Attachment C

Exhibit No. RG&E-100

UNITED STATES OF AMERICA BEFORE THE FEDERAL ENERGY REGULATORY COMMISSION

Rochester Gas & Electric Corporation

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Docket No. ER23-___-000

PREPARED DIRECT TESTIMONY OF ADRIEN M. MCKENZIE, CFA

Dated: May 3, 2023

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GLOSSARY OF ACRONYMS

САРМ	Capital Asset Pricing Model
CLCPA	Climate Leadership and Community Protection Act
Commission	Federal Energy Regulatory Commission
СРІ	Consumer Price Index
D.C. Circuit	United States Court of Appeals for the District of Columbia Circuit
DCF	Discounted Cash Flow
EEI	Edison Electric Institute
EIA	Energy Information Administration
EPS	earnings per share
FPA	Federal Power Act
FERC	Federal Energy Regulatory Commission
FOMC	Federal Open Market Committee
GDP	Gross Domestic Product
IBES	Institutional Brokers' Estimate System, now Refinitiv I/B/E/S Estimates
MISO TOs	Transmission-owning members of the Midcontinent Independent System Operator, Inc.
Moody's	Moody's Investors Service, Inc.
NYISO	New York Independent System Operator, Inc.
NYPSC	New York State Public Service Commission
NYSE	New York Stock Exchange
OATT	Open Access Transmission Tariff
PCE	Personal Consumption Expenditure Price Index
RG&E or the Company	Rochester Gas and Electric Corporation
ROE	return on equity
RRA	S&P Global Market Intelligence, RRA Regulatory Focus (formerly Regulatory Research Associates, Inc.)
S&P	S&P Global Ratings
SPP	Southwest Power Pool, Inc.
Value Line	The Value Line Investment Survey

I. <u>INTRODUCTION</u>

1	Q.	Please state your name and business address.
2	A.	My name is Adrien M. McKenzie. My business address is 3907 Red River St., Austin,
3		Texas 78751.
4	Q.	In what capacity are you employed?
5	A.	I am President of FINCAP, Inc., a firm providing financial, economic, and policy
6		consulting services to business and government.
7	Q.	Please describe your qualifications and experience.
8	A.	The details of my qualifications and experience are included in Exhibit No. RG&E-101
9		attached to my testimony.
		A. Overview
10	Q.	What is the purpose of your testimony?
11	А.	Rate Schedule 19 of NYISO's OATT provides a mechanism for recovery of the costs
12		of local transmission upgrades determined by the NYPSC to be necessary to meet New
13		York State's climate and renewable energy goals, as required under New York State
14		law.1 Local transmission projects approved by the NYPSC ("CLCPA Eligible
15		Projects") are authorized under Rate Schedule 19 for statewide cost allocation and
16		recovery. To develop charges under Rate Schedule 19, transmission owners in New
17		York that develop, construct and own CLCPA Eligible Projects must establish and have
18		on file with the Commission a cost of service formula rate template for each such local
19		
17		transmission project. RG&E is a transmission owner in New York that may develop,

¹ These New York State laws include, but is not limited to, the CLCPA.

² In addition to RG&E, the other transmission owners in New York presently responsible for local transmission districts include Central Hudson Gas & Electric Corporation, Consolidated Edison Company of New York, Inc., Niagara Mohawk Power Corporation d/b/a National Grid, New York State Electric & Gas Corporation, and Orange and Rockland Utilities, Inc.. Each transmission owner

1 a formula rate template and associated implementation protocols for determination of annual revenue requirements for CLCPA Eligible Projects recoverable on a statewide 2 basis under Rate Schedule 19. Under Rate Schedule 19, each transmission owner's 3 revenue requirements for one or more CLCPA Eligible Projects will be calculated using 4 the lower of the NYPSC-approved ROE or an ROE approved by the Commission. In 5 effect, therefore, the ROE approved by the Commission for CLCPA Eligible Projects 6 7 will constitute a form of ceiling ROE, thereby assuring that revenue requirements for 8 CLCPA Eligible Projects under Rate Schedule 19 will not reflect an ROE that exceeds 9 a level that has been determined by the Commission to be just and reasonable and not unduly discriminatory or preferential. 10

11 The purpose of my testimony is to present to the Commission my independent 12 analysis of a just and reasonable ROE ceiling for RG&E applicable to CLCPA Eligible 13 Projects recovered under Rate Schedule 19 and as provided in the NYISO OATT.

14 **O.**

Q. How is your testimony organized?

A. I first summarize my conclusions and recommendations regarding a just and reasonable 15 ROE ceiling for RG&E applicable to Rate Schedule 19. Next, I present the details of 16 the technical studies I rely on in reaching my conclusions. Specifically, I apply the 17 18 two-step DCF methodology and the CAPM, in accordance with the approach adopted in Opinion No. 569-A.³ While the Commission's ROE methodology also includes the 19 Risk Premium method, in light of the D.C. Circuit's recent decision to vacate Opinion 20 No. 569-A based on its determination that the Commission had not adequately 21 addressed earlier criticisms of this approach,⁴ I did not include the Risk Premium study 22

in New York is responsible to secure Commission approval of annual revenue requirements for any CLCPA Eligible Projects before any statewide cost allocation and recovery may occur pursuant to Rate Schedule 19.

³ Ass'n of Bus. Advocating Tariff Equity v. Midcontinent Indep. Sys. Operator, Inc., Opinion No. 569-A, 171 FERC ¶ 61,154 (2020) ("Opinion No. 569-A"), vacated & remanded sub nom. MISO Transmission Owners v. FERC, No. 16-1325 (D.C. Cir. 2022).

⁴ MISO Transmission Owners v. FERC, No. 16-1325 (D.C. Cir. 2022).

as a primary method in arriving at an ROE ceiling applicable to CLCPA Eligible
 Projects.

Rather, I apply the Risk Premium method, along with the Expected Earnings approach, as an alternative benchmark that should be considered as an additional reference point in evaluating a just and reasonable ROE ceiling. Both methods are widely relied upon to evaluate investors' required ROE for regulated utilities.

7 Q. What ROE ceiling do you recommend for RG&E based on your analyses?

8 A. Based on the results of my analyses, I recommend an ROE ceiling of 10.87% for
9 RG&E, which corresponds to the upper end of the middle third of the composite zone
10 of reasonableness.

B. Regulatory Standards

11 Q. What is the role of the ROE in setting a utility's rates?

12 A. The ROE compensates shareholders for the use of their capital to finance the investment necessary to provide utility service. Investors commit capital only if they 13 expect to earn a return on their investment commensurate with returns available from 14 alternative investments with comparable risks. To be consistent with sound regulatory 15 economics and the standards set forth by the U.S. Supreme Court in *Bluefield*⁵ and 16 Hope,⁶ a utility's allowed ROE should be sufficient to: (1) fairly compensate capital 17 invested in the utility; (2) enable the utility to offer a return adequate to attract new 18 19 capital on reasonable terms; and (3) maintain the utility's financial integrity.

⁶ FPC v. Hope Natural Gas Co., 320 U.S. 591 (1944) ("Hope").

⁵ Bluefield Waterworks & Improvement Co. v. Pub. Serv. Comm'n of W. Va., 262 U.S. 679 (1923) ("Bluefield").

1 Q. What ultimately governs the selection of a fair ROE?

2 The Commission has recognized that a reasonable point estimate ROE should be A. determined based on the facts specific to each proceeding.⁷ That point estimate must 3 also meet the standards mandated by the U.S. Supreme Court.⁸ As the Commission has 4 reaffirmed, "[t]he Commission's ultimate task is to ensure that the resulting ROE 5 satisfies the requirements of Hope and Bluefield."⁹ This determination requires the 6 Commission to consider all of the available evidence and identify an ROE that is just, 7 8 reasonable, and sufficient to support RG&E's need to attract capital and earn a competitive return and, at the same time, promote the Commission's goal of 9 encouraging investment in electric utility infrastructure. 10

Q. How does the evaluation of a just and reasonable ROE relate to attracting private capital to utility infrastructure investment?

A. Under the competitive market paradigm that serves as the foundation for investment choices, investors' expected ROE is the key economic signal that allocates finite capital among competing opportunities. The allowed ROE and a reasonable opportunity to earn it are key to ensuring the flow of investment capital for new utility facilities. Apart from the impact that economic and market turmoil can have on the availability of capital, electric utility facilities compete with alternative investments. Utilities and

Id. at P 13 (quoting Bluefield, 262 U.S. at 693).

⁷ See, e.g., Midwest Indep. Transmission Sys. Operator, Inc., 106 FERC ¶ 61,302 at P 8 (2004) ("Midwest ISO"), aff'd in relevant part sub. nom., Pub. Serv. Comm'n of Ky. v. FERC, 397 F.3d 1004 (D.C. Cir. 2005).

⁸ See, e.g., id., 106 FERC ¶ 61,302 at PP 13-14. The Commission observed that:

[[]W]e are guided by the principle, enunciated by the Supreme Court, that an approved ROE should be "reasonably sufficient to assure confidence in the financial soundness of the utility [or, in this case, utilities] and should be adequate under efficient and economical management, to maintain and support its credit, and enable it to raise the money necessary for the proper discharge of its public duties.

⁹ Coakley Mass. Attorney Gen. v. Bangor Hydro-Electric Co., Opinion No. 531, 147 FERC ¶ 61,234 at P 144 (2014) ("Opinion No. 531"), order on paper hearing, Opinion No. 531-A, 149 FERC ¶ 61,032 (2014), order on reh'g, Opinion No. 531-B, 150 FERC ¶ 61,165 (2015), vacated & remanded sub nom. Emera Me. v. FERC, 854 F.3d 9 (D.C. Cir. 2017).

their investors must commit huge sums to expand the transmission grid with new and
upgraded facilities and additional funding will be provided only if investors anticipate
an opportunity to earn a return that is sufficient to compensate for the associated risks
and commensurate with returns available from alternative investments of comparable
risk.

6

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Q.

Is RG&E faced with financial pressures associated with planned capital expenditures?

8 A. Yes. RG&E's plans call for significant incremental capital investment to address 9 system needs, including approved CLCPA Eligible Projects. In light of these capital 10 requirements and financial pressures, support for RG&E's financial integrity and 11 flexibility will be instrumental in attracting the capital necessary to fund these 12 requirements.

Q. Is it important that investors have confidence that the regulatory environment is stable and constructive?

Yes. Past challenges for the economy and capital markets highlight the benefits of a 15 A. fair and balanced ROE, and any departure from the path of supporting utility financial 16 strength through a sound and stable ROE policy would be extremely shortsighted. 17 18 Uncertainty and volatility undermine investor confidence, and regulatory signals are the primary driver of investors' risk assessments for utilities. Securities analysts study 19 20 FERC and state commission orders and regulatory policy statements closely to gauge the financial impact of regulatory actions and to advise investors accordingly. If 21 regulatory actions instill confidence that the regulatory environment is supportive, 22 23 investors will provide the capital necessary to support needed investment. Alternatively, absent a commitment by regulators to promote a sound and stable 24 25 environment for utility investment and follow through on expectations for ROEs that are competitive with alternative investment opportunities, the flow of capital into utility 26 infrastructure may not continue. As a result, the need for a stable and constructive 27

regulatory environment, as well as regulatory certainty in supporting utility
 infrastructure investment, is as relevant today as ever.

3 Q. What do you mean by "regulatory certainty?"

4 A. Regulatory certainty exists when investors have confidence that prior regulatory decisions are predictive of future regulatory actions under similar circumstances. As 5 the Commission has stated, it "strives to provide regulatory certainty through consistent 6 approaches and actions."¹⁰ The Commission's policy efforts focus on constructive and 7 predictable rate regulation and have attracted large commitments of private capital to 8 9 expand transmission infrastructure, reduce congestion, improve reliability, and secure access to new generation, including wind and other renewable resources. Nevertheless, 10 with respect to ROE, the Commission has recognized the potential disincentive to 11 12 investment stemming from uncertainties in the administrative process for determining 13 a just and reasonable ROE. In Order No. 679-A, the Commission concluded that "our hearing procedures for determining ROE can create uncertainty for investors," and 14 noted that: 15

Although our processes are designed to provide a just and reasonable return, we recognize that there can be significant uncertainty as to the ultimate return because of the uncertainties associated with administrative determinations (*e.g.*, selection of the proxy group, changes in growth rates, etc.) This can itself constitute a substantial disincentive to new investment.¹¹

Having recognized the problems associated with uncertainty in its ROE policies, the Commission should do what it can to ensure that the end results of its ROE determinations support the regulatory certainty needed for transmission infrastructure investment.

¹⁰ FERC, About FERC, https://www.ferc.gov/what-ferc (last visited Feb. 25, 2023).

¹¹ Promoting Transmission Investment Through Pricing Reform, Order No. 679-A, 117 FERC ¶ 61,345 at P 69 (2006), order on reh'g, 119 FERC ¶ 61,062 (2007).

II. <u>ROE CEILING FOR RG&E</u>

1 Q. What is the purpose of this section of your testimony?

A. This section of my testimony presents my independent evaluation of a just and
reasonable ROE ceiling for RG&E. This section summarizes ROE policies at the
Commission and examines conditions in the capital markets and the general economy.
I present the results of the two-step DCF and CAPM approaches, as well as my
conclusion that an ROE ceiling of 10.87% is warranted for RG&E.

A. ROE Methodology

7 Q. Please describe the ROE framework established by Opinion No. 569-A.

In Opinion No. 569-A, the Commission relied on three financial models to establish a 8 A. 9 just and reasonable ROE for the MISO TOs: (1) a two-step DCF model, (2) the CAPM, and (3) the Risk Premium approach. Under the methodology adopted in Opinion No. 10 11 569-A, the composite zone of reasonableness is computed by averaging the low and high boundaries of each model.¹² To administer Section 206 of the FPA, the 12 Commission stratified the composite zone of reasonableness into three equal parts, 13 which it characterized as "below average risk," "average risk," and "above average 14 risk" ranges.¹³ For a utility of average risk, the existing ROE is presumptively just and 15 reasonable if it falls within the middle third of the composite zone. With the exception 16 of minor corrections to certain inputs to the Risk Premium approach, the Commission 17 affirmed these findings in Opinion No. 569-B. 18

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More recently, on August 9, 2022, the D.C. Circuit vacated the ROE framework established in Opinion No. 569-A.¹⁴ Specifically, the court found that the Commission

¹² Because the Risk Premium approach produces a single point estimate and not a range, the Commission imputed a range around the point estimate based on the average spread between the low and high boundaries of the two-step DCF and CAPM ranges.

¹³ Opinion No. 569-A at P 194.

¹⁴ MISO Transmission Owners v. FERC, No. 16-1325 (D.C. Cir. 2022).

had failed to offer a reasoned explanation for its decision to reintroduce the Risk
 Premium model in Opinion No. 569-A after initially rejecting it in Opinion No. 569.
 Ruling that the Commission's reliance on the Risk Premium approach was arbitrary
 and capricious, the D.C. Circuit vacated the underlying orders.

5

6

Q.

Did the D.C. Circuit take issue with any other aspects of the Commission's ROE framework?

A. No. While a variety of challenges were raised to the two-step DCF and CAPM
methodologies adopted by the Commission in Opinion No. 569-A, the court concluded
that these arguments were unpersuasive.¹⁵ Similarly, the D.C. Circuit also rejected an
array of complaints to the Commission's policy that establishes presumptively
reasonable ranges for purposes of administering FPA Section 206 by dividing the
overall composite ROE range of reasonableness into thirds.

Q. In light of the D.C. Circuit's recent decision vacating Opinion No. 569-A, how do you evaluate the ROE ceiling for RG&E?

A. My analysis relies on the results of the two-step DCF and CAPM approaches applied by the Commission in Opinion No. 569-A and reviewed by the D.C. Circuit in its August 2022 decision. Similarly, my evaluation of a just and reasonable ROE ceiling for RG&E is premised on the upper end of the middle third of the composite zone of reasonableness. This approach is consistent with the presumptively reasonable ROE range for an average risk utility established by the Commission in Opinion No. 569-A and affirmed by the D.C. Circuit. 1 2

3

Q.

You do not rely on the results of the Risk Premium or Expected Earnings approaches to establish your recommended ceiling ROE. Do you agree with the criticisms of these approaches presented in Opinion Nos. 569 and 569-A?

A. No. While the D.C. Circuit concluded that Opinion No. 569-A did not offer adequate
explanation for the Commission's decision to reinstate the Risk Premium method after
rejecting it in Opinion No. 569, the Risk Premium method is a widely accepted and
sound approach to estimating the cost of equity. It would be wholly appropriate for the
Commission to retain the Risk Premium model and simply provide the explanation the
court noted was lacking, based on record evidence in that proceeding.

10 Similarly, the Expected Earnings approach serves as a direct measure of the 11 expected returns on equity that investors associate with companies of comparable risk 12 and provides a meaningful guide to the return the utility should be expected to earn on 13 its book equity investment. Given that rates are established on the basis of the book 14 value of a utility's investment, this is a relevant measure of the ROE that is consistent 15 with regulatory standards of comparable earnings and capital attraction established in 16 *Hope* and *Bluefield*.

While an exhaustive defense of the Risk Premium and Expected Earnings approaches is beyond the scope of my testimony here and is not essential to evaluate a ceiling ROE for RG&E, I have included the results of these methods as additional ROE benchmarks that support the reasonableness of my recommendation.

B. Outlook for Capital Costs

21 Q. Please summarize current economic and capital market conditions.

A. U.S. real GDP contracted 3.4% during 2020, but with the easing of lockdowns
 accompanying the COVID-19 vaccine rollout, the economic outlook improved
 significantly in 2021, with GDP growing at a pace of 5.7%. Regional increases in
 COVID-19 cases, expiration of government assistance payments, and declines in

wholesale trade led GDP to decline in the first two quarters of 2022. More recently,
expanding exports and higher consumer spending led real GDP to grow by 3.2% and
2.9% in the third and fourth quarters of 2022, respectively.¹⁶ Meanwhile, indicators of
employment remained stable, with the national unemployment rate declining slightly
from the previous month to 3.4% in January 2023.¹⁷

The underlying risk and price pressures associated with the COVID-19 6 7 pandemic were overshadowed by Russia's invasion of Ukraine on February 24, 2022. 8 The dramatic increase in geopolitical risks has also been accompanied by heightened 9 economic uncertainties as inflationary pressures due to COVID-19 supply chain disruptions were further stoked by sharp increases in global commodity prices. The 10 substantial disruption in the energy economy and dramatic rise in inflation led to sharp 11 12 declines in global equity markets as investors reacted to the related exposures. S&P 13 noted that these uncertainties "could have profound effects on macroeconomic prospects and credit conditions around the world,"¹⁸ and more recently concluded that: 14

15The balance of risks is firmly on the downside—with rapid monetary16tightening potentially pushing major economies into recession; growing17geopolitical tensions exacerbating Europe's energy crisis; lingering high18prices pressuring costs and eroding households' purchasing power; and19China grappling with structural factors that are undermining its20economic growth.¹⁹

21 Stimulative monetary and fiscal policies, coupled with economic ramifications 22 stemming from supply-chain disruptions and rapid price rises in the energy and 23 commodities markets, have led to increasing concern that inflation may remain

¹⁶ https://www.bea.gov/news/2023/gross-domestic-product-fourth-quarter-and-year-2022-advance-estimate (last visited Feb. 6, 2023).

¹⁷ https://www.bls.gov/news.release/pdf/empsit.nr0.htm (last visited Feb. 6, 2023).

¹⁸ S&P Global Ratings, *Russia-Ukraine Military Conflict: Key takeaways From Out Articles*, Comments (Mar. 8, 2022).

¹⁹ S&P Global Ratings, *Global Credit Conditions Q4 2022: Darkening Horizons*, Comments (Sept. 29, 2022).

1		significantly above the 2% longer-run benchmark cited by the Federal Reserve. In June
2		2022, CPI inflation peaked at its highest level since November 1981. Since then, CPI
3		inflation has moderated somewhat to 6.5% in December 2022. ²⁰ The so-called "core"
4		price index, which excludes more volatile energy and food costs, rose at an annual rate
5		of 5.7% in December 2022. Similarly, PCE inflation rose 5.5% in November 2022, or
6		5.1% after excluding more volatile food and energy costs. ²¹ As Federal Reserve Chair
7		Powell has noted:
8 9 10		Although inflation has moderated recently, it remains too high. The longer the current bout of high inflation continues, the greater the chance that expectations of higher inflation will become entrenched. ²²
11	Q.	How have these developments impacted the Federal Reserve's monetary policies?
11 12	Q. A.	How have these developments impacted the Federal Reserve's monetary policies? As of its policy meeting in January 2023, the FOMC has responded to concerns over
	_	
12	_	As of its policy meeting in January 2023, the FOMC has responded to concerns over

²⁰ https://www.bls.gov/news.release/pdf/cpi.pdf (last visited Jan. 24, 2023).

²¹ https://www.bea.gov/news/2022/personal-income-and-outlays-july-2022 (last visited Oct. 28, 2022).

 ²² Federal Reserve, *Transcript of Chair Powell's Press Conference* (Feb. 1, 2023),
 https://www.federalreserve.gov/mediacenter/files/FOMCpresconf20230201.pdf (last visited Feb. 21, 2023).

²³ The FOMC is a committee composed of twelve members that serves as the monetary policymaking body of the Federal Reserve System.

²⁴ https://www.federalreserve.gov/mediacenter/files/FOMCpresconf20230201.pdf.

1		In addition to these increases, Chair Powell has surmised that the significant draw-
2		down of its balance sheet holdings that began in June 2022 could be the equivalent of
3		another one quarter percent rate hike over the course of a year. ²⁵
4	Q.	What impact do rising inflation expectations have on the return that equity
5		investors require from electric utilities, including RG&E?
6	A.	Implicit in the required rate of return for long-term capital-whether debt or common
7		equity-is compensation for expected inflation. This is highlighted in the textbook,
8		Financial Management, Theory and Practice:
9 10 11		The four most fundamental factors affecting the cost of money are (1) production opportunities, (2) time preferences for consumption, (3) risk, and (4) inflation. ²⁶
12		In other words, a part of investors' required return is intended to compensate for the
13		erosion of purchasing power due to rising price levels. This inflation premium is added
14		to the real rate of return (pure risk-free rate plus risk premium) to determine the nominal
15		required return. As a result, higher inflation expectations lead to an increase in the cost
16		of equity capital.
17	Q.	Have these developments impacted the risks faced by utilities and their investors?
18	A.	Yes. Concerns over weakening credit quality prompted S&P to revise its outlook for
19		the regulated utility industry from "stable" to "negative." ²⁷ As S&P explained:
20 21 22 23		Even before the current downturn and COVID-19, a confluence of factors, including the adverse impacts of tax reform, historically high capital spending, and associated increased debt, resulted in little cushion in ratings for unexpected operating challenges. ²⁸

²⁵ Federal Reserve, Transcript of Chair Powell's Press Conference (May 4, 2022),

https://www.federalreserve.gov/mediacenter/files/FOMCpresconf20220504.pdf.

²⁶ Eugene F. Brigham, Louis C. Gapenski, and Michael C. Ehrhardt, *Financial Management, Theory and Practice*, Ninth Edition (1999) at 126.

²⁷ S&P Global Ratings, *COVID-19: The Outlook For North American Regulated Utilities Turns Negative*, RatingsDirect (April 2, 2020).

²⁸ S&P Global Ratings, North American Regulated Utilities Face Tough Financial Policy Tradeoffs To Avoid Ratings Pressure Amid The COVID-19 Pandemic, RatingsDirect (May 11, 2020).

Meanwhile, rising inflation expectations also pose a challenge for utilities, with S&P recently noting that "the threat of inflation comes at a time when credit metrics are already under pressure relative to downside ratings thresholds."²⁹ S&P subsequently affirmed its negative outlook for investor-owned utilities, noting that "risk will continue to pressure the credit quality of the industry in 2022."³⁰ As S&P elaborated:

Recently, several new credit risks have emerged, including inflation,
higher interest rates, and rising commodity prices. Persistent pressure
from any of these risks would likely lead to a further weakening of the
industry's credit quality in 2022.³¹

Similarly, on November 10, 2022, Moody's revised its outlook for the regulated utilities sector to "negative" from "stable," citing "increasingly challenging business and financial conditions stemming from higher natural gas prices, inflation and rising interest rates."³² In affirming its negative outlook on the industry, S&P more recently cited weak financial measures, rising prices and capital spending, and increased environmental risks as key challenges noting that, "The industry outlook remains negative and has been negative since early 2020."³³

Q. Do changes in utility company beta values corroborate an increase in industry risk?

- A. Yes. Beta measures a stock's price volatility relative to the overall market and reflects
- 21

the tendency of a stock's price to follow changes in the market. The investment

²⁹ S&P Global Ratings, Will Rising Inflation Threaten North American Investor-Owned Regulated Utilities' Credit Quality? (Jul. 20, 2021).

³⁰ S&P Global Ratings, For The First Time Ever, The Median Investor-Owned Utility Ratings Falls To The 'BBB' Category, RatingsDirect (Jan. 20, 2022).

 $^{^{31}}$ *Id*.

³² Moody's Investors Service, *Regulated Gas Utilities--US*, 2023 outlook negative due to higher natural gas prices, inflation and rising interest rates, Outlook (Nov. 10, 2022).

³³ S&P Global Ratings, *North American Regulated Utilities, The Industry's outlook remains negative*, Industry Top Trends (Jan. 23, 2023).

community relies on beta as an important guide to investors' risk perceptions. A stock
that tends to respond less to market movements has a beta less than 1.00, while stocks
that tend to move more than the market have betas greater than 1.00. Generally, a
higher beta means the market perceives the stock to be riskier than a stock with a lower
beta.

6 The significant shift in pre- and post-pandemic beta values for electric utilities 7 is illustrated in Figure RG&E-1 below. As illustrated there, the average beta value for 8 the electric utilities covered by Value Line increased significantly with the beginning 9 of the pandemic in March 2020, continued to increase during 2021, and has remained 10 elevated. This dramatic increase in a primary gauge of investors' risk perceptions is 11 further proof of the higher risk of electric utility common stocks.

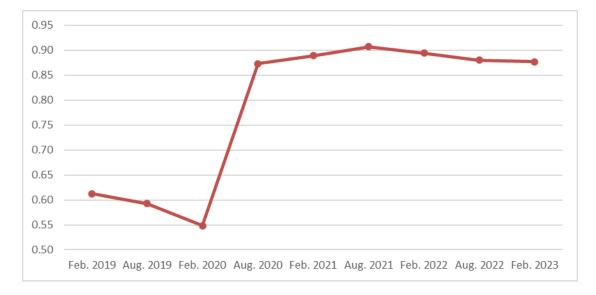


FIGURE RG&E-1 ELECTRIC UTILITY BETA VALUES

12 Q. Have increased risks and higher inflation resulted in higher capital costs?

A. Yes. While the cost of equity is unobservable, the yields on long-term bonds provide a
 widely referenced benchmark for the direction of capital costs, including required
 returns on common stocks. Table RG&E-1 below compares the average yields on

Treasury securities and Baa-rated public utility bonds during 2021 with those required
 in January 2023.

	January		Change
Series	2023	2021	(bps)
10-Year Treasury Bonds	3.53%	1.44%	209
30-Year Treasury Bonds	3.66%	2.05%	161
Baa Utility Bonds	5.49%	3.35%	214

TABLE RG&E-1 BOND YIELD TRENDS

Source: https://fred.stlouisfed.org/series/GS30; Moody's Credit Trends.

As shown above, trends in bond yields since 2021 document a substantial increase in the returns on long-term capital demanded by investors. With respect to utility bond yields—which are the most relevant indicator in gauging the implications for the Company's common equity investors—average yields in January 2023 exceed 2021 levels by more than 210 basis points.

Q. Would it be reasonable to disregard the implications of current capital market
conditions in evaluating a just and reasonable ROE ceiling for RG&E?

10 No. It would not be reasonable to disregard current capital market conditions in this A. context. They reflect the reality of the situation in which RG&E must attract and retain 11 12 capital. The standards underlying a fair rate of return require an authorized ROE for the Company that is competitive with other investments of comparable risk and 13 14 sufficient to preserve its ability to maintain access to capital on reasonable terms. These standards can only be met by considering the requirements of investors over the time 15 period when the rates established in this proceeding will be in effect. If the upward 16 shift in investors' risk perceptions and required rates of return for long-term capital is 17 not incorporated in the allowed ROE, the results will fail to meet the comparable 18 earnings standard that is fundamental in determining the cost of capital. From a more 19

practical perspective, failing to provide investors with the opportunity to earn a rate of
 return commensurate with RG&E's risks will weaken its financial integrity, while
 hampering the Company's ability to attract necessary capital.

C. Recommended ROE Ceiling for RG&E

4 Q. Please summarize the results of your analysis.

A. The ROE estimates produced by the two-step DCF and CAPM approaches for the
twenty-four risk-comparable electric utilities in the proxy group ("Electric Group")
described subsequently in my testimony are presented in the upper panel on Exhibit
No. RG&E-103 and summarized in Table RG&E-2 below.³⁴

Middle Third Method Range Lower Upper 8.25% -- 11.17% Two-Step DCF 9.23% -- 10.20% CAPM 8.64% -- 11.79% 9.69% -- 10.74% IBES Value Line 9.88% -- 13.60% 11.12% -- 12.36% 10.41% -- 11.55% 9.26% -- 12.70% Average 9.82% -- 10.87% **Composite ROE** 8.76% -- 11.93%

TABLE RG&E-2SUMMARY OF RESULTS

9 Q. Based on these findings, what is your recommended ROE ceiling for RG&E?

A. RG&E's credit ratings were used to develop the comparable risk bands used to identify
the proxy group under the Commission's screening criteria. Accordingly, the middle
third of the composite zone, which corresponds to a utility of average risk, represents
the presumptively reasonable ROE range for the Company. I recommend an ROE
ceiling for RG&E at the top of this presumptively reasonable range, or 10.87%.

³⁴ While I did not make an explicit adjustment to the results of my quantitative methods to include an adjustment for flotation costs, this is another legitimate consideration that supports the reasonableness of my evaluation of a just and reasonable ROE for RG&E in this proceeding.

Q. Is this ceiling analogous to the ROE cap that the Commission has previously referenced in evaluating the reasonableness of ROE incentive adders?

