | 0.000005 | 0.000025 |
| 147 | Federal Realty Investment Trust | FRT | 4.81% | n/a | 7.39 | | | | |
| 148 | Fortive Corp | FTV | 0.38% | 16.00% | 26.11 | 26.11 | 0.0010 | 0.000004 | 0.000158 |
| 149 | General Dynamics Corp | GD | 2.50% | 9.50% | 60.33 | 60.33 | 0.0023 | 0.000057 | 0.000217 |
| 150 | General Electric Co | GE | 0.29% | 26.50% | 120.32 | | | | |
| 151 | GE HealthCare Technologies Inc | GEHC | 0.18% | n/a | 30.95 | | | | |
| 152 | Gen Digital Inc | GEN | 2.83% | 8.50% | 11.31 | 11.31 | 0.0004 | 0.000012 | 0.000036 |
| 153 | Gilead Sciences Inc | GILD | 4.00% | 13.50% | 93.38 | 93.38 | 0.0035 | 0.000142 | 0.000478 |
| 154 | General Mills Inc. | GIS | 3.69% | 5.00% | 37.20 | 37.20 | 0.0014 | 0.000052 | 0.000070 |
| 155 | Globe Life Inc | GL | 0.83% | 9.00% | 10.31 | 10.31 | 0.0004 | 0.000003 | 0.000035 |
| 156 | Corning Inc | GLW | 3.68% | 15.00% | 25.99 | 25.99 | 0.0010 | 0.000036 | 0.000148 |
| 157 | General Motors Co | GM | 1.09% | 8.50% | 45.36 | 45.36 | 0.0017 | 0.000019 | 0.000146 |
| 158 | Genuine Parts Co | GPC | 2.63% | 10.00% | 20.28 | 20.28 | 0.0008 | 0.000020 | 0.000077 |
| 159 | GLOBAL PAYMENTS INC | GPN | 0.92% | 13.50% | 30.00 | 30.00 | 0.0011 | 0.000010 | 0.000154 |
| 160 | Garmin Ltd | GRMN | 2.83% | 5.50% | 20.14 | 20.14 | 0.0008 | 0.000022 | 0.000042 |
| 161 | Goldman Sachs Group Inc (The) | GS | 3.40% | 1.00% | 106.67 | 106.67 | 0.0040 | 0.000137 | 0.000040 |
| 162 | Grainger (W.W.) Inc | GWW | 1.10% | 11.00% | 34.59 | 34.59 | 0.0013 | 0.000014 | 0.000144 |
| 163 | Halliburton Co | HAL | 1.83% | 30.00% | 36.39 | | | | |
| 164 | Hasbro Inc. | HAS | 4.23% | 8.50% | 9.18 | 9.18 | 0.0003 | 0.000015 | 0.000030 |
| 165 | Huntington Bancshares Inc | HBAN | 5.96% | 10.50% | 15.06 | 15.06 | 0.0006 | 0.000034 | 0.000060 |
| 166 | HCA Healthcare Inc | HCA | 0.98% | 9.50% | 66.90 | 66.90 | 0.0025 | 0.000025 | 0.000241 |
| 167 | Home Depot Inc. (The) | HD | 2.77% | 6.50% | 302.18 | 302.18 | 0.0115 | 0.000317 | 0.000744 |
| 168 | Hess Corp | HES | 1.22% | 23.50% | 46.98 | | | | |
| | | | | | | | | | |

| S&P | 500 / VALUE LINE | | | | | | | | |
|------------|--|-------------|----------------|-----------------|-------------------|----------------|---------|----------------------|----------------------|
| | (a) | | (a) | (b) | (a) | | | | |
| | | | | Value | Market | | _ | Weig | |
| | | | Dividend | Line | Cap | | | Dividend | Growth |
| | Company | Ticker | Yield | Growth | (\$bil.) | Mkt. Cap. | Weight | Yield | Rate |
| 169 | Hartford Financial Services Group Inc. (The) | HIG | 2.40% | 8.00% | 21.69 | 21.69 | 0.0008 | 0.000020 | 0.000066 |
| 170 | Huntington Ingalls Industries Inc | HII | 2.42% | 8.50% | 8.16 | 8.16 | 0.0003 | 0.000007 | 0.000026 |
| 171 | Hilton Worldwide Holdings Inc | HLT | 0.40% | 37.00% | 39.27 | | | | |
| 172 | Honeywell International Inc | HON | 2.23% | 11.00% | 122.66 | 122.66 | 0.0046 | 0.000104 | 0.000511 |
| 173 | Hewlett Packard Enterprise Co | HPE | 2.76% | 8.00% | 22.28 | 22.28 | 0.0008 | 0.000023 | 0.000068 |
| 174 | HP Inc | HPQ | 4.09% | 9.00% | 25.40 | 25.40 | 0.0010 | 0.000039 | 0.000087 |
| 175 | Hormel Foods Corp | HRL | 2.89% | 5.50% | 20.78 | 20.78 | 0.0008 | 0.000023 | 0.000043 |
| 176 | Host Hotels & Resorts Inc | HST | 4.48% | n/a | 11.44 | | | | |
| 177 | Hershey Co (The) | HSY | 2.38% | 9.50% | 40.91 | 40.91 | 0.0016 | 0.000037 | 0.000147 |
| 178 | Humana Inc. | HUM | 0.76% | 12.50% | 60.28 | 60.28 | 0.0023 | 0.000017 | 0.000286 |
| 179 | Howmet Aerospace Inc | HWM | 0.35% | 22.50% | 19.06 | | | | |
| 180 | International Business Machines Corp | IBM | 4.73% | 4.00% | 127.81 | 127.81 | 0.0048 | 0.000229 | 0.000194 |
| 181 | Intercontinental Exchange Inc | ICE | 1.53% | 6.00% | 62.84 | 62.84 | 0.0024 | 0.000036 | 0.000143 |
| 182 | IDEX Corp | IEX | 1.23% | 7.00% | 15.73 | 15.73 | 0.0006 | 0.000007 | 0.000042 |
| 183 | International Flavors & Fragrances Inc | IFF | 4.75% | 5.50% | 17.40 | 17.40 | 0.0007 | 0.000031 | 0.000036 |
| 184 | Intel Corp | INTC | 1.41% | -1.00% | 148.88 | | | | |
| 185 | Intuit Inc. | INTU | 0.70% | 14.50% | 143.20 | 143.20 | 0.0054 | 0.000038 | 0.000787 |
| 186 | International Paper Co | IP | 5.22% | 6.00% | 12.27 | 12.27 | 0.0005 | 0.000024 | 0.000028 |
| 187 | Interpublic Group of Cos Inc (The) | IPG | 4.47% | 8.50% | 11.03 | 11.03 | 0.0004 | 0.000019 | 0.000036 |
| 188 | Ingersoll Rand Inc | IR | 0.13% | 12.50% | 25.77 | 25.77 | 0.0010 | 0.000001 | 0.000122 |
| 189 | Iron Mountain Inc | IRM | 4.37% | 6.50% | 17.35 | 17.35 | 0.0007 | 0.000029 | 0.000043 |
| 190 | Illinois Tool Works Inc. | ITW | 2.43% | 11.00% | 69.64 | 69.64 | 0.0026 | 0.000064 | 0.000290 |
| 191 | Invesco Ltd | IVZ | 5.65% | 6.50% | 6.51 | 6.51 | 0.0002 | 0.000014 | 0.000016 |
| 192 | Jacobs Solutions Inc | J | 0.76% | 11.50% | 17.19 | 17.19 | 0.0007 | 0.000005 | 0.000075 |
| 193 | J.B. Hunt Transport Services Inc. | JBHT | 0.91% | 9.00% | 19.48 | 19.48 | 0.0007 | 0.000007 | 0.000066 |
| 194 105 | Johnson Controls International Plc | JCI | 2.78% | 11.50% | 36.20 | 36.20 | 0.0014 | 0.000038 | 0.000158 |
| 195 | Henry (Jack) & Associates Inc | JKHY | 1.38% | 7.00% | 11.02 | 11.02 | 0.0004 | 0.000006 | 0.000029 |
| 196 107 | Johnson & Johnson | JNJ | 3.09% | 5.00% | 375.05 | 375.05 | 0.0142 | 0.000440 | 0.000711 |
| 197 | Juniper Networks Inc | JNPR | 3.27% | 10.50% | 8.93 | 8.93 | 0.0003 | 0.000011 | 0.000036 |
| 198 | JPMorgan Chase & Co | JPM V | 2.90% | 8.50% | 421.44 | 421.44 | 0.0160 | 0.000463 | 0.001358 |
| 199 | Kellogg Co | K | 4.03% | 3.00% | 20.37 | 20.37 | 0.0008 | 0.000031 | 0.000023 |
| 200 201 | Keurig Dr Pepper Inc | KDP KEY | 2.72% | 12.00% | 44.11 | 44.11 | 0.0017 | 0.000046 | 0.000201 |
| 201 | KeyCorp | | 7.62% | -0.50% | 10.07 | | 0.0016 | 0.000074 | 0.000062 |
| 202 | The Kraft Heinz Co | KHC KIM | 4.76% 5.46% | 4.00% 11.00% | 41.32 10.90 | 41.32 10.90 | 0.0010 | 0.000074 | 0.000063 0.000045 |
| | Kimco Realty Corp | | | | | | 0.0004 | | |
| 204 205 | KLA Corp Kimberly-Clark Corp | KLAC KMB | 1.13% 3.93% | 13.50% 7.00% | 62.53 40.87 | 62.53 40.87 | 0.0024 | 0.000027 0.000061 | 0.000320 0.000108 |
| 205 | Kinder Morgan Inc. | KMI | 5.93% 6.82% | 17.50% | 40.87 36.94 | 36.94 | 0.0013 | 0.000001 | 0.000108 |
| 200 | Coca-Cola Co (The) | KO | 3.29% | 7.50% | 242.08 | 242.08 | 0.0014 | 0.000302 | 0.000243 |
| 207 | Kroger Co. (The) | KO KR | 3.29% 2.59% | 6.00% | 32.19 | 32.19 | 0.0092 | 0.0000302 | 0.000088 |
| 208 | Kenvue Inc | KVUE | 3.98% | n/a | 69.25 | | 0.0012 | 0.000032 | 0.000075 |
| 210 | Loews Corp | L | 0.39% | 20.50% | 14.28 | | | | |
| 210 | Leidos Holdings Inc | LDOS | 1.57% | 7.00% | 14.28 | 12.66 | 0.0005 | 0.000008 | 0.000034 |
| 211 | Lennar Corp | LEN | 1.38% | 3.50% | 32.26 | 32.26 | 0.0003 | 0.000017 | 0.000034 |
| 212 | Laboratory Corp of America Holdings | LH | 1.43% | -2.50% | 17.81 | | | | |
| 213 | L3Harris Technologies Inc | LHX | 2.64% | 19.50% | 32.93 | 32.93 | 0.0012 | 0.000033 | 0.000243 |
| 215 | Linde Plc | LIN | 1.37% | 8.50% | 181.69 | 181.69 | 0.0069 | 0.000093 | 0.000585 |
| 216 | LKQ Corporation | LKQ | 2.22% | 8.00% | 13.25 | 13.25 | 0.0005 | 0.000011 | 0.000040 |
| 217 | Eli Lilly and Co | LLY | 0.84% | 19.00% | 509.89 | 509.89 | 0.0193 | 0.000163 | 0.003672 |
| 218 | Lockheed Martin Corp | LMT | 3.08% | 7.00% | 102.99 | 102.99 | 0.0039 | 0.000105 | 0.000273 |
| 218 | Alliant Energy Corporation | LNT | 3.74% | 6.50% | 102.99 | 102.99 | 0.00039 | 0.0000120 | 0.0000273 |
| 21) | Lowe's Cos Inc | LOW | 2.12% | 8.00% | 119.95 | 119.95 | 0.0005 | 0.000017 | 0.000364 |
| 220 | Lam Research Corp | LOW | 1.28% | 4.00% | 82.87 | 82.87 | 0.0045 | 0.000040 | 0.000126 |
| 221 | Southwest Airlines Co. | LUV | 2.73% | 4.00% n/a | 16.12 | | 0.0051 | 0.000040 | |
| 223 | Lamb Weston Holdings Inc | LUV | 1.23% | 15.50% | 13.48 | 13.48 | 0.0005 | 0.000006 | 0.000079 |
| 223 | LyondellBasell Industries NV | LYB | 5.28% | 2.00% | 30.70 | 30.70 | 0.0012 | 0.000061 | 0.000023 |
| | , | | / | | 2 0 | 20110 | | | |