A. No. The ROE ceiling that I am proposing for CLCPA Eligible Projects under Rate
Schedule 19 considers only the middle one-third of the composite zone, which is the
presumptively just and reasonable range for a utility of average risk. In evaluating a
utility's total ROE inclusive of incentives, the Commission's established practice is to
reference the top of the composite ROE zone of reasonableness,³⁵ which would be
11.93% under the methodology summarized in Table RG&E-2.

9 Q. Can a mechanical application of any specific ROE methodology be expected to 10 produce reasonable outcomes in every case and under all circumstances?

11 A. No. The Commission has previously recognized that a just and reasonable ROE should 12 be determined based on the facts specific to each proceeding and noted, "[a]s an initial 13 matter, we emphasize that the primary question to be considered here is not what 14 constitutes the best overall method for determining ROE generically."³⁶ Rather, the 15 question involves a determination of what ROE is most appropriate in each specific 16 case.³⁷

As the Commission has recognized, this evaluation should not be based on the mechanical application of a single quantitative methodology (or, for that matter, a mechanical application of a series of models).³⁸ No single financial model predicts the required ROE with absolute precision and all financial models are based on a series of assumptions that are affected differently by market conditions.

³⁵ Order No. 679, 116 FERC ¶ 61,057 at PP 2, 91-93.

³⁶ *Midwest ISO*, 106 FERC ¶ 61,302 at P 8.

³⁷ *Id.* This is consistent with *Emera Maine*, which noted that "[w]hether a rate . . . is unlawful depends on the particular circumstances of the case." *Emera Maine*, 854 F.3d at 23.

³⁸ See, e.g., Opinion No. 569-A at P 43.

Investors inform their investment decisions by considering multiple methodologies, as do financial analysts. These include the DCF, CAPM, and Risk Premium models, as well as other methods (*e.g.*, the Expected Earnings approach). As the Commission has recognized, all models, including the two-step DCF model, have flaws. Accordingly, in addition to the two-step DCF and CAPM approaches, my testimony presents the results of alternative ROE benchmarks. Specifically, I apply the Risk Premium and Expected Earnings approaches.³⁹

8 Q. What do these alternative benchmarks indicate with respect to a fair ROE ceiling

9 for RG&E in this case?

A. The results of incorporating the Risk Premium and Expected Earnings approaches,
along with the results of the DCF and CAPM are presented in the lower panel on
Exhibit No. RG&E-103 and summarized in Table RG&E-3 below.

		Middle Third
Method	Range	Lower Upper
Two-Step DCF	8.25% 11.17%	9.23% 10.20%
CAPM		
IBES	8.64% 11.79%	9.69% 10.74%
Value Line	9.88% 13.60%	11.12% 12.36%
Average	9.26% 12.70%	10.41% 11.55%
Risk Premium	8.75% 11.93%	9.81% 10.87%
Expected Earnings	8.66% 15.22%	10.85% 13.03%
Composite ROE	8.91% 12.73%	10.18% 11.46%

TABLE RG&E-3SUMMARY OF RESULTS – ROE BENCHMARKS

³⁹ While my examination of ROE benchmarks in this testimony is limited to the Risk Premium and Expected Earnings approaches, alternative methodologies such as the constant growth DCF method and reference to returns for non-regulated firms can also provide meaningful guidance in assessing investors' required cost of equity.

As shown above, including the Risk Premium and Expected Earnings benchmarks produces a presumptively reasonable ROE zone of 10.18% to 11.46% for an average-risk utility. Accordingly, reference to the results of the Risk Premium and Expected Earnings approaches provides further support for the reasonableness of my recommended ROE ceiling for RG&E of 10.87%.

III. <u>APPLICATION OF FINANCIAL MODELS</u>

6 Q. What is the purpose of this section of your testimony?

A. This section describes how I identify the proxy group of publicly traded electric utilities
used to apply the financial models described in my testimony. I then explain my
application of the two-step DCF and CAPM methods.

A. Development and Selection of the Proxy Group

10 Q. How do you implement quantitative methods to estimate the cost of common 11 equity for RG&E?

Application of quantitative methods to estimate the cost of common equity requires 12 A. 13 observable capital market data, such as stock prices and beta values, that is not available for RG&E. Moreover, even for a firm with publicly traded stock, the cost of common 14 equity can only be estimated. As a result, applying quantitative models using 15 observable market data only produces an estimate that inherently includes some degree 16 of observation error. Thus, the accepted approach to increase confidence in the results 17 18 is to apply alternative quantitative methods to a proxy group of publicly traded 19 companies that investors regard as risk comparable. The results of the analysis for the sample of companies are relied upon to establish a range of reasonableness for the cost 20 of equity for the specific company at issue. 21

1	Q.	What specific criteria do you initially examine to identify a proxy group of
2		regulated electric utilities?
3	A.	Consistent with the Commission's accepted approach, I begin with the following
4		criteria to identify a proxy group of electric utilities:
5 6		 Companies that are included in the Electric Utility Industry groups compiled by Value Line.⁴⁰
7 8		2. Electric utilities that paid common dividends over the last six months and have not announced a dividend cut since that time.
9 10		3. Electric utilities with no ongoing involvement in a major merger or acquisition that would distort quantitative results.
11		In addition, the Commission has determined that credit ratings from both major
12		agencies-Moody's and S&P-should be considered independently as screening
13		criteria when evaluating comparable risk. In evaluating credit ratings to identify a
14		proxy group of utilities with comparable risks, the Commission has adopted a
15		"comparable risk band," interpreted as one "notch" higher or lower than the corporate
16		credit ratings of the utility at issue and within the investment grade ratings scale.
17	Q.	What corporate credit ratings have been assigned to RG&E by Moody's and
18		S&P?
19	A.	RG&E has been assigned an issuer credit rating of Baa1 by Moody's and a corporate
20		credit rating of A- by S&P.
21	Q.	What proxy group screening criteria are indicated by RG&E's credit ratings?
22	A.	Applying the one notch higher or lower band under the Commission's guidelines
23		results in screening criteria of Baa2 to A3 based on Moody's credit ratings and BBB+
24		to A when referencing S&P's rating for RG&E.

⁴⁰ In addition to the companies included in Value Line's electric utility industry groups, I also considered Algonquin Power & Utilities Company and Emera, Inc., which would both be regarded as comparable utility investment opportunities by investors. Neither of these companies met my required screening criteria.

1 Q. Please identify the proxy group used in your analyses.

A. As shown on Exhibit No. RG&E-102, applying the criteria outlined above results in a
proxy group of twenty-four utilities, which I refer to as the "Electric Group."

B. Two-Step DCF Model

4 Q. What market valuation process underlies DCF models?

5 A. DCF models assume that the price of a share of common stock is equal to the present 6 value of the expected cash flows (*i.e.*, future dividends and stock price appreciation) 7 that will be received while holding the stock, discounted at investors' required rate of 8 return. Thus, the cost of equity is the discount rate that equates the current price of a 9 share of stock with the present value of all expected cash flows from the stock.

10 Q. What form of the DCF model is customarily used to estimate the cost of equity?

A. Rather than developing annual estimates of cash flows into perpetuity, the DCF model
 can be simplified to a "constant growth" form:⁴¹

$$P_0 = \frac{D_1}{k_e - g}$$

13

14	where:	$P_0 = Current price per share;$
15		D_1 = Expected dividend per share in the coming year;
16		$k_e = Cost of equity; and$
17		g = Investors' long-term growth expectations.

18 The cost of common equity (k_e) can be isolated by rearranging terms within the 19 equation:

⁴¹ The constant growth DCF model is dependent on a number of strict assumptions, which in practice are never entirely met. These include a constant growth rate for both dividends and earnings; a stable dividend payout ratio; the discount rate exceeds the growth rate; a constant growth rate for book value and price; a constant earned rate of return on book value; no sales of stock at a price above or below book value; a constant price-earnings ratio; a constant discount rate (*i.e.*, no changes in risk or interest rate levels and a flat yield curve); and all of the above extend to infinity. (As discussed in the text below, the Commission's two-stage DCF model also depends on these assumptions, with the sole exception of the constant earnings growth rate.) Nevertheless, the constant growth DCF method provides a workable and practical approach to estimate investors' required return that is widely referenced in utility ratemaking.

$$k_e = \frac{D_1}{P_0} + g$$

1

This constant growth form of the DCF model recognizes that the rate of return to stockholders consists of two parts: (1) dividend yield (D_1/P_0) and (2) growth (g). In other words, investors expect to receive a portion of their total return in the form of current dividends and the remainder through stock price appreciation.

Q. What is the distinction between the two-step DCF method for electric utilities and the constant growth DCF model outlined above?

8 A. The Commission's two-step DCF method for electric utilities assumes that investors 9 differentiate between near-term growth forecasts, such as the EPS growth rates 10 published by securities analysts, and some notion of longer-term growth extending into 11 the distant future. Under the Commission's two-step DCF method, the first growth rate 12 is represented by analysts' consensus EPS growth projections specific to each individual utility in the proxy group, while the second growth rate is based on long-13 14 term forecasts of growth in nominal GDP. Based on this assumption of disparate 15 growth expectations, the two-step DCF method employs two separate growth rates for each company, which are weighted to arrive at a single value for the "g" component.⁴² 16

17 Q. How do you determine the dividend yield for the utilities in your proxy group?

A. An average dividend yield is developed for each utility in the Electric Group during the
six months from August 2022 through January 2023. This calculation is made by
dividing the indicated dividend in each month by the corresponding average of the
monthly low and high stock prices. The resulting six-month average historical dividend
yields are presented on page 1 of Exhibit No. RG&E-104.

⁴² While I apply the Commission's two-step DCF method, the assumptions about investor expectations and reliance on GDP growth that underly this approach are not substantiated by evidence.

А. Q.	Consistent with the Commission's guidance, I adjust the historical dividend yield using only the analysts' EPS growth estimate. ⁴³ What is the source of the analysts' consensus EPS growth rates used in your
Q.	
Q.	What is the source of the analysts' consensus EPS growth rates used in your
	v o v
	application of the Commission's two-step DCF method?
A.	I obtain IBES earnings growth rates for the utilities in the Electric Group from Yahoo!
	Finance.
Q.	How do you arrive at your projected growth rate in nominal GDP, representing
	the second stage of the Commission's DCF model?
A.	I rely on long-term projections published by IHS Markit and the EIA, as well as the
	Social Security Administration forecast over the next 50 years. This resulted in an
	average GDP growth rate of 4.17%. The calculation of the long-term growth rate in
	nominal GDP used in my application of the Commission's two-step DCF model is
	presented on page 2 of Exhibit No. RG&E-104.
Q.	What weighting do you assign these respective growth rates to arrive at the single
	"g" component of the two-step DCF model?
A.	Following the practice adopted in Opinion No. 569-A, I weight the individual analysts'
	EPS growth rates by 80% and the GDP growth projection by 20% to compute a single,
	two-step growth rate for each of the utilities in the proxy group.
Q.	Where do you present the results of your two-step DCF analyses?
A.	After combining the dividend yields and the weighted average of the respective
	analysts' projections and GDP growth forecast for each utility, the resulting cost of
	common equity estimates for the Electric Group are shown on page 1 of Exhibit No.
	RG&E-104.
	Q. A. Q. Q.

⁴³ Ass 'n of Buss. Advocating Tariff Equity v. Midcontinent Indep. Sys. Operator, Inc., Opinion No. 569, 169 FERC ¶ 61,129 at P 98 (2019) ("Opinion No. 569").

Q. In evaluating the results of the DCF model, is it appropriate to eliminate illogical cost of equity estimates?

A. Yes. Consistent with Opinion No. 569-A, in applying quantitative methods to estimate the cost of equity, it is essential that the resulting values pass fundamental tests of reasonableness and economic logic. Accordingly, DCF estimates that are implausibly low or high should be eliminated when evaluating the results of this method.

7 Q. What low-end threshold has the Commission adopted?

A. Starting with the average yield on Baa-rated public utility bonds for the six-month study
period, the Commission adds an increment equal to 20% of the market risk premium
used to apply the CAPM.⁴⁴ Combining an average yield on Baa utility bonds of 5.66%
for the six months ending January 2023 with 20% of the 7.79% average CAPM market
risk premium⁴⁵ results in a low-end threshold of 7.22%.

13 Q. Do you exclude any low-end DCF estimates from your analyses?

- A. Yes. As shown on page 1 of Exhibit No. RG&E-104, I exclude seven DCF values
 ranging from 2.31% to 7.10%, which fall below the Commission's low-end threshold.
 The continued retention of low-end values in the 8% range—which are far below any
 credible estimate of the cost of equity—continues to impart a downward bias to the
 two-step DCF results.
- Q. What is the Commission's current position with respect to evaluating DCF values
 at the high end of the range?
- A. With respect to the evaluation of individual cost of equity estimates, the Commission
 has established a high-end test based on 200% of the median value from each financial
 model before eliminating estimates at the low or high end of the range.⁴⁶

⁴⁴ Opinion No. 569 at P 387; Opinion No. 569-A at P 161.

 ⁴⁵ Computed as the average of the 6.96% IBES-based CAPM market risk premium (Exhibit No. RG&E-105) and 8.61% Value Line-based CAPM market risk premium (Exhibit No. RG&E-107).
 ⁴⁶ Opinion No. 569-A at P 154.

Q. What is your conclusion with respect to an evaluation of two-step DCF values at the high end of the range?

- A. As shown on page 1 of Exhibit No. RG&E-104, the upper end of the two-step DCF
 results for the Electric Group is set by a cost of equity estimate of 18.57%. This value
 exceeds the Commission's high-end test of 18.10% and is excluded.
- Q. What other consideration has the Commission raised in evaluating cost of equity
 estimates?
- A. The Commission has also suggested that cost of equity estimates should be subject to
 a "natural break" analysis, based on the difference between individual values and the
 next-lowest or next-highest estimate.⁴⁷

11 Q. Do you agree that the difference between individual cost of equity estimates can 12 be used as a gauge of reasonableness?

13 A. No. The dispersion between a particular cost of equity result and the next lowest value provides no relevant information in evaluating the reasonableness of estimates at the 14 upper end of the range. The key fallacy underlying the natural break analysis is the 15 implicit assumption that estimating the cost of equity involves a process of sampling. 16 On the contrary, through application of proxy group criteria, the Commission has 17 18 identified all of the utilities deemed to be of comparable risk. In other words, the array of cost of equity estimates produced by the ROE analyses represents the entire 19 population, not a sample of the population. We are not drawing 20 colored marbles 20 from an urn containing hundreds and seeking to make inferences regarding the makeup 21 of the unobserved remainder. Rather, we are analyzing all of the marbles (or all of the 22 23 relevant, comparable-risk companies). As a result, the dispersion of individual values is not a valid test of how well a specific cost of equity estimate reflects investors' 24 expectations and required returns. 25

⁴⁷ Opinion No. 569 at P 395; Opinion No. 569-A at P 153.

1 If there is any statistical observation to be made regarding the cost of equity estimates produced by any single financial model, it is that the relatively small size of 2 the population (the proxy group) makes it more likely that there will be a "break" in 3 the data set relative to an analysis for a larger population. That is not evidence of a 4 flaw in the results. Rather, it is a predictable function of the size of the proxy group of 5 Trimming so-called "outliers" on this basis has the comparable-risk utilities. 6 7 unreasonable effect of arbitrarily making that small population even smaller and 8 thereby skewing the results.

9 Moreover, the goal in evaluating the results of financial models, such as the DCF and CAPM approaches, is not to identify "outliers," it is to remove estimates that 10 are clearly illogical for purposes of identifying the "broad range of potentially lawful 11 ROEs" that constitutes the zone of reasonableness. The identification of clearly 12 13 illogical results should be a case-specific determination relying on the specific evidence at hand. The notion of an "outlier" in the context of statistics and sampling theory is 14 an entirely separate concept from the evaluation of cost of equity estimates for the 15 population of comparable risk utilities. Apart from the fact that the arithmetic 16 difference between two individual cost of equity estimates does not provide a sound 17 18 basis to evaluate the economic validity of either value, the magnitude of the "break" that might be suggestive of an "outlier" is arbitrary and without empirical foundation. 19

Q. This notwithstanding, would there be any arguable basis to exclude the 11.17% high-end value from your two-step DCF analysis based on a natural break analysis?

A. No. The Commission has clarified that in applying a natural break analysis to evaluate results at the high end of the range, the purpose is "to screen out companies whose growth rates are unsustainably high and therefore fail a threshold test of economic logic."⁴⁸ As shown on page 1 of Exhibit No. RG&E-104, the IBES growth rate underling the 11.17% DCF estimate is 10.21%. This falls significantly below other IBES growth rates that the Commission has previously accepted as reasonable.⁴⁹

Moreover, the "break" between the 11.17% value and the next lowest result is 4 55 basis points, which is not materially higher than the dispersion between other 5 observations in the array of two-step DCF estimates. Thus, not only is a natural break 6 7 analysis misguided and lacking any objective basis, a differential of 55 basis points 8 provides no evidence that the 11.17% value at the top end of the two-step DCF range is "truly irrational or anomalously high."⁵⁰ Beyond this, as I noted earlier, remaining 9 low-end values in the 8% range are assuredly far below investors' required rate of 10 11 return.

12 Q. What is the range resulting from your two-step DCF analysis?

A. As shown on page 1 of Exhibit No. RG&E-104, the two-step DCF analysis for the
Electric Group results in a range of 8.25% to 11.17%.

C. Capital Asset Pricing Model

15 Q. Please describe the CAPM.

1

2

3

A. The CAPM approach is generally considered to be the most widely referenced method for estimating the cost of equity among academicians and professional practitioners, with the pioneering researchers of this method receiving the Nobel Prize in 1990. The CAPM is a theory of market equilibrium that measures risk using the beta coefficient. Assuming investors are fully diversified, the relevant risk of an individual asset (*e.g.*, common stock) is its volatility relative to the market as a whole, with beta

⁴⁸ Ass'n of Bus. Advocating Tariff Equity v. Midcontinent Indep. Sys. Operator, Inc., Opinion No. 569-B, 173 FERC ¶ 61,159 (2020) ("Opinion No. 569-B") at P 79, vacated & remanded sub nom. MISO Transmission Owners v. FERC, No. 16-1325 (D.C. Cir. 2022).

⁴⁹ For example, the Commission's DCF results in Docket No. EL14-12 incorporated an IBES growth rate of 11.66%. Opinion No. 569-A at p. 125 ("MISO I DCF Results").

⁵⁰ Opinion No. 569-A at P 154.

1		reflecting the tendency of a stock's price to follow changes in the market. A stock that		
2		tends to respond less to market movements has a beta less than 1.00, while stocks that		
3		tend to move more than the market have betas greater than 1.00. The CAPM is		
4		mathematically expressed as:		
5		$\mathbf{R}_{j} = \mathbf{R}_{f} + \beta_{j}(\mathbf{R}_{m} - \mathbf{R}_{f})$		
6 7		where: R_j = required rate of return for stock j; R_f = risk-free rate;		
8 9		$R_m = R_m$ expected return on the market portfolio; and $B_j = B_j$ beta, or systematic risk, for stock j.		
10		Like the DCF model, the CAPM is an <i>ex-ante</i> , or forward-looking, model based		
11		on expectations of the future. As a result, in order to produce a meaningful estimate of		
12		investors' required rate of return, the CAPM must be applied using estimates that		
13		reflect the expectations of actual investors in the market, not with backward-looking,		
14		historical data.		
15	Q.	What market rate of return was adopted by the Commission to apply the CAPM		
16		in Opinion No. 569-A?		
17	A.	Under the approach considered by the Commission in Opinion No. 569-A, the expected		
18		market rate of return was estimated by conducting a DCF analysis on the dividend		
19		paying firms in the S&P 500. ⁵¹		
20	Q.	What beta values did the commission adopt to apply the CAPM in Opinion No.		
21		569-A?		
22	А.	The Commission relied on the beta values reported by Value Line, which, in my		
23		experience, is the most widely referenced source for beta in regulatory proceedings and		
24		is widely relied upon by investors. As noted in New Regulatory Finance:		
25		Value Line is the largest and most widely circulated independent		
26 27		investment advisory service, and influences the expectations of a large number of institutional and individual investors Value Line betas		
28		are computed on a theoretically sound basis using a broadly based		

⁵¹ Opinion No. 569-A at P 210.

- market index, and they are adjusted for the regression tendency of betas
 to converge to 1.00.⁵²
- The fact that investors rely on Value Line betas in evaluating expected returns for utility
 common stocks provides strong support for this approach.

5 Q. The Commission has suggested that it may be theoretically incorrect to apply the

CAPM using Value Line betas and a market return based on the S&P 500.53 What

6 7

is the crux of this argument?

A. Opinion No. 569-A stated that there is an "imperfect correspondence" between a market
risk premium based on the dividend-paying firms in the S&P 500 and Value Line betas,
which are determined based on a comparison of each stock's volatility relative to the
stocks in the NYSE, rather than the S&P 500. While observing that there is substantial
evidence that investors rely on Value Line betas,⁵⁴ in its decision in *Mystic*, the
Commission accepted Trial Staff's proposal to use Bloomberg-based, alternative betas
derived from the returns to the S&P 500 Index.⁵⁵

Q. Do you agree that there is a lack of correspondence between a market return based on the S&P 500 and Value Line beta values?

A. No. Under the CAPM, the volatility at issue theoretically relates the market price of
the stock with the market price of every other possible investment opportunity in the
"market," including collectible cars and gold bullion. Just as it is not possible to
precisely define investors' growth expectations when applying the DCF model, the
forward-looking market return and beta values are unobservable and must be estimated.
Application of the DCF approach to the dividend-paying firms in the S&P 500 provides
a sound proxy for investors' expected return on the "market." Similarly, reference to

⁵² Roger A. Morin, *New Regulatory Finance*, Pub. Util. Reports, Inc. (2006) at 71.

⁵³ Opinion No. 569-A at P 75.

⁵⁴ *See*, *e.g.*, Opinion No. 569-A at P 61.

⁵⁵ Constellation Mystic Power, LLC, 176 FERC ¶ 61,019 at PP 77, 85 (2021) ("Mystic"). See also, DATC Path 15, LLC, 177 FERC ¶ 61,115 at P 111 (2021) ("DATC").

Value Line's published beta values offer an objective proxy for an unobservable,
 forward-looking beta. There is no "mismatch," as Opinion No. 569-A and *Mystic* seem
 to imply.

The contention that there is an "imperfect correspondence" between a market 4 return that references the S&P 500 and beta values estimated against the NYSE is 5 further disproved by reference to studies in the financial research. Marston & Harris 6 7 noted that it derived an estimate of the market rate of return for a sample of 8 approximately 400 companies selected from the S&P 500, while the beta values used in the study were calculated "against . . . all NYSE securities."⁵⁶ This approach, used 9 by recognized researchers in a peer-reviewed journal sponsored by the Eastern Finance 10 Association, mirrors the CAPM approach adopted in Opinion No. 569-A. Similarly, 11 in applying a market rate of return based on the dividend paying firms in the S&P 500, 12 13 the Staff of the Illinois Commerce Commission also relied on published betas from Value Line.⁵⁷ 14

Is there other evidence that undercuts the argument of a lack of correspondence between a market return for the S&P 500 and Value Line betas?

A. Yes. Beta measures the variability of the price of a common stock relative to the broader market. While it is possible to calculate this measure of relative price volatility using alternative market benchmarks (*i.e.*, NYSE or S&P 500), to the extent that movements in market indices are driven by the stock prices of very large capitalization companies and thus move in tandem, the beta values using similar time periods would be indistinguishable. If there is no systemic difference in the relative movements of the NYSE and the S&P 500, then there is no basis to suggest that a beta calculated

⁵⁶ Felicia Marston and Robert S. Harris, *Risk and Return: A Revisit Using Expected Returns*, Fin. Review (Feb. 1993) ("*Marston & Harris*"). Value Line betas are also derived based on weekly percentage changes in the New York Stock Exchange Average.

⁵⁷ *Direct Testimony of Rochelle Langfeldt*, Illinois Commerce Commission, Docket No. 01-0432 (2001) at 27 (citing "[t]he average Value Line adjusted beta for the Electric sample.").

against the NYSE would not apply equally to a market rate of return estimated by
 reference to the S&P 500.

The degree to which movements in the NYSE and S&P 500 are synchronized can be tested through correlation analysis. The correlation coefficient measures the degree that two variables move together. A correlation coefficient of 0.0 would indicate that there is no consistent co-movement between two variables, while a correlation coefficient of 1.0 would indicate perfect correlation, *i.e.*, that 100% of the change in one variable is reflected in the other variable.

9 Figure RG&E-2 displays the weekly percentage changes in the NYSE and the
10 S&P 500 over the five-year period ending December 31, 2022:



FIGURE RG&E-2

As indicated on the chart, this analysis results in a correlation coefficient of 0.956, meaning that weekly changes for the NYSE are almost perfectly matched by similar movements in the S&P 500. The high degree of correlation between movements in the NYSE and movements in the S&P 500 undercuts any notion of a "mismatch" between
 Value Line betas and a market return predicated on a subset of the S&P 500.

Q. Are there other factors that also weigh in favor of continued reference to Value Line betas, versus those derived from Bloomberg?

A. Yes. Value Line is recognized as being the most widely available source of investment
information to investors, and citations in many textbooks and other sources support its
usefulness as a guide to investors' expectations.⁵⁸ Value Line is available at nominal
prices for paper subscription or internet access, as well as being freely available to
investors in libraries and through many brokerage offices. Importantly, the beta values
reported by Value Line are updated on a weekly basis and calculated using a consistent
methodology.

This contrasts with Bloomberg-derived betas, which are dependent on criteria 12 13 specified by each individual user and subject to the potential for subjective 14 manipulation to produce a desired end-result. Meanwhile, Bloomberg is available only to a select subset of investors that can afford substantial annual subscription fees to 15 obtain the proprietary terminal required to access Bloomberg data. The administrative 16 benefits associated with reliance on beta values from Value Line, including a consistent 17 18 methodology by an independent third-party and immunity to selective changes in assumptions, support continued reference to Value Line betas in applying the CAPM 19 20 approach.

21 Q. How then do you calculate the market rate of return required to apply the CAPM?

22 23 A. I use the same approach considered by the Commission in Opinion No. 569-A.⁵⁹ In order to capture the expectations of today's investors in current capital markets, the

⁵⁸ See, e.g., Roger A. Morin, *New Regulatory Finance*, Pub. Utils. Reports, Inc. (2006) at 71 ("Value Line is the largest and most widely circulated independent investment advisory service, and influences the expectations of a large number of institutional and individual investors.").

⁵⁹ Opinion No. 569-A at P 210.

expected market rate of return is estimated by conducting a DCF analysis on the
 dividend paying firms in the S&P 500.

I obtain the dividend yield for each company from Value Line and the IBES EPS growth projections for each firm published by *Yahoo! Finance.*⁶⁰ As shown on Exhibit No. RG&E-106, after removing companies with growth rates that were negative or greater than 20%,⁶¹ the weighted average of the projections for the individual firms implies an average growth rate of 8.63%. Combining this average growth rate with a weighted average dividend yield of 2.01% results in a current cost of common equity estimate for the market as a whole (R_m) of 10.64%.

Q. Does the Commission also recognize that it is appropriate to consider Value Line
 growth rates in developing the market risk premium used to apply the CAPM?

A. Yes. The Commission has recognized that "diversifying data sources may better reflect
 the data sources that investors consider in making investment decisions."⁶² Opinion
 No. 569-A concluded that Value Line growth rates "incorporate the input of multiple
 analysts" and that Value Line's growth rates "are updated on a more predictable basis,"

16 which "provides certainty about updates to key model inputs."⁶³

⁶⁰ While I rely on IBES growth rates for present purposes, the Commission has also correctly recognized that it is appropriate to consider earnings growth rates from Value Line when evaluating the market rate of return. Opinion No. 569-A t PP 78-83.

⁶¹ My use of the growth rate screen adopted in Opinion No. 569-A should not be considered an endorsement of this approach, which is based on an incorrect notion that using the DCF model to estimate the market return requires an assumption of constant growth for each of the specific firms in the S&P 500. The S&P 500 includes a broad sample of companies at all stages of growth, and the use of all of those companies to estimate the required return on common stocks reasonably reflects investors' consensus expectations about the S&P 500 as a whole.

⁶² Opinion No. 569-A at P 78.

⁶³ *Id.* at PP 80, 81.

Q. Do you agree with the Commission's proposal to consider Value Line's EPS growth projections in addition to data from IBES?

3 A. Value Line's growth projections provide a meaningful guide to investors' Yes. expectations. As noted earlier, Value Line is recognized as being the most widely 4 available source of investment information that shapes the expectations of investors.⁶⁴ 5 Value Line's detailed quarterly reports provide extensive analyses that underpin its 6 7 individual EPS growth rate projections. As a result, Value Line EPS growth rates are 8 immune from any potential errors involved in the compilation of survey data and avoid 9 uncertainties as to the veracity of the assumptions underlying the projected values.

As the Commission noted, the reports supporting Value Line's projected EPS growth rates are updated on a scheduled basis, which avoids the potential problem of "staleness" of the underlying data. Moreover, Value Line's sole business is to provide independent and unbiased investment guidance to its subscribers. Because Value Line does not engage in securities trading or investment banking activities, there is no risk of conflicts of interest that could arguably influence growth estimates.

Evaluating IBES growth rates alongside qualified alternatives acknowledges the importance of using multiple data sources to estimate investors' growth expectations. For example, *New Regulatory Finance* endorsed a similar approach, noting that one way to assess the concern that consensus analysts' forecasts such as IBES may be biased "is to incorporate into the analysis the growth forecasts of

⁶⁴ See, e.g., Opinion No. 531 at P 102 ("We accept the Value Line industry classifications because Value Line is a widely-followed, independent investor service"); Kern River Gas Transmission Co., Opinion No. 486-C, 129 FERC ¶ 61,240, at PP 50, 91 (2009) ("Because Value Line is a publication relied on by many investors, its statements concerning the relative risks of different energy-related investments is highly probative of the views of investors generally.") (prior and subsequent history omitted); Sw. Pub. Serv. Co., 83 FERC ¶ 61,138, at 61,636 n.63 (1998) ("The Commission did not, however, intend to preclude consideration of contemporaneous growth estimates made by the various investor services companies (e.g., Value Line, Zack's Investment Research, Inc. (Zack's), Institutional Brokers Estimate System (IBES)), as investors rely on these estimates in their decision-making process.").

independent research firms, such as Value Line, in addition to the analyst consensus
 forecast."⁶⁵

Value Line's growth rate projections provide a sound basis on which to evaluate
investors' expectations when applying the DCF model and there are many citations to
Value Line in textbooks and other sources supporting its usefulness as a guide to
investors' expectations. For example, *Cost of Capital – A Practitioners' Guide*,
published by the Society of Utility and Regulatory Financial Analysts, noted that:

8 [A] number of studies have commented on the relative accuracy of 9 various analysts' forecasts. Brown and Rozeff (1978) found that Value 10 Line was superior to other forecasts. Chatfield, Hein and Moyer (1990, 11 438) found, further "Value Line to be more accurate than alternative 12 forecasting methods" and that "investors place the greatest weight on 13 the forecasts provided by Value Line."⁶⁶

Value Line is clearly a "widely-followed, independent investor service,"⁶⁷ and Value 14 Line's EPS growth projections provide a credible guide to investors' expectations. The 15 use of Value Line's EPS growth projections, in conjunction with IBES, enhances the 16 17 reliability of the resulting CAPM cost of equity estimates. 18 Q. What is the implied market rate of return based on Value Line EPS growth rates? 19 A. As shown on Exhibit No. RG&E-108, after removing companies with growth rates that 20 were negative or greater than 20%, the weighted average of the Value Line EPS growth

- 21 projections for the individual firms implies an average growth rate of 10.23%.
- 22 Combining this average growth rate with a weighted average dividend yield of 2.06%

⁶⁵ Roger A. Morin, *New Regulatory Finance*, Pub. Utils. Reports, Inc. (2006) at 300.