<u>S&P 500 / VALUE LINE</u> (a)

| <u>S&P</u> | 500 / VALUE LINE | | | | | | | | |
|----------------|---------------------------------------|--------|----------|---------|-------------------|-----------|--------|----------|----------|
| | (a) | | (a) | (b) | (a) | | | | |
| | | | | Value | Market | | _ | Weig | |
| | | | Dividend | Line | Cap | | | Dividend | Growth |
| | Company | Ticker | Yield | Growth | (\$bil.) | Mkt. Cap. | Weight | Yield | Rate |
| 225 | Mastercard Inc | MA | 0.61% | 16.00% | 373.03 | 373.03 | 0.0141 | 0.000086 | 0.002262 |
| 226 | Mid-America Apartment Communities Inc | MAA | 4.35% | -12.50% | 15.01 | | | | |
| 227 | Marriott International Inc | MAR | 1.06% | 23.00% | 58.62 | | | | |
| 228 | Masco Corporation | MAS | 2.23% | 6.50% | 12.02 | 12.02 | 0.0005 | 0.000010 | 0.000030 |
| 229 | McDonald's Corp | MCD | 2.44% | 10.50% | 191.99 | 191.99 | 0.0073 | 0.000178 | 0.000764 |
| 230 | Microchip Technology Inc | MCHP | 2.33% | 10.00% | 42.49 | 42.49 | 0.0016 | 0.000038 | 0.000161 |
| 231 | McKesson Corp | MCK | 0.57% | 9.00% | 58.66 | 58.66 | 0.0022 | 0.000013 | 0.000200 |
| 232 | Moody's Corp. | MCO | 0.97% | 6.00% | 58.02 | 58.02 | 0.0022 | 0.000021 | 0.000132 |
| 233 | Mondelez International Inc | MDLZ | 2.45% | 11.50% | 94.41 | 94.41 | 0.0036 | 0.000088 | 0.000412 |
| 234 | Medtronic PLC | MDT | 3.61% | 7.50% | 104.26 | 104.26 | 0.0040 | 0.000143 | 0.000296 |
| 235 | Metlife Inc. | MET | 3.31% | 8.50% | 47.31 | 47.31 | 0.0018 | 0.000059 | 0.000152 |
| 236 | McCormick & Co Inc | MKC | 2.06% | 4.50% | 18.99 | 18.99 | 0.0007 | 0.000015 | 0.000032 |
| 237 | MarketAxess Holdings Inc | MKTX | 1.35% | 10.50% | 8.05 | 8.05 | 0.0003 | 0.000004 | 0.000032 |
| 238 | Martin Marietta Materials Inc. | MLM | 0.73% | 12.00% | 25.37 | 25.37 | 0.0010 | 0.000007 | 0.000115 |
| 239 | Marsh & McLennan Companies Inc | MMC | 1.49% | 9.00% | 94.00 | 94.00 | 0.0036 | 0.000053 | 0.000321 |
| 240 | 3M Co | MMM | 6.42% | 4.50% | 51.68 | 51.68 | 0.0020 | 0.000126 | 0.000088 |
| 241 | Altria Group Inc | MO | 9.32% | 5.50% | 74.62 | 74.62 | 0.0028 | 0.000264 | 0.000156 |
| 242 | Mosaic Company (The) | MOS | 2.25% | -1.50% | 11.83 | | | | |
| 243 | Marathon Petroleum Corp | MPC | 1.98% | 14.50% | 60.51 | 60.51 | 0.0023 | 0.000045 | 0.000333 |
| 244 | Monolithic Power Systems Inc | MPWR | 0.87% | 15.00% | 22.07 | 22.07 | 0.0008 | 0.000007 | 0.000125 |
| 245 | Merck & Co Inc | MRK | 2.84% | 8.50% | 261.24 | 261.24 | 0.0099 | 0.000281 | 0.000842 |
| 246 | Marathon Oil Corp | MRO | 1.57% | 22.50% | 16.20 | | | | |
| 247 | Morgan Stanley | MS | 4.16% | 7.50% | 135.32 | 135.32 | 0.0051 | 0.000214 | 0.000385 |
| 248 | MSCI Inc | MSCI | 1.08% | 12.50% | 40.58 | 40.58 | 0.0015 | 0.000017 | 0.000192 |
| 249 | Microsoft Corp | MSFT | 0.95% | 12.50% | 2,345.95 | 2,345.95 | 0.0889 | 0.000845 | 0.011114 |
| 250 | Motorola Solutions Inc | MSI | 1.29% | 11.00% | 45.47 | 45.47 | 0.0017 | 0.000022 | 0.000190 |
| 251 | M&T Bank Corp | MTB | 4.19% | 6.50% | 20.98 | 20.98 | 0.0008 | 0.000033 | 0.000052 |
| 252 | Micron Technology Inc. | MU | 0.68% | 9.50% | 74.51 | 74.51 | 0.0028 | 0.000019 | 0.000268 |
| 253 | Nasdaq Inc | NDAQ | 1.81% | 6.00% | 23.87 | 23.87 | 0.0009 | 0.000016 | 0.000054 |
| 254 | Nordson Corp | NDSN | 1.28% | 9.00% | 12.72 | 12.72 | 0.0005 | 0.000006 | 0.000043 |
| 255 | NextEra Energy Inc | NEE | 3.44% | 9.50% | 115.94 | 115.94 | 0.0044 | 0.000151 | 0.000417 |
| 256 | Newmont Corporation | NEM | 4.33% | 8.00% | 29.37 | 29.37 | 0.0011 | 0.000048 | 0.000089 |
| 257 | NiSource Inc | NI | 4.13% | 6.00% | 10.20 | 10.20 | 0.0004 | 0.000016 | 0.000023 |
| 258 | Nike Inc | NKE | 1.42% | 17.50% | 146.30 | 146.30 | 0.0055 | 0.000079 | 0.000970 |
| 259 | Northrop Grumman Corp | NOC | 1.74% | 9.50% | 66.60 | 66.60 | 0.0025 | 0.000044 | 0.000240 |
| 260 | NRG Energy Inc | NRG | 3.92% | -2.50% | 8.83 | | | | |
| 261 | Norfolk Southern Corp | NSC | 2.74% | 8.50% | 44.71 | 44.71 | 0.0017 | 0.000046 | 0.000144 |
| 262 | NetApp Inc | NTAP | 2.77% | 8.00% | 15.84 | 15.84 | 0.0006 | 0.000017 | 0.000048 |
| 263 | Northern Trust Corp | NTRS | 4.32% | 5.50% | 14.38 | 14.38 | 0.0005 | 0.000024 | 0.000030 |
| 264 | Nucor Corp | NUE | 1.33% | 1.00% | 38.89 | 38.89 | 0.0015 | 0.000020 | 0.000015 |
| 265 | NVIDIA Corporation | NVDA | 0.04% | 40.00% | 1,074.43 | | | | |
| 266 | News Corp | NWSA | 1.00% | n/a | 7.61 | | | | |
| 267 | NXP Semiconductors NV | NXPI | 2.03% | 8.50% | 51.54 | 51.54 | 0.0020 | 0.000040 | 0.000166 |
| 268 | Realty Income Corp. | 0 | 6.23% | 5.50% | 35.40 | 35.40 | 0.0013 | 0.000084 | 0.000074 |
| 269 | Old Dominion Freight Line Inc | ODFL | 0.40% | 9.00% | 44.71 | 44.71 | 0.0017 | 0.000007 | 0.000152 |
| 270 | Organon & Co | OGN | 6.45% | n/a | 4.44 | | | | |
| 271 | ONEOK Inc | OKE | 6.12% | 12.00% | 36.95 | 36.95 | 0.0014 | 0.000086 | 0.000168 |
| 272 | Omnicom Group Inc | OMC | 3.76% | 7.00% | 14.72 | 14.72 | 0.0006 | 0.000021 | 0.000039 |
| 273 | Oracle Corp | ORCL | 1.51% | 9.50% | 290.15 | 290.15 | 0.0110 | 0.000166 | 0.001045 |
| 274 | Otis Worldwide Corp | OTIS | 1.69% | 10.50% | 33.07 | 33.07 | 0.0013 | 0.000021 | 0.000132 |
| 275 | Occidental Petroleum Corp | OXY | 1.26% | 17.00% | 57.40 | 57.40 | 0.0022 | 0.000027 | 0.000370 |
| 276 | Paramount Global | PARA | 1.55% | -1.00% | 7.87 | | | | |
| 277 | Paycom Software Inc | PAYC | 0.58% | 19.50% | 15.68 | 15.68 | 0.0006 | 0.000003 | 0.000116 |
| 278 | Paychex Inc. | PAYX | 3.21% | 9.50% | 41.66 | 41.66 | 0.0016 | 0.000051 | 0.000150 |
| 279 | PACCAR Inc | PCAR | 3.47% | 17.00% | 44.45 | 44.45 | 0.0017 | 0.000058 | 0.000286 |
| 280 | Healthpeak Properties Inc | PEAK | 6.54% | 14.50% | 10.04 | 10.04 | 0.0004 | 0.000025 | 0.000055 |
| | | | | | | | | | |

| <u>S&P</u> | 500 / VALUE LINE | | | | | | | | |
|----------------|---|------------|----------------|------------------|-------------------|-----------------|------------------|----------------------|----------------------|
| | (a) | | (a) | (b) | (a) | | | | |
| | | | | Value | Market | | _ | Weig | |
| | | | Dividend | Line | Cap | | | Dividend | Growth |
| | Company | Ticker | Yield | Growth | (\$bil.) | Mkt. Cap. | Weight | Yield | Rate |
| 281 | Public Service Enterprise Group Inc | PEG | 4.11% | 4.00% | 28.40 | 28.40 | 0.0011 | 0.000044 | 0.000043 |
| 282 | PepsiCo Inc | PEP | 3.07% | 6.00% | 233.25 | 233.25 | 0.0088 | 0.000271 | 0.000530 |
| 283 | Pfizer Inc | PFE | 4.94% | 2.00% | 187.28 | 187.28 | 0.0071 | 0.000351 | 0.000142 |
| 284 | Principal Financial Group Inc | PFG | 3.61% | 5.50% | 17.42 | 17.42 | 0.0007 | 0.000024 | 0.000036 |
| 285 | Procter & Gamble Co (The) | PG | 2.58% | 6.00% | 343.78 | 343.78 | 0.0130 | 0.000336 | 0.000782 |
| 286 | Progressive Corp (The) | PGR | 0.29% | 12.00% | 81.50 | 81.50 | 0.0031 | 0.000009 | 0.000371 |
| 287 | Parker-Hannifin Corp | PH | 1.55% | 11.50% | 50.06 | 50.06 | 0.0019 | 0.000029 | 0.000218 |
| 288 | PulteGroup Inc | PHM | 0.89% | 8.00% | 16.25 | 16.25 | 0.0006 | 0.000005 | 0.000049 |
| 289 | Packaging Corp Of America | PKG | 3.26% | 9.00% | 13.81 | 13.81 | 0.0005 | 0.000017 | 0.000047 |
| 290 | Prologis Inc | PLD | 3.24% | 2.50% | 103.67 | 103.67 | 0.0039 | 0.000127 | 0.000098 |
| 291 | Philip Morris International Inc | PM | 5.62% | 5.50% | 143.72 | 143.72 | 0.0054 | 0.000306 | 0.000300 |
| 292 | The PNC Financial Services Group Inc | PNC | 5.05% | 6.50% | 48.89 | 48.89 | 0.0019 | 0.000094 | 0.000120 |
| 293 | Pentair plc | PNR | 1.36% | 12.00% | 10.69 | 10.69 | 0.0004 | 0.000006 | 0.000049 |
| 294 | Pinnacle West Capital Corp | PNW | 4.76% | 2.50% | 8.35 | 8.35 | 0.0003 | 0.000015 | 0.000008 |
| 295 | Pool Corp | POOL | 1.24% | 8.50% | 13.91 | 13.91 | 0.0005 | 0.000007 | 0.000045 |
| 296 | PPG Industries Inc. | PPG | 2.00% | 3.00% | 30.57 | 30.57 | 0.0012 | 0.000023 | 0.000035 |
| 297 | PPL Corp | PPL | 4.07% | 8.00% | 17.37 | 17.37 | 0.0007 | 0.000027 | 0.000053 |
| 298 | Prudential Financial Inc | PRU | 5.27% | 5.00% | 34.45 | 34.45 | 0.0013 | 0.000069 | 0.000065 |
| 299 | Public Storage | PSA | 4.55% | 7.50% | 46.33 | 46.33 | 0.0018 | 0.000080 | 0.000132 |
| 300 | Phillips 66 | PSX | 3.62% | 15.50% | 53.50 | 53.50 | 0.0020 | 0.000073 | 0.000314 |
| 301 | Quanta Services Inc. | PWR | 0.17% | 15.00% | 27.16 | 27.16 | 0.0010 | 0.000002 | 0.000154 |
| 302 | Pioneer Natural Resources Co | PXD | 3.21% | 8.50% | 53.52 | 53.52 | 0.0020 | 0.000065 | 0.000172 |
| 303 | QUALCOMM Inc. | QCOM | 2.88% | 5.50% | 123.94 | 123.94 | 0.0047 | 0.000135 | 0.000258 |
| 304 | Regency Centers Corp. | REG | 4.37% | 10.50% | 10.76 | 10.76 | 0.0004 | 0.000018 | 0.000043 |
| 305 | Regions Financial Corp | RF | 5.58% | 9.50% | 16.14 | 16.14 | 0.0006 | 0.000034 | 0.000058 |
| 306 | Robert Half Inc | RHI | 2.82% | 9.50% | 7.85 | 7.85 | 0.0003 | 0.000008 | 0.000028 |
| 307 | Raymond James Financial Inc. | RJF | 1.67% | 12.50% | 20.97 | 20.97 | 0.0008 | 0.000013 | 0.000099 |
| 308 | Ralph Lauren Corp | RL | 2.58% | 12.50% | 7.58 | 7.58 | 0.0003 | 0.000007 | 0.000036 |
| 309 | Resmed Inc | RMD | 1.30% | 14.00% | 21.75 | 21.75 | 0.0008 | 0.000011 | 0.000115 |
| 310 | Rockwell Automation Inc. | ROK | 1.65% | 11.00% | 32.84 | 32.84 | 0.0012 | 0.000021 | 0.000137 |
| 311 | ROLLINS INC | ROL | 1.39% | 9.50% | 18.40 | 18.40 | 0.0007 | 0.000010 | 0.000066 |
| 312 313 | Roper Technologies Inc Ross Stores Inc | ROP | 0.56% | 8.00% | 51.68 38.25 | 51.68 | 0.0020 | 0.000011 | 0.000157 |
| | | ROST | 1.23% | 11.50% | | 38.25 | 0.0014 | 0.000018 | 0.000167 |
| 314 315 | Republic Services Inc. | RSG RTX | 1.50% 3.28% | 12.50% 14.50% | 45.08 104.75 | 45.08 104.75 | 0.0017 0.0040 | 0.000026 0.000130 | 0.000214 0.000576 |
| 315 | RTX Corp Revvity Inc | RVTY | 0.25% | -1.50% | 104.73 | | 0.0040 | | 0.000370 |
| 317 | SBA Communications Corp | SBAC | 0.23% 1.75% | 22.00% | 21.70 | | | | |
| 318 | Starbucks Corp | SBAC | 2.32% | 15.50% | 104.54 | 104.54 | 0.0040 | 0.000092 | 0.000614 |
| 319 | Schwab (Charles) Corp | SCHW | 1.91% | 10.00% | 99.98 | 99.98 | 0.0038 | 0.000072 | 0.000379 |
| 320 | Sealed Air Corp | SEE | 2.43% | 7.50% | 4.75 | 4.75 | 0.0002 | 0.0000072 | 0.000013 |
| 321 | Sherwin-Williams Co (The) | SHW | 0.95% | 9.50% | 65.59 | 65.59 | 0.0025 | 0.000024 | 0.000236 |
| 322 | The J M Smucker Company | SJM | 3.45% | 6.00% | 12.55 | 12.55 | 0.00025 | 0.000024 | 0.0000290 |
| 323 | Schlumberger Ltd | SLB | 1.72% | 26.00% | 82.86 | | | | |
| 324 | Snap-On Inc | SNA | 2.62% | 6.00% | 13.50 | 13.50 | 0.0005 | 0.000013 | 0.000031 |
| 325 | Southern Co (The) | SO | 4.33% | 7.00% | 70.58 | 70.58 | 0.0027 | 0.000116 | 0.000187 |
| 326 | Simon Property Group Inc. | SPG | 7.50% | 3.50% | 35.35 | 35.35 | 0.0013 | 0.000100 | 0.000047 |
| 327 | S&P Global Inc | SPGI | 0.99% | 7.50% | 116.27 | 116.27 | 0.0044 | 0.000043 | 0.000331 |
| 328 | Sempra | SRE | 3.59% | 7.00% | 42.81 | 42.81 | 0.0016 | 0.000058 | 0.000114 |
| 329 | Steris Plc | STE | 0.95% | 9.50% | 21.65 | 21.65 | 0.0008 | 0.000008 | 0.000078 |
| 330 | Steel Dynamics Inc | STLD | 1.60% | 8.00% | 17.76 | 17.76 | 0.0007 | 0.000011 | 0.000054 |
| 331 | State Street Corporation | STED | 4.17% | 9.00% | 21.34 | 21.34 | 0.0008 | 0.000034 | 0.000073 |
| 332 | Seagate Technology Holdings plc | STX | 4.25% | 7.00% | 13.71 | 13.71 | 0.0005 | 0.000022 | 0.000036 |
| 333 | Constellation Brands Inc | STZ | 1.42% | 5.50% | 46.07 | 46.07 | 0.0017 | 0.000025 | 0.000096 |
| 334 | Stanley Black & Decker Inc | SWK | 3.88% | 3.50% | 12.81 | 12.81 | 0.0005 | 0.000019 | 0.000017 |
| 335 | Skyworks Solutions Inc | SWKS | 2.76% | 3.00% | 15.71 | 15.71 | 0.0006 | 0.000016 | 0.000018 |
| 336 | Synchrony Financial | SYF | 3.27% | 4.50% | 12.78 | 12.78 | 0.0005 | 0.000016 | 0.000022 |
| | · · | | | | | | | | |

S&P 500 / VALUE LINE

| | (-) | | (\cdot) | (1.) | $\langle \cdot \rangle$ | | | | |
|------------|---|-------------|------------------------|-----------------|-------------------------|---------------|--|----------------------|----------------------|
| | (a) | | (a) | (b) Value | (a) Market | | | Waia | htad |
| | | | Dividend | Line | | | - | Weig Dividend | Growth |
| | C | T ! | | | Cap | MI-4 Com | XX 7 - 1 - 1 - 4 | | |
| 227 | Company | Ticker | Yield | Growth | (\$bil.) | Mkt. Cap. | Weight | Yield | Rate |
| 337 | Stryker Corp | SYK | 1.15% | 7.00% | 103.78 | 103.78 | 0.0039 | 0.000045 | 0.000275 |
| 338 | Sysco Corporation | SYY | 3.03% | 18.50% | 33.35 | 33.35 | 0.0013 | 0.000038 | 0.000234 |
| 339 340 | AT&T Inc Malson Coors Boueroge Compony | Т | 7.39% | 1.50% | 107.38 | 107.38 | 0.0041 | 0.000301 | 0.000061 |
| 340 341 | Molson Coors Beverage Company | TAP TECH | 2.64% 0.47% | 35.00% | 12.78 10.77 | 10.77 | | 0.000002 | 0.000045 |
| 341 342 | Bio-Techne Corp TE Connectivity Ltd | TEL | 0.47% | 11.00% 9.00% | 38.78 | 38.78 | 0.0004 0.0015 | 0.000002 | 0.000043 |
| 342 343 | Teradyne Inc | TER | 0.48% | 9.00% | 15.47 | 15.47 | 0.0015 | 0.000028 | 0.000132 |
| 343 344 | Truist Financial Corp | TFC | 0.48 <i>%</i> 7.83% | 6.00% | 38.11 | 38.11 | 0.0000 | 0.000003 | 0.000073 |
| 345 | Teleflex Inc | TFX | 0.69% | 10.50% | 9.23 | 9.23 | 0.00014 | 0.000002 | 0.000037 |
| 346 | Target Corp | TGT | 3.98% | 11.50% | 51.04 | 51.04 | 0.0019 | 0.000077 | 0.000222 |
| 347 | TJX Companies Inc (The) | TJX | 1.50% | 14.50% | 101.69 | 101.69 | 0.0039 | 0.000058 | 0.000559 |
| 348 | Thermo Fisher Scientific Inc | ТМО | 0.28% | 8.50% | 195.36 | 195.36 | 0.0074 | 0.000020 | 0.000629 |
| 349 | Tapestry Inc | TPR | 4.87% | 16.50% | 6.59 | 6.59 | 0.0002 | 0.000012 | 0.000041 |
| 350 | Targa Resources Corp | TRGP | 2.33% | n/a | 19.18 | | | | |
| 351 | T. Rowe Price Group Inc | TROW | 4.73% | 2.00% | 23.52 | 23.52 | 0.0009 | 0.000042 | 0.000018 |
| 352 | Travelers Companies Inc (The) | TRV | 2.45% | 7.50% | 37.39 | 37.39 | 0.0014 | 0.000035 | 0.000106 |
| 353 | Tractor Supply Co | TSCO | 2.03% | 11.50% | 22.09 | 22.09 | 0.0008 | 0.000017 | 0.000096 |
| 354 | Tyson Foods Inc. | TSN | 3.80% | -11.50% | 17.95 | | | | |
| 355 | Trane Technologies plc | TT | 1.48% | 13.00% | 46.34 | 46.34 | 0.0018 | 0.000026 | 0.000228 |
| 356 | Texas Instruments Inc | TXN | 3.12% | 3.50% | 144.38 | 144.38 | 0.0055 | 0.000171 | 0.000192 |
| 357 | Textron Inc | TXT | 0.10% | 16.00% | 15.48 | 15.48 | 0.0006 | 0.000001 | 0.000094 |
| 358 | UDR Inc | UDR | 4.93% | 15.50% | 11.75 | 11.75 | 0.0004 | 0.000022 | 0.000069 |
| 359 | Universal Health Services Inc. | UHS | 0.64% | 6.00% | 8.72 | 8.72 | 0.0003 | 0.000002 | 0.000020 |
| 360 | Unitedhealth Group Inc | UNH | 1.49% | 12.00% | 467.03 | 467.03 | 0.0177 | 0.000264 | 0.002124 |
| 361 | Union Pacific Corp | UNP | 2.55% | 6.50% | 124.10 | 124.10 | 0.0047 | 0.000120 | 0.000306 |
| 362 | United Parcel Service Inc | UPS | 4.16% | 5.50% | 133.18 | 133.18 | 0.0050 | 0.000210 | 0.000278 |
| 363 | United Rentals Inc. | URI | 1.33% | 17.00% | 30.36 | 30.36 | 0.0012 | 0.000015 | 0.000196 |
| 364 | U.S. Bancorp | USB | 5.81% | 4.00% | 51.47 | 51.47 | 0.0020 | 0.000113 | 0.000078 |
| 365 | Visa Inc | V | 0.88% | 13.50% | 468.15 | 468.15 | 0.0177 | 0.000157 | 0.002395 |
| 366 | V.F. Corp | VFC | 6.79% | 3.00% | 6.87 | 6.87 | 0.0003 | 0.000018 | 0.000008 |
| 367 | VICI Properties Inc | VICI | 5.70% | 8.00% | 29.49 | 29.49 | 0.0011 | 0.000064 | 0.000089 |
| 368 | Valero Energy Corp | VLO | 2.88% | 4.00% | 50.04 | 50.04 | 0.0019 | 0.000055 | 0.000076 |
| 369 | Vulcan Materials Co | VMC | 0.85% | 9.50% | 26.84 | 26.84 | 0.0010 | 0.000009 | 0.000097 |
| 370 | VERISK ANALYTICS INC | VRSK | 0.58% | 9.00% | 34.26 | 34.26 | 0.0013 | 0.000007 | 0.000117 |
| 371 | Ventas Inc. | VTR | 4.41% | 23.50% | 16.95 | | | | |
| 372 | Viatris Inc | VTRS | 5.27% | -1.50% | 11.83 | | | | |
| 373 | Verizon Communications Inc | VZ | 8.21% | 1.50% | 136.25 | 136.25 | 0.0052 | 0.000424 | 0.000077 |
| 374 | Westinghouse Air Brake Technologies Corp | WAB | 0.64% | 10.50% | 19.04 | 19.04 | 0.0007 | 0.000005 | 0.000076 |
| 375 | Walgreens Boots Alliance Inc | WBA | 8.68% | 1.00% | 19.20 | 19.20 | 0.0007 | 0.000063 | 0.000007 |
| 376 | WEC Energy Group Inc | WEC | 3.87% | 6.00% | 25.41 | 25.41 | 0.0010 | 0.000037 | 0.000058 |
| 377 | Welltower Inc | WELL | 3.13% | 12.00% | 42.49 | 42.49 | 0.0016 | 0.000050 | 0.000193 |
| 378 | Wells Fargo & Co | WFC | 3.43% | 10.50% | 149.50 | 149.50 | 0.0057 | 0.000194 | 0.000595 |
| 379 | Whirlpool Corp | WHR | 5.61% | -0.50% | 7.33 | | | | |
| 380 | Waste Management Inc. | WM | 1.84% | 7.00% | 61.75 | 61.75 | 0.0023 | 0.000043 | 0.000164 |
| 381 | Williams Cos Inc. (The) | WMB | 5.31% | 10.50% | 40.98 | 40.98 | 0.0016 | 0.000083 | 0.000163 |
| 382 | Walmart Inc | WMT | 1.43% | 6.50% | 430.46 | 430.46 | 0.0163 | 0.000233 | 0.001060 |
| 383 | Berkley (W.R.) Corp | WRB | 0.69% | 15.00% | 16.35 | 16.35 | 0.0006 | 0.000004 | 0.000093 |
| 384 | WestRock Company | WRK | 3.07% | 8.50% | 9.18 | 9.18 | 0.0003 | 0.000011 | 0.000030 |
| 385 | West Pharmaceutical Services Inc. | WST | 0.20% | 7.00% | 27.71 | 27.71 | 0.0011 | 0.000002 | 0.000074 |
| 386 | Willis Towers Watson plc | WTW | 1.62% | 9.50% | 21.90 | 21.90 | 0.0008 | 0.000013 | 0.000079 |
| 387 | Weyerhaeuser Co | WY | 2.48% | -2.50% | 22.40 | | | | |
| 388 | Wynn Resorts Ltd | WYNN | 1.08% | n/a | 10.53 | | | | |
| 389 | Xcel Energy Inc. | XEL | 3.76% | 6.00% | 31.56 | 31.56 | 0.0012 | 0.000045 | 0.000072 |
| 390 | Exxon Mobil Corp | XOM | 3.10% | 7.00% | 470.70 | 470.70 | 0.0178 | 0.000552 | 0.001249 |
| 391 | DENTSPLY SIRONA Inc | XRAY XYL | 1.64% 1.45% | 10.00% 6.50% | 7.23 21.92 | 7.23 21.92 | 0.0003 0.0008 | 0.000004 0.000012 | 0.000027 0.000054 |
| 392 | Xylem Inc | | | | | | | | |