⁶⁶ David C. Parcell, *The Cost of Capital – A Practitioner's Guide*, Soc'y of Util. & Regulatory Fin. Analysts (2010) at 143. *See also*, Roger A. Morin, *New Regulatory Finance*, Pub. Utils. Reports, Inc. (2006) at 71.

⁶⁷ Opinion No. 531 at P 102. See also Kern River Gas Transmission Co., Opinion No. 486-C, 129 FERC ¶ 61,240 at P 50 (2009) (noting that "Value Line is a publication relied on by many investors. . . .").

results in a current cost of common equity estimate for the market as a whole (R_m) of
 12.29%.

3 Q. Do you include a size adjustment in applying the CAPM?

- A. Yes. Because financial research indicates that the CAPM does not fully account for
 observed differences in rates of return attributable to firm size, a modification is
 required to account for this size effect. As explained by Morningstar:
- 7 One of the most remarkable discoveries of modern finance is the finding 8 of a relationship between firm size and return. On average, small 9 companies have higher returns than large ones.... The relationship 10 between firm size and return cuts across the entire size spectrum; it is 11 not restricted to the smallest stocks.⁶⁸
- 12 According to the CAPM, the expected return on a security should consist of the riskless
- 13 rate, plus a premium to compensate for the systematic risk of the particular security.
- 14 The degree of systematic risk is represented by the beta coefficient. The need for the
- 15 size adjustment arises because differences in investors' required rates of return that are
- 16 related to firm size are not fully captured by beta. To account for this, my CAPM
- 17 analysis incorporates an adjustment to recognize the impact of size distinctions, as
- 18 measured by the market capitalization for the companies in the Electric Group.

Q. What ROE range implied for the Electric Group using the IBES-based CAPM approach?

A. As detailed on Exhibit No. RG&E-105, referencing a 3.68% risk-free rate based on the
six-month average yield on 30-year Treasury bonds in January 2023, the CAPM implies
a cost of equity range of 8.64% to 11.79% for the Electric Group.

⁶⁸ Morningstar, 2015 Ibbotson SBBI Classic Yearbook at 99 (2015).

Q. What ROE range is implied for the Electric Group using the Value Line-based CAPM approach?

A. As shown on Exhibit No. RG&E-107, the Value Line-based CAPM approach implies
a cost of equity range of 9.88% to 13.60% for the Electric Group.

IV. <u>SUPPLEMENTAL ROE BENCHMARKS</u>

5 Q. What is the purpose of this section of your testimony?

- A. This section presents additional benchmarks to evaluate a just and reasonable ceiling
 ROE for RG&E. Specifically, I examine results of the Risk Premium and Expected
 Earnings methods applied to my proxy group of electric utilities.
- 9 Q. Has the Commission acknowledged the potential relevance of evidence beyond the
 10 results of any particular set of financial models?
- A. Yes. The Commission has noted that the ultimate determination of a just and reasonable 11 end result depends "on the particular circumstances of the case," and noted that a broad 12 range of additional evidence may be pertinent in evaluating investors' required return.⁶⁹ 13 Observing that "any methodology has the potential for errors or inaccuracies,"⁷⁰ the 14 Commission has concluded that "[t]here is significant evidence indicating that 15 combining estimates from different models is more accurate than relying on a single 16 model."⁷¹ There is no sound reason why such evidence would not be equally relevant 17 in evaluating a just and reasonable ceiling ROE for RG&E in this proceeding. 18
- Finally, while an exhaustive response to the criticisms of the Risk Premium and
 Expected Earnings approaches presented in Opinion Nos. 569 and 569-A is beyond the

⁶⁹ Opinion No. 569 at P 68 (footnote omitted); Opinion No. 569-A at P 175 (footnote omitted). For example, the Commission noted that evidence concerning "ROEs of non-utility companies, . . . non-utility stock prices, [and] investor expectations for non-utility stocks" may be relevant. Opinion No. 569 at P 522; Opinion No. 569-A at P 217.

⁷⁰ Opinion No. 569 at P 38.

scope of this proceeding, this section also highlights the primary failures of these
 arguments.

A. Risk Premium Approach

3 Q. Briefly describe the Risk Premium approach.

A. The Risk Premium approach extends the risk-return tradeoff observed with bonds to
estimate investors' required rate of return on common stocks. The cost of equity is
estimated by first determining the additional return investors require to forgo the
relative safety of bonds and to bear the greater risks associated with common stock,
and then adding this equity Risk Premium to the current yield on bonds.

9 Q. Is the Risk Premium approach a widely accepted method for estimating the cost 10 of equity?

A. Yes. The Risk Premium approach is based on the fundamental risk-return principle that
is central to finance. This method is routinely referenced by the investment community,
by academics, and in regulatory proceedings, and provides an important tool in
estimating a fair ROE.

Q. The D.C. Circuit noted in its August 2022 decision that Opinion No. 569 was
 critical of the Risk Premium approach. Do you agree with the Commission's
 subsequent reconsideration of this position in Opinion No. 569-A?

A. Yes. Despite finding that the Risk Premium approach is a "market-oriented methodology" and a "traditional method[] investors may use to estimate the expected return from an investment in a company,"⁷² Opinion No. 569 advanced three primary criticisms of the Risk Premium method: 1) the Risk Premium approach is "largely redundant" with the CAPM methodology,⁷³ 2) that "circularity is particularly direct and

 $^{^{72}}$ Ass 'n of Bus. Advocating Tariff Equity v. Midcontinent Indep. Sys. Operator, Inc., 165 FERC \P 61,118, at P 36 (2018).

⁷³ Opinion No. 569 at P 341.

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acute with the Risk Premium model,"⁷⁴ and 3) that it "requires methodological decisions that would likely undermine transparency and predictability in Commission outcomes."⁷⁵ None of these rationales is justified.

4 Q. Are the Risk Premium and CAPM methodologies "redundant" of each other?

5 A. No. The Risk Premium approach is recognized as a distinct financial model that is separate and apart from the CAPM. In the recognized treatise, Principles of Public 6 Utility Rates, Bonbright noted that "[t]he risk premium approach is probably the second 7 most popular approach to estimating the cost of equity."⁷⁶ Similarly, the Risk Premium 8 9 approach is cited as one of the preeminent cost of capital methodologies by the primary reference text prepared for the Society of Utility and Regulatory Financial Analysts,⁷⁷ 10 as well as by New Regulatory Finance,78 which the Commission has cited as an 11 authoritative source. 12

Apart from the fundamental notion that investors demand a higher return for bearing greater risk, there is no overlap whatsoever in the CAPM and Risk Premium methods, which approach the task of estimating investors' required rate of return from their own distinct premises. Not only do these methods evaluate the cost of equity from fundamentally different foundations, each approach also uses widely different inputs, none of which are congruent.

⁷⁴ *Id.* at P 343.

⁷⁵ *Id.* at P 340.

⁷⁶ James C. Bonbright, Albert L. Danielsen, and David R. Kamerschen, Principles of Public Utility Rates, Pub. Utils. Reports, Inc. (1988) at 322.

⁷⁷ David C. Parcell, *The Cost of Capital – A Practitioner's Guide*, Society of Utility and Regulatory Financial Analysts (2010) at 164.

⁷⁸ Roger A. Morin, *New Regulatory Finance*, Pub. Util. Reports, Inc. (2006) at 28, 107-130. Opinion No. 569 cited Professor Eugene Brigham, who also recognized that the Risk Premium method is typically used when estimating a company's cost of equity. Opinion No. 569 at P 218.

1	Q.	Opinion No. 569 suggested that the Risk Premium approach is undermined by
2		"circularity." Is this a valid concern?
3	А.	No. The position taken in Opinion No. 569 regarding "circularity" is misplaced. In
4		establishing authorized ROEs, regulators (including the Commission) typically
5		consider a broad range of evidence, including the results of alternative market-based
6		approaches, such as the DCF model. Because allowed ROEs consider market inputs
7		and are not based strictly on past regulatory findings, this mitigates concerns over any
8		potential for circularity. As New Regulatory Finance concluded:
9 10 11 12 13		It is sometimes alleged that reliance on allowed risk premiums is circular. This is a dubious argument to the extent that allowed risk premiums are presumably based on objective market data (dividends, interest rates, beta, stock prices, etc.) and not strictly on the decisions of other regulators. ⁷⁹
14		Further, given that the Risk Premium approach is one method among others and is not
15		being relied on solely to establish the ROE, there is no justification for the claim that
16		consideration of the Risk Premium approach somehow results in circularity.
17		Moreover, given the importance of the ROE component of a utility's revenue
18		requirements, virtually every measure of future financial performance-including cash
19		flow measures, profitability, and dividend policies-is impacted by the ROE
20		established by regulators. As a result, the Risk Premium approach is no more
21		susceptible to concerns over circularity than the analysts' EPS growth rates reported by
22		IBES. As one respected treatise observed, "[s]ince regulation establishes a level of
23		authorized earnings, which in turn implicitly influences dividends per share, estimation
24		of the growth rate from such data is an inherently circular process."80 If analysts'
25		growth estimates are rendered unusable because they are, in part, a function of
26		expectations regarding future allowed ROEs, then, under the reasoning of Opinion No.

⁷⁹ Roger A. Morin, *New Regulatory Finance*, Pub. Util. Reports, Inc. (2006) at 124.

⁸⁰ Charles F. Phillips, Jr., *The Regulation of Public Utilities*, Pub. Utils. Reports, Inc. (1993) at 396.

569, the DCF model must be rejected as well. This is misguided and the Commission
 was justified in reversing its stance in Opinion No. 569-A.

Q. Opinion No. 569 also stated that a need for "methodological decisions" justified disregarding the Risk Premium method.⁸¹ Is this a reasonable assertion?

5 No. This observation is true of any financial model used to estimate the cost of equity A. (e.g., source of growth rates, estimation of market risk premium) and provides no 6 7 justification for ignoring an approach that has been classified among the key financial 8 models in estimating the cost of equity. With respect to the DCF model, even after 9 decades of use and Commission precedent, methodological issues are still commonly litigated and the Commission continues to modify its approach. 10 Similarly, the Commission is free to provide further guidance on the implementation of the Risk 11 Premium method, which it undertook in Opinion No. 569-A, and the Risk Premium 12 approach is no "less predictable and transparent than other models"⁸² in this respect. 13

14 Q. What changes to the Risk Premium method did the Commission direct in Opinion 15 No. 569-A?

A. To address specific concerns regarding the implementation of the Risk Premium
 approach, Opinion No. 569-A directed certain refinements in its application.
 Specifically, the Commission:

- developed a separate risk premium for each individual case, rather than using annual averages;⁸³
- adopted the six-month period preceding the filing date of the offer of settlement as the basis for establishing the six-month average bond yield used to calculate risk premiums attributable to ROEs approved through settled proceedings;⁸⁴

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⁸¹ Opinion No. 569 at P 346.

⁸² Id.

⁸³ Opinion No. 569-A at P 108.

⁸⁴ *Id.* at P 111.

1 2 3 4		• adopted the six-month study period as the basis for establishing the six-month average bond yield used to calculate risk premiums attributable to ROEs approved through litigated proceedings; ⁸⁵ and	
5 6		• extended the sample period for the Risk Premium study through the conclusion of the study period, rather than the calendar year. ⁸⁶	
7		As documented in Appendix I to Opinion No. 569-A, the Commission removed cases	
8		from the Risk Premium study where:	
9 10 11		• the utility was merely adopting an existing ROE without consideration of whether that ROE would be determined to be just and reasonable under fresh analysis;	
12		• the ROE was clearly not under consideration;	
13		• there were duplicative findings from a previous case;	
14 15		• the ROE was set for a definite future date, and the Commission could not have evaluated a risk premium for a future date; and	
16		• the test period predated 2006.	
17		More recently, in Opinion No. 569-B, the Commission corrected a limited number of	
18		typographical and other minor errors to the Risk Premium data set used in Opinion No.	
19		569-A. ⁸⁷ The Commission further refined this case set in <i>DATC</i> . ⁸⁸	
20	Q.	Do you add any observations to the Risk Premium case set relied on by the	
21		Commission in DATC?	
22	A.	Yes. Apart from updating the observations to reflect ROEs approved by the	
23		Commission through December 31, 2022, I also make several corrections to the model	
24		inputs listed in DATC. Specifically, I identified three cases the Commission either	
25		mistakenly omitted using the criteria listed above or failed to consider altogether. These	
26		cases are listed on page 7 of Exhibit No. RG&E-109.	

⁸⁵ Id.

⁸⁶ Id.

⁸⁷ Ass 'n of Bus. Advocating Tariff Equity v. Midcontinent Indep. Sys. Operator, Inc., Opinion No. 569-B, 173 FERC ¶ 61,159 (2020) ("Opinion No. 569-B") at PP 127-28, Appendix I, vacated & remanded sub nom. MISO Transmission Owners v. FERC, No. 16-1325 (D.C. Cir. 2022).
⁸⁸ DATC at PP 126-131.

1 The first of these additions was to reflect the 11.18% ROE approved by the 2 Commission in 2008 for Public Service Electric and Gas Company in connection with 3 that company's proposed implementation of a formula rate for transmission service.⁸⁹ 4 This 11.18% ROE was based on a contemporaneous DCF analysis employing a six-5 month study period ending May 2008.⁹⁰

The second correction reflects the addition of the 11.18% going-forward ROE 6 7 for PPL Electric Utilities Corporation specified in the May 1, 2009 settlement of 8 Docket No. ER08-1457. The settlement provided for ROEs of 11.10% and 11.14% 9 corresponding to the periods November 1, 2008 through May 31, 2008 and June 1, 2009 through May 31, 2010, respectively, while also providing that, "On June 1 2010 10 and thereafter, the Base ROE shall be 11.18 percent."91 While DATC includes both the 11 12 11.10% and 11.14% ROEs established in this settlement agreement, it excluded the 13 going-forward ROE of 11.18%. As the Commission determined in Opinion No. 569-B, "Use of multiple ROEs may be appropriate where the ROEs apply to distinct 14 periods."⁹² The 11.18% ROE specificed in the settlement of Docket No. ER08-1457 15 is comparable to other ROEs routinely approved by the Commission for future 16 application of formula rates, and there is no credible basis to exclude this observation. 17

The third addition to the *DATC* case set is necessary to include the ROE specified in the settlement approved for Xcel Energy Southwest Transmission Company, LLC ("XEST") in Docket No. ER14-2751 associated with Zone 11 under the SPP OATT. As the Commission specified in approving the settment, "XEST will have two ROEs. One for calculating XEST's revenue requirement associated with

⁸⁹ *Public Service Electric and Gas Company*, Order on Formula Rate Proposal, 124 FERC ¶ 61,303 (2008).

⁹⁰ See Docket No. ER08-1233, Direct Testimony of Michael J. Vilbert, Exhibit No. PEG-6 at 19-20.

⁹¹ PPL Electric Utils. Corp., Order Approving Uncontested Settlement, 128 FERC ¶ 61,178 at P 4 (2009).
⁹² a total data and a factor of the factor of

⁹² Opinion No. 569-B at P 131.

Zone 11 under the SPP OATT (Zone 11 ROE) and one for all other purposes (General
ROE.)"⁹³ As the Commission noted, "The Zone 11 ROE shall equal the then-effective
Commission-approved ROE used to calculate the Southwestern Public Service
Company's (SPS) revenue requirement pursuant to the SPP OATT,"⁹⁴ which was
10.00%.⁹⁵ While *DATC* included the "General ROE" established under XEST's
settlement, it failed to include the 10.00% base ROE applicable to Zone 11 service.
There is no basis to ignore this data point.⁹⁶

8 Q. Do you remove any observations from the Risk Premium case set adopted in 9 DATC?

A. Yes. As shown on page 8 of Exhibit No. RG&E-109, I remove the 10.02% ROE
established in Opinion No. 596-A as that decision was vacated by the D.C. Circuit. I
also remove a 10.05% ROE attributed to Docket No. EL15-45, which was a pancaked
FPA Section 206 complaint proceeding for the MISO TOs. The Commission dismissed
that complaint, and no ROE was approved or established in that proceeding. In
addition, I also remove a duplicative ROE observation corresponding to Docket No.
ER19-1396.

In applying the Risk Premium approach in *DATC*, the Commission also incorporated ten ROEs stemming from settlements of cases involving publicly owned entities. Revenue requirements and underlying capital costs for publicly owned utilities are primarily driven by debt service requirements, and there is no relevant equivalent

 ⁹³ See, Xcel Energy Southwest Trans. Co., Certification of Uncontested Offer of Settlement, 153 FERC
 ¶ 63,019 (2015).

⁹⁴ *Id.* at P 13.

⁹⁵ Golden Spread Elec. Coop., Inc., et al., Order Approving Uncontested Settlement, 153 FERC ¶ 61,103 at P 13 (2015).

⁹⁶ The Commission concluded in *Pacific Gas & Elec. Co.* that approval of separate ROEs in the same order involves "unique circumstances." *Pacific Gas & Elec. Co.*, 178 FERC ¶ 61,175 at P 227 (2022). In fact, however, the Risk Premium case set includes several instances where multiple ROEs were approved in the same proceeding based on distinguishing circumstances. *See, e.g.*, Docket Nos. ER08-1457, ER10-355, and ER11-2853.

1		to the market cost of equity for an investor-owned utility. Accordingly, ROE		
2		determinations for municipals and cooperatives should not be included in applying the		
3		Risk Premium method to estimate the ROE for investor-owned electric utilities, such		
4		as RG&E.		
5	Q.	Is this critical distinction recognized by the investment community?		
6	A.	Yes. For example, S&P observed that "[c]ash available from current operating		
7		revenues to pay debt service is the principal focus" of its financial analysis of		
8		cooperative utilities. ⁹⁷ As S&P concluded:		
9 10 11 12		We believe that fixed costs and imputed charge coverage best gauges a retail utility's total financial capacity. It measures the ability of the retail utility to service both its total debt and debt-like obligations, which together we refer to as fixed costs and imputed charges. ⁹⁸		
13		Moody's identified the "[l]ack of a profit motive or need to generate a return on equity"		
14		as key characteristics typifying public power utilities. ⁹⁹ Meanwhile, Fitch concluded		
15		that:		
16 17 18 19 20 21		Public power systems are unique from their investor-owned counterparts. In nearly all cases, public power systems operate on a not-for-profit basis and with the fundamental mission of providing safe, reliable and affordable electric service. Excess cash flow is typically retained and used to build financial cushion, fund capital investment or reduce borrowings. ¹⁰⁰		
22		Similarly, the Presiding Judge in Missouri River Energy Services noted that:		
23 24		Municipally-owned utilities do not answer to stockholders seeking a return on their investments. They pay no dividends The governing		

⁹⁷ S&P Global Ratings, U.S. Public Finance: Applying Key Rating Factors to U.S. Cooperative Utilities, Criteria | Governments (Nov. 21, 2007).

⁹⁸ S&P Global Ratings, U.S. Municipal Retail Electric and Gas Utilities: Methodology and Assumptions (Sep. 27, 2018).

⁹⁹ Moody's Investors Service, U.S. Public Power Electric Utilities With Generation Ownership Exposure, Rating Methodology (Nov. 28, 2017).

¹⁰⁰ Fitch Ratings, Inc., *Exposure Draft: U.S. Public Power Rating Criteria*, Public Finance (Jun. 14, 2018).

members of municipal-owned utilities are their own customers . . . 1 2 Publicly-owned utilities pay no income taxes By contrast, investorowned utilities are profit-making and profit-maximizing private entities 3 4 that strive to attain the greatest possible ROE for their shareholders. 5 They do so in order to attract investors to their stock in the stock market In short, unlike investor-owned utilities, it is not the purpose of a 6 municipally-owned utility to earn a profit. Quite the opposite, it is a 7 non-profit institution that is set up that way in order to achieve lower 8 rates for ratepayers.¹⁰¹ 9

10 Publicly owned (cooperative or municipal) utilities do not raise equity in the 11 capital markets and do not seek to make a profit. Consequently, ROE determinations for publicly owned electric systems provide no information relevant to a determination 12 of a just and reasonable ROE for an investor-owned electric utility, such as the 13 Company. Similarly, the ROE witness in Docket Nos. ER17-426 and ER17-428 14 15 (identified as *Denison* and *Vermillion* on the Commission's Risk Premium case list in DATC) observed that the DCF method "is not the best method to determine ROE for 16 non-jurisdictional utilities which . . . are municipally owned, have no stock price, and 17 issue no dividends."¹⁰² In fact, of the ten proceedings for publicly-owned entities 18 19 included by the Commission, eight failed to include a DCF study or the results of any 20 other financial model, with the ROE request being based solely on an average of previously allowed ROEs.¹⁰³ 21

22 Q. What other adjustment do you make to the *DATC* case set?

23 24 A. The bottom panel on page 8 of Exhibit No. RG&E-109 identifies one other minor correction to remove the impact of a post-record period adjustment for changes in bond

¹⁰¹ *Missouri River Energy Services*, Initial Decision, 130 FERC ¶ 63,014 at PP 228-229, 231 (2010) (emphasis in original).

¹⁰² Southwest Power Pool, Inc., Docket No. ER17-426, Prepared Direct Testimony of James Pardikes at 11 (filed Nov. 29, 2016); Southwest Power Pool, Inc., Docket No. ER17-428, Prepared Direct Testimony of James Pardikes at 11 (filed Nov. 30, 2016). In both instances, the requested ROE was based on an average of previously allowed ROEs by state regulatory commissions.

¹⁰³ This evidence contradicts the conclusion in *Pacific Gas & Elec. Co.* that there is nothing to distinguish the determination of an ROE in proceedings involving publicly owned entities and investor-owned utilities. *Pacific Gas & Elec. Co.*, 178 FERC \P 61,175 at P 221 (2022).

yields that is necessary to match the ROE to the study period interest rate.¹⁰⁴ The
 revised inputs to the Risk Premium approach are shown on pages 2-4 of Exhibit No.
 RG&E-109.

4 Q. What cost of equity is implied by the Risk Premium method?

A. As illustrated on page 1 of Exhibit No. RG&E-109, with an average six-month
historical yield on Baa public utility bonds at January 2023 of 5.66%, the Risk Premium
method implies a current equity risk premium of 4.68% for electric utilities. Adding
this equity risk premium to the average six-month historical yield on Baa utility bonds
implies a current cost of equity of 10.34%.

10 Q. How do you impute a range around this Risk Premium cost of equity estimate?

A. For purposes of evaluating a just and reasonable ROE ceiling applicable to CLCPA Eligible Projects, I impute a range around the 10.34% Risk Premium result based on the average difference between the high and low boundaries of the two-step DCF and CAPM ranges. As shown on page 1 of Exhibit No. RG&E-109, this results in an implied cost of equity range of 8.75% to 11.93%.

B. Expected Earnings Approach

- 16 Q. Please explain your Expected Earnings study.
- Analysis of rates of return available from alternative investments of comparable risk can provide an important benchmark in assessing the return necessary for a firm to maintain financial integrity and attract capital. This approach is consistent with the economic underpinnings for a fair rate of return, as reflected in the comparable earnings test established by the Supreme Court in *Hope* and *Bluefield*. Moreover, it avoids the complexities and limitations of capital market methods and instead focuses on the

¹⁰⁴ The allowed ROE of 10.04% includes a 49 basis point downward adjustment that was made to reflect changes in interest rates between the study period and the date of the Commission's order. Because the Commission references the average bond yield for the six-month study period to compute the Risk Premium, this adjustment must be reversed.

1		returns earned on book equity, which are readily available to investors. As the		
2		Commission recognized in Opinion No. 531:		
3 4 5 6		[T]he expected earnings analysis, given its close relationship to the comparable earnings standard that originated in <i>Hope</i> , and the fact that it is used by investors to estimate the ROE that a utility will earn in the future can be useful in validating our ROE Recommendation. ¹⁰⁵		
7	Q.	Did the Commission rely on the Expected Earnings approach in Opinion		
8		No. 569-A?		
9	A.	No. However, the Commission noted that "we do not necessarily foreclose its use in		
10		future proceedings," so long as concerns expressed in Opinion No. 569 and reiterated		
11		in Opinion No. 569-A are addressed. ¹⁰⁶ Specifically, the Commission raised the		
12		following principal concerns in explaining its decision not to rely on this method:		
13		• The Expected Earnings approach is not based on market values.		
14 15		• Differences between market values and book values undermine the relevance of the Expected Earnings approach.		
16 17 18		• There is a lack of data demonstrating that investors use the Expected Earnings approach directly to value utility common stocks.		
19		My subsequent testimony briefly addresses the misguided nature of these concerns.		
20	Q.	Opinion No. 569-A concluded that, because investors cannot buy stock in the		
21		market at book value, the expected earnings approach should be rejected. ¹⁰⁷ Does		
22		this finding undermine the relevance of the Expected Earnings approach?		
23	A.	No. I agree that the Expected Earnings method is not market-based in that it is not		
24		dependent directly or indirectly on stock prices or other data from the capital markets.		
25		But this does not discount its usefulness as a meaningful approach for investors and		
26		regulators to compare expected returns in one utility versus another. Specifically, it is		

¹⁰⁵ Opinion No. 531 at P 147.

¹⁰⁶ Opinion No. 569-A at P 132.

¹⁰⁷ Opinion No. 569-A at PP 201, 204-205, 210, 216-217, 219, 221-222.

reasonable to expect that investors compare stock investments based on securities
 analysts' projections of the expected return on common equity, which is analogous to
 the return on the equity component of a utility's rate base.

As detailed below, this comparison is relevant to investors because it directly 4 measures the returns on book investment that the investment community expects from 5 comparable-risk investments, without the need to make the subjective evaluations 6 7 inherent in market-based models, such as how to best estimate investors' growth 8 expectations or the market required return. Thus, it provides regulators with a 9 meaningful guide to the return the utility should be expected to earn on its book equity investment. And given that rates are established on the basis of the book value of a 10 11 utility's investment, this is a relevant measure of the ROE that is consistent with regulatory standards of comparable earnings and capital attraction established in Hope 12 13 and *Bluefield*.

14 Q. Has the Expected Earnings approach been recognized as a meaningful 15 methodology in evaluating a just and reasonable ROE?

Yes. The Expected Earnings approach is analogous to the comparable earnings method, 16 A. which predominated before the advent of the DCF and other financial models. While 17 18 the traditional comparable earnings test is often implemented using historical accounting data, it is also common to use projections of returns on book investment. 19 20 Because these returns on book value equity are analogous to the allowed return on a utility's rate base, this measure of opportunity costs results in a direct, "apples-to-21 apples" comparison, and it has long been referenced and relied on in regulatory 22 proceedings.¹⁰⁸ For example, in approving an ROE for electric utility operations, the 23 North Carolina Utilities Commission recently concluded that: 24

¹⁰⁸ See, e.g., Nat'l Ass'n of Regulatory Util. Comm'rs, *Utility Regulatory Policy in the U.S. and Canada, 1995-1996* (Dec. 1996). The Virginia State Corporation Commission is required by statute to

In prior cases, the Commission has given significant weight to the results of the Expected Earnings methodology, which stands separate and apart from the market-based methodologies (e.g., the DCF or CAPM) also used by ROE experts . . . The Commission chooses to do so again in this case.¹⁰⁹

As S&P observed, "[h]istorically, there have been two approaches in 6 7 calculating ROE in regulatory proceedings, a comparable earnings approach and a 8 market analysis. In a comparable earnings approach, similar investments with similar risks are analyzed to determine an appropriate ROE."110 9

Q. Is reference to returns on book value consistent with how utility rates are 10 evaluated? 11

Yes. Regulators do not set the returns that investors earn in the capital markets—they 12 A. 13 can only establish the allowed return on the book value of a utility's investment. The expected earnings approach provides a direct guide to ensure that the allowed ROE is 14 15 similar to what other utilities of comparable risk are expected to earn on invested capital. This opportunity cost test does not require theoretical models to indirectly infer 16 17 investors' perceptions from stock prices or other market data. As long as the proxy 18 companies are similar in risk, their expected earned returns on invested capital provide 19 a direct benchmark for investors' opportunity costs, independent of fluctuating stock prices, market-to-book ratios, debates over DCF growth rates, or theoretical 20 assumptions about investor behavior. 21

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Indeed, a textbook prepared for the Society of Utility and Regulatory Financial Analysts labels the comparable earnings approach the "granddaddy of cost of equity 23

consider the earned returns on book value, which establish lower and upper boundaries for the allowed ROE. Virginia Code § 56-585.1.A.2.a. The Ohio Public Utilities Commission also considers prospective earned rates of return in evaluating the impact of electric security plans. Ohio R.C. 4928.143(E).

¹⁰⁹ North Carolina Utilities Commission, Docket No. E-7, SUB 1187, et al., Order Accepting Stipulations, Granting Partial Rate Increase, and Requiring Customer Notice (Mar. 31, 2021) at 94.

¹¹⁰ S&P Global Market Intelligence, The rate case process: establishing a fair return for regulated utilities, RRA Regulatory Focus (Jun. 29, 2020).