<u>S&P 500 / VALUE LINE</u>

| | (a) | | (a) | (b) | (a) | | | | |
|-----|---|--------|----------|--------|-------------------|-----------|--------|----------|----------|
| | | | | Value | Market | | | Weig | hted |
| | | | Dividend | Line | Cap | | - | Dividend | Growth |
| | Company | Ticker | Yield | Growth | (\$bil.) | Mkt. Cap. | Weight | Yield | Rate |
| 393 | YUM BRANDS INC | YUM | 1.94% | 11.50% | 35.01 | 35.01 | 0.0013 | 0.000026 | 0.000153 |
| 394 | Zimmer Biomet Holdings Inc | ZBH | 0.86% | 6.50% | 23.45 | 23.45 | 0.0009 | 0.000008 | 0.000058 |
| 395 | Zions Bancorporation National Association | ZION | 5.04% | 4.00% | 5.17 | 5.17 | 0.0002 | 0.000010 | 0.000008 |
| 396 | Zoetis Inc | ZTS | 0.86% | 9.00% | 80.09 | 80.09 | 0.0030 | 0.000026 | 0.000273 |
| | | | | | | 26,384.69 | 1.0000 | | |
| | Weighted Average | | | | | | | 2.18% | 9.67% |

n/a Not Available

(a) Estimated dividend for next 12 mos. divided by recent price, both as reported by www.valueline.com (retrieved Sep. 30, 2023).

(b) EPS growth rates from Value Line (retrieved Sep. 30, 2023). Eliminated growth rates greater than 20%, as well as all negative values.

(c) Recent price multiplied by no. shares outstanding, both as reported by www.valueline.com (retrieved Sep. 30, 2023).

IMPLIED ROE

| <u>Current Equity Risk Premium</u> | |
|---|--------------|
| (a) Average Yield Over Study Period | 5.34% |
| (b) Baa Utility Bond Yield | 5.80% |
| Change in Bond Yield | 0.46% |
| (c) Risk Premium/Interest Rate Relationship | -0.6808 |
| Adjustment to Average Risk Premium | -0.31% |
| rajustilon to riverage rask i tennum | 0.0170 |
| (a) Average Risk Premium over Study Period | <u>4.89%</u> |
| Adjusted Risk Premium | 4.58% |
| | |
| Implied Cost of Equity | |
| (b) Baa Utility Bond Yield | 5.80% |
| Adjusted Equity Risk Premium | 4.58% |
| Risk Premium Cost of Equity | 10.38% |
| | |
| Implied Cost of Equity Range | |
| Range Spread | |
| (d) Two-step DCF | 3.87% |
| CAPM | |
| (e) IBES-based | 2.99% |
| (f) Value Line-based | <u>3.13%</u> |
| Average | 3.06% |
| (g) Expected Earnings | 7.48% |
| (h) Average Range Spread | 4.80% |
| (i) Risk Premium Range | 7.98% 12.78% |

- (a) See Exhibit No. Transco-609, pp. 2-4.
- (b) Six-month average yield for Apr. 2023 to Sep. 2023 based on data from Moody's Investors Service, www.moodys.credittrends.com.
- (c) See Exhibit No. Transco-609, p. 5.
- (d) Difference between high and low estimates from Exhibit No. Transco-604, p. 1.
- (e) Difference between high and low estimates from Exhibit No. Transco-605.
- (f) Difference between high and low estimates from Exhibit No. Transco-607.
- (g) Difference between high and low estimates from Exhibit No. Transco-610.
- (h) Average of range spreads for DCF, CAPM, and Expected Earnings.
- (i) Risk Premium cost of equity -/+ one-half of averge range spread.

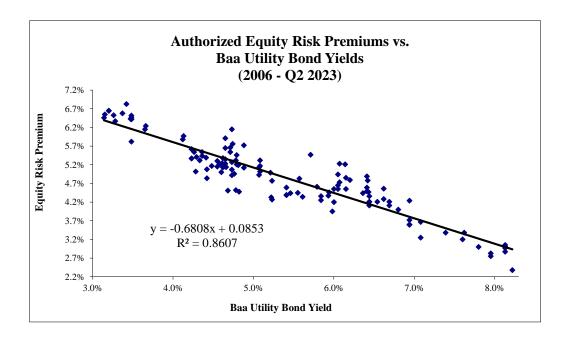
| | | | | Baa | Implied |
|--------|------------|---------------------------------|---------|--------|---------|
| | | | Base | Bond | Risk |
| Date | Docket No. | Utility | ROE | Yield | Premium |
| Feb-06 | ER05-515 | Baltimore Gas & Elec. | 10.80% | 6.07% | 4.73% |
| Feb-06 | ER05-515 | Baltimore Gas & Elec. | 11.30% | 6.07% | 5.23% |
| Jun-06 | ER05-925 | Westar Energy Inc. | 10.80% | 6.36% | 4.44% |
| Feb-07 | ER07-284 | San Diego Gas & Elec. | 11.35% | 6.14% | 5.21% |
| May-07 | ER06-787 | Idaho Power Co. | 10.70% | 6.15% | 4.55% |
| May-07 | ER06-1320 | Wisconsin Elec. Pwr. Co. | 11.00% | 6.15% | 4.85% |
| Sep-07 | EL06-109 | Duquesne Light Co. | 10.90% | 6.41% | 4.49% |
| Sep-07 | ER07-583 | Commonwealth Edison Co. | 11.00% | 6.41% | 4.59% |
| Oct-07 | ER08-92 | Virginia Elec. & Power Co. | 10.90% | 6.43% | 4.47% |
| Nov-07 | ER08-374 | Atlantic Path 15 | 10.65% | 6.44% | 4.21% |
| Nov-07 | ER08-396 | Westar Energy Inc. | 10.80% | 6.44% | 4.36% |
| Nov-07 | ER08-413 | Startrans IO, LLC | 10.65% | 6.44% | 4.21% |
| Nov-07 | ER08-375 | So. Cal Edison | 10.55% | 6.44% | 4.11% |
| Jan-08 | ER08-686 | Pepco Holdings, Inc. | 11.30% | 6.41% | 4.89% |
| Feb-08 | ER07-562 | Trans-Allegheny | 11.20% | 6.42% | 4.78% |
| Apr-08 | ER07-1142 | Arizona Public Service Co. | 10.75% | 6.54% | 4.21% |
| May-08 | ER08-1207 | Virginia Elec. & Power Co. | 10.90% | 6.62% | 4.28% |
| May-08 | ER08-1233 | Public Service Elec. & Gas | 11.18% | 6.62% | 4.56% |
| Jun-08 | ER08-1402 | Duquesne Light Co. | 10.90% | 6.69% | 4.21% |
| Jun-08 | ER08-1423 | Pepco Holdings, Inc. | 10.80% | 6.69% | 4.11% |
| Jul-08 | ER09-35/36 | Tallgrass / Prairie Wind | 10.80% | 6.80% | 4.00% |
| Sep-08 | ER09-249 | Public Service Elec. & Gas | 11.18% | 6.94% | 4.24% |
| Sep-08 | ER09-187 | So. Cal Edison | 10.53% | 6.94% | 3.59% |
| Sep-08 | ER09-548 | ITC Great Plains | 10.66% | 6.94% | 3.72% |
| Sep-08 | ER09-75 | Pioneer Transmission | 10.54% | 6.94% | 3.60% |
| Nov-08 | ER08-1584 | Black Hills Power Co. | 10.80% | 7.60% | 3.20% |
| Dec-08 | ER09-745 | Baltimore Gas & Elec. | 10.80% | 7.80% | 3.00% |
| Jan-09 | ER07-1069 | AEP - SPP Zone | 10.70% | 7.95% | 2.75% |
| Jan-09 | ER09-681 | Green Power Express | 10.78% | 7.95% | 2.83% |
| Mar-09 | ER08-281 | Oklahoma Gas & Elec. | 10.60% | 8.22% | 2.38% |
| Apr-09 | ER08-1457 | PPL Elec. Utilities Corp. | 11.10% | 8.13% | 2.97% |
| Apr-09 | ER08-1457 | PPL Elec. Utilities Corp. | 11.14% | 8.13% | 3.01% |
| Apr-09 | ER08-1457 | PPL Elec. Utilities Corp. | 11.18% | 8.13% | 3.05% |
| Apr-09 | ER08-1588 | Kentucky Utilities Co. | 11.00% | 8.13% | 2.87% |
| Jul-09 | ER08-552 | Niagara Mohawk Pwr. Co. | 11.00% | 7.62% | 3.38% |
| Aug-09 | ER08-313 | Southwestern Public Service Co. | 10.77% | 7.39% | 3.38% |
| Aug-09 | ER09-628 | National Grid Generation LLC | 10.75% | 7.08% | 3.67% |
| Sep-09 | ER10-160 | So. Cal Edison | 10.33% | 7.08% | 3.25% |
| Sch-02 | LIX10-100 | So. Cai Laison | 10.3370 | 1.00/0 | 5.2570 |