1 methods,"¹¹¹ and notes that the comparable earnings method is firmly anchored in the 2 regulatory economics underlying the *Bluefield* and *Hope* cases.¹¹² It also notes that the 3 amount of subjective judgment required to implement this method is "minimal," 4 particularly when compared to the DCF and CAPM methods.¹¹³ *New Regulatory* 5 *Finance* concluded that "because the investment base for ratemaking purposes is 6 expressed in book value terms, a rate of return on book value, as is the case with 7 Comparable Earnings, is highly meaningful."¹¹⁴

Q. Does the investment community reference earned returns on book value in their
evaluation of electric utilities?

Yes. Book value accounting measures, including earned and expected returns on book 10 A. equity, are instrumental to the financial analysis underpinning investors' evaluation of 11 electric utilities, including credit ratings. S&P cited the relevance of earned returns on 12 13 book value in highlighting the primary credit considerations in the utility industry, noting that "required rate of return on equity investment is closely linked to a utility 14 company's profitability."¹¹⁵ S&P indicated that "[f]or regulated utilities subject to full 15 cost-of-service regulation and return-on-investment requirements, we normally 16 measure profitability using ROE, the ratio of net income available for common 17 stockholders to average common equity."¹¹⁶ While recognizing that "the regulator 18 19 ultimately bases its decision on an authorized ROE," S&P observed that "different factors such as variances in costs and usage may influence the return a utility is actually 20

¹¹¹ David C. Parcell, *The Cost of Capital – A Practitioner's Guide*, Society of Utility and Regulatory Financial Analysts (2010) at 115-16.

¹¹² *Id*.

¹¹³ Id.

¹¹⁴ Roger A. Morin, *New Regulatory Finance*, Pub. Utils. Reports, Inc. (2006) at 395.

 ¹¹⁵ Standard & Poor's Corporation, Utilities: Key Credit Factors For The Regulated Utilities Industry, Criteria Corporates (Nov. 19, 2013).
 ¹¹⁶ Id.

able to earn, and consequently our analysis of profitability for cost-of-service-based 1 utilities centers on the utility's ability to consistently earn the authorized ROE."¹¹⁷ In 2 3 S&P's view, the earned return on book value may provide better insight into the financial health of the utility because it reflects the actual impact of regulation, not the 4 theoretical outcome implied by an authorized ROE. Consistent with this paradigm, 5 S&P examines trends in utility returns on book equity, as compared with authorized 6 ROEs, in evaluating financial performance for the electric utility industry.¹¹⁸ Similarly, 7 8 in a review of financial quality measures for utilities, S&P noted that "[t]he earned return on equity . . . is one of the most widely followed measures of the industry's 9 financial performance."119 10

Moody's also recognizes the relevance of returns on book value in its 11 assessment of a utility's prospects. While noting that "[t]he authorized ROE is a 12 13 popular focal point in many regulatory rate case proceedings," Moody's recognized that "earned ROEs, as reported by utilities and adjusted by Moody's," are a key gauge 14 of financial performance.¹²⁰ As Moody's concluded, "utilities are closer to earning 15 their authorized equity returns, which is positive from an equity market valuation 16 perspective."¹²¹ In explaining its scorecard analysis for a Baa-rated utility, Moody's 17 18 Investors' Service noted that regulatory outcomes should be "sufficient to attract capital 19 without difficulty," and that this "will translate to returns (measured in relation to

¹¹⁷ *Id*.

¹¹⁸ See, e.g., S&P, Utility-earned ROEs exceeded authorized since 2016, but 2019 may not match 2018, Financial Focus (Jun. 10, 2019).

¹¹⁹ S&P Global Market Intelligence, *Utility operating company financials mixed: ROE slips*, Financial Focus (Dec. 11, 2019).

¹²⁰ Moody's, *Lower Authorized Equity Returns Will Not Hurt Near-Term Credit Profiles*, Sector In-Depth (Mar. 10, 2015).

¹²¹ *Id*.

equity, total assets, rate base, or regulatory asset value, as applicable) that are average
 relative to global peers."¹²²

3 Q. Do Opinion Nos. 569 or 569-A undermine the relevance of this evidence?

No. The Commission examined some of this evidence in Opinion No. 569 but, A. 4 nevertheless, suggested that investors "may not" use the information from the Expected 5 Earnings analysis to inform their investment decisions.¹²³ But these investment 6 services would not provide this information if investors did not rely upon it to inform 7 8 their decisions. The Commission also posited that investors may not use this information specifically to "determine the applicable cost of capital,"¹²⁴ but this again 9 hinges on the notion that only market-based evidence is relevant in evaluating a just 10 and reasonable ROE. 11

Q. What other evidence supports a finding that returns on book value influence investors' valuation decisions?

A. In addition to the materials cited above, a research paper by Dr. Aswath Damodaran emphasized the importance of considering returns on book value in evaluating performance and alternative investments.¹²⁵ Contradicting Opinion No. 569's conclusion that returns on book value are unrelated to an evaluation of investors' expected return on investment,¹²⁶ Dr. Damodaran noted that, "[w]hile returns on equity and capital are based upon accounting earnings and capital, and are designed to

¹²² Moody's, Regulated Electric and Gas Utilities, Rating Methodology (Jun. 23, 2017).

¹²³ Opinion No. 569 at P 212.

¹²⁴ *Id.* at P 217.

¹²⁵ Aswath Damodaran, *Return on Capital (ROC), Return on Invested Capital (ROIC) and Return on Equity (ROE): Measurement and Implications*, New York University, Stern School of Business (July 2007).

¹²⁶ Opinion No. 569 at PP 204-205.

- measure the quality of a firm's existing investments, they are correlated with returns
 you would make investing in the publicly traded equity of the firm."¹²⁷
- 3 As Dr. Damodaran stated, "we can safely conclude that the key number in a valuation is not the cost of capital that we assign a firm but the return earned on capital 4 that we attribute to it."¹²⁸ This is exactly what the Expected Earnings method seeks to 5 measure. If the allowed ROE is insufficient to provide a return on the book value of a 6 utility's investment as compared with what investors expect other utilities of 7 8 comparable risk to earn, the utility's ability to compete for capital will be undermined. 9 The Expected Earnings approach provides a measure of this necessary return as one component of the evaluation of a just and reasonable ROE. 10

Q. What other considerations support reference to returns on book value, as a complement to market-based methods?

- 13 A. Opinion No. 569 contends that because investors can only purchase common stocks at market value, expected returns on book value are irrelevant unless the market-to-book 14 ratio is equal to 1.0.¹²⁹ However, this ignores the fact that existing shareholders are 15 continuously investing in a firm's equity at book value every time earnings are retained 16 for reinvestment, rather than being paid as dividends. Retained earnings are reflected 17 18 on the balance sheet as an increase in the book value of shareholders' equity. When a 19 firm retains that portion of earnings not paid out as common dividends, its shareholders effectively invest in the firm's equity, and those investments are made at book value. 20
- 21 Moreover, as the Commission has recognized, in most instances "the public 22 utility companies for which the Commission sets rates are not publicly traded and thus 23 do not have any market-determined stock values."¹³⁰ This was the case in the Supreme

¹²⁷ Damodaran, *supra* n.116 at 49.

 $^{^{128}}$ *Id.* at 6.

¹²⁹ Opinion No. 569 at P 201.

¹³⁰ *Id.* at P 208.

1 Court's *Hope* decision, where the financial integrity standards were directly related to 2 the book value of a utility's equity and expected earnings. Similarly, one key gauge of 3 a utility's financial integrity is credit metrics, which depend on the book value of equity 4 and earnings on that book value of investment. The Expected Earnings method is 5 directly related to ensuring that the standards underlying a just and reasonable ROE are 6 met.

Q. Does a difference between book and market values also raise concerns for market-based methods?

9 A. Yes. Differences between market realities and the theoretical constructs underlying
10 market-based methods support the use, rather than rejection, of the Expected Earnings
11 approach. As one researcher summarized in the early days before the DCF became a
12 regulatory mainstay:

We conclude that the [DCF] formula is logically incorrect for public utility regulation whenever stocks are selling at a price in excess of their book equity per share. . . . Although it purports to satisfy investor expectations, it is in fact designed to defeat the expectations of any investor who pays a market price in excess of book. It satisfies the expectations only of the investor who buys at book and expects market prices to remain at book.¹³¹

This is not to say that the DCF model is not a useful methodology when considered along with other methods. But as this discussion makes clear, arguments based on "truisms" inherent in the mathematical tautology of DCF theory do not support abandoning the Expected Earnings approach, which focuses on the projected earned returns on book equity supporting the investors' expectations underlying the market price of the stock.

¹³¹ Walter A. Morton, *The Investor Capitalization Theory of the Cost of Equity Capital*, Land Econ. 248-63 (Aug. 1970).

Q. What other primary misconception underlies the rejection of the Expected Earnings approach in Opinion Nos. 569 and 569-A?

A. Opinion No. 569-A argues that the Expected Earnings method should be excluded
because of a lack of evidence "that investors use such data to directly value equities,
determine the cost of equity, or make investment decisions."¹³² Similarly, Opinion No.
569 concluded that "there is insufficient record evidence to demonstrate that investors
rely on the Expected Earnings model," or that investors "use the Expected Earnings
model to determine their required returns on investments in public utilities."¹³³

9 Q. Does this line of argument support excluding the Expected Earnings approach?

No. As my testimony demonstrates, returns on book value are a key consideration in 10 A. evaluating investment alternatives, particularly in the regulated sector where book 11 12 values play a fundamental role in establishing future earnings and cash flows. But in 13 any event, the merit of any specific financial model is not premised on whether individual investors rely directly on that method to "determine their required returns" 14 or "to inform their investment decisions."¹³⁴ In fact, it is precisely because it is 15 impossible to know the valuation process that gives rise to investors' opportunity costs 16 that such methods have been developed. 17

Consider the DCF model or the CAPM approach, for example. While each of these methodologies is premised on widely accepted theoretical concepts, there is no evidence to support a finding that either the DCF or the CAPM is used directly by investors in establishing observable stock prices or other "market-based" parameters. In fact, approximately 60% to 75% of all trading on U.S. stock exchanges is generated

¹³² Opinion No. 569-A at P 126.

¹³³ Opinion No. 569 at PP 210, 213. Similarly, Opinion No. 569 also concluded that there is "insufficient evidence that investors rely on risk premium analyses utilizing historic Commission ROE determinations or settlement approvals to determine the cost of capital and make investment decisions." Opinion No. 569 at P 345. My discussion applies equally to the fallacy of this contention as well.

¹³⁴ See, e.g., Opinion No. 569 at PP 212, 213.

by automatic trading systems. Under the logic expounded by Opinion Nos. 569 and
 569-A, the DCF or CAPM approaches could be rejected because of insufficient proof
 that the algorithms underlying such automated trading systems rely on these methods.

It is because we cannot determine the process by which investors arrive at their required return that theoretical models of investor behavior have been developed. Just as with the DCF and CAPM, the Expected Earnings approach provides a sound basis to consider and represent an unobservable artifact of investors' decision-making (*i.e.*, their required ROE). But the relevance of the model is not tied to the assumption that any individual investor actually depends on that specific approach, much less on the Commission's preferred application of each methodology.¹³⁵

The purpose of all ROE models is to better understand investor return 11 12 requirements, and those requirements cannot be directly observed. While real world 13 investors might not apply the models in exactly the same way as theory dictates, the 14 inputs to the models (e.g., beta, growth rates, dividend yields, forecasted book returns) are widely published in investment advisory reports discussing utility stocks and 15 industry prospects. Given the importance of both expected earnings and book value 16 investment for utility investors, and the direct link to the *Hope* and *Bluefield* regulatory 17 18 standards, the Expected Earnings approach provides a useful perspective in evaluating 19 a just and reasonable ROE.

¹³⁵ If such a requirement were governing, the Commission would be forced to jettison its continued reference to GDP growth in applying the DCF model. In contrast to the evidence I have presented to demonstrate the relevance of earned returns to investors' evaluation of electric utilities, there is no support for the notion that investors use GDP growth rates "to determine the cost of capital of utilities or to calculate return on an investment." Opinion No. 569 at P 216. Accordingly, by the Commission's reasoning, its own two-stage DCF model "does not reflect how an investor would make an investment decision." *Id.* at P 217.

Q. Do current conditions in the economy and capital markets provide additional support for alternatives to the DCF and CAPM approaches?

3 A. Yes. Since the onset of the COVID-19 pandemic and military conflict in Ukraine, 4 investors have confronted heightened market volatility and uncertainty. At the same time, the Federal Reserve is in the midst of a sharp reversal of its monetary policy 5 stance to aggressively respond to levels of price inflation not seen in 40 years. Such 6 7 tumultuous and highly aberrant conditions violate the general assumptions of market 8 equilibrium and stability underlying market-based financial models. The Risk 9 Premium and Expected Earnings approaches are largely insulated from such concerns and including them in the set of ROE models used by the Commission to determine 10 ROEs helps to ensure that the *Hope* and *Bluefield* standards are met. 11

Q. What ROEs are indicated for electric utilities based on the Expected Earnings approach?

A. The year-end returns on common equity projected by Value Line over its forecast horizon for each of the utilities in the proxy group are shown on Exhibit No. RG&E-16 110. In *Southern California Edison Co.*, the Commission correctly recognized that, if the rate of return were based on year-end book values, such as those reported by Value Line, it would understate actual returns because of growth in common equity over the year.¹³⁶ Accordingly, consistent with the Commission's findings and the theory underlying this approach, I made an adjustment to compute an average rate of return.¹³⁷

As shown on Exhibit No. RG&E-110, Value Line's projections for the Electric
Group resulted in a range of expected rates of return from 8.66% to 15.22%.

¹³⁶ So. Cal. Edison Co., 92 FERC ¶ 61,070 at 61,263 & n. 38 (2000).

¹³⁷ Use of an average return in developing the rate of return is well supported. *See, e.g.*, Roger A. Morin, *New Regulatory Finance*, Pub. Util. Reports, Inc. (2006) at 305-06, which discusses the need to adjust Value Line's end-of-year data, consistent with the Commission's prior findings.

1 Q. Does this conclude your testimony?

2 A. Yes, it does.

UNITED STATES OF AMERICA BEFORE THE FEDERAL ENERGY REGULATORY COMMISSION

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Rochester Gas and Electric Corporation

Docket No. ER23-___-000

DECLARATION OF ADRIEN M. MCKENZIE

I depose and state under penalty of perjury that the foregoing testimony was prepared or assembled by me or under my direction, and that I have read the questions and answers labeled as my testimony: that if asked the same questions, my answers in response would be as shown; and that the facts contained in my answers are true to the best of my knowledge, information, and belief.

Executed on April 14, 2023

<u>/s/ Adrien M. McKenzie</u> Adrien M. McKenzie

Exhibit No. RG&E-101

EXHIBIT NO. RG&E-101

QUALIFICATIONS OF ADRIEN M. MCKENZIE

Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

 A. My name is Adrien M. McKenzie. My business address is 3907 Red River Street, Austin, Texas 78751.

Q. PLEASE STATE YOUR OCCUPATION.

A. I am a principal in FINCAP, Inc., a firm engaged primarily in financial, economic, and policy consulting in the field of public utility regulation.

Q. PLEASE DESCRIBE YOUR QUALIFICATIONS AND EXPERIENCE.

A. I received B.A. and M.B.A. degrees with a major in finance from The University of Texas at Austin and hold the Chartered Financial Analyst (CFA®) designation. Since joining FINCAP in 1984, I have participated in consulting assignments involving a broad range of economic and financial issues, including cost of capital, cost of service, rate design, economic damages, and business valuation. I have extensive experience in economic and financial analysis for regulated industries, and in preparing and supporting expert witness testimony before courts, regulatory agencies, and legislative committees throughout the U.S. and Canada. I have personally sponsored direct and rebuttal testimony in over 180 proceedings filed with the Federal Energy Regulatory Commission ("FERC") and regulatory agencies in Alaska, Arkansas, Colorado, Hawaii, Idaho, Indiana, Iowa, Kansas, Kentucky, Maryland, Michigan, Montana, Nebraska, New Mexico, Ohio, Oklahoma, Oregon, South Dakota, Texas, Virginia, Washington, West Virginia, and Wyoming. My testimony addressed the establishment of risk-comparable proxy groups, the application of alternative quantitative methods, and the consideration of regulatory standards and

policy objectives in establishing a fair rate of return on equity for regulated electric, gas, and water utility operations. In connection with these assignments, my responsibilities have included critically evaluating the positions of other parties and preparation of rebuttal testimony, representing clients in settlement negotiations and hearings, and assisting in the preparation of legal briefs.

FINCAP was formed in 1979 as an economic and financial consulting firm serving clients in both the regulated and competitive sectors. FINCAP conducts assignments ranging from broad qualitative analyses and policy consulting to technical analyses and research. The firm's experience is in the areas of public utilities, valuation of closely-held businesses, and economic evaluations (e.g., damage and cost/benefit analyses). Prior to joining FINCAP, I was employed by an oil and gas firm and was responsible for operations and accounting. I am a member of the CFA Institute. A resume containing the details of my qualifications and experience is attached below.

ADRIEN M. McKENZIE

FINCAP, INC. Financial Concepts and Applications *Economic and Financial Counsel* 3907 Red River Street Austin, Texas 78751 (512) 923-2790 FAX (512) 458–4768 amm.fincap@outlook.com

Summary of Qualifications

Adrien McKenzie has an MBA in finance from the University of Texas at Austin and holds the Chartered Financial Analyst (CFA®) designation. He has over 30 years of experience in economic and financial analysis for regulated industries, and in preparing and supporting expert witness testimony before courts, regulatory agencies, and legislative committees throughout the U.S. and Canada. Assignments have included a broad range of economic and financial issues, including cost of capital, cost of service, rate design, economic damages, and business valuation.

Employment

President FINCAP, Inc. (June 1984 to June 1987) (April 1988 to present) Economic consulting firm specializing in regulated industries and valuation of closely-held businesses. Assignments have involved electric. gas, telecommunication, and water/sewer utilities, with clients including utilities, consumer groups, municipalities, regulatory agencies, and cogenerators. Areas of participation have included rate of return, revenue requirements, rate design, tariff analysis, avoided cost, forecasting, and negotiations. Develop cost of capital analyses using alternative market models for electric, gas, and telephone utilities. Prepare prefiled direct and rebuttal testimony, participate in settlement negotiations, respond to interrogatories, evaluate opposition testimony, and assist in the areas of cross-examination and the preparations of legal briefs. Other assignments have involved preparation of technical reports, valuations, estimation of damages, industry studies, and various economic analyses in support of litigation.

Manager, McKenzie Energy Company (Jan. 1981 to May. 1984) Responsible for operations and accounting for firm engaged in the management of working interests in oil and gas properties.

Education

<i>M.B.A., Finance</i> , University of Texas at Austin (Sep. 1982 to May. 1984)	Program included coursework in corporate finance, accounting, financial modeling, and statistics. Received Dean's Award for Academic Excellence and Good Neighbor Scholarship.
	Professional Report: The Impact of Construction Expenditures on Investor-Owned Electric Utilities
<i>B.B.A., Finance</i> , University of Texas at Austin (Jan. 1981 to May 1982)	Electives included capital market theory, portfolio management, and international economics and finance. Elected to Beta Gamma Sigma business honor society. Dean's List 1981-1982.
Simon Fraser University, Vancouver, Canada and University of Hawaii at Manoa, Honolulu, Hawaii	Coursework in accounting, finance, economics, and liberal arts.
(Jan. 1979 to Dec 1980)	

Professional Associations

Received Chartered Financial Analyst (CFA®) designation in 1990.

Member – CFA Institute.

Bibliography

- "A Profile of State Regulatory Commissions," A Special Report by the Electricity Consumers Resource Council (ELCON), Summer 1991.
- "The Impact of Regulatory Climate on Utility Capital Costs: An Alternative Test," with Bruce H. Fairchild, *Public Utilities Fortnightly* (May 25, 1989).

Presentations

- "ROE at FERC: Issues and Methods," *Expert Briefing on Parallels in ROE Issues between AER, ERA, and FERC*, Jones Day (Sydney, Melbourne, and Perth, Australia) (April 15, 2014).
- Cost of Capital Working Group eforum, Edison Electric Institute (April 24, 2012).
- "Cost-of-Service Studies and Rate Design," General Management of Electric Utilities (A Training Program for Electric Utility Managers from Developing Countries), Austin, Texas (October 1989 and November 1990 and 1991).

Representative Assignments

Mr. McKenzie has prepared and sponsored prefiled testimony submitted in over 150 regulatory proceedings. In addition to filings before regulatory agencies in Alaska, Arkansas, Colorado, Hawaii, Idaho, Indiana, Iowa, Kansas, Kentucky, Maryland, Michigan, Montana, Nebraska, New Mexico, Ohio, Oklahoma, Oregon, South Dakota, Texas, Virginia, Washington, West Virginia, and Wyoming, Mr. McKenzie has considerable expertise in preparing expert analyses and testimony before the Federal Energy Regulatory Commission ("FERC") on the issue of rate of return on equity ("ROE"), and has broad experience in applying and evaluating the results of quantitative methods to estimate a fair ROE. Other representative assignments have included developing cost of service and cost allocation studies, the application of econometric models to analyze the impact of anti-competitive behavior and estimate lost profits; development of explanatory models for nuclear plant capital costs in connection with prudency reviews; and the analysis of avoided cost pricing for cogenerated power.

Exhibit No. RG&E-102

RISK MEASURES

ELECTRIC GROUP

			(a)	(b)		(c)		(c)
			S&P	Moody's		Value Line		Market
	~	~~~~~	-	Long-term	·	Financial	_	Cap
	Company	SYM	Rating	Rating	Rank	Strength	Beta	(\$M)
1	Alliant Energy	LNT	A-	Baa2	2	А	0.85	\$14,000
2	Ameren Corp.	AEE	BBB+	Baa1	1	А	0.85	\$23,000
3	American Elec Pwr	AEP	A-	Baa2	1	A+	0.75	\$48,900
4	Black Hills Corp.	BKH	BBB+	Baa2	2	А	0.95	\$4,600
5	CenterPoint Energy	CNP	BBB+	Baa2	3	B++	1.10	\$19,400
6	CMS Energy Corp.	CMS	BBB+	Baa2	2	А	0.80	\$17,600
7	Consolidated Edison	ED	A-	Baa2	1	A+	0.75	\$33,700
8	Dominion Energy	D	BBB+	Baa2	2	B++	0.85	\$52,200
9	DTE Energy Co.	DTE	BBB+	Baa2	2	А	0.95	\$22,300
10	Duke Energy Corp.	DUK	BBB+	Baa2	2	А	0.85	\$78,300
11	Entergy Corp.	ETR	BBB+	Baa2	2	B++	0.95	\$23,000
12	Evergy Inc.	EVRG	A-	Baa2	2	B++	0.90	\$13,500
13	Eversource Energy	ES	A-	Baa1	1	А	0.90	\$28,300
14	Exelon Corp.	EXC	BBB+	Baa2	2	B++	n/a	\$41,500
15	NextEra Energy, Inc.	NEE	A-	Baa1	1	A+	0.95	\$149,100
16	OGE Energy Corp.	OGE	BBB+	Baa1	2	А	1.00	\$8,000
17	Pinnacle West Capital	PNW	BBB+	Baa1	2	А	0.90	\$8,500
18	Portland General Elec.	POR	BBB+	A3	2	B++	0.85	\$4,400
19	PPL Corp.	PPL	A-	Baa1	3	B++	1.05	\$21,700
20	Pub Sv Enterprise Grp.	PEG	BBB+	Baa2	1	A++	0.90	\$30,500
21	Sempra Energy	SRE	BBB+	Baa2	2	А	0.95	\$49,400
22	Southern Company	SO	BBB+	Baa2	2	А	0.90	\$71,300
23	WEC Energy Group	WEC	A-	Baa1	1	A+	0.80	\$30,500
24	Xcel Energy Inc.	XEL	A-	Baa1	1	A+	0.80	\$39,400
			BBB+	Baa2	2	A	0.89	\$34,713

(a) Issuer credit rating from www.standardandpoors.com (retrieved Jan. 25, 2023).

(b) Long-term rating from www.moodys.com (retrieved Jan. 25, 2023).

(c) The Value Line Investment Survey (Dec. 9, 2022, Jan. 20 and Feb. 10, 2023).

SUMMARY OF RESULTS

I. PRIMARY METHODS

		Middle Third
Method	Range	Lower Upper
Two-Step DCF	8.25% 11.17%	9.23% 10.20%
CAPM		
IBES	8.64% 11.79%	9.69% 10.74%
Value Line	9.88% 13.60%	11.12% 12.36%
Average	9.26% 12.70%	10.41% 11.55%
Composite ROE	8.76% 11.93%	9.82% 10.87%

II. INCLUDING ROE BENCHMARKS

		Middle Third
Method	Range	Lower Upper
Two-Step DCF	8.25% 11.17%	9.23% 10.20%
CAPM		
IBES	8.64% 11.79%	9.69% 10.74%
Value Line	9.88% 13.60%	11.12% 12.36%
Average	9.26% 12.70%	10.41% 11.55%
(a) Risk Premium	8.75% 11.93%	9.81% 10.87%
Expected Earnings	8.66% 15.22%	10.85% 13.03%
Composite ROE	8.91% 12.73%	10.18% 11.46%

(a) Range imputed by adjusting the 10.34% Risk Premium result using the average spread between the low and high boundaries of the two-step DCF and CAPM ranges.

TWO-STEP DCF MODEL

ELECTRIC GROUP

		(a)	(b)	(c)	(d)	(e)	(f)	
		6-mo. Avg				Adjusted		
		Dividend	EPS			Dividend	DCF	Break
	Company	Yield	Growth	GDP	Weighted	Yield	Result	(b Pts)
1	PPL Corp.	3.23%	17.77%	4.17%	15.05%	3.52%	18.57%	740
2	NextEra Energy, Inc.	2.07%	10.21%	4.17%	9.00%	2.17%	11.17%	55
3	DTE Energy Co.	3.10%	8.20%	4.17%	7.39%	3.23%	10.62%	17
4	CMS Energy Corp.	2.96%	8.17%	4.17%	7.37%	3.08%	10.45%	39
5	Southern Company	3.92%	6.48%	4.17%	6.02%	4.04%	10.06%	40
6	Entergy Corp.	3.76%	6.19%	4.17%	5.79%	3.88%	9.66%	18
7	Duke Energy Corp.	4.02%	5.65%	4.17%	5.35%	4.13%	9.48%	20
8	American Elec Pwr	3.43%	6.15%	4.17%	5.75%	3.53%	9.28%	4
9	Xcel Energy Inc.	2.83%	6.86%	4.17%	6.32%	2.92%	9.24%	3
10	Exelon Corp.	3.27%	6.26%	4.17%	5.84%	3.37%	9.22%	6
11	Eversource Energy	3.08%	6.42%	4.17%	5.97%	3.18%	9.15%	1
12	WEC Energy Group	3.11%	6.37%	4.17%	5.93%	3.21%	9.14%	19
13	Ameren Corp.	2.72%	6.64%	4.17%	6.15%	2.81%	8.95%	19
14	Black Hills Corp.	3.47%	5.40%	4.17%	5.15%	3.56%	8.72%	24
15	Alliant Energy	3.07%	5.55%	4.17%	5.27%	3.16%	8.43%	28
16	Dominion Energy	3.92%	4.47%	4.17%	4.41%	4.01%	8.42%	1
17	Consolidated Edison	3.39%	4.93%	4.17%	4.78%	3.47%	8.25%	17
18	Sempra Energy	2.90%	4.14%	4.17%	4.15%	2.96%	7.10%	115
19	Pub Sv Enterprise Grp.	3.56%	3.12%	4.17%	3.33%	3.61%	6.94%	16
20	OGE Energy Corp.	4.25%	1.90%	4.17%	2.35%	4.29%	6.65%	30
21	Evergy Inc.	3.80%	2.43%	4.17%	2.78%	3.85%	6.63%	2
22	Portland General Elec.	3.78%	1.39%	4.17%	1.95%	3.81%	5.75%	88
23	CenterPoint Energy	2.41%	-1.07%	4.17%	-0.02%	2.40%	2.37%	338
24	Pinnacle West Capital	4.73%	-3.96%	4.17%	-2.33%	4.64%	2.31%	7
	Lower End (g)						8.25%	
	Upper End (g)						11.17%	
	Median (g)						9.23%	
	Midpoint						9.71%	
	Median - All Values						9.05%	
	Low-End Test (h)						7.22%	
	High-End Test (i)						18.10%	

(a) Six-month average dividend yield for August 2022 - January 2023.

- (b) www.finance.yahoo.com (retreived Jan. 27, 2023).
- (c) Exhibit No. RG&E-104, page 2.
- (d) EPS Growth x 80% + GDP Growth x 20%.
- (e) Six-month average dividend yield x [1+ (EPS Growth Rate / 2)].
- (f) (d) + (e).
- (g) Excludes highlighted values.
- (h) Average Baa utility bond yield for six-months ending Jan. 2023, plus 20% of CAPM market risk premium.
- (i) 200% of Median All Values.

TWO-STEP DCF MODEL

GDP GROWTH RATE

	No	minal GD	P (\$ Billio	ons)	Compound
Source	2028	2050	2052	2078	Annual Growth Rate
(a) IHS Markit	32,027		83,803		4.09%
(b) EIA					
Real GDP	23,517	36,652			
GDP Deflator	1.387	2.273			
	32,627	83,299			4.35%
(c) SSA Trustees Report	32,212			235,202	4.06%
Average Projected GDP Growth					4.17%

(a) IHS Markit, Long-Term Macro Forecast - Baseline (Jan. 23, 2023).

(b) Energy Information Administration, Annual Energy Outlook 2022 (Mar. 3, 2022).

(c) Social Security Administration, 2022 OASDI Trustees Report, Table VI.G6.-Selected Economic Variables.

CAPM

IBES

		(a)	(b)		(c)		(d)		(e)	(f)		
		. ,	(0) cet Retur	n (D)	(0)	Market	(u)		(e)	(1)		
		Div	Proj.		Risk-Free	Risk		Unadjusted	Market	Size	CAPM	Break
	Company	Yield	Growth		Risk-Free Rate	Premium	Data	9				(B Pts)
1	Company						Beta	K _e	Cap	Adjustment		· /
1	Exelon Corp.	2.01%	8.63%	10.64%	3.68%	6.96%	n/a	n/a	\$41,500	-0.26%	n/a	
2	CenterPoint Energy	2.01%	8.63%	10.64%	3.68%	6.96%	1.10	11.34% 10.99%	\$19,400	0.45%	11.79%	35 23
3	PPL Corp.	2.01%	8.63%	10.64%	3.68%	6.96%	1.05		\$21,700	0.45%	11.44%	
4	OGE Energy Corp.	2.01%	8.63%	10.64%	3.68%	6.96%	1.00	10.64%	\$8,000 \$4,600	0.57%	11.21%	34
5	Black Hills Corp.	2.01%	8.63%	10.64%	3.68%	6.96%	0.95	10.29%	\$4,600	0.58%	10.87%	13
6	DTE Energy Co.	2.01%	8.63%	10.64%	3.68%	6.96%	0.95	10.29%	\$22,300	0.45%	10.74%	0
7	Entergy Corp.	2.01%	8.63%	10.64%	3.68%	6.96%	0.95	10.29% 9.94%	\$23,000	0.45%	10.74%	23
8	Pinnacle West Capital	2.01%	8.63%	10.64% 10.64%	3.68%	6.96%	0.90 0.90	9.94% 9.94%	\$8,500	0.57%	10.51% 10.39%	12
9	Evergy Inc. Eversource Energy	2.01% 2.01%	8.63% 8.63%	10.64%	3.68% 3.68%	6.96% 6.96%	0.90	9.94% 9.94%	\$13,500 \$28,200	0.45%	10.39%	0 0
			8.63% 8.63%	10.64%	3.68% 3.68%	6.96% 6.96%	0.90	9.94% 9.94%	\$28,300	0.45% 0.45%	10.39%	21
11	Pub Sv Enterprise Grp. Portland General Elec.	2.01% 2.01%	8.63% 8.63%	10.64%	3.68% 3.68%	6.96% 6.96%	0.90	9.94% 9.60%	\$30,500 \$4,400	0.45% 0.58%	10.39%	13
		2.01%	8.63% 8.63%	10.64%	3.68%	6.96% 6.96%	0.85	9.60% 9.60%	. ,		10.18%	
	Alliant Energy								\$14,000 \$22,000	0.45%		
	Ameren Corp.	2.01%	8.63% 8.63%	10.64% 10.64%	3.68%	6.96% 6.96%	0.85	9.60% 10.29%	\$23,000	0.45%	10.05% 10.03%	
	NextEra Energy, Inc.	2.01%			3.68%		0.95		\$149,100	-0.26%		2 0
	Sempra Energy	2.01%	8.63%	10.64%	3.68%	6.96%	0.95	10.29%	\$49,400 \$17,600	-0.26%	10.03% 9.70%	
	CMS Energy Corp.	2.01%	8.63% 8.63%	10.64% 10.64%	3.68%	6.96% 6.96%	$\begin{array}{c} 0.80\\ 0.80 \end{array}$	9.25% 9.25%	\$17,600	0.45% 0.45%	9.70% 9.70%	33
18	0, 1	2.01%			3.68%				\$30,500			0
	Southern Company	2.01%	8.63%	10.64%	3.68%	6.96%	0.90	9.94%	\$71,300	-0.26%	9.68% 9.34%	2 34
	Dominion Energy Duke Energy Corp.	2.01%	8.63%	10.64% 10.64%	3.68%	6.96%	0.85 0.85	9.60% 9.60%	\$52,200	-0.26%	9.34% 9.34%	
		2.01%	8.63%		3.68%	6.96%			\$78,300	-0.26%		0
	Xcel Energy Inc.	2.01%	8.63%	10.64%	3.68%	6.96%	0.80	9.25%	\$39,400	-0.26%	8.99%	35
23	American Elec Pwr Consolidated Edison	2.01%	8.63% 8.63%	10.64%	3.68%	6.96%	0.75	8.90%	\$48,900	-0.26%	8.64%	35
24		2.01%	8.03%	10.64%	3.68%	6.96%	0.75	8.90%	\$33,700	-0.26%	8.64%	0
	Lower End (g)										8.64%	
	Upper End (g)										11.79%	
	Median (g)										10.05%	
	Midpoint										10.22%	
	Median - All Values										10.05%	
	Low-End Test (h)										7.05%	
	High-End Test (i)										20.10%	

(a) Weighted average for dividend-paying stocks in the S&P 500 based on data from www.valueline.com (retrieved Jan. 31, 2023).

(b) IBES growth rates from yahoo.com (retrieved Jan. 31, 2023). Eliminated growth rates greater than 20%, as well as all negative values.

(c) Six-month average yield on 30-year Treasury bonds for Jan. 2023 from https://fred.stlouisfed.org/.

(d) The Value Line Investment Survey, Summary & Index (Jan. 27, 2023).

(e) The Value Line Investment Survey (Dec. 9, 2022, Jan. 20 and Feb. 10, 2023).

(f) Kroll, 2022 CRSP Deciles Size Premium, Cost of Capital Navigator (2023).

(g) Excludes highlighted values.

(h) Average Baa utility bond yield for six-months ending Jan. 2023, plus 20% of CAPM market risk premium.

(i) 200% of Median - All Values.

			<i>a</i> >					
(a)		(a)	(b) IBES	(a) Market			Weig	hted
		Dividend	Yahoo	Сар		-	Dividend	Growth
Company	Ticker	Yield	Growth	(\$bil.)	Mkt. Cap.	Weight	Yield	Rate
Agilent Technologies	А	0.58%	11.97%	45.99	45.99	0.0021	0.000012	0.000249
Advance Auto Parts	AAP	4.02%	11.40%	8.90	8.90	0.0004	0.000016	0.000046
Apple	AAPL	0.65%		2,283.29	2,283.29	0.1031	0.000670	0.008510
AbbVie	ABBV	4.01%	2.92%	261.35	261.35	0.0118	0.000473	0.000345
AmerisourceBergen	ABC	1.19%	8.82%	33.98	33.98	0.0015	0.000018	0.000135
Abbott Laboratories	ABT	1.84%	8.30%	193.54	193.54	0.0087	0.000161	0.000726
Accenture	ACN	1.67%	10.38%	172.08	172.08	0.0078	0.000130	0.000807
Analog Devices	ADI	1.81%	14.87%	85.79	85.79	0.0039	0.000070	0.000576
Archer Daniels Midland	ADM	1.87%	2.35%	46.98	46.98	0.0021	0.000040	0.000050
Automatic Data Processing	ADP	2.39%	13.85%	94.67	94.67	0.0043	0.000102	0.000592
Ameren	AEE	2.85%	6.64%	22.46	22.46	0.0010	0.000029	0.00006
American Electric Power	AEP	3.60%	6.15%	47.45	47.45	0.0021	0.000077	0.000132
AES	AES	2.46%	8.00%	18.04	18.04	0.0008	0.000020	0.000065
Aflac	AFL	2.34%	1.13%	45.60	45.60	0.0021	0.000048	0.000023
American International Group	AIG	2.02%	11.68%	47.45	47.45	0.0021	0.000043	0.000250
Assurant	AIZ	2.14%	17.40%	6.91	6.91	0.0003	0.000007	0.000054
Arthur J. Gallagher & Co.	AJG	1.10%	10.20%	41.56	41.56	0.0019	0.000021	0.00019
Albemarle Allstate	ALB ALL	0.58%	95.18% -2.19%	31.74				-
	ALL	2.64% 1.45%	-2.19% 10.40%	34.21 9.96		0.0004	0.000007	- 0.00004′
Allegion					9.96		0.000007	
Applied Materials	AMAT	0.97%	10.80%	96.17	96.17	0.0043		0.00046
Amcor AMETEK	AMCR	4.16%	2.96%	17.54	17.54	0.0008 0.0015	0.000033 0.000009	0.00002
	AME AMGN	0.62% 3.35%	10.00% 5.65%	32.79 136.86	32.79 136.86	0.0013	0.000009	0.00014
Amgen Ameriprise Financial	AMON	3.35% 1.56%	10.66%	36.60	36.60	0.0002	0.000207	0.00034
American Tower	AMP	2.87%	0.38%	101.81	101.81	0.0017	0.000020	0.000017
Aon	AMI	2.87% 0.73%	11.66%	67.04	67.04	0.0040	0.000132	0.00001
A. O. Smith	AON	1.98%	8.00%	9.25	9.25	0.00004	0.000022	0.000033
APA	APA	2.38%	29.45%	14.27				
Air Products and Chemicals	APD	2.08%	10.65%	69.22	69.22	0.0031	0.000065	0.00033
Amphenol	APH	1.06%	9.19%	47.22	47.22	0.0021	0.000023	0.00019
Alexandria Real Estate Equities	ARE	3.09%	-10.96%	24.77				0.00017
Atmos Energy	ATO	2.62%	0.76%	16.22	16.22	0.0007	0.000019	0.00000
Activision Blizzard	ATVI	0.70%	7.52%	58.41	58.41	0.0026	0.000018	0.00019
AvalonBay Communities	AVB	3.88%	-9.83%	24.23				0.00017
Broadcom	AVGO	3.14%	8.40%	237.20	237.20	0.0107	0.000336	0.00090
Avery Dennison	AVY	1.73%	7.41%	15.01	15.01	0.0007	0.000012	0.00005
American Water Works	AWK	1.81%	8.28%	28.28	28.28	0.0013	0.000023	0.00010
American Express	AXP	1.33%	7.50%	117.11	117.11	0.0053	0.000070	0.00039
Bank of America	BAC	2.64%	3.36%	279.81	279.81	0.0126	0.000334	0.00042
Ball	BALL	1.48%	3.90%	17.78	17.78	0.0008	0.000012	0.00003
Baxter International	BAX	2.51%	3.29%	23.26	23.26	0.0011	0.000026	0.00003
Bath & Body Works, Inc.	BBWI	1.85%	3.00%	10.33	10.33	0.0005	0.000009	0.00001
Best Buy	BBY	4.58%	0.23%	18.92	18.92	0.0009	0.000039	0.00000
Becton, Dickinson and Company	BDX	1.48%	8.85%	69.93	69.93	0.0032	0.000047	0.00028
Franklin Resources	BEN	3.98%	-6.24%	15.08				-
BrownForman	BF/B	1.20%	8.62%	32.75	32.75	0.0015	0.000018	0.00012
The Bank of New York Mellon	BK	3.12%	9.46%	40.41	40.41	0.0018	0.000057	0.00017
Baker Hughes	BKR	2.45%	49.30%	31.28				
BlackRock	BLK	2.66%	6.08%	113.03	113.03	0.0051	0.000136	0.00031
Bristol Myers Squibb	BMY	3.12%	3.67%	155.57	155.57	0.0070	0.000219	0.00025
Broadridge Financial Solutions	BR	1.95%	11.80%	17.54	17.54	0.0008	0.000015	0.00009
Brown & Brown	BRO	0.78%	13.22%	16.70	16.70	0.0008	0.000006	0.00010
BorgWarner	BWA	1.52%	14.23%	10.50	10.50	0.0005	0.000007	0.00006
Boston Properties	BXP	5.51%	7.00%	11.13	11.13	0.0005	0.000028	0.00003
Citigroup	С	3.93%	-9.15%	100.52				
Conagra Brands	CAG	3.64%	8.30%	17.70	17.70	0.0008	0.000029	0.00006
Cardinal Health	CAH	2.62%	10.30%	19.84	19.84	0.0009	0.000023	0.00009
Carrier Global	CARR	1.70%	9.50%	36.39	36.39	0.0016	0.000028	0.00015
Caterpillar	CAT	1.86%	16.00%	134.49	134.49	0.0061	0.000113	0.00097

				IRES	Varzot			W/oig	hted
			Dividend	IBES Yahoo	Market Cap		-	Weig Dividend	Growth
(Company	Ticker	Yield	Growth	(\$bil.)	Mkt. Cap.	Weight	Yield	Rate
	Chubb Limited	CB	1.47%	16.84%	95.36	95.36	0.0043	0.000063	0.00072
(Cboe Global Markets	CBOE	1.63%	6.40%	12.98	12.98	0.0006	0.000010	0.00003
(Crown Castle Inc.	CCI	4.30%	11.06%	62.99	62.99	0.0028	0.000122	0.00031
(CDW	CDW	1.23%	14.33%	25.99	25.99	0.0012	0.000014	0.00016
(Celanese	CE	2.31%	1.04%	13.17	13.17	0.0006	0.000014	0.00000
	Constellation Energy Corporation	CEG	0.67%	36.10%	27.27				
	CF Industries	CF	1.91%	6.00%	16.56	16.56	0.0007	0.000014	0.00004
	Citizens Financial Group	CFG	4.02%	0.85%	21.20	21.20	0.0010	0.000038	0.00000
	Church & Dwight Co.	CHD	1.28%	3.35%	19.95	19.95	0.0009	0.000012	0.00003
	C.H. Robinson Worldwide	CHRW	2.52%	3.83%	11.68	11.68	0.0005	0.000012	0.00002
	Cigna	CI	1.47%	11.48%	97.98	97.98	0.0003	0.000015	0.00050
	Cincinnati Financial	CINF	2.80%	-1.30%	16.52		0.0044	0.000005	0.00050
		CL	2.80% 2.48%	5.03%	63.28	63.28	0.0029	0.000071	0.00014
	ColgatePalmolive	CLX							
	Clorox Comerica		3.34%	13.27%	17.45	17.45	0.0008	0.000026	0.00010
		CMA	3.80%	-10.70%	9.36				0.0005
	Comcast	CMCSA	2.69%	7.00%	173.37	173.37	0.0078	0.000211	0.00054
	CME Group	CME	2.31%	8.02%	62.22	62.22	0.0028	0.000065	0.00022
	Cummins	CMI	2.55%	7.09%	34.72	34.72	0.0016	0.000040	0.00011
	CMS Energy	CMS	2.96%	8.17%	18.04	18.04	0.0008	0.000024	0.00006
	CenterPoint Energy	CNP	2.53%	-1.07%	18.91				
	Capital One Financial	COF	2.07%	-6.60%	44.34				
	The Cooper Companies	COO	0.02%	10.00%	16.94	16.94	0.0008	0.000000	0.00007
(ConocoPhillips	COP	1.72%	25.40%	149.99				
(Costco Wholesale	COST	0.76%	10.38%	217.87	217.87	0.0098	0.000075	0.00102
(Campbell Soup	CPB	2.87%	5.01%	15.45	15.45	0.0007	0.000020	0.00003
(Camden Property Trust	CPT	3.44%	25.29%	12.33				
(Cisco Systems	CSCO	3.23%	6.78%	196.86	196.86	0.0089	0.000287	0.0006
(CSX	CSX	1.29%	9.08%	65.26	65.26	0.0029	0.000038	0.00020
(Cintas	CTAS	1.05%	12.21%	44.39	44.39	0.0020	0.000021	0.00024
(Coterra Energy	CTRA	2.39%	7.62%	20.42	20.42	0.0009	0.000022	0.00007
	Cognizant Technology Solutions	CTSH	1.82%	5.44%	32.97	32.97	0.0015	0.000027	0.00008
	Corteva	CTVA	0.98%	17.77%	45.22	45.22	0.0020	0.000020	0.00036
	CVS Health	CVS	2.82%	5.41%	112.76	112.76	0.0051	0.000144	0.00027
	Chevron	CVX	3.24%	-2.10%	346.28				0.0002
	Dominion Energy	D	4.48%	4.47%	51.91	51.91	0.0023	0.000105	0.00010
	DuPont de Nemours	DD	1.90%	13.73%	36.53	36.53	0.0017	0.000031	0.00022
	Deere & Company	DE	1.16%	12.19%	123.58	123.58	0.0017	0.000065	0.00022
	Discover Financial Services	DE	2.09%	56.42%	31.39		0.0050	0.000005	0.00000
	Dollar General	DFS DG	2.09% 0.92%	10.85%		52 20	0.0024	0.000022	0.00024
					53.30	53.30			0.00026
	Quest Diagnostics	DGX	1.82%	-15.21%	16.52				
	D.R. Horton	DHI	1.05%	-9.70%	32.84				0.00020
	Danaher	DHR	0.38%	3.47%	191.40	191.40	0.0086	0.000033	0.00030
	Digital Realty Trust	DLR	4.81%	-40.54%	30.49				
	Dover	DOV	1.42%	10.12%	19.91	19.91	0.0009	0.000013	0.00009
	Dow	DOW	5.18%	-3.10%	40.74				
	Domino's Pizza	DPZ	1.32%	8.54%	12.41	12.41	0.0006	0.000007	0.00004
I	Darden Restaurants	DRI	3.28%	8.95%	17.99	17.99	0.0008	0.000027	0.00007
I	DTE Energy	DTE	3.36%	8.20%	21.97	21.97	0.0010	0.000033	0.0000
I	Duke Energy	DUK	3.96%	5.65%	78.09	78.09	0.0035	0.000140	0.0001
I	Devon Energy	DVN	1.12%	29.94%	41.97				
J	Electronic Arts	EA	0.64%	10.27%	35.34	35.34	0.0016	0.000010	0.0001
	eBay	EBAY	2.04%	4.89%	26.62	26.62	0.0012	0.000025	0.0000
	Ecolab	ECL	1.39%	9.01%	43.40	43.40	0.0020	0.000027	0.0001
	Consolidated Edison	ED	3.41%	4.93%	33.53	33.53	0.0015	0.000052	0.0000
	Equifax	EFX	0.73%	9.19%	26.35	26.35	0.0012	0.000002	0.0001
	Edison International	EIX	4.37%	4.40%	25.79	25.79	0.0012	0.000051	0.0000
		EL	4.37% 0.96%	4.40% 6.48%	23.79 97.81	97.81	0.0012	0.000031	0.0002
		EL	0.70%	0.40%	71.01	77.01	0.0044	0.000042	0.00027
1	The Estee Lauder Companies		1 060/	11 010/	110 12	110 12	0.0054	0.000057	0.00000
] H	Elevance Health, Inc. Eastman Chemical	ELV EMN	1.06% 3.48%	11.91% 3.91%	118.43 10.89	118.43 10.89	0.0054 0.0005	0.000057 0.000017	0.00063

	(a)		(a)	(b)	(a)				
				IBES	Market		_	Weig	
			Dividend	Yahoo	Cap			Dividend	Growth
	Company	Ticker	Yield	Growth	(\$bil.)	Mkt. Cap.		Yield	Rate
	EOG Resources	EOG	2.83%	10.61%	77.81	77.81	0.0035	0.000099	0.000373
2	Equinix	EQIX	1.72%	26.00%	66.61				-
3	Equity Residential	EQR	4.02%	-28.49%	23.34				-
	EQT	EQT	1.81%	91.93%	12.23				-
	Eversource Energy	ES	3.34%	6.42%	27.69	27.69	0.0013	0.000042	0.00008
	Essex Property Trust	ESS	4.29%	7.90%	13.49	13.49	0.0006	0.000026	0.00004
7	Eaton	ETN	2.04%	10.01%	63.29	63.29	0.0029	0.000058	0.00028
8	Entergy	ETR	3.98%	6.19%	21.87	21.87	0.0010	0.000039	0.00006
	Evergy	EVRG	3.96%	2.43%	14.21	14.21	0.0006	0.000025	0.00001
	Exelon	EXC	3.38%	6.26%	41.16	41.16	0.0019	0.000063	0.00011
1	Expeditors International of Washington	EXPD	1.24%	-19.90%	17.15				0.00005
	Extra Space Storage	EXR	4.09%	6.00%	20.32	20.32	0.0009	0.000038	0.00005:
3	Ford Motor	F	4.69%	13.60%	52.93	52.93	0.0024	0.000112	0.00032:
	Diamondback Energy	FANG	2.04%	27.87%	25.83				-
	Fastenal	FAST	2.83%	6.33%	28.33	28.33	0.0013	0.000036	0.00008
	FreeportMcMoRan	FCX	1.72%	-11.10%	66.66				-
7 3	FactSet Research Systems	FDS	0.90%	11.90%	15.81	15.81	0.0007	0.000006	0.00008
	FedEx FirstEnergy	FDX FE	2.45%	4.11%	47.40	47.40 23.44	0.0021 0.0011	0.000052	0.00008
			3.81%	1.76%	23.44		0.0011	0.000040 0.000055	0.00001
	Fidelity National Information Services	FIS	2.75%	2.74%	44.38	44.38			0.00005
	Fifth Third Bancorp	FITB	3.78%	4.84%	24.54	24.54	0.0011	0.000042	0.00005
	FMC	FMC	1.80%	9.06%	16.23	16.23	0.0007	0.000013	0.00006
3	Fox	FOXA	1.49%	9.63%	18.23	18.23	0.0008	0.000012	0.00007
4	First Republic Bank	FRC	0.87%	3.06%	25.19	25.19	0.0011	0.000010	0.00003
5	Federal Realty Investment Trust	FRT	3.91%	7.12%	8.68	8.68	0.0004	0.000015	0.00002
	Fortive	FTV	0.42%	8.40%	23.62	23.62	0.0011	0.000004	0.00009
7 3	General Dynamics	GD	2.22%	9.09%	62.29	62.29	0.0028	0.000062	0.00025
5 7	GEN DIGITAL INC	GEN CU D	2.21%	13.50%	14.94	14.94	0.0007	0.000015	0.00009
)	Gilead Sciences	GILD GIS	3.47%	2.02%	105.42	105.42	0.0048	0.000165 0.000058	0.00009
) 1	General Mills Globe Life	GL	2.79% 0.73%	6.47% 14.89%	45.96 11.71	45.96 11.71	0.0021 0.0005	0.000038	0.00013
		GLW				29.27	0.0003	0.000004	0.00007
2 3	Corning General Motors	GLW GM	3.04%	8.40%	29.27 51.60	29.27 51.60	0.0013	0.000040	0.00011
5 4			0.99%	15.70%			0.0023		0.00036
	Genuine Parts	GPC GPN	2.15%	4.60%	23.47	23.47 30.19		0.000023	0.00004
5	Global Payments		0.99%	14.53%	30.19		0.0014	0.000014	0.00019
5	Garmin The Coldmon Socks Crown	GRMN GS	2.96%	10.78%	18.95	18.95	0.0009	0.000025	0.00009
	The Goldman Sachs Group W.W. Grainger	GS GWW	2.86% 1.25%	-1.68% 27.95%	118.56 28.35				
	Halliburton	HAL	1.60%	43.20%	36.35				
	Hasbro	HAL	4.37%	43.20%	8.85	 8.85	0.0004	0.000017	0.00003
		HAS HBAN	4.37%	-2.15%					0.00003
	Huntington Bancshares HCA Healthcare	HCA	4.20% 0.88%	-2.13% 6.88%	21.28 72.01	72.01	0.0033	0.000029	0.00022
3	Home Depot	HD	0.88% 2.65%	0.88% 4.95%	323.61	323.61	0.0033	0.000029	0.00022
	Hess	HES			48.68				0.00072
		HIG	0.95% 2.21%	78.10% 14.82%		24.63	0.0011	0.000025	0.00016
	The Hartford Financial Services Group			14.82%	24.63				0.00016
	Huntington Ingalls Industries Hilton Worldwide	HII HLT	2.29% 0.42%	45.03%	8.65 38.63	8.65	0.0004	0.000009	0.00004
/ 3	Honeywell International	HON	0.42% 1.99%	43.03%	138.94	138.94	0.0063	0.000125	0.00049
	Hewlett Packard	HPE	2.98%	5.57%	20.66	20.66	0.0003	0.0000123	0.00045
	HP	HPQ	2.98% 3.66%	5.57% n/a	28.12	20.00	0.0009	0.000028	0.0000.
									0.00004
	Hormel Foods Host Hotels & Resorts	HRL HST	2.46% 2.63%	5.50% 28.40%	24.45	24.45	0.0011	0.000027	0.00006
		HST			13.03	45.32	0.0020	 0.000040	0.00021
	Hershey Humana		1.93% 0.63%	10.52%	45.32		0.0020	0.000040	0.00021
		HUM HWM	0.63%	14.71%	63.58 16.30	63.58	0.0029		0.00042
	Howmet Aerospace			31.30%	16.39				0.00029
	International Business Machines	IBM ICE	4.69%	6.67% 6.25%	127.26	127.26	0.0057	0.000270	0.00038
	Intercontinental Exchange	ICE	1.43%	6.25%	59.53	59.53	0.0027	0.000038	0.00016
	IDEX	IEX	1.03%	12.00%	17.58	17.58 28.50	0.0008 0.0013	0.000008 0.000037	0.00009
-	International Flavors & Fragrances	IFF	2.90%	3.69%	28.50	28.50	0.001.5	11111111111	0.00004

<u>sæp</u>	<u>500 / IBES</u>								
	(a)		(a)	(b) IBES	(a) Market			Weig	hted
			Dividend	Yahoo	Сар		-	Dividend	Growth
	Company	Ticker	Yield	Growth	(\$bil.)	Mkt. Cap.	Weight	Yield	Rate
181	Intuit	INTU	0.78%	15.01%	112.90	112.90	0.0051	0.000040	0.000766
182	International Paper	IP	5.09%	19.20%	12.92	12.92	0.0006	0.000030	0.000112
183	The Interpublic Group of Companies	IPG	3.42%	4.50%	14.40	14.40	0.0007	0.000022	0.000029
184	Ingersoll Rand	IR	0.14%	9.90%	22.66	22.66	0.0010	0.000001	0.000101
185	Iron Mountain	IRM	4.72%	6.44%	15.27	15.27	0.0007	0.000033	0.000044
186	Illinois Tool Works	ITW	2.29%	4.99%	70.16	70.16	0.0032	0.000073	0.000158
187	Invesco	IVZ	4.44%	-1.82%	8.19				
188 189	JACOBS SOLUTNS	J	0.76%	10.88%	15.55	15.55	0.0007	0.000005	0.000076
189	J.B. Hunt Transport Services Johnson Controls International	JBHT JCI	0.89% 2.06%	13.83% 15.45%	19.53 46.90	19.53 46.90	0.0009 0.0021	0.000008 0.000044	0.000122 0.000327
190	Jack Henry & Associates	JKHY	2.00%	9.00%	40.90	13.05	0.0021	0.000044	0.0000527
191	Johnson & Johnson	JNJ	2.67%	3.89%	443.59	443.59	0.0000	0.000535	0.000780
192	Juniper Networks	JNPR	2.63%	15.95%	10.38	10.38	0.0005	0.000012	0.000075
194	JPMorgan Chase & Co.	JPM	3.09%	-0.99%	408.07				
195	Kellogg's	K	3.50%	1.69%	23.21	23.21	0.0010	0.000037	0.000018
196	Keurig Dr Pepper	KDP	2.29%	7.03%	49.51	49.51	0.0022	0.000051	0.000157
197	KeyCorp	KEY	4.47%	6.00%	17.10	17.10	0.0008	0.000035	0.000046
198	Kraft Heinz	KHC	4.01%	-1.18%	49.02				
199	Kimco Realty	KIM	4.62%	-23.27%	13.62				
200	KLA	KLAC	1.23%	4.18%	59.89	59.89	0.0027	0.000033	0.000113
201	KimberlyClark	KMB	3.51%	9.49%	44.57	44.57	0.0020	0.000071	0.000191
202	Kinder Morgan	KMI	6.02%	-6.40%	41.51				
203	Coca-Cola	KO	3.02%	5.42%	263.46	263.46	0.0119	0.000359	0.000645
204	The Kroger Co.	KR	2.32%	11.65%	32.15	32.15	0.0015	0.000034	0.000169
205	Loews	L	0.41%	14.03%	14.43	14.43	0.0007	0.000003	0.000091
206	Leidos	LDOS	1.49%	5.40%	13.45	13.45	0.0006	0.000009	0.000033
207	Lennar	LEN	1.60%	23.70%	28.84				
208	Laboratory Corp. of America	LH	1.14%	-13.85%	22.73				
209	L3Harris Technologies	LHX	2.27%	41.80%	37.77				
210	Linde	LIN	1.43%	7.82%	161.35	161.35	0.0073	0.000104	0.000570
211	LKQ	LKQ	1.91%	33.50%	15.56				
212	Eli Lilly	LLY	1.29%	17.90%	332.46	332.46	0.0150	0.000194	0.002688
213	Lockheed Martin Lincoln National	LMT	2.64%	9.57%	119.02	119.02	0.0054	0.000142	0.000515
214 215		LNC LNT	5.49% 3.24%	5.30% 5.55%	5.55 13.66	5.55 13.66	0.0003 0.0006	0.000014 0.000020	0.000013 0.000034
215	Alliant Energy Lowe's Companies	LOW	5.24% 2.14%	9.90%	125.93	125.93	0.0000	0.000020	0.000563
210	Lam Research	LOW	1.43%	2.28%	66.61	66.61	0.0037	0.000122	0.000069
218	Southwest Airlines	LUV	1.95%	59.76%	21.89		0.0050	0.000045	0.000007
219	Lamb Weston	LW	1.18%	40.50%	14.06				
220	LyondellBasell Industries	LYB	5.12%	-11.09%	30.27				
221	Mastercard	MA	0.60%	20.34%	368.24				
222	MidAmerica Apartment Communities	MAA	3.45%	7.00%	18.74	18.74	0.0008	0.000029	0.000059
223	Marriott International	MAR	0.93%	40.50%	55.02				
224	Masco	MAS	2.24%	-0.04%	11.56				
225	McDonald's	MCD	2.23%	7.40%	199.95	199.95	0.0090	0.000201	0.000668
226	Microchip Technology	MCHP	1.72%	12.60%	41.87	41.87	0.0019	0.000033	0.000238
227	McKesson	MCK	0.57%	10.54%	53.40	53.40	0.0024	0.000014	0.000254
228	Moody's	MCO	0.89%	-1.39%	57.83				
229	Mondelez International	MDLZ	2.37%	5.07%	88.88	88.88	0.0040	0.000095	0.000204
230	Medtronic	MDT	3.60%	2.71%	108.01	108.01	0.0049	0.000176	0.000132
231	MetLife	MET	2.88%	0.24%	56.34	56.34	0.0025	0.000073	0.000006
232	MGM Resorts International	MGM	0.03%	65.70%	15.66				
233	McCormick & Company	MKC	2.00%	0.31%	20.91	20.91	0.0009	0.000019	0.000003
234	MarketAxess	MKTX	0.77%	14.25%	13.67	13.67	0.0006	0.000005	0.000088
235	Martin Marietta Materials	MLM	0.76%	14.80%	21.57	21.57	0.0010	0.000007	0.000144
236	Marsh & McLennan Companies	MMC	1.43%	9.03%	86.04	86.04	0.0039	0.000056	0.000351
237	3M	MMM	5.28%	-0.28%	62.42				
238	Altria Group	MO	8.37%	4.16%	80.60	80.60	0.0036	0.000305	0.000151
239 240	The Mosaic Company Marathan Patroloum	MOS	1.66%	14.70%	16.38	16.38	0.0007	0.000012	0.000109
<i>2</i> 40	Marathon Petroleum	MPC	2.31%	55.80%	60.88				