| DateDocket No.UtilityRMar-10ER08-1329AEP - PJM Zone10.Aug-10ER10-230Kansas City Power & Light Co.10.Aug-10ER10-355AEP Transcos - PJM10.Aug-10ER10-355AEP Transcos - SPP10.Sep-10ER11-1952So. Cal Edison10.Oct-10EL11-13Atlantic Grid Operations10.Oct-10ER11-2895Duke Energy Carolinas10. | OE .99% .60% .99% .70% .30% .30% .09% .20% .40% .40% .55% | Bond Yield 6.20% 6.05% 6.05% 6.05% 5.93% 5.84% 5.84% 5.84% 5.79% 5.94% 6.00% | Risk Premium 4.79% 4.55% 4.94% 4.65% 4.37% 4.25% 4.36% 4.61% 4.46% |
|--|--|--|--|
| Mar-10 ER08-1329 AEP - PJM Zone 10. Aug-10 ER10-230 Kansas City Power & Light Co. 10. Aug-10 ER10-355 AEP Transcos - PJM 10. Aug-10 ER10-355 AEP Transcos - SPP 10. Aug-10 ER11-1952 So. Cal Edison 10. Oct-10 EL11-13 Atlantic Grid Operations 10. Oct-10 ER11-2895 Duke Energy Carolinas 10. | .99% .60% .99% .70% .30% .09% .20% .40% .55% | 6.20% 6.05% 6.05% 6.05% 5.93% 5.84% 5.84% 5.84% 5.79% 5.94% | 4.79% 4.55% 4.94% 4.65% 4.37% 4.25% 4.36% 4.61% |
| Aug-10 ER10-230 Kansas City Power & Light Co. 10. Aug-10 ER10-355 AEP Transcos - PJM 10. Aug-10 ER10-355 AEP Transcos - SPP 10. Aug-10 ER11-1952 So. Cal Edison 10. Sep-10 EL11-13 Atlantic Grid Operations 10. Oct-10 ER11-2895 Duke Energy Carolinas 10. | .60% .99% .70% .30% .09% .20% .40% .55% | 6.05% 6.05% 6.05% 5.93% 5.84% 5.84% 5.84% 5.79% 5.94% | 4.55% 4.94% 4.65% 4.37% 4.25% 4.36% 4.61% |
| Aug-10 ER10-355 AEP Transcos - PJM 10. Aug-10 ER10-355 AEP Transcos - SPP 10. Sep-10 ER11-1952 So. Cal Edison 10. Oct-10 EL11-13 Atlantic Grid Operations 10. Oct-10 ER11-2895 Duke Energy Carolinas 10. | .99% .70% .30% .09% .20% .40% .55% | 6.05% 6.05% 5.93% 5.84% 5.84% 5.79% 5.94% | 4.94% 4.65% 4.37% 4.25% 4.36% 4.61% |
| Aug-10ER10-355AEP Transcos - SPP10.Sep-10ER11-1952So. Cal Edison10.Oct-10EL11-13Atlantic Grid Operations10.Oct-10ER11-2895Duke Energy Carolinas10. | .70% .30% .09% .20% .40% .55% | 6.05% 5.93% 5.84% 5.84% 5.79% 5.94% | 4.65% 4.37% 4.25% 4.36% 4.61% |
| Sep-10ER11-1952So. Cal Edison10.Oct-10EL11-13Atlantic Grid Operations10.Oct-10ER11-2895Duke Energy Carolinas10. | .30% .09% .20% .40% .55% | 5.93% 5.84% 5.84% 5.79% 5.94% | 4.37% 4.25% 4.36% 4.61% |
| Oct-10EL11-13Atlantic Grid Operations10.Oct-10ER11-2895Duke Energy Carolinas10. | .09% .20% .40% .40% .55% | 5.84% 5.84% 5.79% 5.94% | 4.25% 4.36% 4.61% |
| Oct-10 ER11-2895 Duke Energy Carolinas 10. | .20% .40% .40% .55% | 5.84% 5.79% 5.94% | 4.36% 4.61% |
| | .40% .40% .55% | 5.79% 5.94% | 4.61% |
| Nov-10 ER11-2377 Northern Pass Transmission 10. | .40% .55% | 5.94% | |
| | .55% | | 4.46% |
| Mar-11 ER10-1377 Northern States Power Co. (MN) 10. | | 6 00% | |
| Apr-11ER10-516South Carolina Elec. & Gas10. | 20% | 0.0070 | 4.55% |
| Apr-11ER10-992Northern States Power Co.10. | .2070 | 6.00% | 4.20% |
| May-11 ER11-4069 RITELine 9.9 | 93% | 5.98% | 3.95% |
| Aug-11 ER12-296 PJM & PSE&G 11. | .18% | 5.71% | 5.47% |
| Sep-11 ER08-386 PATH 10. | .40% | 5.57% | 4.83% |
| Dec-11 ER11-2560 Entergy Arkansas 10. | .20% | 5.21% | 4.99% |
| Mar-12 ER12-2300 Public Service Co. of Colorado 10. | .25% | 5.08% | 5.17% |
| Mar-12 ER11-2853 Public Service Co. of Colorado 10. | .10% | 5.08% | 5.02% |
| Mar-12 ER11-2853 Public Service Co. of Colorado 10. | .40% | 5.08% | 5.32% |
| Nov-12 ER12-1378 Cleco Power LLC 10. | .50% | 4.74% | 5.76% |
| Jan-13ER12-778Puget Sound Energy9.8 | 80% | 4.65% | 5.15% |
| Jan-13 ER12-778 Puget Sound Energy - PSANI 10. | .30% | 4.65% | 5.65% |
| Jan-13 ER12-2554 Transource Missouri 9.8 | 80% | 4.65% | 5.15% |
| Feb-13 ER11-3643 PacifiCorp 9.8 | 80% | 4.62% | 5.18% |
| Feb-13ER12-1650Maine Public Service Co.9.7 | 75% | 4.62% | 5.13% |
| Jul-13 ER11-3697 So. Cal Edison 9.3 | 30% | 4.82% | 4.48% |
| Jan-14 ER13-941 San Diego Gas & Electric 9.5 | 55% | 5.22% | 4.33% |
| Aug-14ER12-1589Public Service Co. of Colorado9.7 | 72% | 4.76% | 4.96% |
| Sep-14ER12-91Duke Energy Ohio10. | .88% | 4.73% | 6.15% |
| Nov-14 ER13-1508 Entergy Arkansas 10. | .37% | 4.71% | 5.66% |
| Jan-15 EL12-101 Niagara Mohawk Power Corp. 9.8 | 80% | 4.66% | 5.14% |
| Feb-15 ER13-685 Public Service Company of New Mexico 10. | .00% | 4.62% | 5.38% |
| Mar-15 ER14-1661 MidAmerican Central Calif. Transco 9.8 | 80% | 4.58% | 5.22% |
| May-15 EL14-93 Westar Energy 9.8 | 80% | 4.58% | 5.22% |
| Jun-15 EL12-39 Duke Energy Florida 10. | .00% | 4.65% | 5.35% |
| Jun-15 ER15-303 American Transmission Systems, Inc. 10. | .56% | 4.65% | 5.91% |
| Jun-15 ER15-303 American Transmission Systems, Inc. 9.8 | 88% | 4.65% | 5.23% |
| Jul-15 ER14-192 Southwestern Public Service Co. 10. | .00% | 4.79% | 5.21% |
| Jul-15 ER13-2428 Kentucky Utilities Co. 10. | .25% | 4.79% | 5.46% |

| | | | Base | Baa Bond | Implied Risk |
|--------|---------------|--|--------|-------------|-----------------|
| Date | Docket No. | Utility | ROE | Yield | Premium |
| Sep-15 | ER14-2751 | Xcel Energy Southwest Trans. Co. (Gen) | 10.20% | 5.07% | 5.13% |
| Sep-15 | ER14-2751 | Xcel Energy Southwest Trans. Co. (Zn 11) | 10.00% | 5.07% | 4.93% |
| Oct-15 | EL15-27 | Baltimore G&E / Pepco Holdings, Inc. | 10.00% | 5.23% | 4.77% |
| Oct-15 | ER15-572 | New York Transco LLC | 9.50% | 5.23% | 4.27% |
| Dec-15 | ER15-2237 | Kanstar Transmission, LLC | 9.80% | 5.41% | 4.39% |
| Dec-15 | ER15-2114 | Transource West Virginia, LLC | 10.00% | 5.41% | 4.59% |
| Jan-16 | ER15-1809 | ATX Southwest, LLC | 9.90% | 5.46% | 4.44% |
| Mar-16 | ER15-958 | Transource Kansas, LLC | 9.80% | 5.41% | 4.39% |
| Jul-16 | EL16-30 | Duke Energy Carolinas | 10.00% | 4.73% | 5.27% |
| Jul-16 | ER15-1682 | TransCanyon DCR, LLC | 9.80% | 4.73% | 5.07% |
| Jul-16 | ER15-2069 | NorthWestern Corp. | 9.65% | 4.73% | 4.92% |
| Aug-16 | ER15-2239 | NextEra Energy Transmission West | 9.70% | 4.55% | 5.15% |
| Aug-16 | ER16-453 | Northeast Transmission Development | 9.85% | 4.55% | 5.30% |
| Sep-16 | ER15-2594 | South Central MCN LLC | 9.80% | 4.41% | 5.39% |
| May-17 | ER15-1429 | Emera Maine | 9.60% | 4.60% | 5.00% |
| Jul-17 | ER15-572 | New York Transco, LLC | 9.65% | 4.48% | 5.17% |
| Aug-17 | ER17-856 | Rockland Electric Co. | 9.50% | 4.42% | 5.08% |
| Aug-17 | ER16-2320-002 | Pacific Gas & Electric Co. | 9.26% | 4.42% | 4.84% |
| Sep-17 | ER17-211 | Mid-Atlantic Interstate Transmission | 9.80% | 4.36% | 5.44% |
| Sep-17 | ER17-419 | Transource Pennsylvania/Maryland, LLC | 9.90% | 4.36% | 5.54% |
| Nov-17 | ER16-2720 | NextEra Energy Trans. Southwest LLC | 9.80% | 4.26% | 5.54% |
| Feb-18 | ER16-2716 | NextEra Energy Trans. MidAtlantic, LLC | 9.60% | 4.23% | 5.37% |
| Feb-18 | ER17-706 | GridLiance West Transco LLC | 9.60% | 4.23% | 5.37% |
| Feb-18 | EL17-13 | AEP East Cos. | 9.85% | 4.23% | 5.62% |
| Mar-18 | ER17-135 | DesertLink, LLC | 9.30% | 4.28% | 5.02% |
| Apr-18 | ER16-2719 | NextEra Energy Trans. New York LLC | 9.65% | 4.33% | 5.32% |
| Sep-18 | ER18-1639 | Constellation Mystic Power, LLC | 9.19% | 4.68% | 4.51% |
| Nov-18 | ER18-1225 | Southwestern Electric Power Co. | 10.10% | 4.78% | 5.32% |
| Nov-18 | ER19-605 | Republic Transmission, LLC | 9.30% | 4.78% | 4.52% |
| Feb-19 | ER19-1396 | AEP West Cos. | 10.00% | 4.88% | 5.12% |
| Feb-19 | ER19-1427 | Alabama Power Co. | 10.60% | 4.88% | 5.72% |
| Apr-19 | EL18-58 | Oklahoma G&E | 10.00% | 4.81% | 5.19% |
| May-19 | ER18-1953 | Gulf Power Co. | 10.25% | 4.71% | 5.54% |
| Jun-19 | ER17-1519 | PECO | 9.85% | 4.61% | 5.24% |
| Aug-19 | ER18-169-002 | Southern California Edison | 9.70% | 4.29% | 5.41% |
| Sep-19 | ER19-221 | San Diego Gas & Electric Co. | 10.10% | 4.13% | 5.97% |
| Feb-20 | ER19-697-001 | Cheyenne Light, Fuel and Power | 9.90% | 3.66% | 6.24% |
| Jun-20 | ER19-1553 | Southern California Edison Co. | 9.80% | 3.65% | 6.15% |

| | | | | Baa | Implied |
|--------|------------|--------------------------------------|--------------|--------------|--------------|
| | | | Base | Bond | Risk |
| Date | Docket No. | Utility | ROE | Yield | Premium |
| Sep-20 | ER19-13 | Pacific Gas & Electric Co. | 9.95% | 3.37% | 6.58% |
| Oct-20 | ER19-1756 | NorthWestern Corp. | 9.65% | 3.28% | 6.37% |
| Nov-20 | ER20-1150 | Dayton Power and Light Co. | 9.85% | 3.20% | 6.65% |
| Dec-20 | ER21-2198 | Avista Corp. | 9.60% | 3.14% | 6.46% |
| Jan-21 | ER20-227 | Jersey Central Power & Light Co. | 9.70% | 3.15% | 6.55% |
| Feb-21 | ER21-1319 | Duke Energy Progress | 9.85% | 3.20% | 6.65% |
| Jun-21 | ER21-2450 | Public Service Elec. & Gas Co. | 9.90% | 3.47% | 6.43% |
| Jul-21 | ER21-1065 | TransCanyon Western Development, LLC | 9.90% | 3.48% | 6.42% |
| Jul-21 | ER21-669 | Morongo Transmission LLC | 9.30% | 3.48% | 5.82% |
| Jul-21 | EL20-48 | PPL Elec. Utilities Corp. | 9.90% | 3.48% | 6.42% |
| Jul-21 | EL20-48 | PPL Elec. Utilities Corp. | 9.95% | 3.48% | 6.47% |
| Jul-21 | EL20-48 | PPL Elec. Utilities Corp. | 10.00% | 3.48% | 6.52% |
| Nov-21 | ER19-2019 | Tucson Electric Power Co. | 9.79% | 3.26% | 6.53% |
| Feb-22 | ER20-2878 | Pacific Gas & Electric Co. | 10.25% | 3.42% | 6.83% |
| May-22 | ER22-2125 | Duke Energy Progress | 10.00% | 4.12% | 5.88% |
| Nov-22 | ER22-233 | Portland General Electric Co. | 10.00% | 5.55% | 4.45% |
| Dec-22 | ER21-253 | South FirstEnergy Operating Cos. | <u>9.95%</u> | <u>5.61%</u> | <u>4.34%</u> |
| | | Average | 10.23% | 5.34% | 4.89% |