	(a)		(a)	(b) IBES	(a) Market			Weig	hted
			Dividend	Yahoo	Сар		-	Dividend	Growth
	Company	Ticker	Yield	Growth	(\$bil.)	Mkt. Cap.	Weight	Yield	Rate
	Monolithic Power Systems	MPWR	0.71%	24.54%	19.94				
2	Merck & Co.	MRK	2.69%	11.70%	275.10	275.10	0.0124	0.000334	0.001454
;	Marathon Oil	MRO	1.65%	32.63%	17.91				
ŀ	Morgan Stanley	MS	3.24%	5.71%	162.02	162.02	0.0073	0.000237	0.000418
5	MSCI	MSCI	0.98%	12.94%	40.75	40.75	0.0018	0.000018	0.000238
5	Microsoft	MSFT	1.14%		1,791.82	1,791.82	0.0809	0.000923	0.009527
1	Motorola Solutions	MSI	1.36%	11.13%	43.31	43.31	0.0020	0.000027	0.000218
3	M&T Bank	MTB	3.34%	13.03%	26.49	26.49	0.0012	0.000040	0.000156
)	Micron Technology	MU	0.75%	-35.44%	67.14				-
)	Nasdaq	NDAQ	1.37%	5.25%	28.64	28.64	0.0013	0.000018	0.000068
	Nordson	NDSN	1.13%	13.00%	13.42	13.42	0.0006	0.000007	0.000079
2	NextEra Energy Newmont	NEE NEM	2.39% 3.99%	10.21% -8.80%	152.18 43.69	152.18	0.0069	0.000164	0.000702
,	NiSource	NEM	3.52%	-8.80% 6.35%	43.09	11.20	0.0005	0.000018	0.000032
+ ;	NIKE	NKE	5.52% 1.07%	6.77%	196.57	196.57	0.0003	0.000018	0.000032
, ,	Northrop Grumman	NOC	1.49%	3.00%	71.39	71.39	0.0032	0.000093	0.000097
) /	NRG Energy	NRG	1.49% 4.56%	-3.30%	7.69		0.0032	0.000048	0.00009
3	Norfolk Southern	NKG	4.30% 2.22%	-3.30%	56.25	56.25	0.0025	0.000056	0.00021
,)	NetApp	NTAP	3.01%	8.19%	14.40	14.40	0.00023	0.000020	0.00005
)	Northern Trust	NTRS	3.18%	5.80%	19.66	19.66	0.0009	0.000028	0.00005
	Nucor	NUE	1.32%	-7.50%	40.19				0.00005
2	NVIDIA	NVDA	0.08%	21.30%	476.89				-
;	Newell Brands	NWL	5.84%	-6.73%	6.51				-
Ļ	News Corporation	NWSA	0.97%	-1.47%	11.94				-
i	NXP Semiconductors	NXPI	1.94%	9.67%	46.13	46.13	0.0021	0.000040	0.00020
	Realty Income	0	4.64%	22.62%	39.80				-
,	Old Dominion Freight Line	ODFL	0.40%	14.04%	35.57	35.57	0.0016	0.000006	0.00022
5	Organon & Co.	OGN	3.66%	-2.00%	7.79				-
)	ONEOK	OKE	5.87%	12.50%	30.86	30.86	0.0014	0.000082	0.00017
)	Omnicom Group	OMC	3.40%	2.70%	17.69	17.69	0.0008	0.000027	0.00002
	Oracle	ORCL	1.43%	10.01%	241.58	241.58	0.0109	0.000156	0.001092
2	Otis Worldwide	OTIS	1.43%	7.10%	33.73	33.73	0.0015	0.000022	0.000108
;	Occidental Petroleum	OXY	1.13%	25.75%	58.59				-
ŀ	PARAMOUNT GLBL	PARA	4.38%	-11.33%	14.23				-
5	Paychex	PAYX	2.92%	7.74%	41.68	41.68	0.0019	0.000055	0.00014
)	PACCAR	PCAR	2.69%	8.77%	38.54	38.54	0.0017	0.000047	0.00015
	Healthpeak Properties	PEAK	4.43%	-16.80%	14.60				-
8	Public Service Enterprise Group	PEG	3.70%	3.12%	30.24	30.24	0.0014	0.000051	0.000043
)	PepsiCo	PEP	2.68%	7.91%	237.09	237.09	0.0107	0.000287	0.00084
)	Pfizer	PFE	3.64%	-0.20%	252.93				-
	Principal Financial Group	PFG	2.82%	5.87%	22.21	22.21	0.0010	0.000028	0.00005
	Procter & Gamble	PG	2.58%	5.07%	334.34	334.34	0.0151	0.000390	0.00076
	The Progressive	PGR	0.30%	26.17%	79.26				-
	ParkerHannifin	PH	1.72%	10.17%	39.83	39.83	0.0018	0.000031	0.00018
	PulteGroup	PHM	1.23%	9.20%	11.86	11.86	0.0005	0.000007	0.00004
	Packaging Corporation of America	PKG	3.87%	-7.74%	11.97				-
	PerkinElmer	PKI	0.21%	-13.86%	17.05				-
	Prologis	PLD	2.67%	-6.05%	92.99				0.0000
)	Philip Morris International	PM	4.91%	3.62%	160.32	160.32	0.0072	0.000356	0.00026
	The PNC Financial Services Group	PNC	4.03%	10.96%	64.71	64.71	0.0029	0.000118	0.00032
	Pentair Pinnaala Waat Capital	PNR	1.73%	5.10%	8.35 8.34	8.35	0.0004	0.000007	0.00001
	Pinnacle West Capital	PNW	4.72%	-3.96%	8.34				0.00007
	Pool Corp. PPG Industries	POOL	1.10%	12.29%	14.20	14.20	0.0006	0.000007	0.00007
ļ	PPG Industries	PPG	1.94%	11.46%	30.12	30.12	0.0014	0.000026	0.00015
5	PPL Prudential Financial	PPL	3.05%	17.77%	21.72	21.72	0.0010	0.000030	0.00017
	Prudential Financial	PRU PS A	4.88%	-3.85%	37.48		0.0023		0.00020
3	Public Storage	PSA PSY	2.74%	17.00%	51.03	51.03	0.0023	0.000063	0.000392
))	Phillips 66 Quanta Services	PSX PWR	3.66% 0.22%	30.30% 17.86%	51.45 21.29	21.20	0.0010	0.000002	- 0.000172
	Quanta Services	rwĸ	0.22%	17.00%	21.29	21.29	0.0010	0.000002	0.00017.

	(a)		(a)	(b)	(a)				
				IBES	Market		-	Weig	
	2		Dividend	Yahoo	Cap	10.0		Dividend	Growth
201	Company	Ticker	Yield	Growth	(\$bil.)	Mkt. Cap.	0	Yield	Rate
301	Qualcomm	QCOM	2.29%	-7.47%	147.17				
302	Everest Re Group	RE	1.91%	12.00%	13.72	13.72	0.0006	0.000012	0.000074
303	Regency Centers	REG	3.94%	-0.69%	11.26				
304	Regions Financial	RF	3.76%	-0.88%	21.40				
305	Robert Half International	RHI	2.43%	8.80%	8.56	8.56	0.0004	0.000009	0.000034
306	Raymond James Financial	RJF	1.42%	16.41%	25.45	25.45	0.0011	0.000016	0.000189
307	Ralph Lauren	RL	2.42%	7.84%	8.22	8.22	0.0004	0.000009	0.000029
308	ResMed	RMD	0.76%	10.20%	33.86	33.86	0.0015	0.000012	0.000156
309	Rockwell Automation	ROK	1.70%	10.70%	32.03	32.03	0.0014	0.000025	0.000155
310	Rollins	ROL	1.43%	8.20%	17.90	17.90	0.0008	0.000012	0.000066
311	Roper Technologies	ROP	0.62%	9.10%	47.11	47.11	0.0021	0.000013	0.000194
312	Ross Stores	ROST	1.12%	5.66%	41.45	41.45	0.0019	0.000021	0.000106
313	Republic Services	RSG	1.59%	10.69%	39.27	39.27	0.0018	0.000028	0.000190
314	Raytheon Technologies	RTX	2.20%	13.40%	147.02	147.02	0.0066	0.000146	0.000890
315	SBA Communications	SBAC	1.11%	31.43%	31.49				
316	Signature Bank	SBNY	2.22%	6.32%	7.93	7.93	0.0004	0.000008	0.000023
317	Starbucks	SBUX	1.98%	17.78%	122.80	122.80	0.0055	0.000110	0.000986
318	Charles Schwab	SCHW	1.16%	18.47%	148.61	148.61	0.0067	0.000078	0.001240
319	Sealed Air	SEE	1.55%	8.67%	7.48	7.48	0.0003	0.000005	0.000029
320	SherwinWilliams	SHW	1.05%	9.07%	64.03	64.03	0.0029	0.000030	0.000262
321	The J. M. Smucker Co.	SJM	2.76%	5.04%	16.01	16.01	0.0007	0.000020	0.000036
322	Schlumberger	SLB	1.78%	44.40%	79.76				
323	SnapOn	SNA	2.69%	2.80%	12.79	12.79	0.0006	0.000016	0.000016
324	The Southern Company	SO	4.04%	6.48%	73.22	73.22	0.0033	0.000134	0.000214
325	Simon Property Group	SPG	6.15%	8.60%	41.14	41.14	0.0019	0.000114	0.000160
326	S&P Global	SPGI	0.93%	7.90%	119.37	119.37	0.0054	0.000050	0.000426
327	Sempra Energy	SRE	3.02%	4.14%	49.92	49.92	0.0023	0.000068	0.000093
328	STERIS	STE	0.92%	10.00%	20.47	20.47	0.0009	0.000009	0.000092
329	Steel Dynamics	STLD	1.25%	-15.40%	19.49				
330	State Street	STT	3.02%	8.87%	32.45	32.45	0.0015	0.000044	0.000130
331	Seagate Technology	STX	4.50%	-7.77%	12.85				
332	Constellation Brands	STZ	1.40%	8.62%	42.87	42.87	0.0019	0.000027	0.000167
333	Stanley Black & Decker	SWK	3.75%	-9.44%	12.69				
334	Skyworks Solutions	SWKS	2.27%	15.00%	17.52	17.52	0.0008	0.000018	0.000119
335	Synchrony Financial	SYF	2.50%	-3.62%	16.92				
336	Stryker	SYK	1.19%	7.24%	95.72	95.72	0.0043	0.000051	0.000313
337	Sysco	SYY	2.48%	18.40%	40.11	40.11	0.0018	0.000045	0.000333
338	AT&T	Т	2.48% 5.44%	0.76%	145.52	145.52	0.0018	0.000358	0.0000555
339	Molson Coors	TAP	3.02%	1.38%	145.52	145.52	0.0005	0.0000338	0.0000007
340	BioTechne Corp	TECH	0.41%	11.42%	12.00	12.00	0.0005	0.000010	0.000065
340 341	-	TEL	0.41%	11.42%	12.55 39.59	12.55 39.59	0.0008	0.000002	0.000083
	TE Connectivity								
342	Teradyne	TER	0.43%	10.67%	16.11	16.11	0.0007	0.000003	0.000078

2.01%

8.63%

S&P 500 / IBES

				IBES	Market			Weig	hted
			Dividend	Yahoo	Сар		-	Dividend	Growth
	Company	Ticker	Yield	Growth	(\$bil.)	Mkt. Cap.	Weight	Yield	Rate
43	Truist Financial	TFC	4.43%	-0.29%	64.72				-
44	Teleflex	TFX	0.57%	10.40%	11.52	11.52	0.0005	0.000003	0.000054
45	Target	TGT	2.63%	-4.87%	75.59				-
46	The TJX Companies	TJX	1.45%	11.90%	95.57	95.57	0.0043	0.000063	0.00051
47	Thermo Fisher Scientific	TMO	0.21%	3.51%	225.64	225.64	0.0102	0.000021	0.00035
48	Tapestry	TPR	2.98%	13.85%	10.52	10.52	0.0005	0.000014	0.00006
49	Targa Resources	TRGP	2.39%	32.20%	17.04				
50	T. Rowe Price	TROW	4.25%	-17.82%	26.12				-
51	The Travelers Companies	TRV	1.95%	8.83%	44.69	44.69	0.0020	0.000039	0.00017
52	Tractor Supply Co.	TSCO	1.87%	10.11%	23.65	23.65	0.0011	0.000020	0.00010
53	Tyson Foods	TSN	2.92%	7.50%	23.69	23.69	0.0011	0.000031	0.00008
54	Trane Technologies	TT	1.54%	22.29%	40.13				0.00000
55	Texas Instruments	TXN	2.83%	10.00%	159.29	159.29	0.0072	0.000204	0.00072
56	Textron	TXT	0.11%	23.57%	14.67		0.0072	0.000204	0.00072
50 57	United Dominion Realty Trust	UDR	4.09%	-34.21%	12.92				-
58	Universal Health Services	UHS	0.55%	2.92%	10.44	10.44	0.0005	0.000003	0.00001
58 59							0.0003	0.000003	0.00289
59 60	UnitedHealth Group	UNH	1.34%	13.93%	460.49	460.49			
	Union Pacific	UNP	2.60%	9.05%	123.23	123.23	0.0056	0.000145	0.00050
61	United Parcel Service	UPS	3.43%	4.62%	153.47	153.47	0.0069	0.000238	0.00032
62	U.S. Bancorp	USB	3.95%	3.84%	73.03	73.03	0.0033	0.000130	0.00012
63	Visa	V	0.80%	15.48%	425.51	425.51	0.0192	0.000154	0.00297
64	V.F. Corporation	VFC	6.83%	0.75%	11.61	11.61	0.0005	0.000036	0.00000
65	VICI Properties	VICI	4.63%	7.10%	21.21	21.21	0.0010	0.000044	0.00006
66	Valero Energy	VLO	2.74%	-19.80%	55.26				
67	Vulcan Materials	VMC	0.90%	14.57%	23.75	23.75	0.0011	0.000010	0.00015
68	Verisk Analytics	VRSK	0.69%	9.06%	28.25	28.25	0.0013	0.000009	0.00011
69	Ventas	VTR	3.78%	-19.70%	20.29				-
70	Viatris	VTRS	4.12%	-3.85%	14.12				-
71	Verizon Communications	VZ	6.47%	0.82%	169.38	169.38	0.0077	0.000495	0.00006
72	Westinghouse Air Brake Technologies	WAB	0.58%	7.30%	18.86	18.86	0.0009	0.000005	0.00006
73	Walgreens Boots Alliance	WBA	5.35%	2.30%	31.29	31.29	0.0014	0.000076	0.00003
74	WEC Energy Group	WEC	3.36%	6.37%	29.25	29.25	0.0013	0.000044	0.00008
75	Welltower	WELL	3.52%	21.60%	33.03				-
76	Wells Fargo & Company	WFC	2.76%	5.68%	172.09	172.09	0.0078	0.000215	0.00044
77	Whirlpool	WHR	4.60%	-11.67%	8.21				-
78	Waste Management	WM	1.70%	11.56%	62.86	62.86	0.0028	0.000048	0.00032
79	The Williams Companies	WMB	5.41%	7.30%	38.25	38.25		0.000093	0.00012
80	Walmart	WMT	1.63%	4.34%	384.46	384.46	0.0174	0.000283	0.00075
81	W.R. Berkley	WRB	0.56%	9.00%	18.98	18.98	0.0009	0.0000205	0.000075
82	WestRock	WRK	3.00%	11.40%	9.33	9.33	0.0009	0.000003	0.00004
83	West Pharmaceutical Services	WST	0.29%	27.20%	19.27		0.0004		0.00004
83 84	Willis Towers Watson	WTW	0.29% 1.42%	16.77%	27.55	27.55	0.0012	0.000018	0.00020
							0.0012		
85	Weyerhaeuser	WY	2.20%	5.00%	24.15	24.15		0.000024	0.00005
86	Xcel Energy	XEL	3.02%	7.01%	37.50	37.50	0.0017	0.000051	0.00011
87	Exxon Mobil	XOM	3.22%	26.96%	466.20				-
88	Dentsply Sirona	XRAY	1.37%	3.90%	7.86	7.86	0.0004	0.000005	0.00001
89	Xylem	XYL	1.17%	18.76%	18.48	18.48	0.0008	0.000010	0.00015
90	Yum Brands	YUM	1.77%	9.37%	36.69	36.69	0.0017	0.000029	0.00015
91	Zimmer Biomet	ZBH	0.80%	7.00%	26.20	26.20	0.0012	0.000009	0.00008
92	Zions Bancorporation	ZION	3.27%	-32.40%	7.78				-
93	Zoetis	ZTS	0.91%	10.23%	77.20	77.20	0.0035	0.000032	0.00035

Weighted Average

n/a Not Available

(a) www.valueline.com (retrieved Jan. 31, 2023).

(b) IBES growth rates from yahoo.com (retrieved Jan. 31, 2023). Eliminated growth rates greater than 20%, as well as all negative values.

CAPM

		(a)	(b)		(c)		(d)		(e)	(f)		
		Mark	ket Retur	n (R _m)		Market						
		Div	Proj.	Cost of	Risk-Free	Risk		Unadjusted	Market	Size	CAPM	Break
	Company	Yield	Growth	Equity	Rate	Premium	Beta	Ke	Cap	Adjustment	Result	(B Pts)
1	Exelon Corp.	2.06%	10.23%	12.29%	3.68%	8.61%	n/a	n/a	\$41,500	-0.26%	n/a	
2	CenterPoint Energy	2.06%	10.23%	12.29%	3.68%	8.61%	1.10	13.15%	\$19,400	0.45%	13.60%	43
3	PPL Corp.	2.06%	10.23%	12.29%	3.68%	8.61%	1.05	12.72%	\$21,700	0.45%	13.17%	31
4	OGE Energy Corp.	2.06%	10.23%	12.29%	3.68%	8.61%	1.00	12.29%	\$8,000	0.57%	12.86%	42
5	Black Hills Corp.	2.06%	10.23%	12.29%	3.68%	8.61%	0.95	11.86%	\$4,600	0.58%	12.44%	13
6	DTE Energy Co.	2.06%	10.23%	12.29%	3.68%	8.61%	0.95	11.86%	\$22,300	0.45%	12.31%	0
7	Entergy Corp.	2.06%	10.23%	12.29%	3.68%	8.61%	0.95	11.86%	\$23,000	0.45%	12.31%	31
8	Pinnacle West Capital	2.06%	10.23%	12.29%	3.68%	8.61%	0.90	11.43%	\$8,500	0.57%	12.00%	12
9	Evergy Inc.	2.06%	10.23%	12.29%	3.68%	8.61%	0.90	11.43%	\$13,500	0.45%	11.88%	0
10	Eversource Energy	2.06%	10.23%	12.29%	3.68%	8.61%	0.90	11.43%	\$28,300	0.45%	11.88%	0
11	Pub Sv Enterprise Grp.	2.06%	10.23%	12.29%	3.68%	8.61%	0.90	11.43%	\$30,500	0.45%	11.88%	28
12	NextEra Energy, Inc.	2.06%	10.23%	12.29%	3.68%	8.61%	0.95	11.86%	\$149,100	-0.26%	11.60%	
13	Sempra Energy	2.06%	10.23%	12.29%	3.68%	8.61%	0.95	11.86%	\$49,400	-0.26%	11.60%	
14	Portland General Elec.	2.06%	10.23%	12.29%	3.68%	8.61%	0.85	11.00%	\$4,400	0.58%	11.58%	2
15	Alliant Energy	2.06%	10.23%	12.29%	3.68%	8.61%	0.85	11.00%	\$14,000	0.45%	11.45%	13
16	Ameren Corp.	2.06%	10.23%	12.29%	3.68%	8.61%	0.85	11.00%	\$23,000	0.45%	11.45%	0
17	Southern Company	2.06%	10.23%	12.29%	3.68%	8.61%	0.90	11.43%	\$71,300	-0.26%	11.17%	28
18	CMS Energy Corp.	2.06%	10.23%	12.29%	3.68%	8.61%	0.80	10.57%	\$17,600	0.45%	11.02%	15
19	WEC Energy Group	2.06%	10.23%	12.29%	3.68%	8.61%	0.80	10.57%	\$30,500	0.45%	11.02%	0
20	Dominion Energy	2.06%	10.23%	12.29%	3.68%	8.61%	0.85	11.00%	\$52,200	-0.26%	10.74%	28
21	Duke Energy Corp.	2.06%	10.23%	12.29%	3.68%	8.61%	0.85	11.00%	\$78,300	-0.26%	10.74%	0
22	Xcel Energy Inc.	2.06%	10.23%	12.29%	3.68%	8.61%	0.80	10.57%	\$39,400	-0.26%	10.31%	43
23	American Elec Pwr	2.06%	10.23%	12.29%	3.68%	8.61%	0.75	10.14%	\$48,900	-0.26%	9.88%	43
24	Consolidated Edison	2.06%	10.23%	12.29%	3.68%	8.61%	0.75	10.14%	\$33,700	-0.26%	9.88%	0
	Lower End (g)										9.88%	
	Upper End (g)										13.60%	
	Median (g)										11.60%	
	Midpoint										11.74%	
	Median - All Values										11.60%	
	Low-End Test (h)										7.38%	
	High-End Test (i)										23.20%	

(a) Weighted average for dividend-paying stocks in the S&P 500 based on data from www.valueline.com (retrieved Jan. 31, 2023).

(b) www.valueline.com (retrieved Jan. 31, 2023).. Eliminated growth rates greater than 20%, as well as all negative values.

(c) Six-month average yield on 30-year Treasury bonds for Jan. 2023 from https://fred.stlouisfed.org/.

(d) The Value Line Investment Survey, Summary & Index (Jan. 27, 2023).

(e) The Value Line Investment Survey (Dec. 9, 2022, Jan. 20 and Feb. 10, 2023).

(f) Kroll, 2022 CRSP Deciles Size Premium, Cost of Capital Navigator (2023).

(g) Excludes highlighted values.

(h) Average Baa utility bond yield for six-months ending Jan. 2023, plus 20% of CAPM market risk premium.

(i) 200% of Median - All Values.

<u>S&P 500 / VALUE LINE</u> (a)

			\$7-1.	Manl			***	htod.
		D' ' I I	Value	Market		-	Weig	
Company	Ticker	Dividend Yield	Line Growth	Cap (\$bil.)	Mkt. Cap.	Weight	Dividend Yield	Growth Rate
Agilent Technologies	A	0.58%	12.00%	45.99	45.99	0.0019	0.000011	0.00022
Advance Auto Parts	AAP	4.02%	12.00%	8.90	8.90	0.0001	0.000011	0.000022
Apple	AAPL	0.65%		2,283.29	2,283.29	0.0940	0.000611	0.01269
AbbVie	ABBV	4.01%	4.50%	261.35	261.35	0.0108	0.000432	0.00048
AmerisourceBergen	ABC	1.19%	8.50%	33.98	33.98	0.0014	0.000017	0.0001
Abbott Laboratories	ABT	1.84%	7.00%	193.54	193.54	0.0080	0.000147	0.0005
Accenture	ACN	1.67%	12.00%	172.08	172.08	0.0071	0.000118	0.0008
Analog Devices	ADI	1.81%	11.50%	85.79	85.79	0.0035	0.000064	0.0004
Archer Daniels Midland	ADM	1.87%	14.50%	46.98	46.98	0.0019	0.000036	0.0002
Automatic Data Processing	ADP	2.39%	11.50%	94.67	94.67	0.0039	0.000093	0.0004
Ameren	AEE	2.85%	6.50%	22.46	22.46	0.0009	0.000026	0.0000
American Electric Power	AEP	3.60%	6.50%	47.45	47.45	0.0020	0.000070	0.0001
AES	AES	2.46%	n/a	18.04				
Aflac	AFL	2.34%	9.00%	45.60	45.60	0.0019	0.000044	0.0001
American International Group	AIG	2.02%	6.50%	47.45	47.45	0.0020	0.000039	0.0001
Assurant	AIZ	2.14%	12.00%	6.91	6.91	0.0003	0.000006	0.0000
Arthur J. Gallagher & Co.	AJG	1.10%	18.50%	41.56	41.56	0.0017	0.000019	0.0003
Albemarle	ALB	0.58%	21.50%	31.74				
Allstate	ALL	2.64%	2.50%	34.21	34.21	0.0014	0.000037	0.0000
Allegion	ALLE	1.45%	11.00%	9.96	9.96	0.0004	0.000006	0.0000
Applied Materials	AMAT	0.97%	16.50%	96.17	96.17	0.0040	0.000038	0.000ϵ
Amcor	AMCR	4.16%	14.50%	17.54	17.54	0.0007	0.000030	0.0001
AMETEK	AME	0.62%	10.00%	32.79	32.79	0.0014	0.000008	0.0001
Amgen	AMGN	3.35%	5.50%	136.86	136.86	0.0056	0.000189	0.0003
Ameriprise Financial	AMP	1.56%	13.50%	36.60	36.60	0.0015	0.000024	0.0002
American Tower	AMT	2.87%	6.00%	101.81	101.81	0.0042	0.000120	0.0002
Aon	AON	0.73%	7.50%	67.04	67.04	0.0028	0.000020	0.0002
A. O. Smith	AOS	1.98%	11.00%	9.25	9.25	0.0004	0.000008	0.0000
APA	APA	2.38%	50.00%	14.27				
Air Products and Chemicals	APD	2.08%	11.50%	69.22	69.22	0.0029	0.000059	0.0003
Amphenol	APH	1.06%	13.00%	47.22	47.22	0.0019	0.000021	0.0002
Alexandria Real Estate Equities	ARE	3.09%	10.00%	24.77	24.77	0.0010	0.000032	0.0001
Atmos Energy	ATO	2.62%	7.50%	16.22	16.22	0.0007	0.000018	0.0000
Activision Blizzard	ATVI	0.70%	11.50%	58.41	58.41	0.0024	0.000017	0.0002
AvalonBay Communities	AVB	3.88%	9.00%	24.23	24.23	0.0010	0.000039	0.0000
Broadcom	AVGO	3.14%	30.00%	237.20				
Avery Dennison	AVY	1.73%	10.50%	15.01	15.01	0.0006	0.000011	0.0000
American Water Works	AWK	1.81%	3.00%	28.28	28.28	0.0012	0.000021	0.0000
American Express	AXP	1.33%	10.00%	117.11	117.11	0.0048	0.000064	0.0004
Bank of America	BAC	2.64%	8.50%	279.81	279.81	0.0115	0.000304	0.0009
Ball	BALL	1.48%	21.50%	17.78				
Baxter International	BAX	2.51%	8.00%	23.26	23.26	0.0010	0.000024	0.0000
Bath & Body Works, Inc.	BBWI	1.85%	20.50%	10.33				
Best Buy	BBY	4.58%	4.00%	18.92	18.92	0.0008	0.000036	0.0000
Becton, Dickinson and Company	BDX	1.48%	4.50%	69.93	69.93	0.0029	0.000043	0.0001
Franklin Resources	BEN	3.98%	3.50%	15.08	15.08	0.0006	0.000025	0.0000
BrownForman	BF/B	1.20%	14.50%	32.75	32.75	0.0013	0.000016	0.0001
The Bank of New York Mellon	BK	3.12%	6.50%	40.41	40.41	0.0017	0.000052	0.0001
Baker Hughes	BKR	2.45%	n/a	31.28				
BlackRock	BLK	2.66%	7.50%	113.03	113.03	0.0047	0.000124	0.0003
Bristol Myers Squibb	BMY	3.12%	44.00%	155.57				
Broadridge Financial Solutions	BR	1.95%	9.50%	17.54	17.54	0.0007	0.000014	0.0000
Brown & Brown	BRO	0.78%	8.00%	16.70	16.70	0.0007	0.000005	0.0000
BorgWarner	BWA	1.52%	9.50%	10.50	10.50	0.0004	0.000007	0.0000
Boston Properties	BXP	5.51%	-1.00%	11.13				
Citigroup	С	3.93%	3.50%	100.52	100.52	0.0041	0.000163	0.0001
Conagra Brands	CAG	3.64%	3.50%	17.70	17.70	0.0007	0.000027	0.0000
Cardinal Health	CAH	2.62%	5.00%	19.84	19.84	0.0008	0.000021	0.0000
Carrier Global	CARR	1.70%	n/a	36.39				
Caterpillar	CAT	1.86%	11.00%	134.49	134.49	0.0055	0.000103	0.0006

(a)		(a)	(b)	(a)				
			Value	Market			Weig	hted
		Dividend	Line	Cap		-	Dividend	Growth
 Company	Ticker	Yield	Growth	(\$bil.)	Mkt. Cap.		Yield	Rate
Chubb Limited	CB	1.47%	14.50%	95.36	95.36	0.0039	0.000058	0.000569
Cboe Global Markets	CBOE	1.63%	10.00%	12.98	12.98	0.0005	0.000009	0.000053
Crown Castle Inc.	CCI	4.30%	10.50%	62.99	62.99	0.0026	0.000112	0.000272
CDW	CDW	1.23%	9.00%	25.99	25.99	0.0011	0.000013	0.000096
Celanese	CE	2.31%	7.50%	13.17	13.17	0.0005	0.000013	0.00004
Constellation Energy Corporation	CEG	0.67%	n/a	27.27				-
CF Industries Citizens Financial Group	CF CFG	1.91%	33.50%	16.56				-
	CFG	4.02% 1.28%	7.50% 6.00%	21.20 19.95	21.20 19.95	0.0009 0.0008	0.000035 0.000011	0.00006
Church & Dwight Co. C.H. Robinson Worldwide	CHD	2.52%	8.50%	19.93	19.93	0.0008	0.000011	0.00004
Cigna	CI	2.32 <i>%</i> 1.47%	10.00%	97.98	97.98	0.0003	0.000012	0.0004
Cincinnati Financial	CINF	2.80%	9.00%	16.52	16.52	0.0040	0.000039	0.00040
ColgatePalmolive	CL	2.48%	6.50%	63.28	63.28	0.0026	0.000015	0.00016
Clorox	CLX	3.34%	7.50%	17.45	17.45	0.0020	0.000003	0.000010
Comerica	CMA	3.80%	9.00%	9.36	9.36	0.0004	0.000015	0.00003
Comcast	CMCSA		8.50%	173.37	173.37	0.0071	0.000192	0.00060
CME Group	CME	2.31%	8.50%	62.22	62.22	0.0026	0.000059	0.00021
Cummins	CMI	2.55%	8.50%	34.72	34.72	0.0014	0.000036	0.00012
CMS Energy	CMS	2.96%	6.50%	18.04	18.04	0.0007	0.000022	0.00004
CenterPoint Energy	CNP	2.53%	6.50%	18.91	18.91	0.0008	0.000020	0.00005
Capital One Financial	COF	2.07%	-1.00%	44.34				-
The Cooper Companies	COO	0.02%	12.00%	16.94	16.94	0.0007	0.000000	0.00008
ConocoPhillips	COP	1.72%	20.00%	149.99	149.99	0.0062	0.000106	0.00123
Costco Wholesale	COST	0.76%	12.50%	217.87	217.87	0.0090	0.000068	0.00112
Campbell Soup	CPB	2.87%	4.50%	15.45	15.45	0.0006	0.000018	0.00002
Camden Property Trust	CPT	3.44%	3.50%	12.33	12.33	0.0005	0.000017	0.00001
Cisco Systems	CSCO	3.23%	9.00%	196.86	196.86	0.0081	0.000262	0.00073
CSX	CSX	1.29%	10.50%	65.26	65.26	0.0027	0.000035	0.00028
Cintas	CTAS	1.05%	14.00%	44.39	44.39	0.0018	0.000019	0.00025
Coterra Energy	CTRA	2.39%	n/a	20.42				
Cognizant Technology Solutions	CTSH	1.82%	9.50%	32.97	32.97	0.0014	0.000025	0.00012
Corteva	CTVA	0.98%	16.50%	45.22	45.22	0.0019	0.000018	0.00030
CVS Health	CVS	2.82%	6.00%	112.76	112.76	0.0046	0.000131	0.00027
Chevron	CVX	3.24%	45.00%	346.28				
Dominion Energy	D	4.48%	5.50%	51.91	51.91	0.0021	0.000096	0.00011
DuPont de Nemours	DD	1.90%	8.50%	36.53	36.53	0.0015	0.000029	0.00012
Deere & Company	DE	1.16%	16.50%	123.58	123.58	0.0051	0.000059	0.00084
Discover Financial Services	DFS	2.09%	8.50%	31.39	31.39	0.0013	0.000027	0.00011
Dollar General	DG	0.92%	10.00%	53.30	53.30	0.0022	0.000020	0.00021
Quest Diagnostics	DGX	1.82%	4.00%	16.52	16.52	0.0007	0.000012	0.00002
D.R. Horton	DHI	1.05%	0.50%	32.84	32.84	0.0014	0.000014	0.00000
Danaher	DHR	0.38%	16.00%	191.40	191.40	0.0079	0.000030	0.00126
Digital Realty Trust	DLR	4.81%	-3.50%	30.49				
Dover	DOV	1.42%	7.50%	19.91	19.91	0.0008	0.000012	0.00006
Dow	DOW	5.18%	13.50%	40.74	40.74	0.0017	0.000087	0.00022
Domino's Pizza	DPZ	1.32%	14.00%	12.41	12.41	0.0005	0.000007	0.00007
Darden Restaurants	DRI	3.28%	21.50%	17.99				0.00004
DTE Energy	DTE	3.36%	4.50%	21.97	21.97	0.0009	0.000030	0.00004
Duke Energy	DUK	3.96%	4.00%	78.09	78.09	0.0032	0.000127	0.00012
Devon Energy	DVN	1.12%	33.50%	41.97				0.00010
Electronic Arts	EA	0.64%	13.00%	35.34	35.34	0.0015	0.000009	0.00018
eBay Faciab	EBAY	2.04%	12.50%	26.62	26.62	0.0011	0.000022	0.00013
Ecolab Consolidated Edisor	ECL	1.39%	10.50%	43.40	43.40	0.0018	0.000025	0.00018
Consolidated Edison	ED	3.41%	4.00%	33.53	33.53	0.0014	0.000047	0.00005
Equifax	EFX	0.73%	7.00%	26.35	26.35	0.0011	0.000008	0.00007
Edison International	EIX	4.37%	16.00%	25.79	25.79	0.0011	0.000046	0.00017
The Estee Lauder Companies	EL	0.96%	14.00%	97.81	97.81	0.0040	0.000039	0.00056
Elevance Health, Inc.	ELV	1.06%	12.50%	118.43	118.43	0.0049	0.000052	0.00061
Eastman Chemical	EMN EMR	3.48% 2.38%	7.00% 9.50%	10.89 52.68	10.89 52.68	0.0004 0.0022	0.000016 0.000052	0.00003

				Value	Market			Weig	hted
			Dividend	Line	Сар		-	Dividend	Growth
С	Company	Ticker	Yield	Growth	(\$bil.)	Mkt. Cap.	Weight	Yield	Rate
_	OG Resources	EOG	2.83%	26.00%	77.81				
Е	quinix	EQIX	1.72%	15.00%	66.61	66.61	0.0027	0.000047	0.0004
Е	quity Residential	EQR	4.02%	-6.00%	23.34				
Е	QT	EQT	1.81%	n/a	12.23				
Е	versource Energy	ES	3.34%	6.50%	27.69	27.69	0.0011	0.000038	0.0000
Е	ssex Property Trust	ESS	4.29%	-4.00%	13.49				
Е	aton	ETN	2.04%	12.00%	63.29	63.29	0.0026	0.000053	0.0003
	Intergy	ETR	3.98%	4.00%	21.87	21.87	0.0009	0.000036	0.0000
	lvergy	EVRG	3.96%	7.50%	14.21	14.21	0.0006	0.000023	0.0000
	xelon	EXC	3.38%	-1.00%	41.16				
	xpeditors International of Washington	EXPD	1.24%	6.50%	17.15	17.15	0.0007	0.000009	0.0000
	xtra Space Storage	EXR	4.09%	4.00%	20.32	20.32	0.0008	0.000034	0.0000
	ord Motor	F	4.69%	33.50%	52.93				
	Diamondback Energy	FANG	2.04%	n/a	25.83				0.0000
	astenal	FAST	2.83%	8.50%	28.33	28.33	0.0012	0.000033	0.0000
	reeportMcMoRan	FCX	1.72%	27.50%	66.66				0.0000
	actSet Research Systems	FDS	0.90%	10.00%	15.81	15.81	0.0007	0.000006	0.0000
	edEx	FDX	2.45%	11.00%	47.40	47.40	0.0020	0.000048	0.0002
	irstEnergy	FE FIS	3.81%	3.00%	23.44	23.44	0.0010	0.000037	0.0000
	idelity National Information Services	FIS FITB	2.75% 3.78%	52.00% 9.50%	44.38 24.54	24.54	0.0010	0.000038	0.0000
	ifth Third Bancorp MC	FILE	3.78% 1.80%	9.30%	16.23	16.23	0.0010	0.000038	0.0000
	ÍOX	FOXA	1.80%	12.00%	18.23	18.23	0.0007	0.000012	0.0000
	irst Republic Bank	FRC	0.87%	11.50%	25.19	25.19	0.0008	0.0000011	0.0000
	ederal Realty Investment Trust	FRT	3.91%	n/a	8.68	25.19	0.0010	0.000009	0.0001
	ortive	FTV	0.42%	17.00%	23.62	23.62	0.0010	0.000004	0.0001
	General Dynamics	GD	2.22%	9.00%	62.29	62.29	0.0010	0.000057	0.0001
	EN DIGITAL INC	GEN	2.21%	10.50%	14.94	14.94	0.00020	0.000014	0.0002
	Bilead Sciences	GILD	3.47%	12.00%	105.42	105.42	0.0043	0.000151	0.0005
	Seneral Mills	GIS	2.79%	4.50%	45.96	45.96	0.0019	0.000053	0.0000
	llobe Life	GL	0.73%	8.50%	11.71	11.71	0.0005	0.000004	0.0000
	Corning	GLW	3.04%	17.50%	29.27	29.27	0.0012	0.000037	0.0002
	General Motors	GM	0.99%	10.00%	51.60	51.60	0.0021	0.000021	0.0002
G	enuine Parts	GPC	2.15%	9.00%	23.47	23.47	0.0010	0.000021	0.0000
	lobal Payments	GPN	0.99%	17.00%	30.19	30.19	0.0012	0.000012	0.0002
	Barmin	GRMN	2.96%	5.50%	18.95	18.95	0.0008	0.000023	0.0000
Т	he Goldman Sachs Group	GS	2.86%	5.00%	118.56	118.56	0.0049	0.000140	0.0002
W	V.W. Grainger	GWW	1.25%	11.00%	28.35	28.35	0.0012	0.000015	0.0001
Η	Ialliburton	HAL	1.60%	32.50%	36.35				
Н	lasbro	HAS	4.37%	7.50%	8.85	8.85	0.0004	0.000016	0.0000
Н	Iuntington Bancshares	HBAN	4.20%	12.50%	21.28	21.28	0.0009	0.000037	0.0001
Η	ICA Healthcare	HCA	0.88%	11.50%	72.01	72.01	0.0030	0.000026	0.0003
Η	Iome Depot	HD	2.65%	9.00%	323.61	323.61	0.0133	0.000353	0.0011
Н	less	HES	0.95%	n/a	48.68				
Т	he Hartford Financial Services Group	HIG	2.21%	8.50%	24.63	24.63	0.0010	0.000022	0.0000
Η	Iuntington Ingalls Industries	HII	2.29%	10.00%	8.65	8.65	0.0004	0.000008	0.0000
	lilton Worldwide	HLT	0.42%	42.00%	38.63				
	Ioneywell International	HON	1.99%	11.50%	138.94	138.94	0.0057	0.000114	0.0006
	Iewlett Packard	HPE	2.98%	8.00%	20.66	20.66	0.0009	0.000025	0.0000
Η		HPQ	3.66%	10.50%	28.12	28.12	0.0012	0.000042	0.0001
	Iormel Foods	HRL	2.46%	8.00%	24.45	24.45	0.0010	0.000025	0.0000
	lost Hotels & Resorts	HST	2.63%	59.50%	13.03				
	lershey	HSY	1.93%	9.00%	45.32	45.32	0.0019	0.000036	0.0001
	lumana	HUM	0.63%	11.00%	63.58	63.58	0.0026	0.000016	0.0002
	Iowmet Aerospace	HWM	0.40%	16.00%	16.39	16.39	0.0007	0.000003	0.0001
	nternational Business Machines	IBM	4.69%	1.50%	127.26	127.26	0.0052	0.000246	0.0000
	ntercontinental Exchange	ICE	1.43%	7.00%	59.53	59.53	0.0025	0.000035	0.0001
	DEX	IEX	1.03%	11.00%	17.58	17.58	0.0007	0.000007	0.0000
In	nternational Flavors & Fragrances	IFF INTC	2.90% 4.92%	7.00%	28.50 122.57	28.50	0.0012	0.000034	0.0000

(a)		(a)	(b)	(a)				
(4)		(u)	Value	Market			Weig	hted
		Dividend	Line	Cap		-	Dividend	Growth
Company	Ticker	Yield	Growth	(\$bil.)	Mkt. Cap.	Weight	Yield	Rate
Intuit	INTU	0.78%	16.50%	112.90	112.90	0.0046	0.000036	0.00076
International Paper	IP	5.09%	11.00%	12.92	12.92	0.0005	0.000027	0.00005
The Interpublic Group of Companies	IPG	3.42%	10.00%	14.40	14.40	0.0006	0.000020	0.00005
Ingersoll Rand	IR	0.14%	n/a	22.66				0.0000
Iron Mountain Illinois Tool Works	IRM	4.72%	10.00%	15.27	15.27	0.0006	0.000030 0.000066	0.00006
Innois 1001 works Invesco	ITW IVZ	2.29% 4.44%	11.00% 8.00%	70.16 8.19	70.16 8.19	0.0029 0.0003	0.000066	0.00031
JACOBS SOLUTNS	J	4.44% 0.76%	12.00%	15.55	15.55	0.0003	0.000013	0.0000
J.B. Hunt Transport Services	J JBHT	0.89%	11.00%	19.53	19.53	0.0008	0.000003	0.0000
Johnson Controls International	JCI	2.06%	12.50%	46.90	46.90	0.0019	0.000040	0.0002
Jack Henry & Associates	JKHY	1.10%	8.50%	13.05	13.05	0.00015	0.000006	0.0002
Johnson & Johnson	JNJ	2.67%	6.00%	443.59	443.59	0.0183	0.000488	0.0010
Juniper Networks	JNPR	2.63%	10.50%	10.38	10.38	0.0004	0.000011	0.0000
JPMorgan Chase & Co.	JPM	3.09%	5.00%	408.07	408.07	0.0168	0.000519	0.0008
Kellogg's	Κ	3.50%	3.50%	23.21	23.21	0.0010	0.000033	0.0000
Keurig Dr Pepper	KDP	2.29%	11.50%	49.51	49.51	0.0020	0.000047	0.0002
KeyCorp	KEY	4.47%	7.50%	17.10	17.10	0.0007	0.000031	0.0000
Kraft Heinz	KHC	4.01%	4.00%	49.02	49.02	0.0020	0.000081	0.0000
Kimco Realty	KIM	4.62%	8.50%	13.62	13.62	0.0006	0.000026	0.0000
KLA	KLAC	1.23%	20.00%	59.89	59.89	0.0025	0.000030	0.0004
KimberlyClark	KMB	3.51%	5.50%	44.57	44.57	0.0018	0.000064	0.0001
Kinder Morgan	KMI	6.02%	19.00%	41.51	41.51	0.0017	0.000103	0.0003
Coca-Cola	KO	3.02%	8.00%	263.46	263.46	0.0108	0.000328	0.0008
The Kroger Co.	KR	2.32%	7.50%	32.15	32.15	0.0013	0.000031	0.0000
Loews	L	0.41%	18.50%	14.43	14.43	0.0006	0.000002	0.0001
Leidos	LDOS	1.49%	8.50%	13.45	13.45	0.0006	0.000008	0.0000
Lennar	LEN	1.60%	8.50%	28.84	28.84	0.0012	0.000019	0.0001
Laboratory Corp. of America	LH	1.14%	1.50%	22.73	22.73	0.0009	0.000011	0.0000
L3Harris Technologies	LHX	2.27%	17.50%	37.77	37.77	0.0016	0.000035	0.0002
Linde	LIN	1.43%	12.00%	161.35	161.35	0.0066	0.000095	0.0007
LKQ	LKQ	1.91%	11.00%	15.56	15.56	0.0006	0.000012	0.0000
Eli Lilly	LLY	1.29%	11.50%	332.46	332.46	0.0137	0.000177	0.0015
Lockheed Martin	LMT	2.64%	8.00%	119.02	119.02	0.0049	0.000129	0.0003
Lincoln National	LNC	5.49%	11.50%	5.55	5.55	0.0002	0.000013	0.0000
Alliant Energy Lowe's Companies	LNT LOW	3.24%	6.00%	13.66	13.66	0.0006	0.000018	0.0000
Lowe's Companies Lam Research	LOW	2.14% 1.43%	12.50% 14.50%	125.93 66.61	125.93 66.61	0.0052 0.0027	0.000111 0.000039	0.0006
Southwest Airlines	LKUX	1.43% 1.95%	14.50% n/a			0.0027	0.000039	0.0003
Lamb Weston	LUV LW	1.18%	11.50%	14.06	14.06	0.0006	0.000007	0.0000
LyondellBasell Industries	LYB	5.12%	3.50%	30.27	30.27	0.0000	0.000064	0.0000
Mastercard	MA	0.60%	18.50%	368.24	368.24	0.0012	0.000004	0.0000
MidAmerica Apartment Communities	MAA	3.45%	-14.50%	18.74		0.0152		0.0020
Marriott International	MAR	0.93%	26.50%	55.02				
Masco	MAS	2.24%	8.00%	11.56	11.56	0.0005	0.000011	0.0000
McDonald's	MCD	2.23%	10.50%	199.95	199.95	0.0082	0.000184	0.0008
Microchip Technology	MCHP	1.72%	9.00%	41.87	41.87	0.0017	0.000030	0.0001
McKesson	MCK	0.57%	10.00%	53.40	53.40	0.0022	0.000013	0.0002
Moody's	MCO	0.89%	4.00%	57.83	57.83	0.0024	0.000021	0.0000
Mondelez International	MDLZ	2.37%	7.50%	88.88	88.88	0.0037	0.000087	0.0002
Medtronic	MDT	3.60%	7.50%	108.01	108.01	0.0044	0.000160	0.0003
MetLife	MET	2.88%	5.00%	56.34	56.34	0.0023	0.000067	0.0001
MGM Resorts International	MGM	0.03%	n/a	15.66				
McCormick & Company	MKC	2.00%	4.50%	20.91	20.91	0.0009	0.000017	0.0000
MarketAxess	MKTX	0.77%	9.50%	13.67	13.67	0.0006	0.000004	0.0000
Martin Marietta Materials	MLM	0.76%	4.50%	21.57	21.57	0.0009	0.000007	0.0000
Marsh & McLennan Companies	MMC	1.43%	10.50%	86.04	86.04	0.0035	0.000051	0.0003
3M	MMM	5.28%	7.50%	62.42	62.42	0.0026	0.000136	0.0001
Altria Group	MO	8.37%	6.00%	80.60	80.60	0.0033	0.000278	0.0001
The Mosaic Company	MOS	1.66%	37.50%	16.38				
Marathon Petroleum	MPC	2.31%	n/a	60.88				

•-	<u>500 / VALUE LINE</u> (a)		(a)	(b)	(a)				
	(a)		(a)	Value	Market			Weig	hted
			Dividend	Line	Сар		-	Dividend	Growth
	Company	Ticker	Yield	Growth	(\$bil.)	Mkt. Cap.	Weight	Yield	Rate
1	Monolithic Power Systems	MPWR	0.71%	23.50%	19.94				
2	Merck & Co.	MRK	2.69%	8.00%	275.10	275.10	0.0113	0.000305	0.000906
3	Marathon Oil	MRO	1.65%	59.00%	17.91				
4 5	Morgan Stanley	MS	3.24%	8.50%	162.02	162.02	0.0067	0.000216	0.000567
5 6	MSCI Microsoft	MSCI MSFT	0.98% 1.14%	14.50%	40.75 1,791.82	40.75 1,791.82	0.0017 0.0738	0.000016 0.000841	0.000243
7	Motorola Solutions	MSI	1.14%	10.50%	43.31	43.31	0.0018	0.0000341	0.000187
8	M&T Bank	MTB	3.34%	9.00%	26.49	26.49	0.0011	0.000036	0.000098
9	Micron Technology	MU	0.75%	13.00%	67.14	67.14	0.0028	0.000021	0.000359
0	Nasdaq	NDAQ	1.37%	8.50%	28.64	28.64	0.0012	0.000016	0.000100
1	Nordson	NDSN	1.13%	10.50%	13.42	13.42	0.0006	0.000006	0.000058
2	NextEra Energy	NEE	2.39%	10.50%	152.18	152.18	0.0063	0.000150	0.000658
3	Newmont	NEM	3.99%	9.50%	43.69	43.69	0.0018	0.000072	0.000171
4	NiSource	NI	3.52%	8.00%	11.20	11.20	0.0005	0.000016	0.000037
5	NIKE	NKE	1.07%	22.50%	196.57				
6	Northrop Grumman	NOC	1.49%	6.50%	71.39	71.39	0.0029	0.000044	0.000191
7	NRG Energy	NRG	4.56%	-10.50%	7.69				
8	Norfolk Southern	NSC	2.22%	10.50%	56.25	56.25	0.0023	0.000051	0.000243
9 0	NetApp Northern Trust	NTAP NTRS	3.01% 3.18%	8.50% 8.00%	14.40 19.66	14.40 19.66	$0.0006 \\ 0.0008$	0.000018 0.000026	0.000050
1	Nucor	NUE	5.18% 1.32%	2.50%	40.19	40.19	0.0008	0.000020	0.000001
2	NVIDIA	NVDA	0.08%	2.30%	476.89	40.19	0.0017	0.000022	0.00004
3	Newell Brands	NWL	5.84%	22.00% n/a	6.51				_
4	News Corporation	NWSA	0.97%	n/a	11.94				-
5	NXP Semiconductors	NXPI	1.94%	12.00%	46.13	46.13	0.0019	0.000037	0.000228
6	Realty Income	0	4.64%	6.00%	39.80	39.80	0.0016	0.000076	0.000098
7	Old Dominion Freight Line	ODFL	0.40%	10.50%	35.57	35.57	0.0015	0.000006	0.000154
8	Organon & Co.	OGN	3.66%	n/a	7.79				
9	ONEOK	OKE	5.87%	11.50%	30.86	30.86	0.0013	0.000075	0.000146
0	Omnicom Group	OMC	3.40%	6.50%	17.69	17.69	0.0007	0.000025	0.000047
1	Oracle	ORCL	1.43%	10.00%	241.58	241.58	0.0099	0.000142	0.000995
2	Otis Worldwide	OTIS	1.43%	n/a	33.73				-
3	Occidental Petroleum	OXY	1.13%	n/a	58.59				-
4 5	PARAMOUNT GLBL	PARA	4.38%	4.00%	14.23	14.23	0.0006	0.000026	0.000023
5 6	Paychex PACCAR	PAYX PCAR	2.92% 2.69%	10.50% 11.50%	41.68 38.54	41.68 38.54	0.0017 0.0016	0.000050 0.000043	0.000180
	Healthpeak Properties	PEAK	2.09% 4.43%	17.00%	14.60	14.60		0.000043	0.000102
8	Public Service Enterprise Group	PEG	3.70%	4.00%	30.24	30.24	0.0012	0.000027	0.0000102
9	PepsiCo	PEP	2.68%	6.50%	237.09	237.09	0.0098	0.000262	0.000635
0	Pfizer	PFE	3.64%	6.50%	252.93	252.93	0.0104	0.000379	0.000677
1	Principal Financial Group	PFG	2.82%	6.50%	22.21	22.21	0.0009	0.000026	0.000059
2	Procter & Gamble	PG	2.58%	6.50%	334.34	334.34	0.0138	0.000355	0.000895
3	The Progressive	PGR	0.30%	6.50%	79.26	79.26	0.0033	0.000010	0.000212
4	ParkerHannifin	PH	1.72%	15.50%	39.83	39.83	0.0016	0.000028	0.000254
5	PulteGroup	PHM	1.23%	7.00%	11.86	11.86	0.0005	0.000006	0.000034
6	Packaging Corporation of America	PKG	3.87%	11.00%	11.97	11.97	0.0005	0.000019	0.000054
7	PerkinElmer	PKI	0.21%	4.00%	17.05	17.05	0.0007	0.000001	0.000028
8	Prologis	PLD	2.67%	6.00%	92.99	92.99	0.0038	0.000102	0.000230
9	Philip Morris International	PM	4.91%	5.50%	160.32	160.32	0.0066	0.000324	0.000363
0	The PNC Financial Services Group	PNC	4.03%	12.00%	64.71	64.71	0.0027	0.000107	0.000320
1	Pentair Binnacla Wast Conital	PNR	1.73%	11.50%	8.35 8.34	8.35 8.34	0.0003	0.000006	0.00004
2 3	Pinnacle West Capital	PNW POOL	4.72%	0.50%	8.34	8.34	0.0003 0.0006	0.000016 0.000006	0.000002
3 4	Pool Corp. PPG Industries	POOL	1.10% 1.94%	14.00% 4.00%	14.20 30.12	14.20 30.12	0.0006	0.000008	0.000082
4 5	PPG industries PPL	PPG PPL	1.94% 3.05%	4.00%	21.72	21.72	0.0012	0.000024	0.000030
5 6	Prudential Financial	PRU	4.88%	5.00%	37.48	37.48	0.0009	0.000027	0.00002
7	Public Storage	PSA	4.88 <i>%</i> 2.74%	8.00%	51.03	51.03	0.0013	0.000075	0.000168
8	Phillips 66	PSX	3.66%	86.50%	51.45		0.0021		-
9	Quanta Services	PWR	0.22%	16.50%	21.29	21.29	0.0009	0.000002	0.000145
0	Pioneer Natural Resources	PXD	9.65%	21.00%	56.16				

S&P 500 / VALUE LINE

	(a)		(a)	(b)	(a)				
				Value	Market		_	Weig	hted
			Dividend	Line	Cap		_	Dividend	Growth
	Company	Ticker	Yield	Growth	(\$bil.)	Mkt. Cap.	Weight	Yield	Rate
301	Qualcomm	QCOM	2.29%	18.00%	147.17	147.17	0.0061	0.000139	0.001091
302	Everest Re Group	RE	1.91%	9.50%	13.72	13.72	0.0006	0.000011	0.000054
303	Regency Centers	REG	3.94%	12.50%	11.26	11.26	0.0005	0.000018	0.000058
304	Regions Financial	RF	3.76%	11.50%	21.40	21.40	0.0009	0.000033	0.000101
305	Robert Half International	RHI	2.43%	10.50%	8.56	8.56	0.0004	0.000009	0.000037
306	Raymond James Financial	RJF	1.42%	15.00%	25.45	25.45	0.0010	0.000015	0.000157
307	Ralph Lauren	RL	2.42%	12.00%	8.22	8.22	0.0003	0.000008	0.000041
308	ResMed	RMD	0.76%	12.00%	33.86	33.86	0.0014	0.000011	0.000167
309	Rockwell Automation	ROK	1.70%	10.50%	32.03	32.03	0.0013	0.000022	0.000139
310	Rollins	ROL	1.43%	10.50%	17.90	17.90	0.0007	0.000011	0.000077
311	Roper Technologies	ROP	0.62%	8.00%	47.11	47.11	0.0019	0.000012	0.000155
312	Ross Stores	ROST	1.12%	12.50%	41.45	41.45	0.0017	0.000019	0.000213
313	Republic Services	RSG	1.59%	12.50%	39.27	39.27	0.0016	0.000026	0.000202
314	Raytheon Technologies	RTX	2.20%	8.00%	147.02	147.02	0.0061	0.000133	0.000484
315	SBA Communications	SBAC	1.11%	35.50%	31.49				
316	Signature Bank	SBNY	2.22%	14.50%	7.93	7.93	0.0003	0.000007	0.000047
317	Starbucks	SBUX	1.98%	16.00%	122.80	122.80	0.0051	0.000100	0.000809
318	Charles Schwab	SCHW	1.16%	9.00%	148.61	148.61	0.0061	0.000071	0.000551
319	Sealed Air	SEE	1.55%	10.00%	7.48	7.48	0.0003	0.000005	0.000031
320	SherwinWilliams	SHW	1.05%	11.50%	64.03	64.03	0.0026	0.000028	0.000303
321	The J. M. Smucker Co.	SJM	2.76%	4.00%	16.01	16.01	0.0007	0.000018	0.000026
322	Schlumberger	SLB	1.78%	28.50%	79.76				
323	SnapOn	SNA	2.69%	-16.00%	12.79				
324	The Southern Company	SO	4.04%	6.50%	73.22	73.22	0.0030	0.000122	0.000196
325	Simon Property Group	SPG	6.15%	3.00%	41.14	41.14	0.0017	0.000104	0.000051
326	S&P Global	SPGI	0.93%	6.50%	119.37	119.37	0.0049	0.000046	0.000319
327	Sempra Energy	SRE	3.02%	7.50%	49.92	49.92	0.0021	0.000062	0.000154
328	STERIS	STE	0.92%	10.00%	20.47	20.47	0.0008	0.000008	0.000084
329	Steel Dynamics	STLD	1.25%	3.50%	19.49	19.49	0.0008	0.000010	0.000028
330	State Street	STT	3.02%	8.50%	32.45	32.45	0.0013	0.000040	0.000114
331	Seagate Technology	STX	4.50%	10.00%	12.85	12.85	0.0005	0.000024	0.000053
332	Constellation Brands	STZ	1.40%	6.00%	42.87	42.87	0.0018	0.000025	0.000106
333	Stanley Black & Decker	SWK	3.75%	6.00%	12.69	12.69	0.0005	0.000020	0.000031
334	Skyworks Solutions	SWKS	2.27%	9.00%	17.52	17.52	0.0007	0.000016	0.000065
335	Synchrony Financial	SYF	2.50%	6.00%	16.92	16.92	0.0007	0.000017	0.000042
336	Stryker	SYK	1.19%	8.50%	95.72	95.72	0.0039	0.000047	0.000335
337	Sysco	SYX	2.48%	22.00%	40.11				
338	AT&T	T	5.44%	1.00%	145.52	145.52	0.0060	0.000326	0.000060
339	Molson Coors	TAP	3.02%	50.00%	143.32		0.0000	0.000520	
340	BioTechne Corp	TECH	0.41%	14.50%	12.53	12.53	0.0005	0.000002	0.000075
340 341	TE Connectivity	TEL	1.81%	9.50%	39.59	39.59	0.0005	0.000002	0.000075
341 342	Teradyne	TER	0.43%	9.30%	16.11	16.11	0.0010	0.000030	0.000133
342	Terauyile	IEK	0.43%	11.30%	10.11	10.11	0.0007	0.000003	0.000076

2.06%

10.23%

				Value	Market			Weig	hted
			Dividend	Line	Сар		-	Dividend	Growth
	Company	Ticker	Yield	Growth	(\$bil.)	Mkt. Cap.	Weight	Yield	Rate
43	Truist Financial	TFC	4.43%	5.50%	64.72	64.72	0.0027	0.000118	0.00014
44	Teleflex	TFX	0.57%	10.00%	11.52	11.52	0.0005	0.000003	0.00004
45	Target	TGT	2.63%	11.00%	75.59	75.59	0.0031	0.000082	0.000342
46	The TJX Companies	TJX	1.45%	17.50%	95.57	95.57	0.0039	0.000057	0.00068
47	Thermo Fisher Scientific	ТМО	0.21%	10.50%	225.64	225.64	0.0093	0.000020	0.00097
48	Tapestry	TPR	2.98%	16.50%	10.52	10.52	0.0004	0.000013	0.00007
49	Targa Resources	TRGP	2.39%	n/a	17.04				0.00007
50	T. Rowe Price	TROW	4.25%	3.00%	26.12	26.12	0.0011	0.000046	0.00003
51	The Travelers Companies	TRV	1.95%	6.50%	44.69	44.69	0.0011	0.000036	0.00012
52	Tractor Supply Co.	TSCO	1.95%	13.00%	23.65	23.65	0.0010	0.000018	0.00012
53	Tyson Foods	TSN	2.92%	2.00%	23.69	23.69	0.0010	0.000028	0.00002
54 55	Trane Technologies	TT	1.54%	n/a	40.13				0.000.40
55	Texas Instruments	TXN	2.83%	7.50%	159.29	159.29	0.0066	0.000186	0.00049
56	Textron	TXT	0.11%	13.00%	14.67	14.67	0.0006	0.000001	0.00007
57	United Dominion Realty Trust	UDR	4.09%	10.50%	12.92	12.92	0.0005	0.000022	0.00005
58	Universal Health Services	UHS	0.55%	6.00%	10.44	10.44	0.0004	0.000002	0.00002
59	UnitedHealth Group	UNH	1.34%	12.00%	460.49	460.49	0.0190	0.000254	0.00227
60	Union Pacific	UNP	2.60%	9.50%	123.23	123.23	0.0051	0.000132	0.00048
61	United Parcel Service	UPS	3.43%	8.50%	153.47	153.47	0.0063	0.000217	0.00053
62	U.S. Bancorp	USB	3.95%	6.00%	73.03	73.03	0.0030	0.000119	0.00018
63	Visa	V	0.80%	13.50%	425.51	425.51	0.0175	0.000140	0.00236
64	V.F. Corporation	VFC	6.83%	6.00%	11.61	11.61	0.0005	0.000033	0.00002
65	VICI Properties	VICI	4.63%	8.50%	21.21	21.21	0.0009	0.000040	0.00007
66	Valero Energy	VLO	2.74%	31.00%	55.26				
67	Vulcan Materials	VMC	0.90%	8.50%	23.75	23.75	0.0010	0.000009	0.00008
68	Verisk Analytics	VRSK	0.69%	9.50%	28.25	28.25	0.0012	0.000008	0.00011
69	Ventas	VTR	3.78%	10.50%	20.29	20.29	0.0008	0.000032	0.00008
70	Viatris	VTRS	4.12%	n/a	14.12				0.00000
71	Verizon Communications	VZ	6.47%	2.50%	169.38	169.38	0.0070	0.000451	0.00017
72	Westinghouse Air Brake Technologies	WAB	0.58%	9.50%	18.86	18.86	0.0008	0.0000491	0.00007
73	Walgreens Boots Alliance	WBA	5.35%	3.00%	31.29	31.29	0.0013	0.000069	0.00003
73 74	-	WEC	3.36%	6.00%	29.25	29.25	0.0013	0.000009	0.00003
74 75	WEC Energy Group								
	Welltower	WELL	3.52%	2.50%	33.03	33.03	0.0014	0.000048	0.00003
76	Wells Fargo & Company	WFC	2.76%	12.00%	172.09	172.09	0.0071	0.000196	0.00085
77	Whirlpool	WHR	4.60%	-0.50%	8.21				
78	Waste Management	WM	1.70%	8.00%	62.86	62.86	0.0026	0.000044	0.00020
79	The Williams Companies	WMB	5.41%	12.00%	38.25	38.25		0.000085	0.00018
80	Walmart	WMT	1.63%	7.50%	384.46	384.46	0.0158	0.000258	0.00118
81	W.R. Berkley	WRB	0.56%	17.00%	18.98	18.98	0.0008	0.000004	0.00013
82	WestRock	WRK	3.00%	15.00%	9.33	9.33	0.0004	0.000012	0.00005
83	West Pharmaceutical Services	WST	0.29%	9.50%	19.27	19.27	0.0008	0.000002	0.00007
84	Willis Towers Watson	WTW	1.42%	8.50%	27.55	27.55	0.0011	0.000016	0.00009
85	Weyerhaeuser	WY	2.20%	5.50%	24.15	24.15	0.0010	0.000022	0.00005
86	Xcel Energy	XEL	3.02%	6.00%	37.50	37.50	0.0015	0.000047	0.00009
87	Exxon Mobil	XOM	3.22%	31.50%	466.20				
88	Dentsply Sirona	XRAY	1.37%	9.00%	7.86	7.86	0.0003	0.000004	0.00002
89	Xylem	XYL	1.17%	9.00%	18.48	18.48	0.0008	0.000009	0.00006
90	Yum Brands	YUM	1.77%	10.50%	36.69	36.69	0.0015	0.000007	0.00015
90 91	Zimmer Biomet	ZBH	0.80%	5.50%	26.20	26.20	0.0013	0.000027	0.000015
91 92		ZION	0.80% 3.27%	5.50% 6.50%	7.78	26.20	0.00011	0.000009	0.00003
	Zions Bancorporation Zoetis	ZION	3.27% 0.91%	6.50% 11.00%	77.20	7.78	0.0003	0.000010	0.00002
93		718	1141%	1111196	11.20	11.20	1111137	11111111179	0.00034

Weighted Average

n/a Not Available

(a) www.valueline.com (retrieved Jan. 31, 2023).