REGRESSION RESULTS



| Regression Statistics | | | | | |
|-----------------------|-------------|--|--|--|--|
| Multiple R | 0.927755682 | | | | |
| R Square | 0.860730606 | | | | |
| Adjusted R Square | 0.859650998 | | | | |
| Standard Error | 0.003514199 | | | | |
| Observations | 131 | | | | |

| Coefficients | | | | |
|--------------|-------------|--|--|--|
| Intercept | 0.085296833 | | | |
| X Variable 1 | -0.68078475 | | | |

ADJUSTMENTS TO FERC CASE SET

| | | | Base | |
|---------|-----------------|--|--------|---|
| Date | Docket No. | Utility | ROE | Explanation |
| Added t | o FERC Case Set | | | |
| May-08 | ER08-1233 | Public Service Elec. & Gas | 11.18% | Original formula rate order. Commission accepted 11.18% ROE based on applicant's DCF analysis using May 2008 study period. 124 FERC ¶ 61,303 at P 1 (2008). |
| Apr-09 | ER08-1457 | PPL Elec. Utilities Corp. | 11.18% | Order authorized ROEs of 11.10%, 11.14%, and 11.18%. Opinion No. 569-B included 11.10% and 11.14% values. No basis to distinguish 11.18% or to exclude it because it applies to a future date, as do the majority of ROEs approved by the Commission. |
| Sep-15 | ER14-2751 | Xcel Energy Southwest Trans. Co. (Zn 11) | 10.00% | Settlement specifies separate ROE for Zone 11 under SPP OATT. 153 FERC ¶ 63,019 (2015). Commission failed to include. |
| Aug-17 | ER16-2320-002 | Pacific Gas & Electric Co. | 9.26% | Add observation corresponding to 178 FERC § 61,175 (2022). |
| Sep-18 | ER18-1639 | Constellation Mystic Power, LLC | 9.19% | Add observation corresponding to 177 FERC § 61,106 (2021). |
| Apr-19 | EL18-58 | Oklahoma G&E | 10.00% | Offer of Settlement dated 5/21/19. 167 FERC ¶ 63,048 (2019). |
| May-19 | ER18-1953 | Gulf Power Co. | 10.25% | Offer of Settlement dated 6/20/19. 169 FERC § 61,023 (2019). |
| Jun-19 | ER17-1519 | PECO | 9.85% | Offer of Settlement dated 7/22/19. 168 FERC ¶ 63,038 (2019). |
| Aug-19 | ER18-169-002 | Southern California Edison | 9.70% | Offer of Settlement dated 9/19/19. 169 FERC ¶ 63,009 (2019). |
| Sep-19 | ER19-221 | San Diego Gas & Electric Co. | 10.10% | Offer of Settlement dated 10/18/19. 170 FERC ¶ 63,010 (2020). |
| Feb-20 | ER19-697-001 | Cheyenne Light, Fuel and Power | 9.90% | Offer of Settlement dated 3/20/20. 171 FERC ¶ 63,012 (2020). |
| Jun-20 | ER19-1553 | Southern California Edison Co. | 9.80% | Offer of Settlement dated 7/01/20. 172 FERC ¶ 63,011 (2020). |
| Sep-20 | ER19-13 | Pacific Gas & Electric Co. | 9.95% | Offer of Settlement dated 10/15/20. 173 FERC ¶ 63,024 (2020). |
| Oct-20 | ER19-1756 | NorthWestern Corp. | 9.65% | Offer of Settlement dated 11/16/20. 174 FERC ¶ 61,074 (2020). |
| Nov-20 | ER20-1150 | Dayton Power and Light Co. | 9.85% | Offer of Settlement dated 12/10/20. 175 FERC ¶ 61,021 (2020). |
| Dec-20 | ER21-2198 | Avista Corp. | 9.60% | Approved 9/30/21 based on study period ending Dec. 2020. 176 FERC ¶ 61,222 (2020). |
| Jan-21 | ER20-227 | Jersey Central Power & Light Co. | 9.70% | Offer of Settlement dated 02/02/21. 175 FERC ¶ 61,023 (2020). |
| Feb-21 | ER21-1319 | Duke Energy Progress | 9.85% | Offer of Settlement dated 03/10/21. 175 FERC ¶ 63,006 (2021). |
| Jun-21 | ER21-2450 | Public Service Elec. & Gas Co. | 9.90% | Offer of Settlement dated 07/14/21. 177 FERC ¶ 61,115 (2021). |
| Jul-21 | ER21-1065 | TransCanyon Western Development, LLC | 9.90% | Offer of Settlement dated 08/13/21. 176 FERC ¶ 63,025 (2021). |
| Jul-21 | ER21-669 | Morongo Transmission LLC | 9.30% | Offer of Settlement dated 08/16/21. 178 FERC ¶ 61,062 (2021). |
| Jul-21 | EL20-48 | PPL Elec. Utilities Corp. | 9.90% | Offer of Settlement dated 08/20/21. Effective 05/21/20-05/31/22. 176 FERC ¶ 63,028 (2021). |
| Jul-21 | EL20-48 | PPL Elec. Utilities Corp. | 9.95% | Offer of Settlement dated 08/20/21. Effective 06/1/22-05/31/23. 176 FERC ¶ 63,028 (2021). |
| Jul-21 | EL20-48 | PPL Elec. Utilities Corp. | 10.00% | Offer of Settlement dated 08/20/21. Effective 06/1/23. 176 FERC ¶ 63,028 (2021). |
| Nov-21 | ER19-2019 | Tucson Electric Power Co. | 9.79% | Offer of Settlement dated 12/22/21. 178 FERC ¶ 61,229 (2022). |
| Feb-22 | ER20-2878 | Pacific Gas & Electric Co. | 10.25% | Offer of Settlement dated 03/31/22. 179 FERC 9 61,167 (2022). |
| May-22 | ER22-2125 | Duke Energy Progress | 10.00% | Offer of Settlement dated 06/16/22. 181 FERC ¶ 61,111 (2022). |
| Nov-22 | | Portland General Electric Co. | 10.00% | Offer of Settlement dated 12/19/22. 182 FERC § 63,008 (2023). |
| Dec-22 | ER21-253 | South FirstEnergy Operating Cos. | 9.95% | Offer of Settlement dated 01/18/23. 182 FERC ¶ 63,016 (2023). |

ADJUSTMENTS TO FERC CASE SET

| | | | Base | | | |
|---------|------------------------------------|------------------------------------|--------|--|--|--|
| Date | Docket No. | Utility | ROE | Explanation | | |
| Remove | d from FERC (| Case Set | | | | |
| Jun-15 | EL14-12 | MISO Complaint I | 10.02% | Vacated by Court of Appeals, No. 16-1325 (Aug. 9, 2022). | | |
| Dec-15 | ER15-45 | MISO Complaint II | 10.05% | Remove ROE attributed to Complaint II, which was dismissed. No ROE was established or approved in that proceeding. | | |
| Jul-16 | ER15-1976 | East River | 9.60% | Remove observation for publicly-owned entity. | | |
| Aug-16 | ER16-835 | NYPA | 8.95% | Remove observation for publicly-owned entity. | | |
| Sep-16 | ER15-1775 | Basin Electric | 9.60% | Remove observation for publicly-owned entity. | | |
| Jan-17 | ER16-204 | Tri-State | 9.30% | Remove observation for publicly-owned entity. | | |
| Feb-17 | ER16-209 | Central Power | 9.50% | Remove observation for publicly-owned entity. | | |
| Feb-17 | ER16-1774 | Western Farmers | 8.77% | Remove observation for publicly-owned entity. | | |
| Feb-17 | ER16-1546 | Arkansas Electric | 8.00% | Remove observation for publicly-owned entity. | | |
| Aug-17 | ER17-426 | Denison | 9.60% | Remove observation for publicly-owned entity. | | |
| Nov-17 | ER17-1610 | Mountrail-Williams | 9.60% | Remove observation for publicly-owned entity. | | |
| Nov-17 | ER17-428 | Vermillion | 9.60% | Remove observation for publicly-owned entity. | | |
| Feb-19 | ER19-1396 | PSCo, SWPECo, AEP Oklahoma, et al. | 10.00% | Remove duplicate observation previously reflected as "AEP West." | | |
| Other C | Other Corrections to FERC Case Set | | | | | |
| Sep-08 | ER09-187 | So. Cal Edison | 10.53% | Remove post-record period adjustment from 10.04% authorized ROE to match ROE with study period interest rate. 139 FERC \P 61,042 at P 41 (2012). | | |

EXPECTED EARNINGS APPROACH

ELECTRIC GROUP

| (a) | | (b) | (c) | | |
|-----|------------------------|------------------------|------------|------------------|---------|
| | | Expected Return | Adjustment | Adjusted Return | Break |
| | Company | on Common Equity | Factor | on Common Equity | (B Pts) |
| 1 | Algonquin Pwr & Util | n/a | n/a | n/a | |
| 2 | NextEra Energy, Inc. | 14.50% | 1.0446 | 15.15% | 41 |
| 3 | Southern Company | 14.50% | 1.0163 | 14.74% | 49 |
| 4 | Edison International | 14.00% | 1.0178 | 14.25% | 95 |
| 5 | Pub Sv Enterprise Grp. | 13.00% | 1.0231 | 13.30% | 9 |
| 6 | WEC Energy Group | 13.00% | 1.0163 | 13.21% | 8 |
| 7 | OGE Energy Corp. | 13.00% | 1.0102 | 13.13% | 26 |
| 8 | DTE Energy Co. | 12.50% | 1.0299 | 12.87% | 47 |
| 9 | CMS Energy Corp. | 12.00% | 1.0333 | 12.40% | 8 |
| 10 | Alliant Energy | 12.00% | 1.0267 | 12.32% | 59 |
| 11 | Otter Tail Corp. | 11.50% | 1.0199 | 11.73% | 1 |
| 12 | Sempra Energy | 11.50% | 1.0191 | 11.72% | 39 |
| 13 | Dominion Energy | 11.00% | 1.0298 | 11.33% | 1 |
| 14 | American Elec Pwr | 11.00% | 1.0289 | 11.32% | 5 |
| 15 | Xcel Energy Inc. | 11.00% | 1.0249 | 11.27% | 45 |
| 16 | Emera Inc. | 10.50% | 1.0309 | 10.82% | 51 |
| 17 | Ameren Corp. | 10.00% | 1.0309 | 10.31% | |
| 18 | CenterPoint Energy | 10.00% | 1.0289 | 10.29% | 2 |
| 19 | Eversource Energy | 10.00% | 1.0254 | 10.25% | 4 |
| 20 | Exelon Corp. | 10.00% | 1.0195 | 10.20% | 5 |
| 21 | Evergy Inc. | 10.00% | 1.0142 | 10.14% | 6 |
| 22 | IDACORP, Inc. | 9.50% | 1.0221 | 9.71% | 43 |
| 23 | Pinnacle West Capital | 9.50% | 1.0206 | 9.70% | 1 |
| 24 | PPL Corp. | 9.50% | 1.0178 | 9.67% | 3 |
| 25 | ALLETE | 9.00% | 1.0217 | 9.20% | 47 |
| 26 | Consolidated Edison | 9.00% | 1.0115 | 9.10% | 10 |
| 27 | Duke Energy Corp. | 9.00% | 1.0111 | 9.10% | 0 |
| 28 | Entergy Corp. | 8.50% | 1.0293 | 8.75% | 35 |
| 29 | Black Hills Corp. | 8.00% | 1.0257 | 8.21% | 54 |
| 30 | NorthWestern Corp. | 8.00% | 1.0190 | 8.15% | 6 |
| 31 | Avista Corp. | 7.50% | 1.0260 | 7.70% | 45 |
| 32 | Fortis Inc. | 7.50% | 1.0225 | 7.67% | 3 |
| | Lower End (d) | | | 7.67% | |
| | Upper End (d) | | | 15.15% | |
| | Median (d) | | | 10.31% | |
| | Midpoint | | | 11.41% | |
| | Median - All Values | | | 10.31% | |
| | Low-End Test (e) | | | 7.33% | |
| | High-End Test (f) | | | 20.62% | |

(a) The Value Line Investment Survey (Jul. 21, Aug. 11 and Sep. 8, 2023).

(b) Computed using the formula 2*(1+5-Yr. Change in Equity)/(2+5 Yr. Change in Equity).

(c) (a) x (b).

(d) Excludes highlighted values.

(e) Average Baa utility bond yield for six-months ending Sep. 2023, plus 20% of average IBES and Value Line CAPM market risk premiui

(f) 200% of Median - All Values.

| NC | <u>N-UTILITY GROUP</u> | | | | | | |
|----|------------------------|------------------------|---------|-----------|-----|------------|------|
| | | | (a) | (b) | (c) | (c) | (d) |
| | | | S&P | Moody's | - | Value Line | |
| | ~ | | - | Long-term | - | Financial | - |
| | Company | Industry | Rating | Rating | | Strength | Beta |
| 1 | Abbott Labs. | Med Supp Non-Invasive | | Aa3 | 1 | A++ | 0.90 |
| 2 | Air Products & Chem. | · · · · · · | А | A2 | 1 | A++ | 0.90 |
| 3 | Amdocs Ltd. | IT Services | BBB | Baa2 | 1 | А | 0.90 |
| 4 | Amgen | Biotechnology | BBB+ | Baa1 | 1 | A++ | 0.70 |
| 5 | Apple Inc. | Computers/Peripherals | AA+ | Aaa | 1 | A++ | 1.00 |
| 6 | Archer Daniels Midl'd | • | А | A2 | 1 | A+ | 0.95 |
| 7 | Becton, Dickinson | Med Supp Invasive | BBB | Baa2 | 1 | A++ | 0.75 |
| 8 | Bristol-Myers Squibb | Drug | A+ | A2 | 1 | A++ | 0.80 |
| 9 | Brown & Brown | Financial Svcs. (Div.) | BBB- | Baa3 | 1 | А | 0.95 |
| 10 | Brown-Forman 'B' | Beverage | A- | A1 | 1 | А | 0.85 |
| 11 | Church & Dwight | Household Products | BBB+ | A3 | 1 | A+ | 0.60 |
| 12 | Cisco Systems | Telecom. Equipment | AA- | A1 | 1 | A++ | 0.90 |
| 13 | Coca-Cola | Beverage | A+ | A1 | 1 | A++ | 0.85 |
| 14 | Colgate-Palmolive | Household Products | AA- | Aa3 | 1 | А | 0.65 |
| 15 | Comcast Corp. | Cable TV | A- | A3 | 1 | A+ | 0.85 |
| | Costco Wholesale | Retail Store | A+ | Aa3 | 1 | A++ | 0.65 |
| 17 | Danaher Corp. | Diversified Co. | A- | A3 | 1 | A+ | 0.90 |
| 18 | Gen'l Mills | Food Processing | BBB | Baa2 | 1 | A+ | 0.55 |
| 19 | Gilead Sciences | Drug | BBB+ | A3 | 1 | A | 0.60 |
| 20 | Hershey Co. | Food Processing | A | A1 | 1 | A+ | 0.75 |
| 20 | Home Depot | Retail Building Supply | A | A1 A2 | 1 | A+ A++ | 0.75 |
| 21 | Hormel Foods | | A A- | A2 A1 | 1 | A++ | 0.55 |
| 22 | | Food Processing | | AI A3 | 1 | | 0.55 |
| | Intercontinental Exch. | Brokers & Exchanges | A- | | | A | |
| 24 | Johnson & Johnson | Med Supp Non-Invasive | | Aaa | 1 | A++ | 0.75 |
| 25 | Kimberly-Clark | Household Products | A | A2 | 1 | A | 0.70 |
| 26 | Lilly (Eli) | Drug | A+ | A1 | 1 | A++ | 0.75 |
| 27 | Lockheed Martin | Aerospace/Defense | A- | A2 | 1 | A++ | 0.90 |
| 28 | Marsh & McLennan | Financial Svcs. (Div.) | A- | A3 | 1 | A+ | 0.95 |
| 29 | McCormick & Co. | Food Processing | BBB | Baa2 | 1 | A+ | 0.80 |
| | McDonald's Corp. | Restaurant | BBB+ | Baa1 | 1 | A++ | 0.90 |
| 31 | McKesson Corp. | Med Supp Non-Invasive | BBB+ | Baa1 | 1 | A++ | 0.85 |
| 32 | Merck & Co. | Drug | A+ | A1 | 1 | A++ | 0.75 |
| 33 | Microsoft Corp. | Computer Software | AAA | Aaa | 1 | A++ | 0.90 |
| 34 | Mondelez Int'l | Food Processing | BBB | Baa1 | 1 | A+ | 0.80 |
| 35 | NewMarket Corp. | Chemical (Specialty) | BBB+ | Baa2 | 1 | А | 0.75 |
| 36 | Northrop Grumman | Aerospace/Defense | BBB+ | Baa1 | 1 | A++ | 0.75 |
| 37 | Oracle Corp. | Computer Software | BBB | Baa2 | 1 | A++ | 0.85 |
| 38 | PepsiCo, Inc. | Beverage | A+ | A1 | 1 | A++ | 0.75 |
| 39 | Pfizer, Inc. | Drug | A+ | A1 | 1 | A++ | 0.80 |
| 40 | Procter & Gamble | Household Products | AA- | Aa3 | 1 | A++ | 0.70 |
| 41 | Progressive Corp. | Insurance (Prop/Cas.) | А | A2 | 1 | А | 0.75 |
| 42 | Republic Services | Environmental | BBB+ | Baa1 | 1 | А | 0.85 |
| 43 | Sherwin-Williams | Retail Building Supply | BBB | Baa2 | 1 | A+ | 0.95 |
| 44 | | Food Processing | BBB | Baa2 | 1 | A+ | 0.60 |
| 45 | Texas Instruments | Semiconductor | A+ | Aa3 | 1 | A++ | 0.90 |
| | Thermo Fisher Sci. | Precision Instrument | A- | A3 | 1 | A | 0.90 |
| 47 | Travelers Cos. | Insurance (Prop/Cas.) | A | A2 | 1 | A+ | 0.95 |
| 48 | Walmart Inc. | Retail Store | AA | Aa2 | 1 | A++ | 0.60 |
| 49 | | Environmental | A- | Baa1 | 1 | A | 0.00 |
| 77 | - | Lavironnentu | | | | | |
| | Average | | Α | A2 | 1 | A+ | 0.80 |

(a) www.standardandpoors.com (retrieved Oct. 4, 2023).

(b) www.moodys.com (retrieved Oct. 4, 2023).

(c) The Value Line Investment Survey (various editions as of Oct. 6, 2023).
(d) The Value Line Investment Survey, Summary & Index (Oct. 6, 2023).

| | | (a) | (b) | (c) | (d) |
|----------|-------------------------------------|----------------|----------------|------------------|-------------------|
| | | · • • - | | IBES | D CE |
| | ~ | 6-Mo. | Adjusted | EPS | DCF |
| | Company | Div. Yield | Yield | Growth | Result |
| 1 | Abbott Labs. | 1.93% | 1.91% | -2.10% | -0.19% |
| 2 | Air Products & Chem. | 2.42% | 2.54% | 10.27% | 12.81% |
| 3 | Amdocs Ltd. | 1.88% | 1.99% | 11.10% | 13.09% |
| 4 | Amgen | 3.58% | 3.61% | 1.69% | 5.30% |
| 5 6 | Apple Inc. Archer Daniels Midl'd | 0.53% | 0.55% 2.30% | 7.40% | 7.95% |
| 0 7 | Becton, Dickinson | 2.31% 1.39% | 2.30% 1.45% | -0.60% 9.60% | 1.70% |
| 8 | Bristol-Myers Squibb | 1.39% 3.57% | 1.43% 3.62% | 9.60% 2.43% | 11.05% |
| o 9 | Brown & Brown | 0.68% | 0.73% | 13.22% | 6.05% 13.95% |
| 10 | Brown-Forman 'B' | 1.27% | 1.35% | 13.22% | 13.95% |
| 11 | Church & Dwight | 1.15% | 1.19% | 7.10% | 8.29% |
| 12 | Cisco Systems | 3.02% | 3.12% | 6.41% | 9.53% |
| 13 | Coca-Cola | 3.01% | 3.11% | 6.38% | 9.49% |
| 14 | Colgate-Palmolive | 2.53% | 2.63% | 7.93% | 10.56% |
| 15 | Comcast Corp. | 2.75% | 2.85% | 7.38% | 10.23% |
| 16 | Costco Wholesale | 0.76% | 0.79% | 8.49% | 9.28% |
| 17 | Danaher Corp. | 0.50% | 0.49% | -1.40% | -0.91% |
| 18 | Gen'l Mills | 2.94% | 3.05% | 7.67% | 10.72% |
| 19 | Gilead Sciences | 3.82% | 3.90% | 4.43% | 8.33% |
| 20 | Hershey Co. | 1.82% | 1.90% | 8.90% | 10.80% |
| 21 | Home Depot | 2.73% | 2.74% | 1.10% | 3.84% |
| 22 | Hormel Foods | 2.77% | 2.83% | 4.50% | 7.33% |
| 23 | Intercontinental Exch. | 1.52% | 1.57% | 6.80% | 8.37% |
| 24 | Johnson & Johnson | 2.90% | 2.99% | 5.75% | 8.74% |
| 25 | Kimberly-Clark | 3.53% | 3.71% | 9.76% | 13.47% |
| 26 | Lilly (Eli) | 1.00% | 1.12% | 24.22% | 25.34% |
| 27 | Lockheed Martin | 2.64% | 2.80% | 12.28% | 15.08% |
| 28 | Marsh & McLennan | 1.41% | 1.48% | 10.50% | 11.98% |
| 29 | McCormick & Co. | 1.83% | 1.90% | 8.10% | 10.00% |
| 30 | McDonald's Corp. | 2.12% | 2.22% | 9.20% | 11.42% |
| 31 | McKesson Corp. | 0.57% | 0.59% | 9.97% | 10.56% |
| 32 | Merck & Co. | 2.65% | 2.81% | 11.95% | 14.76% |
| 33 | Microsoft Corp. | 0.84% | 0.90% | 14.40% | 15.30% |
| 34 | Mondelez Int'l | 2.18% | 2.27% | 8.98% | 11.25% |
| 35 | NewMarket Corp. | 2.12% | 2.20% | 7.70% | 9.90% |
| 36 | Northrop Grumman | 1.64% | 1.66% | 1.90% | 3.56% |
| 37 38 | Oracle Corp. | 1.47% | 1.54% | 10.84% | 12.38% |
| 38 39 | PepsiCo, Inc. Pfizer, Inc. | 2.71% | 2.83% | 8.54% -14.65% | 11.37% |
| 39 40 | Prizer, inc. Procter & Gamble | 4.42% 2.49% | 4.10% 2.59% | -14.65% 7.62% | -10.55% 10.21% |
| 40 41 | Progressive Corp. | 2.49% 0.30% | 2.39% 0.34% | 25.10% | 25.44% |
| 41 | Republic Services | 1.39% | 1.45% | 8.89% | 10.34% |
| 43 | Sherwin-Williams | 0.97% | 1.43% | 12.68% | 13.71% |
| 44 | Smucker (J.M.) | 2.83% | 2.93% | 7.21% | 10.14% |
| 45 | Texas Instruments | 2.89% | 3.03% | 10.00% | 13.03% |
| 46 | Thermo Fisher Sci. | 0.26% | 0.27% | 6.08% | 6.35% |
| 47 | Travelers Cos. | 2.31% | 2.47% | 13.75% | 16.22% |
| 48 | Walmart Inc. | 1.47% | 1.53% | 7.36% | 8.89% |
| 49 | Waste Management | 1.71% | 1.79% | 8.46% | 10.25% |
| | Lower End (e) | | | | 7.95% |
| | Upper End (e) | | | | 15.08% |
| | Median (e) | | | | 10.56% |
| | Midpoint | | | | 11.51% |
| | Low-End Test (f) | | | | |
| | High-End Test (g) | | | | 7.33% |
| | ingn-End I tot (g) | | | | 15.15% |
| | | | | | |

(a) Six-month average dividend yield for Apr. to Sep. 2023.