(b) EPS growth rates from Value Line (retrieved Jan. 31, 2023). Eliminated growth rates greater than 20%, as well as all negative values.

IMPLIED ROE

Current Equity Risk Premium	
(a) Average Yield Over Study Period	5.34%
(b) Baa Utility Bond Yield	5.66%
Change in Bond Yield	0.32%
(c) Risk Premium/Interest Rate Relationship	-0.6811
Adjustment to Average Risk Premium	-0.22%
(a) Average Risk Premium over Study Period	<u>4.90%</u>
Adjusted Risk Premium	4.68%
Implied Cost of Equity	
(b) Baa Utility Bond Yield	5.66%
Adjusted Equity Risk Premium	<u>4.68%</u>
Risk Premium Cost of Equity	<u>10.34%</u>
Implied Cost of Equity Range	
Range Spread	
(d) Two-step DCF	2.92%
CAPM	
(e) IBES-based	3.15%
(f) Value Line-based	3.72%
	3.44%
(g) Average Range Spread	3.18%
(h) Risk Premium Range	8.75% 11.93%

- (a) See Exhibit No. RG&E-109, pp. 2-4.
- (b) Six-month average yield for Aug. 2022 to Jan. 2023 based on data from Moody's Investors Service, www.moodys.credittrends.com.
- (c) See Exhibit No. RG&E-109, p. 5.
- (d) Difference between high and low estimates from Exhibit No. RG&E-104, p. 1.
- (e) Difference between high and low estimates from Exhibit No. RG&E-105.
- (f) Difference between high and low estimates from Exhibit No. RG&E-107.
- (g) Average of range spread for two-step DCF (2.92%) and CAPM (3.44%).
- (h) Risk Premium cost of equity -/+ one-half of averge range spread.

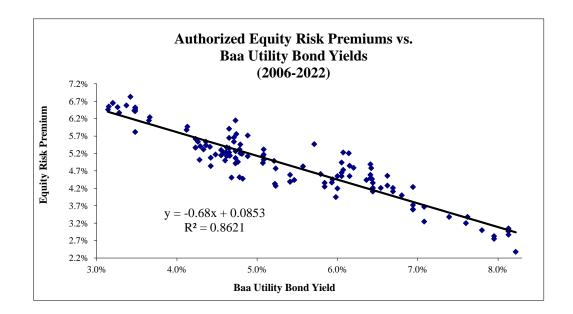
			_	Baa	Implied
D (T T (11)	Base	Bond	Risk
Date	Docket No.	Utility		Yield	Premium
Feb-06	ER05-515	Baltimore Gas & Elec.	10.80%	6.07%	4.73%
Feb-06	ER05-515	Baltimore Gas & Elec.	11.30%	6.07%	5.23%
Jun-06	ER05-925	Westar Energy Inc.	10.80%	6.36%	4.44%
Feb-07	ER07-284	San Diego Gas & Elec.	11.35%	6.14%	5.21%
May-07	ER06-787	Idaho Power Co.	10.70%	6.15%	4.55%
May-07	ER06-1320	Wisconsin Elec. Pwr. Co.	11.00%	6.15%	4.85%
Sep-07	EL06-109	Duquesne Light Co.	10.90%	6.41%	4.49%
Sep-07	ER07-583	Commonwealth Edison Co.	11.00%	6.41%	4.59%
Oct-07	ER08-92	Virginia Elec. & Power Co.	10.90%	6.43%	4.47%
Nov-07	ER08-374	Atlantic Path 15	10.65%	6.44%	4.21%
Nov-07	ER08-396	Westar Energy Inc.	10.80%	6.44%	4.36%
Nov-07	ER08-413	Startrans IO, LLC	10.65%	6.44%	4.21%
Nov-07	ER08-375	So. Cal Edison	10.55%	6.44%	4.11%
Jan-08	ER08-686	Pepco Holdings, Inc.	11.30%	6.41%	4.89%
Feb-08	ER07-562	Trans-Allegheny	11.20%	6.42%	4.78%
Apr-08	ER07-1142	Arizona Public Service Co.	10.75%	6.54%	4.21%
May-08	ER08-1207	Virginia Elec. & Power Co.	10.90%	6.62%	4.28%
May-08	ER08-1233	Public Service Elec. & Gas	11.18%	6.62%	4.56%
Jun-08	ER08-1402	Duquesne Light Co.	10.90%	6.69%	4.21%
Jun-08	ER08-1423	Pepco Holdings, Inc.	10.80%	6.69%	4.11%
Jul-08	ER09-35/36	Tallgrass / Prairie Wind	10.80%	6.80%	4.00%
Sep-08	ER09-249	Public Service Elec. & Gas	11.18%	6.94%	4.24%
Sep-08	ER09-187	So. Cal Edison	10.53%	6.94%	3.59%
Sep-08	ER09-548	ITC Great Plains	10.66%	6.94%	3.72%
Sep-08	ER09-75	Pioneer Transmission	10.54%	6.94%	3.60%
Nov-08	ER08-1584	Black Hills Power Co.	10.80%	7.60%	3.20%
Dec-08	ER09-745	Baltimore Gas & Elec.	10.80%	7.80%	3.00%
Jan-09	ER07-1069	AEP - SPP Zone	10.70%	7.95%	2.75%
Jan-09	ER09-681	Green Power Express	10.78%	7.95%	2.83%
Mar-09	ER08-281	Oklahoma Gas & Elec.	10.60%	8.22%	2.38%
Apr-09	ER08-1457	PPL Elec. Utilities Corp.	11.10%	8.13%	2.97%
Apr-09	ER08-1457	PPL Elec. Utilities Corp.	11.14%	8.13%	3.01%
Apr-09	ER08-1457	PPL Elec. Utilities Corp.	11.18%	8.13%	3.05%
Apr-09	ER08-1588	Kentucky Utilities Co.	11.00%	8.13%	2.87%
Jul-09	ER08-552	Niagara Mohawk Pwr. Co.	11.00%	7.62%	3.38%
Aug-09	ER08-313	Southwestern Public Service Co.	10.77%	7.39%	3.38%
Aug-09	ER09-628	National Grid Generation LLC	10.75%	7.08%	3.67%
Sep-09	ER10-160	So. Cal Edison	10.33%	7.08%	3.25%
Mar-10	ER08-1329	AEP - PJM Zone	10.99%	6.20%	4.79%
Aug-10	ER10-230	Kansas City Power & Light Co.	10.50%	6.05%	4.55%
Aug-10 Aug-10	ER10-250	AEP Transcos - PJM	10.00%	6.05%	4.94%
Aug-10 Aug-10	ER10-355 ER10-355	AEP Transcos - SPP	10.70%	6.05%	4.65%
Aug-10	EK10-333		10.7070	0.0370	4.0370

				Baa	Implied
_			Base	Bond	Risk
Date	Docket No.	Utility	ROE	Yield	Premium
Sep-10	ER11-1952	So. Cal Edison	10.30%	5.93%	4.37%
Oct-10	EL11-13	Atlantic Grid Operations	10.09%	5.84%	4.25%
Oct-10	ER11-2895	Duke Energy Carolinas	10.20%	5.84%	4.36%
Nov-10	ER11-2377	Northern Pass Transmission	10.40%	5.79%	4.61%
Mar-11	ER10-1377	Northern States Power Co. (MN)	10.40%	5.94%	4.46%
Apr-11	ER10-516	South Carolina Elec. & Gas	10.55%	6.00%	4.55%
Apr-11	ER10-992	Northern States Power Co.	10.20%	6.00%	4.20%
May-11	ER11-4069	RITELine	9.93%	5.98%	3.95%
Aug-11	ER12-296	PJM & PSE&G	11.18%	5.71%	5.47%
Sep-11	ER08-386	PATH	10.40%	5.57%	4.83%
Dec-11	ER11-2560	Entergy Arkansas	10.20%	5.21%	4.99%
Mar-12	ER12-2300	Public Service Co. of Colorado	10.25%	5.08%	5.17%
Mar-12	ER11-2853	Public Service Co. of Colorado	10.10%	5.08%	5.02%
Mar-12	ER11-2853	Public Service Co. of Colorado	10.40%	5.08%	5.32%
Nov-12	ER12-1378	Cleco Power LLC	10.50%	4.74%	5.76%
Jan-13	ER12-778	Puget Sound Energy	9.80%	4.65%	5.15%
Jan-13	ER12-778	Puget Sound Energy - PSANI	10.30%	4.65%	5.65%
Jan-13	ER12-2554	Transource Missouri	9.80%	4.65%	5.15%
Feb-13	ER11-3643	PacifiCorp	9.80%	4.62%	5.18%
Feb-13	ER12-1650	Maine Public Service Co.	9.75%	4.62%	5.13%
Jul-13	ER11-3697	So. Cal Edison	9.30%	4.82%	4.48%
Jan-14	ER13-941	San Diego Gas & Electric	9.55%	5.22%	4.33%
Aug-14	ER12-1589	Public Service Co. of Colorado	9.72%	4.76%	4.96%
Sep-14	ER12-91	Duke Energy Ohio	10.88%	4.73%	6.15%
Nov-14	ER13-1508	Entergy Arkansas	10.37%	4.71%	5.66%
Jan-15	EL12-101	Niagara Mohawk Power Corp.	9.80%	4.66%	5.14%
Feb-15	ER13-685	Public Service Company of New Mexico	10.00%	4.62%	5.38%
Mar-15	ER14-1661	MidAmerican Central Calif. Transco	9.80%	4.58%	5.22%
May-15	EL14-93	Westar Energy	9.80%	4.58%	5.22%
Jun-15	EL12-39	Duke Energy Florida	10.00%	4.65%	5.35%
Jun-15	ER15-303	American Transmission Systems, Inc.	10.56%	4.65%	5.91%
Jun-15	ER15-303	American Transmission Systems, Inc.	9.88%	4.65%	5.23%
Jul-15	ER14-192	Southwestern Public Service Co.	10.00%	4.79%	5.21%
Jul-15	ER13-2428	Kentucky Utilities Co.	10.25%	4.79%	5.46%
Sep-15	ER14-2751	Xcel Energy Southwest Trans. Co. (Gen)	10.20%	5.07%	5.13%
Sep-15	ER14-2751	Xcel Energy Southwest Trans. Co. (Zn 11)	10.00%	5.07%	4.93%
Oct-15	EL15-27	Baltimore G&E / Pepco Holdings, Inc.	10.00%	5.23%	4.77%
Oct-15	ER15-572	New York Transco LLC	9.50%	5.23%	4.27%
Dec-15	ER15-2237	Kanstar Transmission, LLC	9.80%	5.41%	4.39%
Dec-15	ER15-2114	Transource West Virginia, LLC	10.00%	5.41%	4.59%
Jan-16	ER15-1809	ATX Southwest, LLC	9.90%	5.46%	4.44%
Mar-16	ER15-958	Transource Kansas, LLC	9.80%	5.41%	4.39%
		- · · · · · · · · · · · · · · · · · · ·	/ -		

Data	Docket No	T14:1:4	Base	Baa Bond Viold	Implied Risk
Date Jul-16	Docket No. EL16-30	Utility Duke Energy Carolinas	ROE 10.00%	Yield 4.73%	Premium 5.27%
Jul-16 Jul-16	ER15-1682	TransCanyon DCR, LLC	10.00% 9.80%	4.73% 4.73%	5.07%
Jul-16 Jul-16	ER15-2069	NorthWestern Corp.	9.80% 9.65%	4.73% 4.73%	3.07% 4.92%
Aug-16	ER15-2009	Northwestern Corp. NextEra Energy Transmission West	9.03% 9.70%	4.73% 4.55%	4.92% 5.15%
Aug-16	ER16-453	Northeast Transmission Development	9.70% 9.85%	4.55%	5.30%
Sep-16	ER15-2594	South Central MCN LLC	9.80%	4.41%	5.39%
May-17	ER15-1429	Emera Maine	9.80% 9.60%	4.41% 4.60%	5.00%
Jul-17	ER15-572	New York Transco, LLC	9.65%	4.00% 4.48%	5.17%
		Rockland Electric Co.			
Aug-17	ER17-856		9.50%	4.42%	5.08%
Aug-17		Pacific Gas & Electric Co.	9.26%	4.42%	4.84%
Sep-17	ER17-211	Mid-Atlantic Interstate Transmission	9.80%	4.36%	5.44%
Sep-17	ER17-419	Transource Pennsylvania/Maryland, LLC	9.90%	4.36%	5.54%
Nov-17	ER16-2720	NextEra Energy Trans. Southwest LLC	9.80%	4.26%	5.54%
Feb-18	ER16-2716	NextEra Energy Trans. MidAtlantic, LLC	9.60%	4.23%	5.37%
Feb-18	ER17-706	GridLiance West Transco LLC	9.60%	4.23%	5.37%
Feb-18	EL17-13	AEP East Cos.	9.85%	4.23%	5.62%
Mar-18	ER17-135	DesertLink, LLC	9.30%	4.28%	5.02%
Apr-18	ER16-2719	NextEra Energy Trans. New York LLC	9.65%	4.33%	5.32%
Sep-18	ER18-1639	Constellation Mystic Power, LLC	9.19%	4.68%	4.51%
Nov-18	ER18-1225	Southwestern Electric Power Co.	10.10%	4.78%	5.32%
Nov-18	ER19-605	Republic Transmission, LLC	9.30%	4.78%	4.52%
Feb-19	ER19-1396	AEP West Cos.	10.00%	4.88%	5.12%
Feb-19	ER19-1427	Alabama Power Co.	10.60%	4.88%	5.72%
Apr-19	EL18-58	Oklahoma G&E	10.00%	4.81%	5.19%
May-19	ER18-1953	Gulf Power Co.	10.25%	4.71%	5.54%
Jun-19	ER17-1519	PECO	9.85%	4.61%	5.24%
Aug-19	ER18-169-002	Southern California Edison	9.70%	4.29%	5.41%
Sep-19	ER19-221	San Diego Gas & Electric Co.	10.10%	4.13%	5.97%
Feb-20	ER19-697-001	Cheyenne Light, Fuel and Power	9.90%	3.66%	6.24%
Jun-20	ER19-1553	Southern California Edison Co.	9.80%	3.65%	6.15%
Sep-20	ER19-13	Pacific Gas & Electric Co.	9.95%	3.37%	6.58%
Oct-20	ER19-1756	NorthWestern Corp.	9.65%	3.28%	6.37%
Nov-20	ER20-1150	Dayton Power and Light Co.	9.85%	3.20%	6.65%
Dec-20	ER21-2198	Avista Corp.	9.60%	3.14%	6.46%
Jan-21	ER20-227	Jersey Central Power & Light Co.	9.70%	3.15%	6.55%
Feb-21	ER21-1319	Duke Energy Progress	9.85%	3.20%	6.65%
Jun-21	ER21-2450	Public Service Elec. & Gas Co.	9.90%	3.47%	6.43%
Jul-21	ER21-1065	TransCanyon Western Development, LLC	9.90%	3.48%	6.42%
Jul-21	ER21-669	Morongo Transmission LLC	9.30%	3.48%	5.82%
Jul-21	EL20-48	PPL Elec. Utilities Corp.	9.90%	3.48%	6.42%
Jul-21	EL20-48	PPL Elec. Utilities Corp.	9.95%	3.48%	6.47%
Jul-21	EL20-48	PPL Elec. Utilities Corp.	10.00%	3.48%	6.52%

				Baa	Implied
			Base	Bond	Risk
Date	Docket No.	Utility	ROE	Yield	Premium
Nov-21	ER19-2019	Tucson Electric Power Co.	9.79%	3.26%	6.53%
Feb-22	ER20-2878	Pacific Gas & Electric Co.	10.25%	3.42%	6.83%
May-22	ER22-2125	Duke Energy Progress	<u>10.00%</u>	4.12%	<u>5.88%</u>
		Average	10.24%	5.34%	4.90%

REGRESSION RESULTS



SUMMARY OUTPUT

Regression Statistics						
Multiple R	0.928887102					
R Square	0.862831247					
Adjusted R Square	0.861751178					
Standard Error	0.003511234					
Observations	129					

ANOVA

	df	SS	MS	F	Significance F			
Regression	1	0.009849039	0.009849039	798.8668436	1.24851E-56			
Residual	127	0.001565753	1.23288E-05					
Total	128	0.011414792						
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
Intercept	0.085382021	0.0013224	64.56593488	5.6117E-99	0.082765229	0.087998813	0.082765229	0.087998813
X Variable 1	-0.68108566	0.024097087	-28.26423259	1.24851E-56	-0.728769445	-0.63340187	-0.728769445	-0.633401874

ADJUSTMENTS TO FERC CASE SET

Date	Docket No.	Utility	Base ROE	Explanation					
Cases A	Cases Added to DATC Case Set								
May-08	ER08-1233	Public Service Elec. & Gas	11.18%	Original formula rate order. Commission accepted 11.18% ROE based on applicant's DCF analysis using May 2008 study period. 124 FERC ¶ 61,303 at P 1 (2008).					
Apr-09	ER08-1457	PPL Elec. Utilities Corp.	11.18%	Order authorized ROEs of 11.10%, 11.14%, and 11.18%. Opinion No. 569-B included 11.10% and 11.14% values. No basis to distinguish 11.18% or to exclude it because it applies to a future date, as do the majority of ROEs approved by the Commission.					
Sep-15	ER14-2751	Xcel Energy Southwest Trans. Co. (Zn 11)	10.00%	Settlement specifies separate ROE for Zone 11 under SPP OATT. 153 FERC ¶ 63,019 (2015). Commission failed to include.					
Aug-17	ER16-2320-002	Pacific Gas & Electric Co.	9.26%	Add observation corresponding to 178 FERC ¶ 61,175 (2022).					
Sep-18	ER18-1639	Constellation Mystic Power, LLC	9.19%	Add observation corresponding to 177 FERC ¶ 61,106 (2021).					
Apr-19	EL18-58	Oklahoma G&E	10.00%	Offer of Settlement dated 5/21/19. 167 FERC ¶ 63,048 (2019).					
May-19	ER18-1953	Gulf Power Co.	10.25%	Offer of Settlement dated 6/20/19. 169 FERC ¶ 61,023 (2019).					
Jun-19	ER17-1519	PECO	9.85%	Offer of Settlement dated 7/22/19. 168 FERC ¶ 63,038 (2019).					
Aug-19	ER18-169-002	Southern California Edison	9.70%	Offer of Settlement dated 9/19/19. 169 FERC ¶ 63,009 (2019).					
Sep-19	ER19-221	San Diego Gas & Electric Co.	10.10%	Offer of Settlement dated 10/18/19. 170 FERC ¶ 63,010 (2020).					
Feb-20	ER19-697-001	Cheyenne Light, Fuel and Power	9.90%	Offer of Settlement dated 3/20/20. 171 FERC ¶ 63,012 (2020).					
Jun-20	ER19-1553	Southern California Edison Co.	9.80%	Offer of Settlement dated 7/01/20. 172 FERC § 63,011 (2020).					
Sep-20	ER19-13	Pacific Gas & Electric Co.	9.95%	Offer of Settlement dated 10/15/20. 173 FERC ¶ 63,024 (2020).					
Oct-20	ER19-1756	NorthWestern Corp.	9.65%	Offer of Settlement dated 11/16/20. 174 FERC ¶ 61,074 (2020).					
Nov-20	ER20-1150	Dayton Power and Light Co.	9.85%	Offer of Settlement dated 12/10/20. 175 FERC ¶ 61,021 (2020).					
Dec-20	ER21-2198	Avista Corp.	9.60%	Approved 9/30/21 based on study period ending Dec. 2020. 176 FERC ¶ 61,222 (2020).					
Jan-21	ER20-227	Jersey Central Power & Light Co.	9.70%	Offer of Settlement dated 02/02/21. 175 FERC ¶ 61,023 (2020).					
Feb-21	ER21-1319	Duke Energy Progress	9.85%	Offer of Settlement dated 03/10/21. 175 FERC ¶ 63,006 (2021).					
Jun-21	ER21-2450	Public Service Elec. & Gas Co.	9.90%	Offer of Settlement dated 07/14/21. 177 FERC ¶ 61,115 (2021).					
Jul-21	ER21-1065	TransCanyon Western Development, LLC	9.90%	Offer of Settlement dated 08/13/21. 176 FERC ¶ 63,025 (2021).					
Jul-21	ER21-669	Morongo Transmission LLC	9.30%	Offer of Settlement dated 08/16/21. 178 FERC ¶ 61,062 (2021).					
Jul-21	EL20-48	PPL Elec. Utilities Corp.	9.90%	Offer of Settlement dated 08/20/21. Effective 05/21/20-05/31/22. 176 FERC ¶ 63,028.					
Jul-21	EL20-48	PPL Elec. Utilities Corp.	9.95%	Offer of Settlement dated 08/20/21. Effective 06/1/22-05/31/23. 176 FERC § 63,028.					
Jul-21	EL20-48	PPL Elec. Utilities Corp.	10.00%	Offer of Settlement dated 08/20/21. Effective 06/1/23. 176 FERC § 63,028.					
Nov-21	ER19-2019	Tucson Electric Power Co.	9.79%	Offer of Settlement dated 12/22/21. 177 FERC ¶ 61,106.					
Feb-22	ER20-2878	Pacific Gas & Electric Co.	10.25%	Offer of Settlement dated 03/31/22. 179 FERC ¶ 61,167.					
May-22	ER22-2125	Duke Energy Progress	10.00%	Offer of Settlement dated 06/16/22. 181 FERC § 61,111.					

ADJUSTMENTS TO FERC CASE SET

			Base				
Date	Docket No.	Utility	ROE	Explanation			
Cases R	Removed from D	ATC Case Set					
Jun-15	EL14-12	MISO Complaint I	10.02%	Vacated by Court of Appeals, No. 16-1325 (Aug. 9, 2022).			
Dec-15	ER15-45	MISO Complaint II	10.05%	Remove ROE attributed to Complaint II, which was dismissed. No ROE was established or approved in that proceeding.			
Jul-16	ER15-1976	East River	9.60%	Remove observation for publicly-owned entity.			
Aug-16	ER16-835	NYPA	8.95%	Remove observation for publicly-owned entity.			
Sep-16	ER15-1775	Basin Electric	9.60%	Remove observation for publicly-owned entity.			
Jan-17	ER16-204	Tri-State	9.30%	Remove observation for publicly-owned entity.			
Feb-17	ER16-209	Central Power	9.50%	Remove observation for publicly-owned entity.			
Feb-17	ER16-1774	Western Farmers	8.77%	Remove observation for publicly-owned entity.			
Feb-17	ER16-1546	Arkansas Electric	8.00%	Remove observation for publicly-owned entity.			
Aug-17	ER17-426	Denison	9.60%	Remove observation for publicly-owned entity.			
Nov-17	ER17-1610	Mountrail-Williams	9.60%	Remove observation for publicly-owned entity.			
Nov-17	ER17-428	Vermillion	9.60%	Remove observation for publicly-owned entity.			
Feb-19	ER19-1396	PSCo, SWPECo, AEP Oklahoma, et al.	10.00%	Remove duplicate observation previously reflected as "AEP West."			
Other (Other Corrections to DATC Case Set						
				Remove post-record period adjustment from 10.04% authorized ROE to match ROE with			

Sep-08 ER09-187 So. Cal Edison

10.53%

Remove post-record period adjustment from 10.04% authorized ROE to match ROE with study period interest rate. 139 FERC \P 61,042 at P 41 (2012).

EXPECTED EARNINGS APPROACH

ELECTRIC GROUP

		(a)	(b)	(c)	
		Expected Return	Adjustment	Adjusted Return	Break
	Company	on Common Equity	Factor	on Common Equity	(B Pts)
1	NextEra Energy, Inc.	14.50%	1.0498	15.22%	41
2	Southern Company	14.50%	1.0216	14.81%	51
$\frac{2}{3}$	CMS Energy Corp.	14.00%	1.0215	14.30%	60
4	Pub Sv Enterprise Grp.	13.50%	1.0215	13.70%	38
5	OGE Energy Corp.	13.00%	1.0249	13.32%	7
6	WEC Energy Group	13.00%	1.0195	13.25%	29
7	DTE Energy Co.	12.50%	1.0365	12.96%	49
8	Dominion Energy	12.00%	1.0303	12.47%	62
9	Entergy Corp.	11.50%	1.0308	11.85%	6
	Alliant Energy	11.50%	1.0250	11.79%	39
11	61	11.00%	1.0364	11.40%	9
	Xcel Energy Inc.	11.00%	1.0279	11.31%	6
	Sempra Energy	11.00%	1.0224	11.25%	6
	Ameren Corp.	10.00%	1.0389	10.39%	86
	Eversource Energy	10.00%	1.0311	10.31%	8
	CenterPoint Energy	10.00%	1.0280	10.28%	3
	Evergy Inc.	10.00%	1.0162	10.16%	12
	Exelon Corp.	10.00%	0.9820	9.82%	34
	Portland General Elec.	9.50%	1.0316	9.80%	2
	Black Hills Corp.	9.50%	1.0297	9.78%	$\overline{2}$
	PPL Corp.	9.50%	1.0190	9.68%	10
	Pinnacle West Capital	9.00%	1.0172	9.15%	53
	Duke Energy Corp.	9.00%	1.0133	9.12%	3
	Consolidated Edison	8.50%	1.0184	8.66%	46
	Lower End (d)			8.66%	
	Upper End (d)			15.22%	
	Median (d)			11.28%	
	Midpoint			11.94%	
	Median - All Values			11.28%	
	Low-End Test (e)			7.05%	
	High-End Test (f)			22.56%	

(a) The Value Line Investment Survey (Dec. 9, 2022, Jan. 20 and Feb. 10, 2023).

(b) Computed using the formula 2*(1+5-Yr. Change in Equity)/(2+5 Yr. Change in Equity).

(c) (a) x (b).

(d) Excludes highlighted values.

(e) Average Baa utility bond yield for six-months ending Jan. 2023, plus 20% of CAPM market risk premium.

(f) 200% of Median - All Values.