(b) Six-month average yield x [1 + 0.5 x EPS Growth].

(c) www.finance.yahoo.com (retrieved Oct. 3, 2023).

(d) Sum of adjusted yield and growth rate.(e) Excludes highlighted values.

(f) 6-mo. avg. Baa utility bonds yield for Sep. 2023, plus 20% of average CAPM risk premium.

(g) Highest cost of equity estimate for Electric Group from Exhibit No. Transco-610.

| NO | N-UTILITY GROUP | | | | |
|----------|---|----------------|----------------|----------------|------------------|
| | | (a) | (b) | (c) | (d) |
| | | | | Value Line | |
| | | 6-Mo. | Adjusted | EPS | DCF |
| | Company | Div. Yield | Yield | Growth | Result |
| 1 | Abbott Labs. | 1.93% | 1.97% | 4.50% | 6.47% |
| 2 | Air Products & Chem. | 2.43% | 2.54% | 10.50% | 13.04% |
| 3 | Amdocs Ltd. | 1.85% | 1.95% | 7.00% | 8.95% |
| 4 | Amgen | 3.66% | 3.69% | 6.00% | 9.69% |
| 5 | Apple Inc. | 0.56% | 0.56% | 10.50% | 11.06% |
| 6 | Archer Daniels Midl'd | 2.31% | 2.39% | 7.50% | 9.89% |
| 7 8 | Becton, Dickinson Bristol-Myers Squibb | 1.44% | 1.42% | 5.00% | 6.42% n/a |
| o 9 | Brown & Brown | 3.41% | n/a 0.71% | n/a 6.50% | 7.21% |
| 9 10 | Brown-Forman 'B' | 0.74% 1.27% | 1.35% | 12.50% | 13.85% |
| 10 | Church & Dwight | 1.20% | 1.18% | 6.00% | 7.18% |
| 12 | Cisco Systems | 3.12% | 3.15% | 0.00% 8.50% | 11.65% |
| 12 | Coca-Cola | 2.98% | 3.13% | 7.50% | 10.63% |
| 14 | Colgate-Palmolive | 2.52% | 2.63% | 8.50% | 11.13% |
| 15 | Comcast Corp. | 2.93% | 2.87% | 9.00% | 11.87% |
| 16 | Costco Wholesale | 0.76% | 0.80% | 10.50% | 11.30% |
| 17 | Danaher Corp. | 0.44% | 0.52% | 11.00% | 11.50% |
| 18 | Gen'l Mills | 2.69% | 3.00% | 4.50% | 7.50% |
| 19 | Gilead Sciences | 3.74% | 4.08% | 13.50% | 17.58% |
| 20 | Hershey Co. | 1.66% | 1.90% | 9.50% | 11.40% |
| 21 | Home Depot | 2.74% | 2.82% | 6.50% | 9.32% |
| 22 | Hormel Foods | 2.68% | 2.87% | 7.50% | 10.37% |
| 23 | Intercontinental Exch. | 1.57% | 1.57% | 7.00% | 8.57% |
| 24 | Johnson & Johnson | 2.90% | 2.98% | 5.00% | 7.98% |
| 25 | Kimberly-Clark | 3.52% | 3.66% | 7.00% | 10.66% |
| 26 | Lilly (Eli) | 1.17% | 1.09% | 19.00% | 20.09% |
| 27 | Lockheed Martin | 2.57% | 2.73% | 7.00% | 9.73% |
| 28 | Marsh & McLennan | 1.40% | 1.47% | 9.00% | 10.47% |
| 29 | McCormick & Co. | 1.87% | 1.87% | 4.50% | 6.37% |
| 30 | McDonald's Corp. | 2.15% | 2.23% | 10.50% | 12.73% |
| 31 | McKesson Corp. | 0.57% | 0.59% | 9.00% | 9.59% |
| 32 | Merck & Co. | 2.66% | 2.76% | 8.50% | 11.26% |
| 33 | Microsoft Corp. | 0.91% | 0.89% | 12.50% | 13.39% |
| 34 | Mondelez Int'l | 2.16% | 2.28% | 10.00% | 12.28% |
| 35 | NewMarket Corp. | 2.27% | 2.13% | 0.50% | 2.63% |
| 36 | Northrop Grumman | 1.57% | 1.72% | 9.50% | 11.22% |
| 37 | Oracle Corp. | 1.55% | 1.54% | 10.00% | 11.54% |
| 38 | PepsiCo, Inc. | 2.65% | 2.79% | 5.50% | 8.29% |
| 39 | Pfizer, Inc. | 4.19% | 4.47% | 2.00% | 6.47% |
| 40 | Procter & Gamble | 2.53% | 2.57% | 6.00% | 8.57% |
| 41 | Progressive Corp. | 0.30% | 0.32% | 12.00% | 12.32% |
| 42 | Republic Services | 1.42% | 1.47% | 12.50% | 13.97% |
| 43 | Sherwin-Williams | 1.02% | 1.00% | 7.00% | 8.00% |
| 44 | Smucker (J.M.) | 2.72% | 2.91% | 6.00% | 8.91% |
| 45 | Texas Instruments | 2.83% | 2.93% | 3.00% | 5.93% |
| 46 47 | Thermo Fisher Sci. Travelers Cos. | 0.25% | 0.27% | 9.50% 7.50% | 9.77% 0.00% |
| 47 48 | Walmart Inc. | 2.20% | 2.40% 1.52% | 7.50% | 9.90% 8.02% |
| 48 49 | Wannart Inc. Waste Management | 1.53% | | 6.50% 6.50% | 8.02% 8.27% |
| 47 | Lower End (e) | 1.73% | 1.77% | 0.30% | 8.27% |
| | Lower End (e) Upper End (e) | | | | 7.50% 13.97% |
| | Median (e) | | | | 13.97% |
| | Midpoint | | | | 10.55% 10.74% |
| | - | | | | |
| | Low-End Test (f) | | | | 7.33% |
| | High-End Test (g) | | | | 15.15% |
| | | | | | |

(a) Six-month average dividend yield for Apr. to Sep. 2023.

(b) Six-month average yield x [1 + 0.5 x EPS Growth].

(c) The Value Line Investment Survey (various editions as of Oct. 6, 2023).

(d) Sum of adjusted yield and growth rate.(e) Excludes highlighted values.

(f) 6-mo. avg. Baa utility bonds yield for Sep. 2023, plus 20% of average CAPM risk premium.

(g) Highest cost of equity estimate for Electric Group from Exhibit No. Transco-610.

| | | (a) | (b) | (c) | (d) |
|----------|-----------------------------------|----------------|----------------|-----------------|-----------------|
| | | | | Zacks | |
| | | 6-Mo. | Adjusted | EPS | DCF |
| | Company | Div. Yield | Yield | Growth | Result |
| 1 | Abbott Labs. | 1.93% | 1.98% | 5.09% | 7.07% |
| 2 | Air Products & Chem. | 2.43% | 2.54% | 10.23% | 12.77% |
| 3 | Amdocs Ltd. | 1.85% | 1.99% | 11.00% | 12.99% |
| 4 | Amgen | 3.66% | 3.66% | 4.33% | 7.99% |
| 5 | Apple Inc. | 0.56% | 0.56% | 11.35% | 11.91% |
| 6 | Archer Daniels Midl'd | 2.31% | 2.38% | 6.39% | 8.77% |
| 7 | Becton, Dickinson | 1.44% | 1.46% | 9.86% | 11.32% |
| 8 | Bristol-Myers Squibb | 3.41% | 3.66% | 5.05% | 8.71% |
| 9 | Brown & Brown | 0.74% | n/a | n/a | n/a |
| 10 | Brown-Forman 'B' | 1.27% | n/a | n/a | n/a |
| 11 | Church & Dwight | 1.20% | 1.19% | 7.85% | 9.04% |
| 12 | Cisco Systems | 3.12% | 3.12% | 6.31% | 9.43% |
| 13 | Coca-Cola | 2.98% | 3.11% | 6.47% | 9.58% |
| 14 | Colgate-Palmolive | 2.52% | 2.62% | 7.43% | 10.05% |
| 15 | Comcast Corp. Costco Wholesale | 2.93% | 2.88% | 9.45% | 12.33% |
| 16 | Danaher Corp. | 0.76% | 0.79% | 8.84% 10.50% | 9.63% |
| 17 | Gen'l Mills | 0.44% | 0.52% | | 11.02% |
| 18 19 | Gilead Sciences | 2.69% 3.74% | 3.03% 4.09% | 6.64% 14.07% | 9.67% |
| 20 | Hershey Co. | 3.74% 1.66% | 4.09% | 8.54% | 10.43% |
| 20 | Home Depot | 2.74% | 2.86% | 8.34% 9.48% | 10.43% |
| 21 | Hormel Foods | 2.68% | 2.80% | 5.83% | 8.68% |
| 22 | Intercontinental Exch. | 2.08% 1.57% | 2.83% 1.59% | 3.83% 8.98% | 8.08% 10.57% |
| 23 | Johnson & Johnson | 2.90% | 2.98% | 4.93% | 7.91% |
| 24 25 | Kimberly-Clark | 3.52% | 2.98% | 4.93% | 11.85% |
| 26 | Lilly (Eli) | 1.17% | 1.12% | 24.69% | 25.81% |
| 20 | Lockheed Martin | 2.57% | 2.75% | 8.42% | 11.17% |
| 28 | Marsh & McLennan | 1.40% | 1.48% | 10.49% | 11.97% |
| 29 | McCormick & Co. | 1.87% | 1.89% | 7.51% | 9.40% |
| 30 | McDonald's Corp. | 2.15% | 2.21% | 8.93% | 11.14% |
| 31 | McKesson Corp. | 0.57% | 0.60% | 10.66% | 11.26% |
| 32 | Merck & Co. | 2.66% | 2.76% | 8.36% | 11.12% |
| 33 | Microsoft Corp. | 0.91% | 0.89% | 12.45% | 13.34% |
| 34 | Mondelez Int'l | 2.16% | 2.27% | 9.04% | 11.31% |
| 35 | NewMarket Corp. | 2.27% | n/a | n/a | n/a |
| 36 | Northrop Grumman | 1.57% | 1.67% | 3.70% | 5.37% |
| 37 | Oracle Corp. | 1.55% | 1.53% | 8.77% | 10.30% |
| 38 | PepsiCo, Inc. | 2.65% | 2.82% | 8.32% | 11.14% |
| 39 | Pfizer, Inc. | 4.19% | 4.62% | 9.00% | 13.62% |
| 40 | Procter & Gamble | 2.53% | 2.58% | 6.87% | 9.45% |
| 41 | Progressive Corp. | 0.30% | 0.34% | 25.17% | 25.51% |
| 42 | Republic Services | 1.42% | 1.45% | 9.63% | 11.08% |
| 43 | Sherwin-Williams | 1.02% | 1.03% | 12.22% | 13.25% |
| 44 | Smucker (J.M.) | 2.72% | 2.92% | 6.51% | 9.43% |
| 45 | Texas Instruments | 2.83% | 3.02% | 9.33% | 12.35% |
| 46 | Thermo Fisher Sci. | 0.25% | 0.27% | 9.48% | 9.75% |
| 47 | Travelers Cos. | 2.20% | 2.43% | 9.96% | 12.39% |
| 48 | Walmart Inc. | 1.53% | 1.52% | 6.58% | 8.10% |
| 49 | Waste Management | 1.73% | 1.80% | 9.90% | 11.70% |
| | Lower End (g) | | | | 7.91% |
| | Upper End (g) | | | | 13.62% |
| | Median (g) | | | | 11.08% |
| | Midpoint | | | | 10.77% |
| | Low-End Test (h) | | | | 7.33% |
| | High-End Test (i) | | | | 15.15% |
| | | | | | |

(a) Six-month average dividend yield for Apr. to Sep. 2023.

(b) Six-month average yield x [1 + 0.5 x EPS Growth].

(c) www.zacks.com (retrieved Oct. 3, 2023).

(d) Sum of adjusted yield and growth rate.(e) Excludes highlighted values.

(f) 6-mo. avg. Baa utility bonds yield for Sep. 2023, plus 20% of average CAPM risk premium.

(g) Highest cost of equity estimate for Electric Group from Exhibit No. Transco-610.